

# Chamber News

June 2016



Eastern Lake County  
Chamber of Commerce



Sponsor Profile: PCIC

Sponsor Profile: COSE

(see insert)

Sponsor Profile: LakeHealth

(see insert)

## June General Membership Meeting

### Perks of the Job - Happy Employees, Healthy Business

Thursday, June 23, 2016  
11:30 am to 1:00 pm

Lake County History Center  
Heritage Hall  
415 Riverside Drive  
Painesville Township

If you have a work environment that people enjoy, they will feel like they are contributing and they'll work hard to help the company that is helping them," says Bill Beach, president, GoMedia.



Speaker: William Beachy,  
President, GoMedia

Most small business owners view their employees as their work family. Employees are their most valuable assets, and the workplace is where friendships grow and camaraderie accelerates productivity.

#### EVENT SPONSORED BY:

LakeHealth, COSE, PCIC and the Lantern of Madison.

#### FEES/ADMISSION:

\$20.00 per person

To register, call the Eastern Lake County  
Chamber of Commerce at 440-357-7572

48 hour cancelation policy. No shows will be billed.

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## 2016 Board of Directors

### Executive Board of Directors

President	David Komjati	KeyBank
1 <sup>st</sup> Vice President	Allen Weaver	Lake National Bank
2 <sup>nd</sup> Vice President	Ame West	West Orchards
Treasurer	David Battles	Jones Battles Group
Past President	Karen Sundy	Perry Township

### Board of Directors

Rita Camardo	Northwest Savings Bank
Sallie Christian	Layton Physical Therapy
Beth Debevc	Debonne Vineyards
Dr. Steven Gajda	Northern Dental Specialists
Jim Gray	JPG Advisors
Mary Anne Hurley	Hurley State Farm
Lisa Schwentner Joles	Lew's Reliable Heat & AC
Mary Jo Miller	Bella Donna Salon & Spa
Thomas Mitchell	The Marshfield Group
Elias Nunez	Pollutro-Rossley Insurance Agency
Chris Brill Packard	Lake Health
Nicholas Rhodes	Asgard Development
Lisa Snyder	Midwest Materials
Joey White	Handouts

### Legal Liaison

Neil Conway                      Conway Land Title

### Chamber Staff

Linda Reed	Executive Director
Kathleen Obrenski	Office Administrator
Alice Cable	Manager Marketing/Technology
Katrina March	Membership Manager

### Mission Statement:

*The Eastern Lake County Chamber of Commerce exists to promote, support and guide the business and civic communities of which we serve.*

### Serving:

Concord Township	Madison Township
Fairport Harbor	Madison Village
Grand River	Perry Township
Leroy Township	Perry Village
Painesville City	North Perry Village
Painesville Township	



One Victoria Place, Suite 265A  
Painesville, OH 44077  
(440) 357-7572  
Website: [www.easternlakecountychamber.org](http://www.easternlakecountychamber.org)

## Sponsor Profiles

*(continued from page 1)*

### Sponsor Profile: The Lantern of Madison

2ND ANNUAL BOUTIQUE TO REMEMBER HOSTED BY

**The Lantern of  
Madison**

2041 HUBBARD RD, MADISON, OH 44057

**Craft Vendors  
Chinese Auction  
50/50 Raffle**

**JUNE 11TH  
10 AM - 2 PM**

*free admission*

ALL PROCEEDS GO TO THE ALZHEIMER'S ASSOCIATION



# Welcome New Members!

## *Lake County Workforce Development*

**EXECUTIVE DIRECTOR – ROBERT DAWSON**

**CONTACT: ROBERT DAWSON**

[www.lakecountyohio.gov/omjlake](http://www.lakecountyohio.gov/omjlake)

177 Main Street  
Painesville, OH 44077  
(440) 350-4320

**About:** Our commitment to Lake County residents seeking employment and training is our highest priority. Immediately address the needs of everyone entering our Career Center.

Work with partner agencies.

## *Yesco Sign & Lighting Service*

**OWNER– MELINDA ARKO**

**CONTACT: MELINDA ARKO**

[www.yesco.com/cleveland](http://www.yesco.com/cleveland)

38348 Apollo Pkwy unit 1  
Willoughby, Ohio 44094  
(440) 942-1500

**About:** We specialize in Lighting and Sign Repairs, Energy-Efficient Retrofits, and Maintenance services.

## *Stauffer Technologies, Inc.*

**PRESIDENT – KEN STAUFFER**

**CONTACT: KEN AND SANDY STAUFFER**

[www.ksac.com](http://www.ksac.com)

1701 Mentor Ave. Suite 1  
Painesville, OH 44077  
(216) 481-4044

**About:** Stauffer Technologies, Inc. (STI) is a Cleveland, Ohio-based IT consultancy focused on customer service process improvement & automation. STI, provides IP Voice solutions, IT strategy consulting etc.

## **We hope to see you soon & often!**

The following organizations have recently made an important investment in their business by joining their chamber. We thank them and hope you will consider them for all your personal and professional needs.

## *Welcome to the Eastern Lake County Chamber of Commerce!*

### *Horner Networks LLC*

**CONTACT: BEN REUTTER**

[www.hornernetworks.com](http://www.hornernetworks.com)

9112 Tyler Blvd.  
Mentor, OH 44060  
(440) 368-5649

**About:** Security systems installing and dealer.



**\$25 per person gets you**

- Putt putt tournament
- Prizes for winners
- Dinner provided by Mama Roberto's
- One complimentary adult beverage

**We invite you  
to join us for  
a different  
kind of golf  
outing.**

### **DATES AND TIMES**

**Sponsorship Deadline:** July 1  
**Registration Deadline:** July 11  
**Event:** July 14, 5 pm - 7:30 pm

A limited number of hole sponsorships are available!  
Proceeds go toward our scholarship fund.

(440) 357-7572  
[www.easternlakecountychamber.org](http://www.easternlakecountychamber.org)

# Members NEWS

## VetsNet Program

### Introducing Lake County VetsNet

In 2014, the Mentor Area Chamber of Commerce and the City of Mentor recently partnered to form the Mentor VetsNet program – a program to honor and support those who have given their all to guarantee our freedom and way of life. Now expanded to include the Willoughby Western Lake County Chamber of Commerce and Eastern Lake County Chamber of Commerce, this is the most comprehensive list of providers that offer discounts to veterans (veterans that are members of the VFW, American Legion, AmVets and other veterans organizations and any current service-member, active or reserve).

The Lake County Recorder's office is also providing ID cards to veterans.

Veterans, we thank you this month and every month.

## Education and Job Training at Extended Housing!

May 2, 2016...PAINESVILLE, OH:

This March, the Western Reserve Junior Service League awarded Extended Housing with a grant to purchase a computer station for the residents of North Coast House. The technology upgrade will include one full desktop computer station and one printer for use by the residents.

The underlying goal of Extended Housing is to allow for our consumers to live as independent of a life as possible, while becoming contributing members of their community. This goal can best be achieved through continuous education and job training. Without access to the internet or a computer, this education and job training becomes increasingly difficult. This technology will allow our consumers the skill sets needed to successfully apply for employment positions throughout the community. The use of the printer will allow the consumers to print educational materials, job applications, and copies of their resumes to bring to job interviews.

North Coast House is a voluntary transitional housing program which serves adult residents of Lake County with severe mental illness, and also those who are homeless and in need of short term, transitional, residential services. A 24 hour staff presence assists residents in developing and implementing daily living skills and in utilizing community resources. North Coast House provides ongoing individual programming within the residential setting based on the residents' needs and desires. The ultimate goal of North Coast House is for residents to take what they have learned in the home and utilize those skills in an independent living environment.

## 2nd Annual Stress Free Zone Fund Raising Event from Western Reserve Counseling Service

**Date: Wednesday June 15, 2016 Time: 4:30 - 7:00 PM**

**Location:** 1 Victoria Place, Suite 105 Painesville, OH 44077

Please join us and enjoy comfort food appetizers, a cash beer/wine bar, music, sweet treats, and more. Your financial contributions will help our agency's treatment and support for local victims, family members and offenders involved in family Domestic Violence and anger management incidents.

### Event activities will include:

- Chair massages & products to relieve stress provided by Bella Donna Salon and Spa
- Short activity & talks given by Lake Health, Lake Metroparks & Lake County General Health District
- Other fun activities including a Wii Tournament, therapy pets, etc.

Door Prizes \* Raffle Baskets \* Much More!

\$20 Pre-Registration / \$25 Day of the Event

[Click here for Stress Free Zone Event Flyer](#)

### THANK YOU TO OUR...

#### EVENT SPONSORS

Dollar Bank  
LakeHealth  
Lake Business Products

#### ACTIVITY SPONSORS

Lake County General Health District  
Lake Metroparks  
Bella Donna Salon & Spa

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FUNDING PARTNERS.... MAKING IT  
POSSIBLE FOR US TO SERVE MORE  
CLIENTS IN LAKE COUNTY**

United Way of Lake County

Lake County ADAMHS Board

# Members NEWS

## Announcing our Countywide Meeting:

**Speaker:** *Dr. Kirsten Ellenbogen, CEO of the Great Lakes Science Center*

**Topic:** *Education is Everyone's Responsibility*

You don't have to be in education or work for an economic development agency to have a role to play in the growth of the workforce in any community. In fact, according to Dr. Ellenbogen, if we relied only on schools and the experiences they provide, our workers would be ill-prepared for the jobs of today, much less those of tomorrow.

Working from her own experience at the helm of one of our region's top informal science, technology, engineering and mathematics (STEM) education providers, Great Lakes Science Center President Dr. Ellenbogen will share her vision of what smart communities are doing to become even smarter.

**LaMalfa**

5783 Heisley Road  
Mentor

[View a Map](#)

**Date/Time Information:**

Tuesday, August 30, 2016  
11:00 am to 1:00 pm

**Contact Information:**

Eastern Lake County Chamber of Commerce  
office 440-357-7572

**Fees/Admission:**

\$25 per chamber member  
\$30 per person non-chamber members  
Pre-Paid event



*Dr. Kirsten Ellenbogen*

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## Countywide Networking Event presented by D&S Automotive

**Date:** October 13, 2016

**Time:** 5:30 PM - 7:00 PM EDT

Come on out to our Business Networking Social event this October, as we bring together many of the local Northeast Ohio Chambers under our roof! This isn't your average networking event; this is going to be a fun, after-work gathering among local professionals. Don't be the one who misses out!

Complete with giveaways, free food and drinks (yes, that includes beer!!), and some laid-back networking, you'll want to mark this event in your calendar today!

Chambers Involved:

Eastern Lake County, Mentor Area, Willoughby Western Lake County, Chardon, Euclid

Top Reasons to Attend:

1. FREE food and drinks
2. Giveaways every half hour
3. FREE beer mug to the first 150 registered attendees

**Event Sponsors:**



**Location:**

D&S Automotive  
7588 Tyler Blvd  
Mentor, OH 44060



FREE perk with your membership of Mentor Area Chamber of Commerce, Geneva Area Chamber of Commerce and Eastern Lake County Chambers of Commerce! Non-members welcome for \$10!

This is a great opportunity to network! Every member gets 30 seconds to say whatever you want about your business. Members can bring business cards, literature, flyers, and a door prize to promote your business and keep the event fun. There is no cost to chamber members for this event, but RSVP's are strongly encouraged to provide an accurate count to the host to have enough coffee and refreshments.



## Original Coffee Contacts (and Decaf)

When	Decaf means	Where: *
From 8 am to 9 am, the first & third Thursdays of the month	registration is limited to a smaller group.	*Locations are subjected to change, please call or visit our website to register and to verify locations
June 2, 2016	Original	Laketrans 555 Lakeshore Blvd. Painesville, OH
June 16, 2016	Decaf	SolSprint Cycling 7613 Tyler Blvd. Mentor, OH

If you would like to join us, please RSVP by contacting either Chamber:

**Mentor Area Chamber of Commerce** at (440) 255-1616  
[mwainwright@mentorchamber.org](mailto:mwainwright@mentorchamber.org)

**Eastern Lake County Chamber** at (440) 357-7572  
[kathleen@easternlakecountychamber.org](mailto:kathleen@easternlakecountychamber.org)

## Coffee Contacts East

Friendly, Informal, and Focused Networking...

**Join Members of the Geneva Area and Eastern Lake County  
Chambers of Commerce** for a morning of coffee, light breakfast, and  
networking on the fourth Wednesday of each month from 8 am to 9 am.



When	Where
	<i>The fourth Wednesday of the month)</i>
June 22, 2016	Sabo's Woodside Nursery 7800 North Ridge East Madison, OH 44057

If you would like to join us, please RSVP by contacting either Chamber:

**Geneva Area Chamber of Commerce** at (440) 466-8694 [info@genevachamber.org](mailto:info@genevachamber.org)

**Eastern Lake County Chamber** at (440) 357-7572 [linda@easternlakecountychamber.org](mailto:linda@easternlakecountychamber.org)





***Celebrating 25 Year Members! Left to Right: David Komjati from KeyBank (and Board President of the Chamber), Mary Anne Hurley of Hurley State Farm (and 25 Year Member), Sasha from Walker Brothers Roofing (25 year member), and Katrina March (chamber staff).***

# Photo Gallery



***Welcoming new members at the April Chamber Luncheon! Photo by Tom Szabo.***



***Fairport Harbor Bikeway Grand Opening on May 21 Photo by Patty Penca, Penca Design Group Ltd***



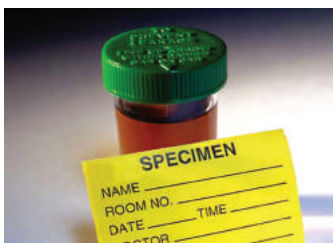


# Lake Health Occupational Services



Lake Health is truly a one-stop shop for area employers. With six locations in Willoughby, Willowick, Mentor, Concord Township, Madison and Chardon and 24-hour, 7-day-a-week care, Lake Health is the optimum resource for occupational health throughout Lake County and the surrounding areas.

Lake Health's Occupational Services offer a full range of examinations, screenings, rehabilitation services and wellness programs to meet your health care needs.



## **Occupational Services:**

- 24-hour Injury Care
- Audiology/On-site Audiology Services
- DOT and non-DOT Drug/Alcohol Testing
- Random Substance Abuse Testing & Program
- Ergonomic Services
- Independent Medical Evaluations
- OSHA-required Testing
- Physical Examinations/DOT Physicals
- Respirator Clearance Exams
- National WebCheck® for FBI and/or  
BCI for Ohio – Digital Fingerprinting
- Immigration Physicals
- FAA 2nd and 3rd Class Physicals

## **Rehabilitation Services:**

- Functional Job Analysis
- Physical/Occupational Therapy
- Work Hardening Programs

## **Consultant Programs/Services:**

- Blood Borne Pathogen Program
- Carpal Tunnel Prevention Program
- DOT Supervisor Compliance Training
- Drug & Alcohol Testing Policy Development
- Drug-free Workplace Training
- Hand/Back Safety Program
- Wellness/Education Programs

## **Employee Assistance Programs:**

- Company Policy & Program Development
- Confidential Employee Assessment Interviews
- On-site Orientation Programs
- Referral Services

## **Specialized Wellness Programs**

- Work-site Screenings
- Workforce Wellness Coaching

*We get it.*

**Call 855-LAKE-OCC  
(855-525-3622) or log  
onto [lakehealth.org](http://lakehealth.org)  
for more information.**



[lakehealth.org](http://lakehealth.org)

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Contact David Komjati at  
the KeyBank Branch  
in Concord at  
(440) 354-7822



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\*Offer is available to clients who do not have or haven't had a KeyBank Hassle-Free Account<sup>®</sup> or a KeyBank checking account during the past 12 months. Receive \$100 when you open a KeyBank Hassle-Free Account between 5/22/2016 and 10/7/2016 and make a direct deposit of \$300 or more and a combination of five debit card and/or bill payments within 60 days after account opening. Receive \$200 when you open a Key Express Checking Account<sup>®</sup> (this is the basic banking account in New York) between 5/22/2016 and 10/7/2016 and make a direct deposit of \$500 or more and a combination of five debit card and/or bill payments within 60 days after account opening. Receive \$300 when you open a Key Advantage, Key Privilege or Key Privilege Select Checking Account<sup>®</sup> between 5/22/2016 and 10/7/2016 and make a direct deposit of \$1,000 or more and a combination of five debit card and/or bill payments within 60 days after account opening. Direct deposit transactions are limited to payroll, Social Security, pension and government benefits. There is no check writing with a KeyBank Hassle-Free Account. Normal account service charges and balance requirements apply to the checking accounts. Refer to [key.com](http://key.com) for checking account service charges and balance requirements applicable to the checking accounts listed above. Limit one gift per qualifying account. Limit one gift per individual. **The value of your gift will be reported on Form 1099-INT.** Your gift will be deposited into your account within 90 days of meeting requirements. If you close your Account within 180 days of account opening, you will be charged a \$25 account early closure fee. Other miscellaneous charges may apply. Accounts overdrawn or closed at the time of gift fulfillment are not eligible for this offer. Employees of KeyBank, its affiliates, and subsidiaries are not eligible for this offer. Accounts titled as Trust Accounts, Estate, Non-Individual, and No access are excluded from eligibility. Offer is subject to cancellation without notice and cannot be combined with any other offer. © 2016 KeyCorp. **KeyBank is Member FDIC.**

# 3 Enlightening Ways to Control Your Lighting Costs

You might be in the dark on this, but the National Electrical Manufacturers Association's EnLIGHTen America campaign has highlighted significant ways lighting controls can help your business:

**30%**

Energy savings from lighting upgrade compared to current lighting system

**15% to 80%**

The additional savings lighting controls can bring for your business

**50%**

The savings total that can be reached if controls are added to the mix

**1**

## OCCUPANCY SENSING

**35% SAVINGS**

Sensors that automatically turn lights off when someone leaves a room can save an average of up to about 35%. These are best used for private offices, conference rooms, rest rooms and classroom spaces.

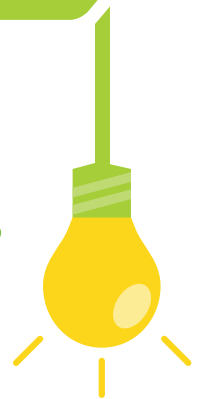


**2**

## TUNING

**20% SAVINGS (OR MORE)**

Tuning technology sets the appropriate light level for each space. This method can save 20% or more.



**3**

## DAYLIGHT HARVESTING

**10% TO 16% SAVINGS**

This option automatically dims electric lights when there is enough natural light is shining through windows or skylights. This route can save between 10% to 16%.



Want to know more about how energy efficiency can help your business? Call our Energy Team at 216-592-2205 or send an email to [energy@cose.org](mailto:energy@cose.org).

**cose**





## Eastern Lake County Chamber of Commerce

### CHAMBER GOLF OUTING



MONDAY, AUGUST 1, 2016  
QUAIL HOLLOW  
COUNTRY CLUB

*Our first golf outing  
as the  
Eastern Lake County  
Chamber!*

**Join us for fun, networking,  
golf, food, fun, prizes, fun...**

Sign up your team or sign up to sponsor! Sponsorships range from \$50-\$500. Contact the chamber or check our website for more information.

Or donate a prize from your company and be a hero!

#### DATES AND TIMES

*Sponsorship Deadline:* July 14

*Registration Deadline:* July 22

*Check-in & Breakfast:* August 1, 9 am

*Shotgun Start:* August 1, 10 am

*Late Lunch:* When we're done golfing

(440) 357-7572

One Victoria Place, Suite 265A Painesville, OH 44077

[www.easternlakecountychamber.org](http://www.easternlakecountychamber.org)



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Friday, June 3, 2016 • 8:30 a.m. to 5 p.m. • Lakeland Community College



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Big Brothers Big Sisters  
of Northeast Ohio





FUEL is a nonprofit organization for future emerging leaders of Lake County, Ohio from the age ranges of 21-40 years old. FUEL seeks to develop, connect, empower and retain young professionals in Lake County by creating opportunities and pooling resources through member socialization and education. The organization offers the ability to meet, network, and socialize with other young professionals that live and/or work in Lake County and the opportunity to hear informative speakers from a wide variety of professions and backgrounds

**BRING A GUEST:** Existing FUEL members/attendees will receive a \$10 gift card (gas, iTunes, etc.) if they bring a friend or colleague who has NEVER attended a FUEL event before. One per person per event. While supplies last.

**JUNE 16 5:30 – 7:30 P.M.  
LOCAL TAVERN, MENTOR**

All event dates, times and locations are subject to change. Check for updates on the website, LinkedIn or Facebook page prior to an event.

**RSVP to events by emailing** [fuel.lakecounty@gmail.com](mailto:fuel.lakecounty@gmail.com)  
and find FUEL at: [www.lakecountyfuel.com](http://www.lakecountyfuel.com)

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# Thank You

## Thank You Auburn Career Center For Helping Eastern Lake County Chamber At Our May Luncheon!

Eastern Lake County Chamber thanks Auburn Career Center for its help at our May luncheon. We had such a great crowd; we outgrew our reserved space and had to move across the street!



## Notes of the Month

### Thank You For A Geat Bathtub Race!

Eastern Lake Country Chamber thanks Tom Mitchell of The Marshfield Group and his dad, Mr. Mitchell, for their support with our bathtub race. We appreciate your help with building and updating the bathtub used for the races. We also thank Beth Debev and Dr. Steve Gajda for supporting Eastern Lake County Chamber by participating in the race!

### Bathtub Sponsors



**Speaker(s):** Dr. Nancy Rodway, Medical Director the Lake County Health District

**Topic:** Trends in Substance Abuse and Testing

**Date:** Friday, June 17, 2016

**Time:** Registration 11:15 a.m. –  
Meeting & Program 11:30 to 1 p.m.

**Place:** Holiday Inn Express Hotel & Suites LaMalfa

**Cost:** \$20 for LCSC Members & \$25 for Non-Members

**RESERVATIONS:** Register online at  
[www.councilnews.org](http://www.councilnews.org)

**RSVP DEADLINE:** Monday, June 13, 2015

**SPONSORS:** EA GROUP, LAKE HEALTH and HZW ENVIRONMENTAL CONSULTANTS

CLEVELAND B2B  
**MATCHMAKER**

PRESENTED BY:  
**cose**  
council of smaller enterprises

IN COOPERATION WITH THE U.S.  
SMALL BUSINESS ADMINISTRATION



## FIND THE PERFECT MATCH

The eleventh annual Cleveland Business to Business Matchmaker Event is a unique small business contracting event, which presents a great opportunity for small businesses to gain access to buyers that represent millions of dollars in purchasing. The goal of the event is to create future contract opportunities for your small business through one-on-one sessions between buyers and sellers.

**JUNE 8, 2016** [www.clevelandbtobmatchmaker.com](http://www.clevelandbtobmatchmaker.com)

# School Updates



*Painesville City Local Schools – Harvey Seniors Kaitlynn and Sarai placed 2<sup>nd</sup> and 3<sup>rd</sup> in the ECITY-Wide Cleveland competition! Here are the E-City Student Entrepreneurs (a program produced by Big Brothers Big Sisters) at the April Chamber Luncheon. (Photo by Tom Szabo).*



*Riverside Schools: Ribbon Cutting for Madison Avenue's new, safe sidewalks & bike racks!*



*MaryAnn's*  
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Dr. Amanda Barbur, Audiologist 

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Mary Anne Hurley, Agent  
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## Even with all the Health Care Reform Changes you can still get a discount through your local chamber

As a chamber member with 2-50 employees, you can get a discount on any health plan from Anthem Blue Cross and Blue Shield – including industry-leading HSAs, HRAs and HIAs.\*

Despite the ongoing changes and confusion surrounding health care reform, your local chamber continues to offer employer insurance options with a 1.4% discount exclusively for chamber members!

Call your insurance broker, your chamber or NOACC at 1-866-466-4622 or go to [www.noacc.org](http://www.noacc.org) for more information. To request a free quote go to [www.chambersaver.com/noacc](http://www.chambersaver.com/noacc).



\*Discount only applies to Chamber members who do not already have Anthem insurance. Anthem Blue Cross and Blue Shield is the trade name of Community Insurance Company. An independent licensee of the Blue Cross and Blue Shield Association. © Anthem is a registered trademark. The Blue Cross and Blue Shield names and symbols are the registered marks of the Blue Cross and Blue Shield Association.

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## It's Almost Time For The Republican National Convention In Cleveland!

### Here's what you might want to know:

- \* The RNC is in town July 18 - 21st and the debate is on July 21.
- \* The Lake County GOP is hosting a watch party at Captain's Stadium on July 21st and they've got room for vendors
- \* To get on the list of suppliers, enter your information at <https://www.2016cle.com/become-a-supplier>
- \* To stay tuned on what's happening at the regional level, there's an email list for the Host Committee - <https://www.2016cle.com/community-updates>
- \* The Lake County 2016 Organizing Committee (which is made up of a non-political, bipartisan group of business leaders) will have captains and greeters stationed at our Lake County hotels so that delegates, families and media get out into Lake County, spend some money, and tell their friends about how awesome Northeast Ohio is.

## Celebrate Your Awesome Self- Ladies Night Out

**6 - 8 p.m., June 21  
at Mooreland Mansion  
7700 Clocktower Dr., Kirtland**

Join Lake Health for a fun evening in a beautiful setting to get pampered, participate in wellness activities and screenings, shop at vendor booths and talk with women's health experts.

Cost is \$5 for LifeCycles for Women members; \$20 for non-members (includes \$10 lifetime membership).

Registration is required.

## Northeast Deaf Service Center To Start Deaf Club In Painesville

The Painesville Association for the Deaf will offer community events for the deaf and seniors, and will welcome the general community as well. There is an immense need for the deaf to gather in centralized location and offer resources.

To help support this endeavor, the association is looking for funding to help purchase a property. The Painesville Deaf Club is a 501(c)3 Organization.

For more information, contact Lisa Colagross (Founder & CEO of Northeast Deaf Service Center) at 216-323-5232.

## Get In The Game & Read!

There's Still Time to support Madison Public Library's Summer Reading Program!

This summer is all about sports, games, living healthy, and reading. Get in the game by sponsoring MPL's Summer reading program for people of all ages from toddlers to senior citizens. If you can donate an item or gift certificate from your business to be used as a prize (or money to be used for reading incentives and additional prizes), it would be so appreciated. Donors will be listed in the Dear Friends Newsletter in September (that's mailed to all the residents of Madison).

Please contact Melanie at 440-428-2189 for more information.

## LAKE HEALTH OFFERS PROGRAMS IN JUNE

Lake Health offers the following community education programs during June. To register for any of these classes, call Lake Health's Best of Health Line at 440-953-6000 or 1-800-454-9800.

## LAKE COUNTY ARTHRITIS EXPO

**8 a.m. - 12 p.m., June 8  
at TriPoint Medical Center,  
7590 Auburn Rd., Concord Twp.**

Join the Arthritis Foundation and Lake Health at the annual Lake County Arthritis Expo to learn about Rheumatoid Arthritis and Polymyalgia Rheumatica and to hear from a health and wellness panel of Lake Health doctors and dietitians.

The event will also include a vendor expo, exercise demos and more. The Arthritis Expo is free.

To register, call Lake Health's Best of Health Line at 440-953-6000 or 1-800-454-9800. SENIOR CONNECTION: 12 - 1 p.m., June 29, at Painesville Township Park, 1025 Hardy Rd., Painesville Twp.

This Lunch and Learn program features a variety of topics dealing with seniors. June's topic is "Elder Law: Planning for the Future." Lunch is \$2. Registration is required.

# Eastern Lake County Chamber of Commerce Presents: Smash the Box: A Morning of Creative Leadership

**Date:** October 27, 2016

**Time:** 8:00 AM - 11:30 AM EDT

**Registration:** Register Now

*Speaker Chad J. Willett spent seven years in LA as a professional actor where he acted in commercials, film and TV shows. He has his master's degree from Miami University and a bachelor's degree from University of Kentucky in theater. On the corporate side, he has worked for three Fortune 500 companies: Manpower, ITT Technical Institute and the Washington Post.*

*Currently, he teaches classes at his acting studio in Columbus, Ohio where he resides.*

## Event Description:

Two of Chad J Willett's keynote presentations to give you an energizing, inspiring morning:  
**Smash the Box** and **Eyes of a Leader**.

**SMASH THE BOX** on the concept of "this is the way things have always been done" by creating a culture of innovation.

A culture of innovation

says "Yes And"

shifts the focus from "me" to "us"

suspends judgment

allows all participants to be part of the creative process.

Transform your workplace.

***EYES OF A LEADER** inspires groups to think, look, and act like a leader! It is an interactive keynote address that uses strategies and techniques from the arts which are adapted for working America. These techniques are focused on creative leadership styles and practices which include the thoughts we generate, our physicality and the decisions we make while in the moment.*

## Uncover your CREATIVE LEADER WITHIN.

Audiences will also be empowered to

### THINK OUTSIDE THE BOX

#### 3D LISTENING

GETTING THE FOCUS OFF OF OURSELVES AND ONTO OTHERS

#### RUINING THE TAKE

EMBRACING BEING WRONG, MAKING MISTAKES AND FAILING AS A MEANS OF ERADICATING FEAR AND ANXIETY

#### USING THE "YES / AND" TECHNIQUE

SAYING "YES" TO OPPORTUNITIES AND KEEPING THE CREATIVE PROCESS ALIVE

#### 3D LIVING

ENGAGING ALL THE SENSES TO PERFORM UP TO ONE'S PEAK ABILITY

**SMASH THE BOX** on the concept of "this is the way things have always been done" by creating a culture of innovation. A culture of innovation says "Yes And", shifts the focus from "me" to "us", suspends judgment, and allows all participants to be a part of the creative process. **Smash the Box** provides a blueprint to not only "think outside the box" but "Smash it" by innovating, creating and transforming your daily creative practices.

**TRANSFORM  
THE  
WORKPLACE!**

Groups uncover the **CREATIVE LEADER WITHIN** by focusing on their:

### THINK

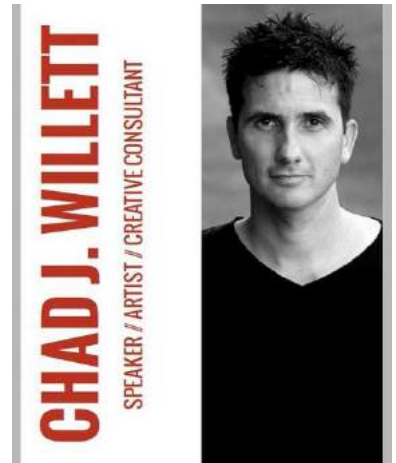
**INNER DIALOGUE:** SILENCING ONE'S INNER CRITIC  
**CONGRUENCE:** CONNECTING THE MIND, VOICE AND BODY

### LOOK

**AUTHENTIC EXCITEMENT:** RAISING ONE'S ENERGY LEVEL TO INSPIRE AND MOTIVATE  
**CONNECTION:** AUTHENTICALLY CONNECTING WITH THE THOUGHTS AND FEELINGS OF OTHERS

### ACT

**FLEXIBILITY:** IMPROVISING WITHIN A SET OF CONSTRAINTS  
**OWNING ONE'S SPACE:** THROUGH PROPER POSTURE ONE LEARNS HOW TO COMMAND ONE'S SPACE



*Speaker **Chad J. Willett** spent seven years in LA as a professional actor where he acted in commercials, film and TV shows. He has his master's degree from Miami University and a bachelor's degree from University of Kentucky in theater. On the corporate side, he has worked for three Fortune 500 companies: Manpower, ITT Technical Institute and the Washington Post.*

*Currently, he teaches classes at his acting studio in Columbus, Ohio where he resides.*

## Event Sponsors:



# Mark Your Calendar

You may view all upcoming events by visiting our website at:  
[www.easternlakecountychamber.org](http://www.easternlakecountychamber.org)

*Don't forget  
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the first Wednesday of each month,  
from 8:15 to 9:30 am.

For more information go to [LakeKidzBiz.com](http://LakeKidzBiz.com)!