

Chamber News

April 2016



Eastern Lake County
Chamber of Commerce

General Membership Meeting

Sink or Swim: The Importance of Workplace Culture

April 28, 2016

11:30 AM - 1:00 PM EDT

**Chalet Debonne Vineyards
7840 Doty Road, Madison**

Fees/Admission:

To register, call us the Eastern Lake County
Chamber of Commerce at
440-357-7572
\$20.00 per person
48 hour cancellation policy.
No shows will be billed.

Presented by: Timothy Dimoff Named "Best Speaker in Greater Cleveland" by Inside Business Magazine.

Culture is core to the success of any business. It represents the values your business stands for and sets the stage for how employees treat each other and customers.

This luncheon will review successful trends in company culture, the problems created with negative culture and how supervisors, managers and leadership can make the difference.



Speaker: Timothy Dimoff

DOOR PRIZE: Attendees can win 2 tickets to see the Tribe at Progressive Field, courtesy of the
Friday, May 13th

Evening game, seats behind homeplate!



Gehring's
AGENCY, INC.

531 North Lake St., PO Box 9
Madison, OH 44057
440-428-7131
Fax: 440-428-0592

Benedict
INSURANCE AGENCY INC.

87 S St. Clair St., PO Box 87
Painesville, OH 44077
440-354-4308
Fax: 440-354-3101

**Event Sponsored by: Lantern of Madison, LakeHealth,
Northwest Savings Bank, Jack's Pools & Spas**

(continued on page 3)



CAPITAL HEALTH

HOME CARE

Join Us for Our Open House

and ribbon cutting in celebration of our name change.

Continuum Home Care is becoming Capital Health Home Care-Ashtabula.

When: April 19th, 2016

Where: Grand River Cellars
5750 S Madison Rd • Madison, OH 44057

Time: 4:00pm to 7:00pm

Please R.S.V.P by **4/15/2016** to Capital Health Home Care at **(440) 964-3332**

***Don't forget to send
us your news!***

2016 Board of Directors

Executive Board of Directors

President	David Komjati	KeyBank
1 st Vice President	Allen Weaver	Lake National Bank
2 nd Vice President	Ame West	West Orchards
Treasurer	David Battles	Jones Battles Group
Past President	Karen Sundy	Perry Township

Board of Directors

Rita Camardo	Northwest Savings Bank
Sallie Christian	Layton Physical Therapy
Beth Debev	Debonne Vineyards
Dr. Steven Gajda	Northern Dental Specialists
Jim Gray	JPG Advisors
Mary Anne Hurley	Hurley State Farm
James Illig	JB Painting & Powerwashing
Lisa Schwentner Joles	Lew's Reliable Heat & AC
Mary Jo Miller	Bella Donna Salon & Spa
Thomas Mitchell	The Marshfield Group
Elias Nunez	Pollutro-Rossley Insurance Agency
Chris Brill Packard	Lake Health
Nicholas Rhodes	Asgard Development
Peter Richmond	Richmond & Richmond Insurance
Lisa Snyder	Midwest Materials
Joey White	Handouts

Legal Liaison

Neil Conway Conway Land Title

Chamber Staff

Linda Reed	Executive Director
Kathleen Obrenski	Office Administrator
Alice Cable	Manager Marketing/Technology
Katrina March	Membership Manager

Mission Statement:

The Eastern Lake County Chamber of Commerce exists to promote, support and guide the business and civic communities of which we serve.

Serving:

Concord Township	Madison Township
Fairport Harbor	Madison Village
Grand River	Perry Township
Leroy Township	Perry Village
Painesville City	North Perry Village
Painesville Township	



Eastern Lake County
Chamber of Commerce

One Victoria Place, Suite 265A
Painesville, OH 44077
(440) 357-7572
Website: www.easternlakecountychamber.org

Sponsor Profiles

(continued from page 1)

Jack's Pools and Spas

Jack's Pools and Spas features an extensive array of swimming pools, spas, hot tubs and outdoor furniture. Service is available for all items sold at Jack's. In addition, the retail store offers chemicals, pool parts, spa supplies and accessories. Be sure to ask about their free water analysis and request a free design consultation for your new pool, hot tub or sauna!

Of course, Jack's Pools specializes in giving you the best service and the best products. Here's how to keep your investments healthy!



POOL TIPS

Cloudy Water

If your pool water is cloudy and you cannot clear up the problem, check to see if the pH level is within the proper range. If it is, check the filter for dirt. Be sure your sanitizer is in the correct range; raise the level if needed.

Filter Maintenance

You should clean your pool filter periodically to remove dirt. Grease, oils, and scale can also leave harmful residues on your filter and cause it to work improperly.

Routine Shock Treatment

Be sure to give your pool a routine shock treatment to destroy combined chlorine compounds like hair spray, suntan oil, cosmetics, and perspiration.

Chemical Treatment

If you have just given your pool a chemical treatment, the general rule of thumb is to wait about 15 minutes to one hour before entering the pool. Time is needed for the chlorine level to drop to the recommended level.

Ring Cleaning

Clean unsightly rings around your pool with a tile cleaner designed specifically for use in pools. Many household cleaners do not contain the needed balance of both oil/grease cutters and scale dissolving ingredients to get the job done.

SPA TIPS

Sanitizer Level

Never enter a spa or hot tub unless the sanitizer level is adequate to keep the water healthy and free from harmful microorganisms.

Storing Chemicals

Chemicals, additives and cleaning compounds for your spa should be stored in a cool, dry, and well ventilated location – away from direct sunlight and out of the reach of children.

Drugs and Alcohol Guidelines

Hot water in your spa heightens the effects of alcohol and certain drugs. Avoid consuming alcoholic beverages in a hot tub or spa. Consult your doctor regarding the use of prescription drugs.

Time and Temperature

Soaking for too long in elevated water temperatures of a hot tub can raise body heat to hazardous levels. The National Spa and Pool Institute considers 104° F to be the maximum safe water temperature for adults.

Guidelines For Children and Infants

Children and infants should be supervised at all times around a hot tub or spa. It is best to introduce them to a hot tub or spa slowly, giving them time to adjust to the change in temperature and to alleviate fear or discomfort.

Sponsor Profiles

(continued from page 3)



Northwest Savings Bank

The most challenging financial events of your life.

Some of life's most exciting moments — like going to college, getting married or retiring — double as the most financially challenging. Here are some tips to help you be prepared.

1. Going to college.

The average cost of college for the 2014-2015 school year was \$46,272 for private schools and \$23,331 for public universities.

These numbers may seem overwhelming, but don't let them scare you. Instead, prepare for higher education by starting a traditional savings account or a 529 savings plan. You can also apply for work study, grants, loans and scholarships.

2. Getting married.

CNBC reports that the average cost of a wedding falls somewhere between \$26,000 and \$28,400. This depends heavily on where you live, though — an average wedding in New York City will cost you upwards of \$70,000.

How do you make it through the happiest day of your life without going bankrupt? Cutting down on guests, making your own invitations or planning your date off-season will save some major cash.

3. Buying a home.

Your perfect house may come with a price of \$292,700 (the median price of a home in 2015), but that doesn't mean that's the end of the spending. You'll also have to budget for routine expenses, like utilities, property taxes and maintenance.

It's helpful that some mortgage plans, like Northwest's Advantage 97, Affordable Home or First Time Home Buyers programs, allow you to put as little as 3.5 to 5 percent down so you have enough money left over to make your new house a home.

4. Planning for retirement.

You work hard your entire life and want to be able to enjoy a successful retirement when the time comes. If you don't have anything put away yet, you're not alone. A surprising one third of Americans don't have any money put away for retirement. Even starting small with your savings can make a big difference. You should also always take advantage of your employer's match, if they offer one. Northwest also offers retirement savings plans like CDs and a 401(k) that can help you prepare for retirement.

Not sure how to prepare for life's financially-challenging events? Northwest has everything from savings accounts and credit cards to business loans, insurance services and retirement accounts. Visit our Madison or Painesville office— they'll be happy to help you prepare for whatever life throws your way.

Join Us For Breakfast Talk With Congressman David Joyce

*Congressman to be recognized by
United States Chamber of Commerce
at ELC Event.*

Date: April 25, 2016

Time: 8:00 AM - 9:30 AM EDT

Location:

South Shore Controls

4823 N. Ridge Road, Perry, OH 44081

FREE to chamber members,
but RSVP is required.

Light breakfast will be served.

Join us for coffee and a chance to sit and visit with Congressman David Joyce. Learn what's happening at the Federal level in this open dialogue format.

The United States Chamber will be presenting Congressman Joyce with the Spirit of Enterprise Award at this event! Congressman Joyce has been recognized by the US Chamber as a winner of the Spirit of Enterprise award for 2016 for support of pro-jobs, pro-growth policies.

The Chamber's prestigious Spirit of Enterprise Award is given annually to members of Congress based on their votes on critical business legislation. During the first session of the 114th Congress, the Chamber scored members on issues like reestablishing Trade Promotion Authority, reauthorizing the Export-Import Bank, and lifting the crude oil export ban. Also scored were votes in support of the first long-term transportation law in a decade and votes to make permanent tax provisions that would have regularly expired. This marks the 28th year that the U.S. Chamber has formally honored the accomplishments of this select group of members of Congress.

While the Eastern Lake County Chamber does not endorse candidates, we certainly congratulate Congressman Joyce on this award!

Event Sponsored by



Members NEWS

Thank You 25 Year Members

Members Celebrating 25 Years With Our Chambers

You may have joined under Painesville or Madison-Perry Area Chambers of Commerce - and we appreciate your continuous support!

Blakemore's Security, Inc.

Hurley State Farm

Macy Plumbing & Heating

Trice Chiropractic Clinic

Walker Brothers Roofing

We appreciate your support of the Chamber and the business community and we look forward to recognizing you at the April luncheon.

BOB Stefanov Productions: “Let’s Face It!” Heroin Awareness Campaign Wins ADDY Award

Chamber member Bob Stefanov writes “We are thrilled to have received an Addy award for the work we have been doing over the past two years to raise awareness about the heroin epidemic in our community. “

Let’s Face It! is the name of the campaign. It was designed to put a face on the crisis and to provide a one stop place for information and resources that build awareness and educate our community on the topic so that we can help stop it.

Please take a look and share the link with your network to further the cause and increase the campaigns effectiveness. Visit the “SIGNS” page on the site but while you are there, be sure to look over the rest of the site:
letsfaceheroin.com/signs.html

Port Authority Presents Teacher Welcome Day



Lake County
Teacher Welcome Day
Wednesday, August 10, 2016



County ESC, Alliance for Working Together Foundation,
The Lake County Chambers of Commerce & Lake Metroparks

Teachers in Lake County are invited to take part in the second annual Lake County Teacher Day.

Join us for an eventful day as we showcase our business community.

Teachers will learn first-hand how Lake County's businesses can play a role in a connection between student's classroom learning and future careers.

Call 440-357-2290 ext. 227 to reserve your spot.



Volunteers of the Month



Thank you to our board and membership committee for delivering member plaques! If you haven't received your new plaque yet, give us a call.

Members NEWS

Want To Go To The Statehouse And Ask Legislators Some Questions?

Calling all small business owners! Would you like direct access to members of the Ohio General Assembly and public policy staff? Join us in Columbus for **COSE Day at the Capitol** on **Tuesday, April 26** where you will have the unique opportunity to meet with policymakers and discuss ways in which we can work together to enhance the small business climate in Ohio.

This annual event provides access to key stakeholders and allows you the chance to engage in dialogue with your elected officials about the issues and challenges facing small businesses today. In addition, you will have an opportunity to network and build relationships with fellow, like-minded small business owners who face similar challenges and are working daily to make a difference in their communities, just like you.

The day also includes meetings with legislators and presentations from public policy leaders. Round-trip transportation and meals are included.

What are you waiting for? Mark your calendar and attend* this year's 2016 COSE Day at the Capitol!

Contact COSE with questions or for more information at events@cose.org or call 216-592-2376.

<http://www.cose.org/en/Events/Events/2016/01/15/08/18/COSE%20Day%20at%20the%20Capitol%202016.aspx>

Corporate Lodgings

We made a mistake in our 2016 Member directory. Corporate Lodgings description should have read, "Providers of temporary housing in Lake County and Erie, PA since 1990. Apartments and condos are fully furnished and include all utilities, phone, cable and wireless internet with weekly housekeeping services. Rented daily, weekly, or monthly."

**Experience the comfort.
Enjoy the space.
Emerge renewed.**



Corporate Lodgings

of Northeast OH, Inc.

440-974-7131 • www.corporatelodgingsohio.com

Short term fully furnished suites in Lake County, OH and Erie, PA.

Forbes House's Unmasking The Unspoken Reverse Raffle

Friday May 20 2016

6 to 11:30 at LaMalfa

All proceeds from the event will benefit survivors of domestic violence.

\$150 per couple or \$100 individual

Ticket gets you once chance at the Big Board.

Grand Prize \$2500

Attendees will enjoy Chinese & Silent auctions, buffet dinner, open bar, entertainment and more.

For Ticket information please contact 440-357-7321 or email Natalie at njamison@forbeshouse.org

Sponsorships also available until April 10.

Members NEWS

Fred's Appliance Academy: Samsung Invests in Appliance Service Training

If you work in the appliance repair industry, it's common knowledge that there is a nationwide appliance repair technician shortage. It's a problem we continue to work on but this is not just a Fred's Appliance Academy problem, it's an industry wide problem that will require the entire industry to come together to address.

We're excited to share news that Samsung has sponsored students to attend our three week appliance repair course to help train new technicians. This sponsorship includes tuition and housing. We'd like to commend Samsung for recognizing the number one need of the appliance industry!

Consider joining our team to help grow technicians for this industry. Call us at 1 - 888 - 453 - 7337. We are here to help and are always open to outside-of-the-box-thinking!



Madison Healthcare

AN EMBASSY HEALTHCARE COMMUNITY

think madison healthcare

GARAGE SALE

Saturday May 7th 9:00 AM – 3:00 PM

7600 S. Ridge Rd. Madison, OH 44057

**Donations Wanted: Do you have any unwanted household items?
Please call: 440-428-1492 for details.**

All Proceeds will benefit recreation programs for our residents.

*Don't forget to send
us your news!*

**American
Standard.**
"It's better to go American"
License #17717



• **Heating • Air Conditioning •**
156 W. Main Street • Madison, Ohio 44057

Jeffrey E. Lynn *President*
Cell: 440.343.3573
Email: jeff@penguinmechanical.com

440.428.4666
440.942.1207
Fax: 440.428.5560
1.800.833.4328

 **State Farm™**

M A Hurley Ins Agcy Inc
Mary Anne Hurley, Agent
8 N State Street, Suite 206
Painesville, OH 44077
Bus: 440-357-1133



State Farm, Bloomington, IL
1211999



Save the Date

Lantern of Madison Spring Open House

Thursday April 28th, 2016 2pm-6pm
2041 Hubbard Road
Madison, OH 44057

Please join us for a relaxing
afternoon of hors d'oeuvres and
sample wines poured by Chalet
Debonne Winery

Please RSVP to Shannon @ 440-339-5135
or sreglus@lanternofmadison.com by
4/20/16



Painesville



Bathtub Races

Friday, May 27th
5-9pm

Bathtubs Racing Down Main Street
Food Trucks & Beer Tent
'Billy J' the DJ
50/50 Raffle



Kick off to summer!



www.painesville.com





Lake Health Occupational Services



Lake Health is truly a one-stop shop for area employers. With six locations in Willoughby, Willowick, Mentor, Concord Township, Madison and Chardon and 24-hour, 7-day-a-week care, Lake Health is the optimum resource for occupational health throughout Lake County and the surrounding areas.

Lake Health's Occupational Services offer a full range of examinations, screenings, rehabilitation services and wellness programs to meet your health care needs.



Occupational Services:

- 24-hour Injury Care
- Audiology/On-site Audiology Services
- DOT and non-DOT Drug/Alcohol Testing
- Random Substance Abuse Testing & Program
- Ergonomic Services
- Independent Medical Evaluations
- OSHA-required Testing
- Physical Examinations/DOT Physicals
- Respirator Clearance Exams
- National WebCheck® for FBI and/or
BCI for Ohio – Digital Fingerprinting
- Immigration Physicals
- FAA 2nd and 3rd Class Physicals

Rehabilitation Services:

- Functional Job Analysis
- Physical/Occupational Therapy
- Work Hardening Programs

Consultant Programs/Services:

- Blood Borne Pathogen Program
- Carpal Tunnel Prevention Program
- DOT Supervisor Compliance Training
- Drug & Alcohol Testing Policy Development
- Drug-free Workplace Training
- Hand/Back Safety Program
- Wellness/Education Programs

Employee Assistance Programs:

- Company Policy & Program Development
- Confidential Employee Assessment Interviews
- On-site Orientation Programs
- Referral Services

Specialized Wellness Programs

- Work-site Screenings
- Workforce Wellness Coaching

We get it.

**Call 855-LAKE-OCC
(855-525-3622) or log
onto lakehealth.org
for more information.**



FREE EDUCATIONAL SEMINAR

ENROLL NOW

Join us for a **FREE** half day workers' compensation seminar presented by industry experts. **The seminar qualifies for safety credit(s) to apply to safety council, group rating or group retro requirements.**

Join us

Tuesday, April 26, 2016 – 12:00 p.m. to 4:00 p.m.
Holden University Center (see location details below)
Lunch will be provided



Holden University Center is located directly across the street from Lakeland Community College. Holden University Center does not have its own address, so go to Lakeland Community College (7700 Clocktower Drive, Kirtland, OH 44094) and look for our seminar location across the street.

Topics

- Enhanced medical care and workers' compensation – *Speaker: Dr. David Kessler, D.C., MHA, CHCQM, Senior Vice President, Medical Director, CompManagement Health Systems, Inc.*
- Responding to and preventing workplace violence – *Speaker: Kacy Beauman, Risk Services Senior Consultant, CompManagement*
- Five MCO functions that impact premium rates – *Speaker: Barb Lessman, Account Executive, CompManagement Health Systems, Inc.*

Register today

Registration is easy! Simply submit the registration form in the seminar email, or send a message to us at clientservices@chsmco.com with the attendee names, your company name, Ohio Bureau of Workers' Compensation policy number, and the course date and location. If you have questions, please contact Barb Lessman with CompManagement Health Systems at LessmanB@chsmco.com or at 216-214-6522.



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www.compmgt.com | www.chsmco.com

Lake County Small Business



Learning &
Networking

At Lakeland Community College • Friday, June 3, 2016

Call for Vendors and Registration

Register early to guarantee your booth at this NEW county-wide small business event. Visit and network with businesses from across the county during the EXPO. Plus take advantage of attending eight different small business learning workshops on topics covering sales, marketing and more.

Chamber Members

6-foot table \$200
12-foot table \$350
Registration only fee \$10

Non-Members

6-foot table \$400
12-foot table \$600
Registration only fee \$20 with business card
Vendor tables include 2 chairs and wireless network access

Event Schedule

Registration 8:30 – 9 a.m.
EXPO—workshops and trade show area 9 a.m. – 3 p.m.
Networking reception 3–5 p.m.

Deadline: April 15 for sponsors and vendors.

Sponsorships and program ads available.

Company Name: _____ Contact Name: _____
Phone: _____ Fax: _____ Email: _____
Attendee Name #1 _____ Attendee Name #2 _____

Chamber Members: ☐ 6-foot table - \$200 ☐ 12-foot table - \$350 ☐ Registration only fee - \$10

Note: preregistration is required for this event

Non-Members: ☐ 6-foot table - \$400 ☐ 12-foot table - \$600 ☐ Registration only fee - \$20 with business card

Payment option: ☐ My check is enclosed ☐ Please charge card
Mastercard Visa American Express Discover (circle one)

Name: _____
Card Number: _____ Exp. Date: _____
CV#2: _____ Billing Street #: _____ Billing Zip Code: _____

Drop off or Mail Registration Form to:
Mentor Area Chamber of Commerce
6972 Spinach Drive
Mentor, Ohio 44060
440.255.1616
FAX: 440.255.1717

Members may also register online at www.mentorchamber.org

Sponsorships

Lake County Small Business EXPO 2016

Presenting Sponsor: \$3,000

- Logo and presenting sponsor title on registration form going to all Lake County Chamber members
- Premier complimentary double booth space
- Complimentary sponsor of one workshop session which includes a two-minute introduction of your business
- Exposure in emails, all on-site signage
- Full page in Expo program
- Featured as a Presenting Sponsor on Social Media Campaigns
- Your promotional material included in guest tote bag
- Two name badges that distinguish your company representatives

Gold Sponsor: \$2,000 (2 Sponsors)

- Premier complimentary double booth space
- Complimentary sponsor of one workshop session which includes a two-minute introduction of your business
- Logo on registration form as Gold Sponsor
- Exposure in emails, all on-site signage
- One half page ad in Expo Program
- Your promotional material included in guest tote bag
- Two name badges that distinguish your company representatives
- Logo included in program

After-Hours Reception Sponsor: \$2,000

- Complimentary double booth space
- Host table at the after-hours event
- One third page ad in Expo Program
- Your promotional material included in guest tote bag
- Two name badges that distinguish your company representatives
- Logo included in program

Vendor Lounge Sponsor: \$1,000

- Complimentary exhibitor booth
- Complimentary sponsor of one workshop session which includes a two-minute introduction of your business
- Visibility with all Chamber vendors in lounge
- Presence in Vendor Lounge with table
- Your promotional material included in guest tote bag
- Two name badges that distinguish your company representatives
- Logo included in program



SOLD

Tote Bag Sponsor: \$1,000

- You provide 500 cloth tote bags with "Lake County Business Expo" with your logo
- Complimentary exhibitor booth
- Complimentary sponsor of one workshop session which includes a two-minute introduction of your business
- Two name badges that distinguish your company representatives
- Listing in the Expo Program as Workshop Sponsor
- Two name badges that distinguish your company representatives
- Your promotional material included in guest tote bag
- Logo included in program

Passport Sponsor: \$1,000

- Complimentary exhibitor booth
- Complimentary sponsor of one workshop session which includes a two-minute introduction of your business
- Your logo on top of all passports handed out to participants
- Two name badges that distinguish your company representatives
- Your promotional material included in guest tote bag
- Logo included in program

Registration Desk Sponsor: \$1,000

- Exhibitor double booth near Registration Desk
- Signage acknowledging your sponsorship at desk
- Listing in the Expo Program
- Two name badges that distinguish your company representatives
- Your promotional material included in guest tote bag
- Logo included in program

Supporter Sponsor: \$1,000

- Complimentary Booth
- Complimentary sponsor of one workshop session which includes a two-minute introduction of your business
- Two name badges that distinguish your company representatives
- Your promotional material included in guest tote bag

Media Sponsor: \$1,000

- Complimentary Booth/broadcasts from the Expo
- Two name badges that distinguish your company representatives
- Your promotional material included in guest tote bag
- Logo included in program

Full-Page Program Ad: \$300 - Chamber member
Half-Page Program Ad: \$150 - Chamber member

AT&T is strengthening our team to help meet the needs of Ohioans – *We're hiring!*

As more and more people depend on reliable, fast connectivity in their daily lives, AT&T is doing our part to meet the growing demand for wireless and wireline products and services.

To apply for these positions please visit: [**http://connect.att.jobs/Ohio**](http://connect.att.jobs/Ohio)

Between 2013 and 2015 AT&T has hired more than 2,000 IT/engineers, retail, technicians, business and corporate employees in Ohio.

Thanks to new technology and innovations, consumers can access the benefits of the Internet whenever they want, from wherever they are. **To meet the growing demands of our customers AT&T invested more than \$1.6 billion in its Ohio wireless and wireline networks from 2012 through 2014.** The investment included deployment of new macro cell sites, small cells and Distributed Antenna Systems across the state as a part of AT&T's Project Velocity IP, a multi-year investment plan announced in 2012 to expand and enhance its IP broadband network. AT&T also expanded and enhanced our 4G LTE network which provides ultra-fast mobile Internet speeds, and deployed new Wi-Fi hot spots.



To help meet our customers' needs, AT&T is hiring in Ohio and across the country. We hope to find candidates from a wide range of places, with diverse backgrounds and varied experiences. To ensure that talent pool includes veterans of our armed services and their family members, AT&T's Military Talent Attraction team, which focuses on promoting AT&T career opportunities to veterans and their families and on educating our managers on the benefits of hiring veterans, will use the specialized tools for veterans seeking jobs, found at www.att.jobs/military, to help with the hiring process at. In fact, in 2013 we announced our goal of hiring **10,000 veterans and their family members in the next five years**. Currently, we've made **more than 7,000** of these hires and are well on our way to achieving our goal by 2018.

AT&T jobs are among the best in the world and full- and part-time positions include competitive wages and benefits.

Please visit [**http://ohio.att.com/**](http://ohio.att.com/) to stay informed on AT&T's news and updates in the Buckeye state.





FREE perk with your membership of Mentor Area Chamber of Commerce, Geneva Area Chamber of Commerce and Eastern Lake County Chambers of Commerce! Non-members welcome for \$10!

This is a great opportunity to network! Every member gets 30 seconds to say whatever you want about your business. Members can bring business cards, literature, flyers, and a door prize to promote your business and keep the event fun. There is no cost to chamber members for this event, but RSVP's are strongly encouraged to provide an accurate count to the host to have enough coffee and refreshments.

Coffee Contacts East



Friendly, Informal, and Focused Networking...

Join Members of the Geneva Area and Eastern Lake County Chambers of Commerce for a morning of coffee, light breakfast, and networking on the fourth Wednesday of each month from 8 am to 9 am.

When:

April 27

Where:

Vector Security, 50 E. Main St., Geneva

(The fourth Wednesday of the month)

If you would like to join us, please RSVP by contacting either Chamber:

Geneva Area Chamber of Commerce at (440) 466-8694 info@genevachamber.org

Eastern Lake County Chamber at (440) 357-7572 linda@easternlakecountychamber.org



Original Coffee Contacts (and Decaf)

When
From 8 am to 9 am,
the first & third
Thursdays of the month

Decaf means
registration is
limited to a
smaller group.

Where: *

*Locations are subjected to change,
please call or visit our website to
register and to verify locations

April 7
April 21

Original
Decaf

Atlas Cinema at Great Lakes Mall
Flux Metal Arts, 8827 Mentor Avenue

If you would like to join us, please RSVP by contacting either Chamber:

Mentor Area Chamber of Commerce at (440) 255-1616
mwainwright@mentorchamber.org

Eastern Lake County Chamber at (440) 357-7572
kathleen@easternlakecountychamber.org



We hope to see you soon & often!

The following organizations have recently made an important investment in their business by joining their chamber. We thank them and hope you will consider them for all your personal and professional needs.

Welcome to the Eastern Lake County Chamber of Commerce!

HEALTH & WELLNESS

Health Wellness Oils

Contact: Nancy Rattray

www.healthwellnessoils.com

7465 Jasani Ct.

Mentor, OH 44060

(440) 343-9921

About: Young Living Essential Oils

Highest quality therapeutic essential oils on the market. Natural toxic free products for your family.

AUTOMOBILE SALES & SERVICE

Affordable Auto Parts

Contact: Jesse Alexander

www.affordableautopartsinc.com

1500 N. Ridge Rd.

Painesville, OH 44077

440-354-9904

About: Auto Parts & Salvage. Late Model - Foreign & Domestic Auto, Light Truck, & Van. Providing Quality Sales & Service Since 1960. All mechanical parts have a 6 Mo. Standard Warranty

MaryAnn's
Come Hear With Us!
"We Care, You'll See!"
FAMILY HEARING

We have
Certified and
Licensed
Audiologists
to Serve You.



Diagnostic
Hearing Tests,
Hearing Aids,
Repairs,
Supplies &
More



MaryAnn Bencin, M.A., Audiologist
Dr. Amanda Barbur, Audiologist



440-357-HEAR (4327)
1701 Mentor Avenue, Suite 5, Painesville Township, 44077
MaryAnnsFamilyHearing.com



Together
we can
make a
difference!

Become a BIG!

Find out more at:

www.bbbsneo.org



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of Northeast Ohio

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Lake Erie College offers 33 undergraduate programs including:

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- Biology (Pre-Med Concentration)
- Marketing
- Equine Studies
- Chemistry
- Sport Management
- Integrated Media, Digital Art & Technology

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master of education and master of physician assistant
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FUEL is a nonprofit organization for future emerging leaders of Lake County, Ohio from the age ranges of 21-40 years old. FUEL seeks to develop, connect, empower and retain young professionals in Lake County by creating opportunities and pooling resources through member socialization and education. The organization offers the ability to meet, network, and socialize with other young professionals that live and/or work in Lake County and the opportunity to hear informative speakers from a wide variety of professions and backgrounds

BRING A GUEST: Existing FUEL members/attendees will receive a \$10 gift card (gas, iTunes, etc.) if they bring a friend or colleague who has NEVER attended a FUEL event before. One per person per event. While supplies last.

April 21st 5:30 – 7:30 p.m LOCAL TAVERN

All event dates, times and locations are subject to change. Check for updates on the website, LinkedIn or Facebook page prior to an event.

RSVP to events by emailing fuel.lakecounty@gmail.com and find FUEL at www.lakecountyfuel.com



LAKECOUNTYSAFETYCOUNCIL

Annual BWC Awards Banquet and Keynote Presentation

Topic: Seasonal Worker Safety Issues (and) Heat Stress Precautions

Speaker: Ken Berryhill, Cedar Point Amusement Park & Resorts, Director of Safety

Date: Friday, April 15, 2016

Time: Registration 11:15 a.m. – Meeting & Program 11:30 to 1 p.m.

Place: Holiday Inn Express Hotel & Suites LaMalfa

Cost: \$20 for LCSC Members & \$25 for Non-Members

RESERVATIONS: Register online at www.councilnews.org

RSVP DEADLINE: Monday, April 11, 2016

SPONSORS: LAKE HEALTH and HZW ENVIRONMENTAL CONSULTANTS

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Photo Gallery: New Member Breakfast



Perry Academic Booster Clubs' Denise Cousins with Commissioner Kevin Malecek and Perry Senior Center's Christine Znidarsic. Photo by Maribeth Joeright.



Wanda Wareham of the Fine Arts Association represented KidzBiz at our New Member Breakfast.



New Members 2016: Top row, from left: Melissa Winfield from Lake County Metropolitan Housing Authority, Eileen Fertil from Essential Flexibility, Sheri DeSapri from PNC Mortgage, Phil Prucey from Fish Window Cleaning, Christine Znidarsic from Perry Senior Center, Victoria Schreiber from The Chrysalis Adventure. Bottom row, from left: Jeannie Best from Leadership Lake County, Denise Cousins from Perry High School Academic Boosters, and Civic Member Mary Frances Burns. Photo by Maribeth Joeright.



Chamber Board President David Komjati from KeyBank Concord and Board Past-President Karen Sundy, from Perry Township. Photo by Maribeth Joeright.

2nd Annual Stress Free Zone Fund Raising Event from Western Reserve Counseling Service

Date: Wednesday June 15, 2016

Time: 4:30 - 7:00 PM

Location: 1 Victoria Place, Suite 105
Painesville, OH 44077

Please join us and enjoy comfort food appetizers, a cash beer/wine bar, music, sweet treats, and more. Your financial contributions will help our agency's treatment and support for local victims, family members and offenders involved in family Domestic Violence and anger management incidents.

Event activities will include:

- Chair massages & products to relieve stress provided by Bella Donna Salon and Spa
- Short activity & talks given by Lake Health, Lake Metroparks & Lake County General Health District
- Other fun activities including a Wii Tournament, therapy pets, etc.

Door Prizes * Raffle Baskets * Much More!

\$20 Pre-Registration / \$25 Day of the Event

[Click here for Stress Free Zone Event Flyer](#)

For questions or more information, contact kszmania@wrcservice.org
or 440-352-8954

Register by Wednesday, June 1st, 2016

Your support of this event will help us to provide needed services to local Lake, Geauga and Ashtabula victims, family members and offenders of Domestic Violence.

Thank You!

THANK YOU TO OUR...

EVENT SPONSORS

Dollar Bank
LakeHealthLake Business Products

ACTIVITY SPONSORS

Lake County General Health District
Lake Metroparks
Bella Donna Salon & Spa

SPECIAL THANKS TO OUR COMMUNITY FUNDING PARTNERS....

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Lake County ADAMHS Board

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Family owned and operated since 1971. From our family to yours ... *Bon Appetito!*

*The most delicious and fresh
Italian bread known to mankind!*

~EatingCleveland.com Review~



440.352.9742
252 East Erie Street • Painesville, OH 44077

HOURS: Mon-Wed and Fri, 6 a.m. - 5 p.m. • Thurs, 6 a.m. - 3:30 p.m. • Sat, 6 a.m. - 4 p.m.

Even with all the Health Care Reform Changes you can still get a discount through your local chamber

As a chamber member with 2-50 employees, you can get a discount on any health plan from Anthem Blue Cross and Blue Shield – including industry-leading HSAs, HRAs and HIAs.*

Despite the ongoing changes and confusion surrounding health care reform, your local chamber continues to offer employer insurance options with a 1.4% discount exclusively for chamber members!

Call your insurance broker, your chamber or NOACC at 1-866-466-4622 or go to www.noacc.org for more information. To request a free quote go to www.chambersaver.com/noacc.



*Discount only applies to Chamber members who do not already have Anthem insurance. Anthem Blue Cross and Blue Shield is the trade name of Community Insurance Company. An independent licensee of the Blue Cross and Blue Shield Association. © Anthem is a registered trademark. The Blue Cross and Blue Shield names and symbols are the registered marks of the Blue Cross and Blue Shield Association.


NOACCORAD 01/14

AWT LET THE SPARKS FLY
6th Annual

ROBOTS COMPETITION

WHERE: **Lakeland COMMUNITY COLLEGE** In the Athletic & Fitness Center 7700 Clocktower Drive - Kirtland, Ohio

LET'S GET READY TO RUMBLE!



WHEN: **DOORS OPEN 8:00AM** ADMISSION: **FREE!** Open to the public!

SATURDAY - APRIL 30, 2016

FOR MORE INFORMATION: www.thinkmfg.com or e-mail us at: AWT@ThinkMFG.com

FOR LIVE BRACKET UPDATES: **CHALLENGE!**

AWT ROBOTS @AWTROBOTS

6TH ANNUAL AWT FOUNDATION ROBOTOTS COMPETITION

April 30th, Lakeland Community College

NEW THIS YEAR - Junior Bots Pilot Program
25 Lake & Geauga County Middle School Teams

8AM: Doors Open (Free Admission)

8:30 AM: Sparks Fly!

12:30 PM: Junior Bots Pilot Program Begins

Go to www.thinkmfg.com for more information.



Eastern Lake County Chamber of Commerce Events for 2016

Details at EasternLakeCountyChamber.org or call
440-357-7572

MORNING

Every Month:

The Original Coffee Contacts (1st Thursdays at 8 am)
Coffee Contacts Decaf (3rd Thursdays at 8 am)
Coffee Contacts East (4th Wednesdays at 8 am)

Also check out:

Breakfast Talk with County Commissioners on March 7
Breakfast Talk with Congressman Joyce on April 25
Ballot Issues affecting Small Business on October 21

New member reception (March 10th and September 8th)

And Lake KidzBiz meets to share ideas every month.

SPECIAL EVENTS

Home & Lifestyle Expo at Great Lakes Mall,
February 20 & 21

Lake County Small Business Expo, June 3rd at
Lakeland

Annual Golf Outing, August 1st at Quail Hollow,

Manufacturing Expo & Career Fair, October 6th at
Perry High School

COSE Small Business Convention, October 12-13th
at Cleveland Convention Center

Seminar: "Smash The Box" & "Eyes of a Leader"
with speaker Chad Willett, October 27th at the
Public Utilities Learning Center

LUNCHTIME

February 25: Three Emerging Consumer Trends
with Eugene Shatsman

March 18: RNC Update with the Lake County
2016 Organizing Committee & Destination
Cleveland

April 28: Sink or Swim: The Importance of
Workplace Culture with Tim Dimoff

May 20: Customer Service: Unexpected Extras
with Marvin Montgomery

June 23: Perks of the Job – Happy Employees,
Healthy Business with GoMedia

August 23: Countywide Chamber Luncheon

September 23: Candidates & Issues Forum

November 18: Update from Lake Metroparks
with Paul Palagyi

And check out Safety Council's monthly
meetings!

EVENING

Awards Banquet on January 29th

Business After Hours at Rich Lanes (and the
drawing of the Getaway Raffle) on March
24th

5th Thursday Networking at Debonne on March
31st

Putt Putt Tournament at Red Mill Golf on July
14th

Holiday Celebration at Grand River Cellars on
December 7th

And every month, young professionals get
together for FUEL!

Mark Your Calendar



You may view all upcoming events by visiting our website at:
www.easternlakecountychamber.org

If you are a company who targets parents and kids
in the Lake County area...



Please join us
for our monthly meeting

Topic: **"Getting Connected!"**
Learn of the many ways your business
can team up with your neighborhood
schools. Includes a tour of the new
Paradigm Building and other
Straight A Grant Initiatives.

When: **Wednesday, April 6th**
8:15am-9:30am

Where: **Paradigm Building** 
6465 Center Street, Mentor, OH 44060

Fee: \$5 for any Lake County Chamber Member
\$10 for Non-Chamber Member

Speaker:
Matthew Miller
Superintendent
Mentor Public Schools

DIRECTIONS:

The Paradigm Building is located
between Mentor High School and
the Mentor Board of Education
Office. Parking is on the side
of the building or in the
school parking lot in
front of the building.

RSVP by Monday, April 4th online at www.lakekidzbiz.com under "Events" or
call 440-951-7500 x 104 (Fine Arts Association / Lake Kidz Biz member)

www.lakekidzbiz.com