

Making Great Businesses Greater

Progress

Serving the Members of the Painesville Area Chamber of Commerce

November Meeting...



Fraud Autopsy: Inside Three Real-Life Fraud Cases Let's Learn from the Mistakes of Others

**Frank Suponcic, CPA, CFE, CFF
Skoda Minotti**

As a certified fraud examiner and Partner with Skoda Minotti, Frank Suponcic has worked over 100 forensic cases over his 25 year career in the area of litigation support. Over that time and during his investigations, he has encountered and seen a lot. Nothing is more entertaining than listening to, and learning from, Frank's first-hand and real life investigations.

On November 22, 2013, Frank will be taking us inside three classic real life forensic cases. From how the initial fraud was detected, to compiling the case and establishing how "good" individuals took liberties with company cash through the respective case's conclusion. Frank will walk us through the three examples while at the same time pointing out pitfalls to avoid and suggesting fraud prevention recommendations to consider in an effort to minimize the likelihood of becoming a fraud victim.

Please join us on:

Friday, November 22, 2013
11:30 am to 1:00 pm
Red Hawk Grille,
7481 Auburn Road
Concord Township

You may register online at www.painesvilleohchamber.org or by calling our office at 440-357-7572. RSVP by Tuesday, November 19th

After Five Networking Event



**November 13, 2013
5:30 to 7:00 pm**

Holiday Inn Mentor, 7701 Mentor Avenue, Mentor, OH 44060

The event will take place in KRAVE – which is their newly remodeled lounge/dining area.

Highlights of the evening are:

- Complimentary appetizers
- Trivia Contest – Test your smarts at the Lake County themed trivia contest
- \$5.00 Build-a-Burger with Fries
- \$2.00 bottle beer specials
- \$4.00 off their appetizer platter
- \$4.00 Long Island Iced Teas
- 10% off food bill for any chamber member (*excluding appetizer platter*)
- Door Prizes

Please RSVP online at www.painesvilleohchamber.org or by calling 440-357-7572

This event is a collaborative event between Mentor Area Chamber of Commerce, Painesville Area Chamber of Commerce and COSE.

2013 Painesville Area Chamber of Commerce Board of Directors

Executive Board of Directors

President	Jeff Sivyer, The Grove Church
1st Vice President	Dave Komjati, Key Bank
2nd Vice President	Allen Weaver, Lake National Bank
Treasurer	David Battles, Jones Battles Group
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Heather Palinkas	Avery Dennison
Tom Szabo	A Thomas Image
Joey White	Handouts

Legal Liaison

Neil Conway	Conway Land Title
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Staff

Executive Director	Linda Reed
Executive Assistant	Kathleen Obrenski

The Painesville Area Chamber of Commerce shall work together to address business and community issues; promote growth and development to enrich the economic, civic, social, cultural and environmental well being of our communities.

Serving: Concord Township, Fairport Harbor, Grand River, Leroy Township, Painesville City, Painesville Township

Welcome to our Newest Board Member



Lisa Schwentner Joles graduated from Harvey High School in 1985.

Lisa has worked for Lew's Reliable Heat and AC for 28 years and has done just about everything from clerical work to installing chimney liners and everything in between.

Lisa has been blessed with 4 wonderful daughters and a grandson.

Lisa Joles with Lew's Reliable Heat & Air Conditioning
616 High Street
Fairport Harbor
26 Year Chamber Member



A networking group for Young Professionals. We are the future of Lake County.

Thursday, November 21, 2013

Toys For Tots & Chinese Auction

Olivor Twist, 4061 Erie Street Willoughby, OH 44094
5:30 to 7:30 pm

Attendees asked to bring a new toy
(no stuffed animals) in lieu of payment

Please RSVP to fuel.lakecounty@gmail.com

MEMBERSHIP INFORMATION:

Annual Fee: Chamber Member \$50; Non-Chamber Member \$75
Annual Membership fees include individual admittance to regular monthly meetings. Additional fees may be charged for special events. Feel free to contact us with any questions at: www.lakecountyfuel.com or fuel.lakecounty@gmail.com



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1 Victoria Place, Suite 301, Painesville, OH 44077



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Programs for ages 3 to 93
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440-255-7300
www.Karate4Family.com




Ribbon Cuttings



Goodwill Industries of Greater Cleveland & East Central Ohio, Inc.
2175 Mentor Avenue
Painesville Township

September 19, 2013 Grand Opening Celebration of their newly constructed Flagship store



**NEW PRILL TOWER UNVEILING
Hardy Industrial Technologies**
679 Hardy Road, Painesville Township

New, state-of-the-art facility where they manufacture and distribute natural animal feed ingredients.

CompManagement Inc.

Continue to Reduce the Amount You Pay to the Bureau of Workers' Compensation

Even with the recent dividends issued by the Ohio Bureau of Workers' Compensation back to the hard working employers of Ohio, your organization should still consider evaluating participation in an alternative rating program now for the 2014 policy year to further increase your savings.

Through our workers' compensation third party administrator, CompManagement, Inc., your organization can see how participation in a program will impact your costs as well as how these programs can be stacked together to achieve the maximum savings available for your organization.

- Group Rating Program: Up-front discounts typically range between 15 percent to the maximum discount available from the Ohio Bureau of Workers' Compensation which for policy year 2013 was 53 percent.
- Group Retrospective Program: Retrospective refunds typically range between 25-50 percent; this program may be a good alternative discount program for companies that may not be eligible for Group Rating but have an individual premium over \$15,000 and a focus on safety, emphasis on transitional duty and other cost containment strategies.
- Stacking Options: Add on participation in Destination Excellence (1-3 percent), Drug Free Safety Program (4-7 percent), \$15k Medical Only Program, and Safety Council performance bonus (2 percent) when participating in Group Rating. If participating in Group Retrospective Rating, add on Destination Excellence (1-3 percent) and Safety Council participation discount (2 percent).

Already participating in a program and want more than a projection of savings that may actually be producing higher premiums than necessary?

CompManagement's unique approach to Group Rating and Group Retrospective Rating has helped thousands of employers receive substantial premium reductions. Take this free, no-obligation opportunity to explore your options for 2014 before automatically renewing with your current provider.

Simply complete a Temporary Authorization to Review Information (AC-3) form by [clicking here](#) or contact CompManagement at (800) 825-6755, select option 3 and speak to a customer support representative.

The Painesville Area Chamber of Commerce would like to extend a warm welcome to our newest members.

You have entered into a partnership with an enthusiastic Board of Directors, a strong membership and a dedicated staff.

ATTORNEYS & LAW FIRMS

Margaret W. Wong & Associates, Attorneys at Law

Michael Patterson
3150 Chester Avenue
Cleveland, OH 44114
Phone: 216-566-9908
www.imwong.com

Description: Immigration law firm serving clients nationwide

BANKING INSTITUTION

The Middlefield Banking Company

Eric Hollinger
348 Water Street
Chardon, OH 44024
Phone: 440-286-1222
Fax: 440-286-1111
www.middlefieldbank.com

Description: The Middlefield Banking Company is a full service commercial bank that has been proud to serve its community since 1901.

CHURCHES & RELIGIOUS ORGANIZATIONS

First Church of Christ

David Tysinger
422 Mentor Avenue
Painesville, OH 44077
Phone: 440-357-7422
Fax: 440-357-7166
www.painesvillefirstchurch.org

Description: The FCC family is a group of people from all walks of life who are being transformed by Jesus Christ. We are passionate about sharing the love of Christ by caring for each other and positively impacting our communities as well as meeting needs around the world. Our primary purpose is to help you worship, grow and serve as a disciple of Christ.

MANUFACTURING

The Bruce Companies

Caity Hanusosky & Jennifer Rajko
One High Tech Avenue
Painesville, OH 44077
Phone: 440-357-8964
Fax: 440-357-8572
www.brucetransporters.com

Description: The Bruce Companies, includes Bruce High Performance Awnings, Bruce High Performance Restorations, Bruce High Performance Graphic & Paint Finishes, Bruce High Performance Com-

mercial Interiors and Bruce High Performance Body Manufacturing & Equipment.

Fives Cinetic – CITCO Tools

Michael Sweeney
7605 Discovery Lane
Concord Twp., OH 44077
Phone: 440-709-0700
Fax: 440-709-0710
www.fivesgroup.com/tools

Description: Fives Cinetic offers the most comprehensive line of Abrasive Grinding Wheels & Cutting Tools under the CITCO & Gardner brands which are known and respected worldwide for designing engineered solutions.

RETAIL/BOATING & MARINE SUPPLIES

Great Lakes Boat Works

Chuck Duer
217 High Street
Fairport Harbor, OH 44077
Phone: 440-354-BOAT
Fax: 440-354-2628
www.greatlakesboatworks.com

Description: Marine & Boating supplies. Ohio Water Craft Registration. Boat maintenance & repair products.

RETAIL/SOCIAL SERVICES

Goodwill Industries of Greater Cleveland & East Central Ohio, Inc.

David Peace
2175 Mentor Avenue
Painesville Township, OH 44077
Phone: 440-867-2716
Fax: 440-867-2727
www.goodwillgoodskills.org

Description: Retail flagship store and social services

STAFFING & HR SERVICES

Permanent Solution Staffing

Gina Cicconetti
3511 Lost Nation Road
Willoughby, OH 44094
Phone: 440-918-7747
Fax: 440-918-7933
www.permsolution.com

Description: Full service staffing and recruiting agency that is owner operated and located in Willoughby, offering recruiting services of every level from hourly temp-to-hire to Professional/Executive positions.



Meeting Announcement

Date: Friday, November 22, 2013
Time: Registration 11:15 a.m. – Meeting & Program 11:30 a.m. to 1 p.m.
Place: Holiday Inn Express Hotel & Suites LaMalfa
Cost: \$20 for Members & \$25 for Non-Members
Speaker(s): Pamela Matheny, Hazardous Material Specialist II, PUCO
Topic: Ohio Department of Transportation (ODOT) Regulations Update
RESERVATIONS: Register online at www.councilnews.org
RSVP DEADLINE: Monday, Nov. 18, 2013
SPONSORS: LAKE HEALTH, EA GROUP, HZW ENVIRONMENTAL CONSULTANTS and LAKESIDE SAFETY MANAGEMENT

Date: Friday, December 13, 2013
Time: Registration 11:15 a.m. – Meeting & Program 11:30 a.m. to 1 p.m.
Place: Holiday Inn Express Hotel & Suites LaMalfa
Cost: \$20 for Members & \$25 for Non-Members
Speaker(s): Darryl J. Schumacher, Sotaris
Topic: Lock Out/Tag Out
RESERVATIONS: Register online at www.councilnews.org
RSVP DEADLINE: Monday, Dec. 9, 2013
SPONSORS: LAKE HEALTH, LANTERN OF MADISON, RESTORX MD and HZW ENVIRONMENTAL CONSULTANTS

Amos Financial Services

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Phone: 440-354-5366 Fax: 440-354-5372



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440.352.4800 Call Judy Armington



December Meeting...

Season's Greetings from...

We invite you to our 2013 Holiday Mixer

Thursday, December 12th from 5:00 pm to 7:00 pm
3rd Floor of Victoria Place in Downtown Painesville

Please call 440.357.7572 with your reservation
or
register online at www.painesvilleohchamber.org

Reservation deadline is Friday, December 6th

A Huge Thank you to our sponsors



Serving the Communities of:
Painesville Twp.
Fairport Harbor
Concord Twp.
Grand River
Leroy Twp.
Painesville

Sponsored by:



Let COSE help you reduce your operating costs! If you are a Dominion East Ohio customer that owns or rents a space less than 25,000 square feet (restaurant, office, school, church, etc.), we invite you to participate in our no-cost energy assessment program. On average, participants can save 25-30% on their operating costs.

Schedule your assessment today at www.deononresidentialaudits.org or call 216.592.2334.



CHAMBER CASH

Earn \$20 Chamber Cash for Every Referral that joins the Painesville Area Chamber of Commerce

Chamber Cash can be used to help pay your membership dues, lunches or advertising.
Refer a new member to our office today!

One Victoria Place, Suite 265A • Painesville, OH 44077 • 440-357-7572
www.painesvilleohchamber.org

Chamber Cash must be used by December 31, 2013



SVAYUS

Svayus is an exclusive function relevant therapeutic care model based on the theories of perception in action, retro genesis, progressive lowered stress threshold, person environment occupation (PEO), Neuroplasticity and basic ability to function (BATF). The objective of Svayus is to enable our clients to function at their best ability.

A Svayus environment entails an artificial virtual sky scape, an outdoor garden with gazebo's and pergola's, natural water falls, suites built like real homes.

A Svayus activity program is based on seven basic skill sets that are essential to maintain and facilitate over all functions- Social emotional activities, large motor skills, small motor activities, visual activities, reasoning activities, listening and language activities.

An artificial virtual ceiling emulates a natural sky scape to foster a routine. The lighting follows the natural day and night light scheme. A routine that conveys a time to wake up, time to carry out basic ADL functions, time to work, time to rest, time to eat, time to play, time to relax and time to sleep. This routine will enable and establish structure after consistent constant repetition. The sky gets brighter with time and as the day progresses. The sky progressively gets darker as the night sets in. The moon, the stars and the space are projected and displayed on the sky in the night. The routine facilitates the normal human physiological clock thus promoting function and well-being.

Sky scape triggers slowing of breath rate, relaxation of musculature including spontaneous smiling, marked psychological relaxation, reduction in anxiety levels, increased sense of wellbeing and refreshed alertness.

Five different earthly toned wall paints involuntarily reminds and offers visual familiarity to the color schemes that the eyes have been subjected and accustomed to during the various developmental stages in life. The carpeted green grass turf floor emulates the outdoor and continues to offer a sense of familiarity to the eyes.

The suites are designed to look like real homes constructed with real materials such as vinyl, brick, stone, shingles etc. The homes have shingled roofs, siding that are either vinyl, brick or stone along with gutters, windows and porches. The suite emulates an actual home. The homes are surrounded by lush landscape with plants and shrubs. There is a water fall that produces the sound of a natural fall. The sound of nature is played in the audio system. The setting and the environment is designed to give the individual with Dementia and Alzheimer's disease a feeling and an impression that they reside in a natural outdoor setting. The homes are designed and built to emulate the time capsule of 1920-1935.

The goal here is three folds- The individual with Dementia and Alzheimer's disease has residual memories. The memories are usually from their early life or as a result of a strong emotional experience. They live for the moment and the intent here is to keep them comfortable and in terms with their residual memories. The time capsule reminds them of their home setting and encourages them to be comfortable and at peace with what they remember and are familiar with. The outdoor setting to some extent may minimize elopement.

Svayus is a life style that facilitates positive interactions and direct contact with simulated nature to increase mental health and psychological and spiritual development.

Svayus is unique and a holistic program. The program is designed by an occupational therapist and is offered for the **first time in the country**. The program is cutting edge and could enable the Elderly with dementia and Alzheimer's disease lead a quality life filled with dignity- A life every human deserves.

*Svayus is an experience. You have to feel to understand and enjoy it.
For information and tour please call Tammy Reagan at (440) 428-2664*



Redefining Quick Care



**Walk-in
Flu Shots**
No appointment necessary
\$20

Get in, get treated, get on with your day 7 days a week, 7 convenient locations

Lake Health offers walk-in care for non-life-threatening emergencies at seven convenient locations. Most of the centers offer advanced diagnostics, such as lab, x-ray and more.

We embrace a philosophy of patient- and family-centered care and accept all major insurance plans. What's more, our urgent cares have earned certification from the Urgent Care Association of America.



Chardon Campus Urgent Care Center

510 Fifth Ave.

Chardon, OH 44024

440-286-8908

Monday - Friday • 8 am - 10 pm
Saturday & Sunday • 9 am - 5 pm

Tyler Blvd. Urgent Care Center

7956 Tyler Blvd.

Mentor, OH

440-255-6400

Monday - Friday • 8 am - 10 pm
Saturday & Sunday • 9 am - 5 pm

Willowick Campus Urgent Care Center

29804 Lakeshore Blvd.

Willowick, OH 44095

440-585-3322

Monday - Friday • 8 am - 10 pm
Saturday & Sunday • 9 am - 5 pm

Painesville Quick Care Center

74 South Park Place

Painesville, OH 44077

440-354-3887

Monday - Friday • 8 am - 5 pm
Saturday & Sunday • 9 am - 5 pm

Clinic at Middlefield Walmart Supercenter

15050 Springdale Ave.

Middlefield, OH 44062

440-632-3024

Monday - Friday • 8 am - 8 pm
Saturday • 8 am - 6 pm
Sunday • 12 pm - 6 pm

Clinic at Madison Walmart Supercenter

6067 North Ridge Road

Madison, OH 44057

440-417-0002

Monday - Friday • 8 am - 8 pm
Saturday • 8 am - 6 pm
Sunday • 12 pm - 6 pm

Backyard retreat still a work in progress?



Fixed Rate Home Equity Loan

5-Year Term

2.99%

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\$269.46/Month for \$15,000*

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www.northwestsavingsbank.com

Closed-end home equity loan Annual Percentage Rate (APR) as of 9/3/13 applies to a 60-month term on a minimum \$15,000 in new borrowings with automatic transfer service from a Northwest checking account, 85% maximum loan-to-value, and 680 minimum FICO® score. Not for the purchase of homes. Valuation fee from \$60 to \$425 will apply. Rates and terms may vary by property type, loan amount, LTV ratio, and FICO® score. One- or two-unit owner-occupied properties only. Maximum loan amount is \$500,000. Other rates and terms are available. Property insurance is required and flood and title insurance may be required. Offer may be changed or withdrawn at any time. Consult a tax advisor regarding deductibility of interest and charges. Example: The monthly payment on a 60-month loan of \$15,000 with no debt protection is \$269.46. Payments do not include amounts for taxes and insurance premiums, actual payment obligation will be greater. Debt protection is optional. See bank for details. **Member FDIC** 



Shop Lake County! A Business & Community Expo

Hosted by: **Lake County Chambers of Commerce & Great Lakes Mall**

Saturday, February 22 & Sunday, February 23, 2014

The Shop Lake County Show is an annual event designed to showcase members of the Lake County Chambers of Commerce. The show is a great way to generate awareness and sales for your business or organization in Lake County's prime retail environment, the Great Lakes Mall.



**Sponsorships and Booth Space are Available -
call 440.357.7572 for information**

BOARDING PASS	SAVE THE DATE
<p style="writing-mode: vertical-rl; transform: rotate(180deg);">SAVE THE DATE -- BOARDING PASS</p>  <p>SAVE THE DATE Saturday, February 22, 2014 Sunday, February 23, 2014</p> <p>SHOP LAKE COUNTY EXPO</p> <p>PORT: Great Lakes Mall Set Sail: February 22, 2014</p> <p>Fill your passport for a chance to win a Cruise courtesy of Asa Cox Homes.</p>	 <p>22 & 23 February 2014</p> <p>For sponsorship or booth information, call 440-357-7275</p>  <p>GREAT LAKES MALL</p>



White Elephant Gift Exchange & Networking Event

December 13, 2013 • 3:00 to 5:00 pm
Classic Ford Dealership, 8540 Tyler Blvd., Mentor
\$5.00 per person

Please RSVP by December 11th by calling 440-357-7572 or online at www.painesvilleohchamber.org

Need to re-gift a dreadful present your co-worker or your Great Aunt Lucy gave you? Come to the Lake County White Elephant Gift Exchange for the chance to exchange with fellow small business owners for a chance at something slightly less awful. Wear an ugly holiday sweater and be entered for a chance to win a gas gift card.

This event is sponsored by the Mentor, Madison/Perry and Painesville Area Chambers of Commerce along with our friends at COSE.



Big Solutions for Small Group Employers

You now have the option to change your renewal date!

Early renewal is an option Anthem is making available to small group employers in advance of coming health care reform. This option allows employers to modify their current renewal cycle, moving their renewal from the month of their Original Effective Date to December 1, 2013. We understand that health care reform will generate many questions for employers. The early renewal option allows interested employers and their brokers the time to navigate the changes brought on by health care reform and figure out the best plan and cost options.

This is a great way to help keep your business running smoothly while securing your benefits and costs during this time of change. Here's how it will work:

Anthem new clients with effective dates of August 1, 2013 - November 1, 2013 can renew effective December 1, 2013. Changes in risk factor, base rate and/or demographic adjustments and benefit changes may apply.

Anthem Specialty coverage renewal dates will change too. That means any Anthem dental, vision, disability and life plans you

have will be changed to match your new medical renewal date.

Changing your renewal date allows you to:

- Lock in your current benefits a little longer
- Keep your plan stable during changing times
- Focus on running your business and leading your company
- Align your medical and Anthem Specialty coverage renewal dates

To change your renewal date or for more information please contact your broker or Anthem sales representative.

This information is brought to you through collaboration between your chamber, NOACC and Anthem Blue Cross and Blue Shield.

Anthem Blue Cross and Blue Shield is the trade name of Community Insurance Company. Independent licensee of the Blue Cross and Blue Shield Association. ®ANTHEM is a registered trademark of Anthem Insurance Companies, Inc. The Blue Cross and Blue Shield names and symbols are registered marks of the Blue Cross and Blue Shield Association. specialty coverage renewal dates

Save the Date



Friday, January 31, 2014

Holiday Inn Express Hotel & Suites LaMalfa Centre

Join us as we honor our
2014 Citizen,
Business & Non-Profit Organization of the year

\$55 per person
\$400 for a Corporate Table of 8

Invitations listing our winners will be mailed soon

Small Business Social Media *How is social media useful for a small business?*

By: Alex Blaha, Lake Erie College Intern

At a small scale it can be used to get the name of a business into people's heads. If a person sees a post on Facebook or Twitter about a small business they will remember it better than seeing the sign by the road as they drive by. For a restaurant someone could post their menu, and any specials they have (like soup of the day). For retailers social media can be used for self-advertising of sales.

Social networks are the largest internet sensation, and a person who is commonly on those sites will have plenty of chances to see someone's small business page. The hardest part of owning a small business is getting your name out there. Getting some friends to help self-advertise for your business can be a big help because then the friends of friends will see the posts and it could greatly help your business.

I speak with personal experience on the matter because my older brother and I created a video game, and got the word out using Facebook. The feedback was very useful because people would comment with their opinions of the game; just as people would comment on a page for any small business about how they felt about the business. Other people see the reviews and the publicity grows.

So, How is social media helpful for a small business? In every way. There is no downside to having an account on a website.



Coffee Contacts

Start your day networking with members of the Mentor and Painesville Area Chambers of Commerce.

Each participant will be invited to give a short commercial. Attendees are encouraged to bring marketing materials. Door Prizes Welcome! **To help us better serve you – please remember to make a reservation.**

Thursday, November 7, 2013

8 to 9:30 am
The Bruce Companies
1 High Tech Avenue
Painesville, OH 44077

Kickstart your day with an extra shot of espresso at our 11/7/13 Coffee Contacts event. The Mentor and Painesville Area Chambers of Commerce are welcoming friends from the Madison/Perry Area Chamber of Commerce and COSE to Kick Off Small Business Month. Bring a friend!

There will be drawing at this event for an item that rhymes with "Snapple" - pretty cool stuff!

PLEASE NOTE: Cost to non-chamber members is \$5 (cash or check only) and must be paid at the door - receipts will be available at registration

Thursday, November 21, 2013

8 to 9 am
Holiday Inn Mentor
7701 Reynolds Road
Mentor, OH 44060

Thursday, December 5, 2013

8 to 9 am
Quail Hollow Resort
Bronze Bear Lounge
11080 Concord Hambden Road
Concord, OH 44077

Jump Start the Holidays



(Not available with any other offer, discount or special pricing. Other restrictions may apply.)



Order must be placed in the month of November to qualify.

Contact Jessica for more information: jessicachesney@lblpromo.com

440.350.0106

365 W. Prospect St., Painesville, OH 44077 • www.lblprinting.com • www.lblpromo.com



Date: November 6, 2013 – RSVP by 11/4/13

Time: 8:15am - 9:30am
8:15 Breakfast and Networking - 8:30 Program

Topic: Part 2: Twitter for Business & Make Your Photos Work for You Using Instagram

Facilitated by: Renee Sanden, Director of Marketing and Business Development, Great Lakes Mall

\$5 for any Lake County Chamber Member/
\$10 for Non-Chamber Member

Place: Atlas Cinemas, 7860 Mentor Avenue, Mentor

RSVP on-line at www.lakekidzbiz.com under "Events" or call 440-951-7500 x 104



Lake Kidz Biz Announces Winners of First Year Business Award

Business group honors three youth businesses.

STORY SOS

Lake Kidz Biz, a business resource and networking organization for companies focusing on children's services and products, launched a new concept in business awards. Different from the typical awards program, business owners applying could not be older than 18 and had to attend a school in Lake County or be a Lake County resident.

Titled, Kidz Business Awards, this new awards program was established to recognize Lake County's youngest residents for their initiative to undertake a business opportunity and use their entrepreneurial spirit to implement a business concept that either benefits others or is a for profit business endeavor. The awards program sought to: recognize Lake County youth for implementing a business concept on their own; identify how youth are having a positive impact in the community; and publicize the importance of youth helping others.

The applications received were outstanding for all three award categories of: individual not-for-profit (charitable) endeavor, group not-for-profit (charitable) endeavor and individual for profit endeavor. Winners were selected and honored at a recent Lake County Captains game. Each winner got to throw out a first pitch and received a check for \$250, an award certificate and custom business cards.

Winning the individual not-for-profit award for her business Jordan's Wishing Well is Jordan Martin, an 11th grader at Beaumont. Jordan makes greeting cards to sell in order to raise money to fund the building of water wells in Liberia, Africa. She gives presentations in order to raise awareness for the need for clean water in third world countries. When she began the business in 2009, she had hopes of raising enough money to put in a well before the end of the year. A well costs \$1,500. Before the year was finished she had raised enough money for two wells and since then has funded 8 more wells.

Abriella Minotti and Taylor Reigle, both six graders at Hershey Montessori are the group not-for-profit winners. Abriella and Taylor started their Crazy Creators business in 2012. The business was started to raise money for a class pet and for their friend who has Leukemia. Flower hair clips, fabric wristbands and cupcakes were made and sold. The girls measure their success by the increase in sales and demand for their product. More than \$800 has been raised to date.

Shawn Mackey is the individual for profit category winner. Shawn who is an eleventh grader at Willoughby South High started Rebel Landscaping in March of 2013. Rebel Landscaping cuts grass, trims, weeds and mulches. Other outdoor jobs are also done upon request. Shawn selected a landscaping business because of his experience in landscaping and the ability to coordinate his work schedule around school and sports activities. His goal is to run a successful business while on average making above minimum wage. His desire is to earn his own money so as not to burden his parents for money for things he is responsible for. To date Rebel Landscaping has earned \$950.

"The awards committee was thrilled with the first year response for this new program and very humbled by the efforts of our youth and their entrepreneurial spirit," states Pat Perry, Programming Chair and Co-Founder of Lake Kidz Biz. "There are so many students in our local area who have out of the kindness of their heart created a business of sorts to benefit others. These kids are making a difference while using business concepts and we were honored to recognize them."

It is with the support of the presenting sponsor Bryant & Stratton College and sponsors, Captains Charities, Cardinal Community Credit Union, Deimling Forbes & Associates, McDonald's – Mandovi Enterprises, Mentor Area Chamber of Commerce Foundation, PNC and Today's Family Magazine that Lake Kidz Biz was able to develop and host the awards program to honor young entrepreneurs.





HHS Boosters presents

HHS Reverse Raffle

\$2,500

Guaranteed Grand Prize

**Friday, November 22nd
at LaMalfa
6 to 11 p.m.**

**Doors Open @ 6 p.m.
Dinner Buffet & Open Bar @ 6 p.m.
Raffle Begins @ 8 p.m.**

**To Purchase Tickets
Contact: Seth Hartmann
Harvey High School Athletic Director
440-392-5150**

**Tickets: \$75 Single, Couple \$100
Must be 21 years old**

Congratulations 2013 Fast Track 50 Award Winners

The Fast Track 50 Awards Banquet is an evening event to celebrate success, recognize and reward employees, and network with other business owners. This premier local business event is open to winners, business associates, friends, family and the community.

2013 Lake-Geauga Fast Track 50 21st Annual Awards Dinner

In Celebration of Our Winners

Thursday, November 7, 2013
Holiday Inn Express Hotel & Suites - La Malfa
5783 Heisley Road, Mentor, Ohio, 44060

Cocktails at six o'clock
Dinner at seven o'clock
Program to follow

www.fasttrack50.org for more info

Congratulations to Painesville Area Chamber of Commerce Members:

Cornerstone It, Inc.
Global Real Estate Advisors
Guyer Precision, Inc.
NMS, Inc.
OurPet's Company
Ranpak Corp.

It was the month before Christmas...



downtown painesville
HOLIDAY OPEN HOUSE
HOLIDAY OPEN HOUSE

Friday, November 15th 5pm-10pm



Painesville Area chamber of commerce

Annual MEMBERSHIP DIRECTORY 2014

Printed directories distributed to over 2,500 homes & businesses
PLUS: *A downloadable e-version available on the PACC website!*

The Painesville Area Chamber of Commerce is very excited to announce a major change to our 2014 Membership Directory.

This year's directory will feature a very modern eye-catching magazine style design printed in full color on gloss paper throughout our entire publication. Many of the same design features and content from complete membership listings to event stories will remain the same.

As with past year's directories, a percentage of the directory sales will help defray our chamber's operating expenses as well as providing us with a high profile marketing tool for the Painesville community, Chamber of Commerce and our membership.

Don't miss this opportunity to support our Chamber as well as showcase your business in the "new" 2014 Painesville Area Chamber of Commerce Directory.

Advertising sales will continue through November 15th.

ADVERTISING RATES			
	B/W	Black & 1 Color of Choice (Red, Blue, Yellow)	4-Color
Full Pg	\$775	\$865	\$1,595
3/4 Pg	\$650	\$740	\$1,375
1/2 Pg	\$500	\$590	\$1,115
1/4 Pg	\$315	\$405	\$805
1/8 Pg	\$175	\$265	\$575
Business Blks	\$110	\$200	\$475

**Advertising
Deadline:**
November 15th

Publication Date:
December 13th

FOR MORE INFORMATION ... Kelley Creed, 440-344-1029
Email: kcreed@gazettenews.com



Advertise With Your Chamber

Be a 2014 Monthly Meeting Sponsor

One of the many ways you can advertise with your chamber is to become a monthly membership meeting sponsor for only \$200.

Your sponsorship entitles you to the following:

- Sponsor will be provided an exhibit table located at the registration area or inside the door of the meeting facility.
- Sponsor may place literature, business cards, promotional items, etc. at each place setting.
- Sponsor article and logo will be featured in the chamber newsletter.
- Sponsor will be listed on our Web site.
- Sponsor logo will be present at the meeting.
- Sponsor will have 3 minutes of "commercial" time at the podium.
- Sponsor will have the opportunity to give away promotional items.
- Sponsor will receive one complimentary meal at the meeting.

Sponsorships are also available for the Annual Awards Banquet (\$250 or \$500), Golf Outing, and various events throughout the year. Please call 440-357-7572 for details.

Please fax this form to **440-357-8752** if you are interested in reserving your spot for 2014. Our 2013 meetings sold out quickly! Reserve your spot now.

Yes, I am interested in being a Sponsor of a 2014 Monthly Membership Meeting. Please contact me.

Name: _____

Company: _____

Phone: _____

Email: _____