

Chamber News

July 2016



Eastern Lake County
Chamber of Commerce

2016 Putt Putt Tournament

July 14, 2016 5:00 PM -7:30 PM EDT

Do Any Of These Apply To You?

- Looking for a great teambuilding event with your staff
- Like to golf but just not that good at it
- Like to spend time getting to know other members of the Eastern Lake County Chamber of Commerce
- Believe that building relationships outside of the workplace is important

If any of the above apply to you then you'll want to be sure to join us.



Presenting Sponsors:

HOLE SPONSORS

Raymond James

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Edward Jones – David LeMond

The Warren Team: Howard Hanna

Jones Accounting Group, Inc.

KeyBank

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Lew's Reliable Heat & AC

Madison Pet & Garden

MidWest Materials, Inc.

North Madison Mini Storage



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Poling Masonry Construction

Raymond James – Tony Pochiro

RLS Construction

Rabbit Run Community Arts Association

Vocational Guidance Services

Wagon Wheel Bar & Restaurant

West Orchards

Wirtzberger Enterprises



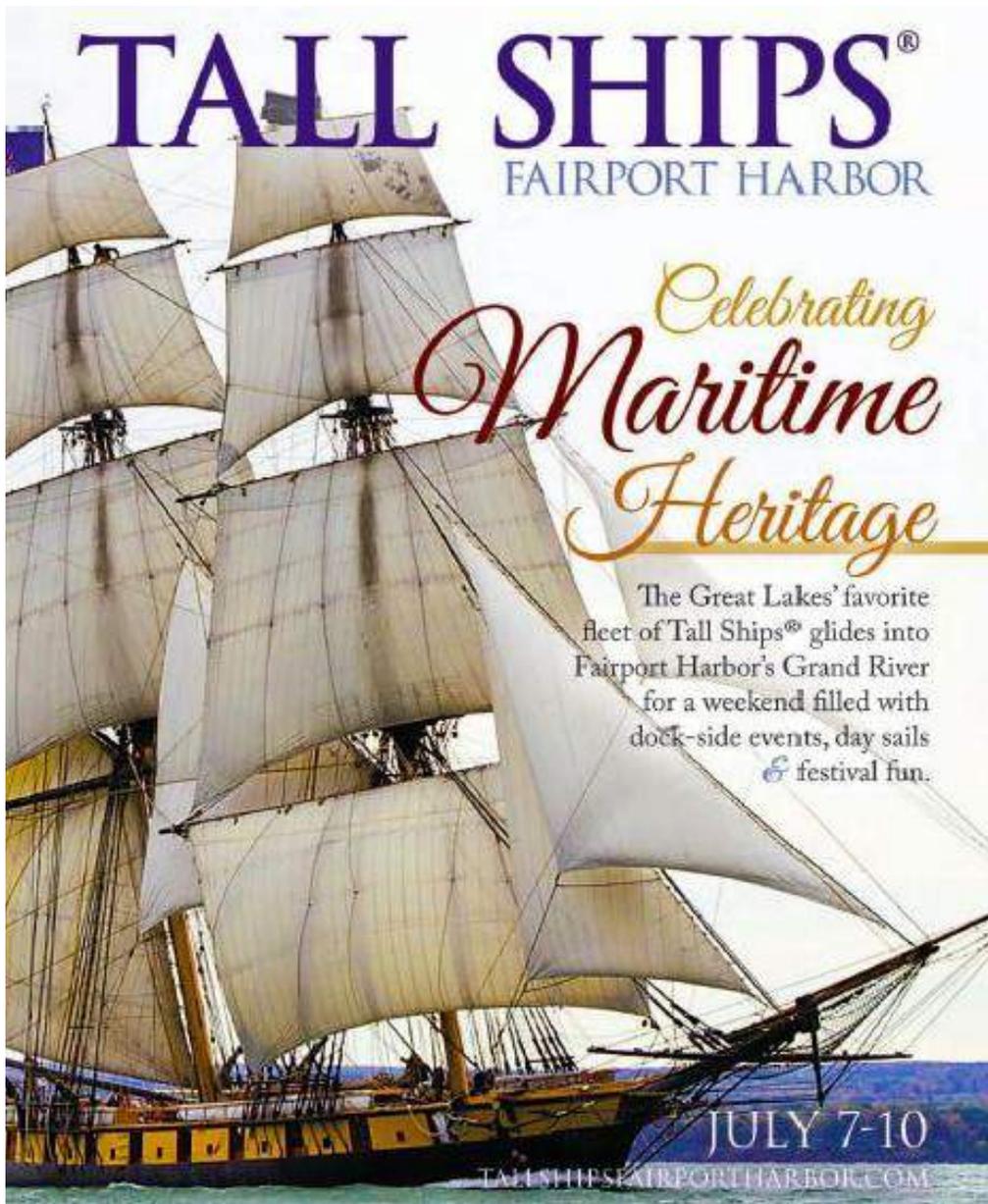
REGISTRATION SPONSOR:

Commissioner Kevin D. Malecek

HAPPY HOUR SPONSOR:

D & S Auto

(Sponsor Profiles page 3)



2016 Board of Directors

Executive Board of Directors

President	David Komjati	KeyBank
1 st Vice President	Allen Weaver	Lake National Bank
2 nd Vice President	Ame West	West Orchards
Treasurer	David Battles	Jones Battles Group
Past President	Karen Sundy	Perry Township

Board of Directors

Rita Camardo	Northwest Savings Bank
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Chris Brill Packard	Lake Health
Nicholas Rhodes	Asgard Development
Lisa Snyder	Midwest Materials
Joey White	Handouts

Legal Liaison

Neil Conway Conway Land Title

Chamber Staff

Linda Reed Executive Director
 Kathleen Obrenski Office Administrator
 Alice Cable Manager Marketing/Technology
 Katrina March Membership Manager

Mission Statement:

The Eastern Lake County Chamber of Commerce exists to promote, support and guide the business and civic communities of which we serve.

<i>Serving:</i>	<i>Concord Township</i>	<i>Madison Township</i>
	<i>Fairport Harbor</i>	<i>Madison Village</i>
	<i>Grand River</i>	<i>Perry Township</i>
	<i>Leroy Township</i>	<i>Perry Village</i>
	<i>Painesville City</i>	<i>North Perry Village</i>
	<i>Painesville Township</i>	



One Victoria Place, Suite 265A
 Painesville, OH 44077
 (440) 357-7572
 Website: www.easternlakecountychamber.org



Sponsor Profiles

(continued from page 1)



Asgard Development

Meet Nicholas Rhodes, founder and CEO of Asgard Development.

Nick says, “I’m not held to corporate policies. You won’t get a boilerplate solution. You won’t hear “no” because a policy tells me I have to do it this way or that. I’ll craft a custom solution to meet your needs and strive to make every project, even similar ones, unique in some way. You’ll talk directly to me. Not to a different person every time you contact me. Not to a customer relations manager who filters the information down to me. Clients have access to call, text, or email at any time. Some clients use Facebook to stay in touch. Doc Brown uses time travel. You can too, as long as you promise to let me borrow the DeLorean. Whatever you prefer works for me.”

Asgard Development’s Services include website design, website development, WordPress development, consulting, website hosting, and sub-contracting services.

Adventure Cleveland Subaru New and Used Car Dealership In Painesville

Adventure Cleveland Subaru, located at 1991 Mentor Ave in Painesville, OH, is your premier retailer of new and used Subaru vehicles. Our dedicated sales staff and top-trained technicians are here to make your auto shopping experience fun, easy and financially advantageous. Please utilize our various online resources and allow our excellent network of people to put you in your ideal Subaru vehicle or the Pre-Owned car, truck or SUV of your dreams today!

If there’s one thing we want everyone to know it’s that at **Adventure Cleveland Subaru** we are here to make you happy. That’s what we want from the time you walk into our showroom looking for the **new** or **used Subaru** vehicle of your dreams to the day you want to trade it in.

In addition to our lineup of high-quality vehicles that offers many choices for drivers with different wants and needs, there’s also our **car service and repair center**. We train and retrain to help ensure the vehicle you buy or lease from us continues to satisfy you for hundreds-of-thousands of miles to come. What’s more, we use **certified Subaru parts** that are also available to the DIY-types out there. This way, you know you’re vehicle is being treated right, from start to finish.

Speaking of being treated well? Adventure Cleveland Subaru takes one stressful part of the car buying experience and turns it in to a BIG positive. That’s thanks to our team of **Subaru lease and loan** specialists. Here to make sure all of your finance needs are met, they work hard crunching the numbers and ultimately provide an all-around pleasurable experience - some even go so far as to call it unmatched.

Of course, the best way to learn more about our commitment to you here at Adventure Cleveland Subaru is to talk with us. Call us at (888) 635-0480, send us a note online at www.adventureneosubaru.com , or stop in to our showroom during regular business hours. We’re located at **1991 Mentor Ave Painesville, Ohio** and would love to answer any questions you might have.



Speaker(s): Thomas D. Bartfai, Public Utilities Commission of Ohio, FRA Certified

Topic: Hazardous Materials and Potential Transportation Risks

Date: Friday, July 22, 2016

Time: Registration 11:15 a.m. – Meeting & Program 11:30 to 1 p.m.

Place: Holiday Inn Express Hotel & Suites LaMalfa

Cost: \$20 for LCSC Members & \$25 for Non-Members

RESERVATIONS: Register online at www.councilnews.org

RSVP DEADLINE: Monday, July 18

SPONSORS: HZW ENVIRONMENTAL CONSULTANTS, HCHOICES, LAKE HEALTH and MAERSCH CONSULTING

Welcome New Members!

We hope to see you soon & often!

The following organizations have recently made an important investment in their business by joining their chamber. We thank them and hope you will consider them for all your personal and professional needs.

Welcome to the Eastern Lake County Chamber of Commerce!

OFFICE SUPPLIES & EQUIPMENT

STAPLES

Contact: Matthew Peek,
B2B Sales Consultant

www.staplesadvantage.com/

9215 Mentor Ave.

Mentor, OH 44060

(330) 523-3038

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CONTACT: LESLIE MCPEEKS

Independent Damsel PRO

<http://mydamselpro.net/PRO6801>

Madison, Ohio 44057

Phone: 440-415-2041 or (440) 549-0054

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Q & A About The 2016 ELC Golf Outing



Q. What's different about this outing?

A. It's our first as the Eastern Lake County Chamber. In the past, there was an outing for Madison-Perry and an outing for Painesville Area Chambers. Because these outings are combined, we expect to see lots of new faces!

Q. How did you combine these two outings?

A. We blended what worked for each chamber. For example, while Painesville's outing was earlier in the year, Madison-Perry's was later – so we split the difference with an August 1st date! Our amazing golf committee is made up of people from our previous golf committees, and we're all learning great ideas from each other.

Q. Can golfers expect lots of prizes and games?

A. Yes! We'll have the putting contest, chipping challenge, the circle game, the usual skill contests, a hole-in-one and whatever else the hole sponsors come up with! And every golfer takes home a pint glass with tees and a bogo card for Erie Shores.

Q. What about the food?

A. We'll start with a light breakfast of fruit, scones, Danish and that sort of thing, and end with a late lunch – which will include roast chicken, chuck tenderloin, and apple pie!

Q. Can you tell me a little about the course?

A. Quail Hollow is a members-only course, so we're happy to get a chance to play there. In fact, due to popular demand, we may be on two courses (which makes planning very interesting).

Join us on August 1st for our 2016 Golf Outing! Meet new contacts, make new friends, and enjoy the outdoors.

Register now at:

<https://easternlakecountychamber.chambermaster.com/eventregistration/register/7656>

Members NEWS

Laketrans Debuts New Website Launching Trip Planner And Real-Time Tools

Laketrans released the redesign and enhancement of their website, www.laketrans.com, today. In an effort to improve the customer experience from the previous site, Laketrans focused on several key technology upgrades to plan transit trips and display real-time information about the bus routes. Along with a clean mobile-friendly interface that offers easy navigation, the site offers click-to-call buttons for Dial-a-Ride reservations, search capabilities, bus pass purchasing, rider alerts, and an interactive map that locates all 750 bus stops along Laketrans' ten routes.

"There were two main goals to this website upgrade. First, bus riders are a very mobile market. With over 50 percent of our website traffic coming from mobile devices, we needed to transition to a website that gives customers quick access to our route information and online amenities like pass purchasing, and current news and events," shared Julia Schick, Laketrans' director of communications and marketing. "And, we needed a clean platform to launch our Rider Tools and Google Transit trip planner. With new technology you can now plan trips for today or in the future, access next bus departure information and locate your bus in real-time on a map, and locate all 750 bus stops that serve six local routes and four Park-n-Ride routes in Cleveland."

Not all bus riders have smartphones to access the real-time information. Laketrans is in the process of installing new bus stop signs with a text code so riders can get next bus departure from any Laketrans bus stop by texting LTBUS+STOP ID+ROUTE NUMBER to 41411. The time of the next bus due to your bus stop will be sent back to you in a text message that based on the current GPS location of the bus.

Complying with accessibility guidelines was also a crucial component to the redevelopment of the site.

Laketrans intentionally designed a site that is easily translated with a language translation tool in the footer of the site, as well as maintains copy and text descriptions that are accessible for people with disabilities who may use screen readers.

Mid-West Materials Wins Award

PERRY - MidWest Materials of Perry was named Physical Metals Service Provider of the Year, at the 2016 Platts Global Metals Awards, held in London May 19. The annual awards program honors exemplary performance in 15 categories spanning the entire steel, metals and mining complex. In honoring MidWest Materials at the ceremony, it was stated, "One metals service provider stood apart in 2015 by adding significant value to its links in the commodities chain. As a steel service center, MidWest Materials faces fierce competitors and punishing market conditions, but the company has captured market share by offering customers superior product quality and exceptional service; judges applauded them as 'astute buyers who add real service, speed and customization'." Accepting the award on behalf of MidWest Materials' entire team, CEO Brian D. Robbins said, "We are honored to be included in such a prestigious group of finalists. We have a motto at MidWest Materials: 'Together we are Stronger than Steel.' This applies to all team members at MidWest and the relationships built among our vendors, customers, along with the greater steel community. I am proud to work in an industry that gives so much back to the communities in which we all live and work." Brian D. Robbins was also honored to be a finalist in the CEO of the Year category.

Horner Networks Acquires Securitron Inc

Mentor, May 31: Representatives from Securitron Incorporated and Horner Networks, LLC announced on May 25 2015 that the two companies have merged. "While it has been our pleasure to serve our customers for the past 30 years, I am excited about all the new technology that Horner Networks is able to offer them" said John Lingafelter, President of Securitron Incorporated.

Securitron, out of Concord, has been securing homes & businesses in the surrounding counties for over 30 years, while Horner Networks is a currently a leading force in home security and home automation. "We are very excited about combining our companies. Horner Networks was born out of the need to challenge people to improve the way they live and work through technology. We will be able to offer Securitron clients a broader range of products and services, while we learn from a company that's been in business for over 30 years," said Shane Horner, President of Horner Networks.

Well into its 13th year in Mentor, Horner Networks is the winner of several Electronic House Home of the Year Awards and Cleveland Choice Awards.

Members NEWS

Countywide Networking Event Presented By D&S Automotive

Date: October 13, 2016

Time: 5:30 PM - 7:00 PM EDT

Come on out to our Business Networking Social event this October, as we bring together many of the local Northeast Ohio Chambers under our roof! This isn't your average networking event; this is going to be a fun, after-work gathering among local professionals. Don't be the one who misses out!

Complete with giveaways, free food and drinks (yes, that includes beer!!), and some laid-back networking, you'll want to mark this event in your calendar today!

Chambers Involved:
Eastern Lake County, Mentor Area,
Willoughby Western Lake County,
Chardon, Euclid

Top Reasons to Attend:

1. FREE food and drinks
2. Giveaways every half hour
3. FREE beer mug to the first 150 registered attendees

Event Sponsors:



IT HAPPENS, WE CAN FIX IT.

Location:

D&S Automotive
7588 Tyler Blvd
Mentor, OH 44060

The Bigger Picture Is The Better Picture

Anthem Blue Cross and Blue Shield's (Anthem) dental, vision and disability plans are connected to our health plans through clinical integration, also known as Anthem Whole Health ConnectionSM. This means that we deliver a bigger, better picture of health for employees and can help improve the health and productivity of employees by providing additional benefits, guidance and resources to members.

DENTAL

Members who have either Dental Prime or Dental Complete and actively participate in any one of our Care Management programs through their Anthem health plan are automatically eligible for an additional dental cleaning or periodontal maintenance procedure, which is a deeper cleaning of the gums, per benefit period. These Care Management programs include the following conditions:

Diabetes

Pregnancy

Heart conditions (heart disease, an enlarged heart and mitral or aortic valve prolapse)

Organ or bone marrow transplant

Cancer (any type) treated with chemotherapy

Head or neck cancer treated with chemotherapy and/or radiation therapy

VISION

Eye doctors can detect health problems during a routine eye exam. When you have Blue View Vision and an Anthem health plan, we facilitate two-way communication between our network eye doctors and our network primary care doctors. This enable earlier detection of health problems and coordinated action, so members can get the follow-up care and support they need.

DISABILITY

Integration of short-term disability and Anthem health benefits improves employee health and productivity. We refer disability claimants with certain chronic conditions and maternity claims to the ConditionCare and Future Moms programs. It's automatic for all group customers with Anthem health benefit plans. It helps reduce disability costs, increase engagement in health and wellness programs to reduce cost of care, and improve the overall member experience.

Learn more about Anthem Whole Health ConnectionSM at anthem.com/specialty or contact your broker, your local chamber or your Anthem sales representative. Anthem Blue Cross and Blue Shield is the trade name of Community Insurance Company. Independent licensee of the Blue Cross and Blue Shield Association. ANTHEM is a registered trademark of Anthem Insurance Companies, Inc. The Blue Cross and Blue Shield names and symbols are registered marks of the Blue Cross and Blue Shield Association.

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This information is brought to you through collaboration between your chamber, NOACC and Anthem Blue Cross and Blue Shield.



Members NEWS

Local Business Marketing Opportunities for Lake Erie College 2016 New Student Orientation!

Lake Erie College and LBL Printing are working together on a "Welcome to Lake County Kit" for new students

While Lake Erie College works hard to orient students to campus and the university experience, students are also learning about their new home in Painesville and the surrounding county. LBL wants to help by connecting students with local businesses to help acclimate the new students and families to our community.

Options include the You Supply It Package (in which you provide a promo item and a brochure for 250), a Sponsor Package which includes a promotional item and a printed piece as well as a company logo on the welcome folder, and a Sponsor Package which to the Lake County Guide sponsorship that will reach all 1500 students and faculty

If you're interested in participating (and welcoming these new students), contact LBL at 440-350-0106.



**Beth and Steve checking out the competition. Yes, our tub holds water!
And thanks again to our sponsors KeyBank and LEW'S RELIABLE
HEAT & AIR CONDITIONING**

Photo Gallery



**Michael Patterson and Tracey Schveder
representing Margaret W. Wong &
Associates, an immigration law firm!**



**Team Captain Tom
Mitchell and Linda
talk with WKKY's
Brian Kelly.**

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 (NO market July 14th)
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produce · bake goods · honey · peanut butter
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FOOD TRUCK · MUSIC · GIVEAWAYS

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August 20th
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 Veteran's Park on the Square

July 15th - 17th
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Lake Health Occupational Services



Lake Health is truly a one-stop shop for area employers. With six locations in Willoughby, Willowick, Mentor, Concord Township, Madison and Chardon and 24-hour, 7-day-a-week care, Lake Health is the optimum resource for occupational health throughout Lake County and the surrounding areas.

Lake Health's Occupational Services offer a full range of examinations, screenings, rehabilitation services and wellness programs to meet your health care needs.



Occupational Services:

- 24-hour Injury Care
- Audiology/On-site Audiology Services
- DOT and non-DOT Drug/Alcohol Testing
- Random Substance Abuse Testing & Program
- Ergonomic Services
- Independent Medical Evaluations
- OSHA-required Testing
- Physical Examinations/DOT Physicals
- Respirator Clearance Exams
- National WebCheck® for FBI and/or BCI for Ohio – Digital Fingerprinting
- Immigration Physicals
- FAA 2nd and 3rd Class Physicals

Rehabilitation Services:

- Functional Job Analysis
- Physical/Occupational Therapy
- Work Hardening Programs

Consultant Programs/Services:

- Blood Borne Pathogen Program
- Carpal Tunnel Prevention Program
- DOT Supervisor Compliance Training
- Drug & Alcohol Testing Policy Development
- Drug-free Workplace Training
- Hand/Back Safety Program
- Wellness/Education Programs

Employee Assistance Programs:

- Company Policy & Program Development
- Confidential Employee Assessment Interviews
- On-site Orientation Programs
- Referral Services

Specialized Wellness Programs

- Work-site Screenings
- Workforce Wellness Coaching

We get it.

**Call 855-LAKE-OCC
(855-525-3622) or log
onto lakehealth.org
for more information.**



lakehealth.org

ALZHEIMER'S DISEASE- How do I know?

Early warning signs of Alzheimer's disease can begin some 15 years before symptoms of mild cognitive impairment, or long before the beginning signs of dementia surface.

How do I know that I may have Alzheimer's disease?

If you have consistently have one of the following symptoms listed below, you have may be at risk-

Memory Loss: Forgetting recently learned information is one of the most common early signs of dementia. A person begins to forget more often and is unable to recall the information later.

What's normal? Forgetting names or appointments occasionally.

Difficulty performing familiar tasks: People with dementia often find it hard to plan or complete everyday tasks. Individuals may lose track of the steps involved in preparing a meal, placing a telephone call or playing a game.

What's normal? Occasionally forgetting why you came into a room or what you planned to say.

Problems with language: People with Alzheimer's disease often forget simple words or substitute unusual words, making their speech or writing hard to understand. They may be unable to find the toothbrush, for example, and instead ask for "the thing for my mouth."

What's normal? Forgetting names or appointments occasionally.

Disorientation to time and place: People with Alzheimer's disease can become lost in their own neighborhood, forget where they are and how they got there, and not know how to get home.

What's normal? Forgetting the day of the week or where you were going.

Poor or decreased judgment: Those with Alzheimer's may dress inappropriately, wearing several layers on a warm day or little clothing in the cold. They may show poor judgment, like giving away large sums of money to telemarketers.

What's normal? Making a questionable or debatable decision from time to time

Problems with abstract thinking: Someone with Alzheimer's disease may have unusual difficulty performing complex mental tasks, like forgetting what numbers are for and how they should be used.

What's normal? Finding it challenging to balance a checkbook.

Misplace things: A person with Alzheimer's disease may put things in unusual places: an iron in the freezer a wristwatch in the sugar bowl.

What's normal? Misplacing keys or wallet temporarily.

Change in mood or behavior: Someone with Alzheimer's disease may show rapid mood swings—from calm to tears to anger—for no apparent reason.

What's normal? Occasionally feeling sad or moody.

Changes in personality: The personalities of people with dementia can change dramatically. They may become extremely confused, suspicious, fearful or dependent on a family member.

What's normal? People's personalities do change somewhat with age.

Loss of initiative: A person with Alzheimer's disease may become very passive, sitting in front of the TV for hours, sleeping more than usual or not wanting to do usual activities.

What's normal? Sometimes feeling weary of work or social obligations.

Lantern of Madison, an Alzheimer care facility,

2041 Hubbard Road, Madison, OH 44057

Ph. (440)497-0797

www.lanternofmadison.com

www.facebook.com/lanternofmadison

Reference: www.ALZinfo.org

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Coffee Contacts™

NETWORKING GROUP

FREE perk with your membership of Mentor Area Chamber of Commerce, Geneva Area Chamber of Commerce and Eastern Lake County Chambers of Commerce! Non-members welcome for \$10!

This is a great opportunity to network! Every member gets 30 seconds to say whatever you want about your business. Members can bring business cards, literature, flyers, and a door prize to promote your business and keep the event fun. There is no cost to chamber members for this event, but RSVP's are strongly encouraged to provide an accurate count to the host to have enough coffee and refreshments.



Original Coffee Contacts (and Decaf)

When	Decaf means registration is limited to a smaller group.	Where: * *Locations are subjected to change, please call or visit our website to register and to verify locations
From 8 am to 9 am, the first & third Thursdays of the month		
July 7, 2016	Original	XPress Shredding/Moving Solutions 8001 Moving Way, Mentor, OH
June 21, 2016	Decaf	Sunset Harbor Bar & Grille 625 Prospect, Fairport Harbor

If you would like to join us, please RSVP by contacting either Chamber:

Mentor Area Chamber of Commerce at (440) 255-1616
mwainwright@mentorchamber.org

Eastern Lake County Chamber at (440) 357-7572
kathleen@easternlakecountychamber.org

Coffee Contacts East

Friendly, Informal, and Focused Networking...

Join Members of the Geneva Area and Eastern Lake County Chambers of Commerce for a morning of coffee, light breakfast, and networking on the fourth Wednesday of each month from 8 am to 9 am.



When	Where
	<i>The fourth Wednesday of the month)</i>
July 27, 2016	KeyBank 21 South Broadway, Geneva, OH

If you would like to join us, please RSVP by contacting either Chamber:

Geneva Area Chamber of Commerce at (440) 466-8694 info@genevachamber.org

Eastern Lake County Chamber at (440) 357-7572 linda@easternlakecountychamber.org

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www.bbbsneo.org





FUEL is a nonprofit organization for future emerging leaders of Lake County, Ohio from the age ranges of 21-40 years old. FUEL seeks to develop, connect, empower and retain young professionals in Lake County by creating opportunities and pooling resources through member socialization and education. The organization offers the ability to meet, network, and socialize with other young professionals that live and/or work in Lake County and the opportunity to hear informative speakers from a wide variety of professions and backgrounds

BRING A GUEST: Existing FUEL members/attendees will receive a \$10 gift card (gas, iTunes, etc.) if they bring a friend or colleague who has NEVER attended a FUEL event before. One per person per event. While supplies last.

July 21st 5:30 to 7:30pm LOCAL SOL

All event dates, times and locations are subject to change. Check for updates on the website, LinkedIn or Facebook page prior to an event.

RSVP to events by emailing fuel.lakecounty@gmail.com and find FUEL at www.lakecountyfuel.com

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Thank
You

Notes of the Month

Eastern Lake County Chamber would like to thank First Merit Bank in Madison.

Thank you First Merit Bank for agreeing to host Coffee Contacts at the last minute (within 24 hours of the event) due to a scheduling mishap. We appreciate your hospitality!



LAKECOUNTYSAFETYCOUNCIL

Speaker(s): Thomas D. Bartfai, Public Utilities Commission of Ohio, FRA Certified

Topic: Hazardous Materials and Potential Transportation Risks

Date: Friday, July 22, 2016

Time: Registration 11:15 a.m. –
Meeting & Program 11:30 to 1 p.m.

Place: Holiday Inn Express Hotel & Suites LaMalfa

Cost: \$20 for LCSC Members & \$25 for Non-Members

RESERVATIONS: Register online at www.councilnews.org

RSVP DEADLINE: Monday, July 18

SPONSORS: HZW ENVIRONMENTAL CONSULTANTS, HCHOICES, LAKE HEALTH and MAERSCH CONSULTING

Eastern Lake County Chamber of Commerce Presents: Smash the Box: A Morning of Creative Leadership

Date: October 27, 2016

Time: 8:00 AM - 11:30 AM EDT

Registration: Register Now

Speaker Chad J. Willett spent seven years in LA as a professional actor where he acted in commercials, film and TV shows. He has his master's degree from Miami University and a bachelor's degree from University of Kentucky in theater. On the corporate side, he has worked for three Fortune 500 companies: Manpower, ITT Technical Institute and the Washington Post.

Currently, he teaches classes at his acting studio in Columbus, Ohio where he resides.

Event Description:

Two of Chad J Willett's keynote presentations to give you an energizing, inspiring morning: **Smash the Box** and **Eyes of a Leader**.

SMASH THE BOX on the concept of "this is the way things have always been done" by creating a culture of innovation.

A culture of innovation

says "Yes And"

shifts the focus from "me" to "us"

suspends judgment

allows all participants to be part of the creative process.

Transform your workplace.

EYES OF A LEADER inspires groups to think, look, and act like a leader! It is an interactive keynote address that uses strategies and techniques from the arts which are adapted for working America. These techniques are focused on creative leadership styles and practices which include the thoughts we generate, our physicality and the decisions we make while in the moment.

Uncover your CREATIVE LEADER WITHIN.

Audiences will also be empowered to

THINK OUTSIDE THE BOX

3D LISTENING

GETTING THE FOCUS OFF OF OURSELVES AND ONTO OTHERS

RUINING THE TAKE

EMBRACING BEING WRONG, MAKING MISTAKES AND FAILING AS A MEANS OF ERADICATING FEAR AND ANXIETY

USING THE "YES / AND" TECHNIQUE

SAYING "YES" TO OPPORTUNITIES AND KEEPING THE CREATIVE PROCESS ALIVE

3D LIVING

ENGAGING ALL THE SENSES TO PERFORM UP TO ONE'S PEAK ABILITY

SMASH THE BOX on the concept of "this is the way things have always been done" by creating a culture of innovation. A culture of innovation says "Yes And", shifts the focus from "me" to "us", suspends judgment, and allows all participants to be a part of the creative process. **Smash the Box** provides a blue print to not only "think outside the box" but "Smash it" by innovating, creating and transforming your daily creative practices.

**TRANSFORM
THE
WORKPLACE!**

Groups uncover the **CREATIVE LEADER WITHIN** by focusing on their:

THINK **INNER DIALOGUE:** SILENCING ONE'S INNER CRITIC
CONGRUENCE: CONNECTING THE MIND, VOICE AND BODY

LOOK **AUTHENTIC EXCITEMENT:** RAISING ONE'S ENERGY LEVEL TO INSPIRE AND MOTIVATE
CONNECTION: AUTHENTICALLY CONNECTING WITH THE THOUGHTS AND FEELINGS OF OTHERS

ACT **FLEXIBILITY:** IMPROVISING WITHIN A SET OF CONSTRAINTS
OWNING ONE'S SPACE: THROUGH PROPER POSTURE ONE LEARNS HOW TO COMMAND ONE'S SPACE

Event Sponsors:



CHAD J. WILLETT
SPEAKER / ARTIST / CREATIVE CONSULTANT



Speaker Chad J. Willett spent seven years in LA as a professional actor where he acted in commercials, film and TV shows. He has his master's degree from Miami University and a bachelor's degree from University of Kentucky in theater. On the corporate side, he has worked for three Fortune 500 companies: Manpower, ITT Technical Institute and the Washington Post.

Currently, he teaches classes at his acting studio in Columbus, Ohio where he resides.

Location:

Utilities Learning and Business Center (ULAB)
1981 Blase Nemeth Road
Painesville, OH

Date/Time Information:

Thursday, October 27
7:30 am: Breakfast & registration:
8 am to noon: Program

Contact Information:

Contact the Chamber at
440-357-7572.

Fees/Admission:

\$40 per person

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Treasurer Josh Mandel Announces Launch of Lake County Local Government and School Checkbooks on OhioCheckbook.com



Painesville joined a group of communities that are posting all fiscal data on OhioCheckbook.com .

PAINESVILLE- Ohio Treasurer Josh Mandel announced today the launch of the City of Painesville, Village of Kirtland Hills and the Kirtland Local School District online checkbooks on OhioCheckbook.com. OhioCheckbook.com recently earned Ohio the number one government transparency ranking in the country for a second year in a row.

“I believe the people of Lake County have a right to know how their tax money is being spent, and I applaud local leaders here for partnering with my office to post the finances on OhioCheckbook.com,” said Treasurer Mandel. “By posting local government spending online, we are empowering taxpayers across Ohio to hold public officials accountable.”

A large coalition of statewide and local government organizations have expressed support for OhioCheckbook.com and local government transparency, including: Ohio Municipal League, Ohio Township Association, Ohio Association of School Business Officials, Buckeye Association of School Administrators, County Commissioner Association of Ohio, Ohio Newspaper Association, Ohio Society of CPAs, Buckeye Institute, and Common Cause Ohio.

8-30-16
11 AM
LAMALFA

WE ARE ALL EDUCATORS.
Come find out why.

Dr. Kirsten Ellenbogen,
director of the Great Lakes Science Center,
will speak at a countywide chamber lunch..

"Education is a responsibility not limited to schools."

How Can You Look To The Future Without Thinking About The Internet of Things?

COSE Energy's Nicole Stika Provides Insight.

More often than not, our energy auditors find that most buildings we assess for energy conservation opportunities could easily benefit from the new technologies of advanced controls for lighting, HVAC, and general monitoring through building automation. We hear from the employees their area is too hot or too cold depending on the season and the building never seems to feel comfortable or balanced. On the other side is the employer who frequently finds the thermostat has been adjusted by the employees and they leave it set too warm or too cold overnight and the weekends. Can you relate?

In a recent Deloitte survey <<http://www2.deloitte.com/us/en/pages/energy-and-resources/articles/deloitte-resources-study-series.html>> of energy managers, 79% said their management team viewed energy management as essential in creating a competitive advantage for their organization in 2016. They have found reducing the cost of energy by even a small percentage can have a dramatic impact on their bottom line. Regardless of the size of your company or energy spend, making small to large improvements can mean dollars back in your pocket.

With wireless technology, cost effective solutions for controlling radiators and overall HVAC operations, building occupants and owners no longer need to suffer through the heating and cooling seasons. Wrapping up in a sweater or shawl in the middle of summer because your office feels like a meat freezer. Or in the middle of winter, when the temperature outside is 10 degrees below zero and you are wearing a sleeveless dress, losing the tie, and rolling up your sleeves. We can all relate. The implementation of advanced controls can save approximately 20% on energy consumption and are often eligible for valuable utility incentives. Not to mention, this also leads to happier, more comfortable employees who are more productive.

Wireless technologies are here to stay and make buildings smarter.

There are four key trends driving the integration of controls:

- * Energy efficiency.
- * User comfort.
- * Preventive maintenance.
- * Safety and security.

The average building wastes 30% energy each year. That 30% could be dollars back in your bottom line and allocated toward additional energy conservation measures. Despite best intentions, employees are careless and often leave lights on (especially in infrequently trafficked areas such as restrooms, kitchen, storage areas) leave equipment running unnecessarily, tamper with the thermostat, etc. Wireless and battery-less controls for lights, HVAC and other systems can drastically reduce over energy consumption, thus reducing utilities bills.

Curious to explore how your business can take advantage of these innovative technologies that makes financial sense? Let the COSE Energy Team <<http://www.cose.org/Products%20and%20Services/Energy%20Programs%20and%20Services.aspx>> assess your building and propose some options. Don't let your building get left behind the technology movement.



Mark Your Calendar

You may view all upcoming events by visiting our website at:
www.easternlakecountychamber.org

*Don't forget
to send us your news!*

If you are a company
who targets parents and kids
in the Lake County area...

*Please join us
for our monthly meeting*

the first Wednesday of each month,
from 8:15 to 9:30 am.

For more information go to LakeKidzBiz.com!


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