

# Chamber News



Eastern Lake County

Chamber of Commerce

April 2019

COMMUNITY UPDATES BROUGHT TO YOU BY THE  
EASTERN LAKE COUNTY CHAMBER OF COMMERCE

*Do you have FOMO?  
If so, you may  
want to join us to  
hear what's going  
on in our area*

*Thursday, April 25, 2019 at 11:30 am*

**QUAIL HOLLOW COUNTRY CLUB  
11295 QUAIL HOLLOW DRIVE IN CONCORD**

\$25 per person

For registration, visit [www.easternlakecountychamber.org](http://www.easternlakecountychamber.org) or call 440-  
357-7572 before April 19th





# THANK YOU MENTOR ICE BREAKERS FOR A GREAT AFTER HOURS EVENT ON ICE!



John Barbish, Mayor of Wickliffe and his two children; Kim Hoffman, Mentor FastSigns; Mentor Ice Breakers Mascot Slam; Linda & Pete Richmond, Richmond & Richmond Insurance; Ken Takacs, Painesville Credit Union

## 2019 Board of Directors

### Executive Board of Directors

President	Chris Brill Packard	Lake Health
1 <sup>st</sup> Vice President	Tom Mitchell	The Marshfield Group
2 <sup>nd</sup> Vice President	E. Rita Camardo	Northwest Bank
Treasurer	Chris Bartlett	Jones Battles Group
Past President	Ame West	West Orchards

### Board of Directors

Sallie Christian	Layton Physical Therapy
Beth Debev	Debonne Vineyards
Jennifer Dobrzeniecki	Ohio Guidestone
Stephanie Evans	Lantern of Madison
Bob Fratino	Deepwood Industries
Jeff Hyrne	Lake County Nursery
Tara Isabelle	Huntington Bank
Lisa Schwentner Joles	Lew's Reliable Heat & AC
Mabel Mankas	Western Southern Life
Elias Nunez	Pollutro-Rossley Insurance Agency
Donna Price	First Federal Lakewood - Concord
Pete Richmond	Richmond & Richmond Insurance
Joshua Strickland	Dworken & Bernstein
Nancy Zangerle	Global Real Estate Advisors

### Legal Liaison

Neil Conway	Conway Land Title
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### Chamber Staff

Linda Reed	Executive Director
Kathleen Obrenski	Office Administrator
Katrina March	Membership Manager

### Mission Statement:

*The Eastern Lake County Chamber of Commerce exists to promote, support and guide the business and civic communities of which we serve.*

**Serving:** Concord Township  
Fairport Harbor  
Grand River  
Leroy Township  
Madison Township  
Madison Village

North Perry Village  
Painesville City  
Painesville Township  
Perry Township  
Perry Village



One Victoria Place, Suite 265A  
Painesville, OH 44077  
(440) 357-7572  
Website: [www.easternlakecountychamber.org](http://www.easternlakecountychamber.org)

Providing employment opportunities to  
individuals with disabilities in Lake County

# DI Deepwood Industries

Growing Business Through Partnerships

[www.deepwoodindustries.com](http://www.deepwoodindustries.com)

440-350-5085



## April Events



April 21<sup>st</sup>  
Easter





CHRIST CHILD SOCIETY OF THE WESTERN RESERVE  
INVITES YOU TO ATTEND

# SWINGTIME AT THE RED WAGON!

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**Wednesday, April 24 2019**

**LA MALFA PARTY CENTER**  
5783 Heisley Rd, Mentor, OH 44060

10:30 a.m. - CHINESE & SILENT AUCTIONS + CASH BAR  
12:00 p.m. - LUNCHEON

LIVE ENTERTAINMENT: RICK & SHARON "A SWINGING AFFAIR!"

**LUNCHEON \$50**

For More Information Contact  
Elaine Rozic at 440.352.1172







The following organizations have recently made an important investment in their business by joining their chamber. We thank them and hope you will consider them for all your personal and professional needs.

#### HEALTH & WELLNESS

##### **doTERRA by Charlene Martorana**

6624 Tarbell Avenue  
Madison, OH 44057  
440-221-8980

[www.doterra.com/US/en/site/charlenemartorana](http://www.doterra.com/US/en/site/charlenemartorana)

Description: Natural solutions to health care and wellness utilizing Certified Pure Therapeutic Grade Essential Oils, offering education and coaching.

#### ENTERTAINMENT

##### **Big Dog Bounce**

Don Ballard  
3315 North Ridge East  
Ashtabula, OH 44004  
440-650-5257

[www.bigdogbounce.com](http://www.bigdogbounce.com)

Description: We have an indoor inflatable playground and do onsite inflatable rentals.

#### FINANCIAL SERVICES

##### **Transamerica**

##### **Grace Himmelright**

35784 Lakeland Blvd.  
Eastlake, OH 44095  
440-375-0080

[www.wealthwave.com/grace](http://www.wealthwave.com/grace)

Description: How will you protect your family financially and save for your future? Where do you start? Let's find those answers together.

#### LODGING

##### **Hampton Inn Madison**

##### **McKenzie Azzardi**

171 Water Tower Drive  
Madison, OH 44057  
440-307-4450

Description: Hotel opening July 2019

#### UTILITIES

##### **First Energy**

##### **Wendy Zele**

7755 Auburn Road  
Concord, OH 44077  
440-358-4987

[www.firstenergycorp.com](http://www.firstenergycorp.com)

Description: We are a forward-thinking electric utility powered by a diverse team of employees committed to making customers' lives brighter, the environment better and our communities stronger.

#### CARPET & FLOORING

##### **Calvetta Brothers Floor Show**

##### **Steve Morano**

8653 Mentor Avenue  
Mentor, OH 44060  
440-255-4068

[www.calvettabrothers.com](http://www.calvettabrothers.com)

Description: We treat homeowners the way we would want to be treated and we strive for 100% customer satisfaction. Hardwood, carpet, tile & stone, commercial, laminate, vinyl. Professional carpet cleaning.

***We hope to see you soon & often!***



# Coffee Contacts™

## NETWORKING GROUP

**2019**

**FREE perk with your membership**



This is a great opportunity to network! Every member gets 30 seconds to say whatever you want about your business. Members can bring business cards, literature, flyers, and a door prize to promote your business and keep the event fun.

**Thursday, April 4, 2019**

**8 to 9 am**

**Painesville Credit Union  
280 North St. Clair St.  
Painesville**

**Thursday, April 18, 2019**

**8 to 9 am**

**D&S Automotive  
7588 Tyler Blvd.  
Mentor**



**Eastern Lake County**  
Chamber of Commerce

## **BUSINESS BUZZ NETWORKING GROUP**

**Wednesday, April 24, 2019**

**8 to 9 am**

**Addiction Outreach Clinic  
2736 North Ridge Road  
Perry**

**Wednesday, May 2, 2019 – FEUD EVENT**

**5:00 pm to 7:30 pm**

**Debonne Vineyards  
7840 Doty Road  
Madison**

**To help us better serve you – please remember to make a reservation. PLEASE NOTE: Cost to non-chamber members is \$10 (cash or check only) and must be paid at the door - receipts will be available at registration**



DEVELOPMENT OPPORTUNITIES AVAILABLE IN

# PAINESVILLE

Experience our vibrant, historic neighborhoods  
& strong business community

[www.painesville.com](http://www.painesville.com) 440-392-5795 @cityofpainesville



# Lake County Small Business



At Lakeland Community College • April 12, 2019

## Attendee Registration Form

Visit and network with businesses from across the county during the EXPO. Plus, take advantage of attending five different small business learning sessions on topics covering sales, marketing and more.

### Chamber Members Registration Fee

With continental breakfast and lunch ..... Free

### Non-Members Registration Fee

With continental breakfast and lunch ..... Free w/ business card

Company Name: \_\_\_\_\_ Contact Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Attendee Name #1 \_\_\_\_\_ Attendee Name #2 \_\_\_\_\_

**Chamber Members:** ☐ With continental breakfast and lunch – Free

**Note: preregistration is required for this event**

**Non-Members:** ☐ With continental breakfast and lunch– Free w/ business card

**Drop off or Mail Registration Form to:**

Mentor Area Chamber of Commerce  
6972 Spinach Drive, Mentor, OH 44060  
Phone: 440.255.1616 | Fax: 440.255.1717

You may also register online at [mentorchamber.org/smallbusinessexpo](http://mentorchamber.org/smallbusinessexpo)



We invite you to attend the



# LAKE COUNTY SAFETY EXPO



Presented by:  
 ---The Lake County Safety Council  
 ---The Ohio Bureau of Workers' Compensation (BWC) and  
 ---Lakeland Community College

## Friday, May 17, 2019

Lake County Safety Expo's goal is to help attendees find out how effective workplace safety and health programs can increase overall productivity at their business or organization.

Attendees may choose from more than 20 class and informational sessions to learn ways to improve the safety, well-being and quality of life of their workplace. They can speak with more than two dozen vendors and sponsors about safety related equipment and services all for one \$30 admission fee. **NOTE:** Two classes have additional fees to cover materials and testing.

Highlighting the expo are two special offerings—Blood Borne Pathogens and Heart Saver/first Aid. (additional fees).

### Location

Lakeland Community College  
 7700 Clocktower Boulevard (just off I-90)  
 Kirtland, OH 44094

### Registration

Registration & Breakfast begin @ 7:30 a.m.  
 Safety Expo runs from 8:15 a.m. to 2:15 p.m.  
 Lunch Provided from Noon to 1 p.m.

### Cost

Admission is \$30 and includes all seminars and classes, a continental breakfast and lunch.

Attendance at the Lake County Safety Expo qualifies for safety council rebate program external training credit and group rating two-hour training credit with submission of a certificate of attendance to a sponsoring organization. Lake County Safety Council members will receive one regular safety council rebate meeting credit.

## REGISTER NOW ONLINE!

Classes have a limited number of seats, so please register by May 14, 2019 to guarantee your spot!  
 To register visit [www.lakecountysafetycouncil.org](http://www.lakecountysafetycouncil.org)

## Expo Sponsors

Aexcel Corporation  
 Careworks  
 Comp Management  
 Concentra  
 EA Group  
 HzW Environmental Consultants  
 Lake Health  
 Laketran  
 NOVA Chemicals  
 Safety Compliance Associates  
 US Endoscopy

## Expo Vendors

Don't forget to visit the Expo floor to build business relationships with product suppliers and service providers. You can research merchandise and services, compare product features, evaluate quality and value and negotiate prices. The partners of the Lake County Safety Expo would like to thank all of the exhibitors for their cooperation and support in making this event possible.

### List of Vendors:

ASSE  
 BWC  
 Careworks  
 CompManagement Health Systems  
 Concentra  
 EA Group  
 EnviroServe  
 HzW Environmental Consultants  
 Lake Health  
 Lakeland Community College  
 Laketran  
 Malta Dynamics  
 OSHA  
 Sotar's LLP  
 The Handel Company

# Class Information and Descriptions

SPACE IS LIMITED SO PLEASE REGISTER **EARLY**: [www.lakecountysafetycouncilnews.org](http://www.lakecountysafetycouncilnews.org)

## Session 1: 8:15— 9:15 a.m.

**A.L.I.C.E. Alert, Lockdown, Inform, Counter, Evacuate.** Multi-session class will break between sessions and for lunch.

**Target Audience:** Facility managers, school administrators, supervisors, HR, security-safety teams, employees, anyone in the public-private sector, CEO  
**Course Description:** The ALICE program is designed to give some mental and physical tools that could play a vital role in survival for those that may find themselves in violent or life threatening situations. Time passes quickly in this multi-session course. Some of the attendees will participate in an actual lock down session while others observe the demonstration.

**Speaker:** Chris Moffitt, Training Specifics

### Commercial Motor Vehicle Regulations

**Target audience:** General managers, service directors, operators, plant managers, HR staff, receiving directors/dept.heads.

**Course Description:** Overview of driver qualifications for operators of Commercial Motor Vehicles as defined in Federal Motor Carrier Safety Regulations, including CDL requirements, medical qualification, safety performance inquiry and best practices.

**Speaker:** Julia Felts, Ohio division, FMCSA Safety Inspector

### Drugs & Alcohol Testing — A Better Understanding

**Target Audience:** HR staff, nurses and doctors, supervisors, safety personnel, employment practices staff, general managers, CEO, CFO, COO and presidents,

**Course Description:** Impact of workplace drug abuse, effects of drugs on the worker, types of drug testing, handling reasonable suspicion in the workplace.

**Speaker:** Dr.Walter Vieweg, Medical Director, Occupational Health, Lake Health

### Slips, Trips and Falls

**Target Audience:** Plant managers, owners and operations and shipping personnel, safety and HR staff and general employment staff.

**Course Description:** Slips, trips and falls are one of the leading causes of workplace injuries. Statistical data, common causes and preventive solutions for slip/trip/fall related injuries will be presented along with updates on OSHA's Walking Working Surfaces regulations employers must be aware of with slips/trips/falls.

**Speaker:** Rich Gaul, BWC, Northeast Regional Technical Advisor

### Blood Borne Pathogens

**Target Audience:** Plant and facilities managers, supervisors, health care personnel, first responders, HR supervisors and operations managers.

**Course Description:** Blood Borne Pathogens course teaches employees how to protect themselves and others from being exposed to blood or blood-containing materials. It is designed specifically for workers with a reasonable chance of coming into contact with blood borne. Helps employers/employees meet OSHA requirements for blood borne pathogens training when paired with site-specific instruction. Fee covers instruction, educational materials for each student and certificate. **Deadline for registration: April 22, 2019. Speaker(s):** Lake Health American Heart Training Center – Certified instructor

## Session 2: 9:30—10:30 a.m.

**A.L.I.C.E. Alert, Lockdown, Inform, Counter, Evacuate.** Multi-session class will break between sessions and for lunch.

### Challenging My Risk Management Process

**Target Audience:** HR and safety professionals, loss prevention staff, operations managers, directors and plant managers.

**Course Description:** How one local bureaucracy answered this call and lowered workers' comp liability by over 50%, saving millions. Why do decision (continued—top next column)

makers view safety and Workers Comp. as compliance rather than culture & economic enhancement? More pragmatic tried and true tips from a local team's successful applications.

**Speaker:** Eduardo Romero - Risk Manager, City of Cleveland

### BWC Special Investigations

**Target Audience:** HR supervisors, CEOs and presidents, managers and directors, supervisors and department heads.

**Course Description:** Special investigations department overview covers the various investigative teams within the Special Investigations Department; case highlights involving injured worker fraud; a walk through of the investigative process; a video from actual investigations and local news stories. The Investigative Teams, Claimant Team, Health Care Provider Team, Employer Fraud Team, Digital Forensics Team and Intelligence Unit all will be discussed.

**Speaker:** Matt Wallace, Special Agent Special Investigations Dept. Ohio BWC Fraud Division.

### Fall Protection

**Target Audience:** Construction personnel and supervisors, plant managers and facilities safety directors.

**Course Description:** Learn about fall protection systems, anchor points, lanyards, harnesses, proper inspection and techniques. Construction standards vs. general industry standards as well as documentation and training

**Speaker:** Scott Cole, Turner Construction

### Heart Saver– CPR/AED

**Target Audience:** Plant and facilities managers, supervisors, health care personnel, first responders HR supervisors and operations managers.

**Course Description:** The Heartsaver® CPR AED course is designed to prepare students to provide CPR and use an automated external defibrillator (AED) in a safe, timely and effective manner. For anyone needing a course completion card for job, regulatory (e.g., OSHA) or other requirements. Upon successful completion of the course, including a CPR and AED skills test, students receive a Heartsaver CPR AED course completion card valid for two years. Fee covers instruction and skill testing, educational materials for each student and Heartsaver CPR AED card.

**Speaker(s):** Lake Health American Heart Training Center-Certified instructors

**Deadline for Registration: April 22, 2019**

## Session 3: 10:45—11:45 a.m.

**A.L.I.C.E. Alert, Lockdown, Inform, Counter, Evacuate.** Multi-session class will break between sessions and for lunch.

### PERRP

**Target Audience:** Public facility managers, school and municipal administrators and supervisors, HR personnel, school and governmental security-safety teams. Public/private sector staff.

**Course Description:** Public Employer Risk Prevention Program PERRP. The role and mission of PERRP is to ensure Ohio public employees have safe and healthy working conditions. Public employers must furnish to each public employee a workplace free from recognized hazards that are causing or are likely to cause death or serious physical harm. This fundamental requirement is the foundation of the Public Employment Risk Reduction Act (the Act) This class will discuss fundamentals of this program.  
**Speaker:** Glenn McGinley—BWC

### OSHA Record Keeping

**Target Audience:** Everyone responsible for OSHA recordkeeping, and those who have no or limited background and or experience.

**Course Description:** You will learn: OSHA record-keeping requirements for workplace injuries/illnesses; correct use of required OSHA recordkeeping forms; guidelines for recordable and non-recordable workplace injuries and interpretations; a review of OSHA standards that require and imply employer recordkeeping.

**Speaker:** Scott Cole, Turner Construction

### Heart Saver– CPR/AED from 10:45-11:45

### Lift Truck—Power Industrial trucks (1)

**Target Audience:** Maintenance personnel, production workers, truck drivers and owners, warehouse and plant personnel.

**Course Description:** Do you have lift trucks? In today's modern manufacturing sites, lift trucks are essential tools for material handling. They are able to save time and wear and tear on the human body. But, as an employer, do you know your responsibilities regarding PITs? This session will dive into what employers must ensure regarding training and certification of PIT operators. The session will also look at the selection criteria for your in-house PIT trainer(s) and what training they should have.

**Speaker(s):** Tobin Hawes, Henkel Consumer Adhesives. Regional SHE Manager

## Lunch –Noon to 1 p.m.

## Breakers Cafeteria

**PLEASE register if you are staying for lunch so we have FOOD for everyone!**

## Visit Vendor Area

## Register for Raffle Prizes

## Session 4 – 1:15 to 2:15 p.m.

### Heart Saver– CPR/AED Continued

### PPE Emergency Response

**Target Audience:** Managers, directors, employees, safety professionals, HR staff, emergency response personnel, first responders and first aid teams.

**Course Description:** Analysis/review of the collaboration between the Lake County EMA and surrounding communities to coordinate and integrate both public and private activities necessary to build, sustain and improved the capability to mitigate, prepared for, respond to and recover from a threatened or actual natural disasters, acts of terrorism or other man-made disasters.

**Speakers:** Joe Busher, - Director, Lake Co. Emergency Operations Center, Joe Hum– Deputy Dir., Lake Co. Emergency Operations Center,

### Behavioral Based Safety – The Answer to Your Safety Culture – Or a Load of BBS

**Target Audience:** HR staff, plant managers, Safety professionals, supervisors and directors and loss prevention staff.

**Course Description:** What does Behavior Based Safety (BBS) mean in the real world? This presentation will provide a short overview of BBS, review the pros and cons of BBS, and identify challenges with program implementation and maintenance.

**Speaker:** Jon Birkes, Henkel Consumer Adhesives

### Lift Truck - Power Industrial Trucks (2)

**Target Audience:** Maintenance personnel, production workers, truck drivers and owners, warehouse and plant personnel.

**Course Description:** Continuing on the topic of Employer Responsibilities Regarding PIT's. This session will look at the inspection criteria and inspection process operators must do prior to operating a PIT. Session will concentrate on the OSHA standard and the instructor's recognized industry best practices. Highly recommended to attend both sessions to fully understand the employer's responsibilities.

**Speaker:** Tobin Hawes, Henkel Consumer Adhesives, Regional SHE Manager

### Critical Injury & Stop Bleeding

**Target Audience:** Facility managers, school staff and administrators, supervisors and directors, HR staff, security-safety and medical teams, employees and first responders.

**Course Description:** You are suddenly involved in a life threatening situation. There are wounded people lying around critically bleeding. Life Support and EMS may be several minutes away or may not be able to reach the wounded. Ways You can control bleeding of critically wounded and save lives!

**Speaker:** Chris Moffitt, Bob Thompson. Training Specifics Inc.

# MADISON HISTORICAL SOCIETY INVITES YOU

## TO A REVERSE RAFFLE & DINNER

**Saturday, June 1, 2019**

**Stanton Park, Chapel Road**

**Doors open at 5 p.m. – Dinner at 6 p.m.**

**\$40 per person – Includes Dinner and Chance to Win \$1,000 Grand Prize  
\$1,000 Board \* Chinese Auction \* 50/50 Raffle \* Side Boards**



**For Tickets:** Mail your check to: Madison Historical Society, P.O. Box 515, Madison, OH 44057

Your tickets will be held at the door.

NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

PHONE: \_\_\_\_\_

NUMBER OF TICKETS: \_\_\_\_\_ @\$40 EACH = AMOUNT ENCLOSED: \_\_\_\_\_

OFFICE USE ONLY – TICKET NUMBERS SOLD \_\_\_\_\_





# Personalized service for you. **Business banking for your bottom line.**

**We believe that banking is about more than expert financial guidance and proven banking products.** It's also about collaboration, individualized service, and fostering economic growth in our community. We're committed to it. And more than 80 years of community banking expertise supports it.

***Let our team help yours thrive.***

**Tom Young**  
Commercial Banking  
Relationship Manager  
(440) 463-2207  
tyoung@FFL.net

**Donna Price**  
Concord Branch Manager  
NMLS #750516  
(440) 352-1072  
dprice@FFL.net



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 **EQUAL HOUSING LENDER • MEMBER FDIC**

# 2019 GOLF OUTING

**DATE:** Monday, August 5, 2019

**TIME:** 9:00 am Registration, 10:00 am Shotgun Start

**PLACE:** Quail Hollow Country Club  
11295 Quail Hollow Drive, Concord

**FORMAT:** Four Person Scramble

**COST:** \$125.00 per Golfer

**ADD ONS:** \$20 per Person—Super Ticket Includes:

- 2 Mulligans
- Chipping Challenge Entry
- Putting Contest Entry
- 4' Gimme String

**DINNER ONLY:** \$45 per Person

## 2019 OUTING THANK YOU GIFT SPONSOR \$1,000

### SOLD OUT!

- Your logo on our thank you gift
- Your logo predominantly placed in our event program
- Ad on the chambers website for one year
- Quarter page ad in the chamber newsletter for one year

Register and pay online at  
[www.easternlakecountychamber.org](http://www.easternlakecountychamber.org) or mail  
check to :

**Eastern Lake County Chamber of Commerce**  
One Victoria Place, Suite 265A  
Painesville, OH 44077  
**Phone:** 440-357-7572

**Email:** [linda@easternlakecountychamber.org](mailto:linda@easternlakecountychamber.org)

**IF YOU WOULD LIKE TO DONATE A DOOR PRIZE  
PLEASE CONTACT THE CHAMBER OFFICE**



**Eastern Lake County**  
Chamber of Commerce

## GOLF REGISTRATION

**TOTAL ENCLOSED:** \$ \_\_\_\_\_

**PLAYER #1** \_\_\_\_\_

**COMPANY NAME:** \_\_\_\_\_

**EMAIL:** \_\_\_\_\_

**SUPER TICKET?** YES NO

**PLAYER #2** \_\_\_\_\_

**COMPANY NAME:** \_\_\_\_\_

**EMAIL:** \_\_\_\_\_

**SUPER TICKET?** YES NO

**PLAYER #3** \_\_\_\_\_

**COMPANY NAME:** \_\_\_\_\_

**EMAIL:** \_\_\_\_\_

**SUPER TICKET?** YES NO

**PLAYER #4** \_\_\_\_\_

**COMPANY NAME:** \_\_\_\_\_

**EMAIL:** \_\_\_\_\_

**SUPER TICKET?** YES NO

**Thank You to Our  
Pin Flag & Golfer  
Gift Sponsors!**



AN IHG® HOTEL



## 2019 GOLF OUTING SPONSORSHIP OPPORTUNITIES

### WHAT WORKS BEST FOR YOU?



**SCORECARD SPONSOR \$100 (Limit 2)** - Your company name/logo on our scorecards recognizing you as our sponsor. Listing in the chamber newsletter and event program. Lunch for 2

#### HOLE SPONSOR \$150

Sign at the Tee recognizing your company. Staff members sitting the Hole? We'll provide the table! Listing in the chamber newsletter and event program. Lunch for 2

#### BREAKFAST SPONSOR \$200

Sign at the Breakfast Area recognizing your company. Listing in the chamber newsletter and event program.

#### REGISTRATION SPONSOR \$300

You supply the banner and we'll hang it in the Registration Area recognizing your company. Staff Members welcome to join us to help welcome our guests while they check in. Listing in the chamber newsletter and event program. Lunch for 2

#### WATER SPONSOR \$200/\$400

\$200 Your Company Logo on 400 bottles of water given out during the outing—you provide the bottles labeled with your logo

\$400 Your Company Logo on 400 bottles of water given out during the outing—we'll purchase the water, labels and do the work

#### BEVERAGE CART SPONSOR \$200

Sign on the Beverage Cart driven by Golf Course Staff recognizing your company. Listing in the chamber newsletter and event program. Lunch for 2

#### TURN SPONSOR \$250

Sign at the Turn recognizing your company. Staff Members sitting at the Turn? We'll provide the table! Listing in the chamber newsletter and event program. Lunch for 2

#### DINNER SPONSOR \$500

You supply the banner and we'll hang it in the Dining Area Area recognizing your company. 2 Staff Members welcome to join us for dinner to network with our guests during dinner. Listing in the chamber newsletter and event program.

#### BOXED LUNCH SPONSOR



#### GOLF CART SPONSOR \$300 (Limit 1)

Sign with your company name/logo on the golf carts driven by our golfers recognizing your company. Listing in the chamber newsletter and event program. Lunch for 2

#### SNACK BAG SPONSOR



#### CIRCLE GAME SPONSOR



#### BEVERAGE/SNACK STATION SPONSOR \$350

Sign recognizing your company at the Beverage/Snack Station. Staff Members manning the Station? We'll provide the table! Listing in the chamber newsletter and event program. Lunch for 2

#### PUTTING CONTEST SPONSOR \$200

Sign at the Practice Putting Green recognizing your company. Staff members manning the contest? We'll provide the table and the Prize for our winner. Listing in the chamber newsletter and event program. Lunch for 2

#### CHIPPING CHALLENGE SPONSOR



#### GPS/MAP SPONSOR



#### PINK LADY SPONSOR \$100

Supply us with 36 pink balls with your logo. Opportunity to work registration selling balls to our teams. Sponsor picks the winner at dinner. Listing in the chamber newsletter and event program. Dinner for 1

**Yes, We'd Love to Sponsor:**

**Company Name:** \_\_\_\_\_ **Your Email:** \_\_\_\_\_

**Your Phone:** \_\_\_\_\_ **Main Contact Person:** \_\_\_\_\_

**Sponsorship Level:** \_\_\_\_\_

Register and pay online at [www.easternlakecountychamber.org](http://www.easternlakecountychamber.org) or mail check to : **Eastern Lake County Chamber of Commerce**  
One Victoria Place, Suite 265A  
Painesville, OH 44077 **Phone:** 440-357-7572

Prizes also happily  
welcomed!

We ♥ prizes!

Pick Ups Available—Give us a call

440-357-7572





# Online Quick Care

## Getting sick is never convenient, but getting care should be.

That's why Lake Health introduced **Online Quick Care** – health care that's virtually a click away. It's a convenient and affordable way to "visit" with a health care provider from home, work or school. With **Online Quick Care**, when you have a minor illness or injury, you are only minutes away from getting care with no appointment necessary.



Set up your **Online Quick Care** account now for free using your smartphone, tablet or laptop, and you can have access to care almost anytime, anywhere when you or your family needs it. Go to [lakehealthquickcare.zipnosis.com](https://lakehealthquickcare.zipnosis.com) between 9 am and 9 pm, seven days a week, to get started. **Online Quick Care** visits are \$40.



# EVERY LAKETRAN BUS IS FULL OF OPPORTUNITY



## FOR THE LAKE COUNTY WORKFORCE, LIFE STARTS WHERE WE STOP.

You work very hard to be good at what you do. When people are counting on you, you know you can always count on us to get you where you need to go. Last year alone, Laketrans provided over 750,000 riders an opportunity to get to work, college, training, and more. Cashiers and chemists, babysitters and bookkeepers, manufacturers and managers, they all rely on Laketrans. Our buses provide more than a ride, they provide the opportunity for a better life for you and your loved ones.

**OPPORTUNITY IS OUR DESTINATION.**



**LAKETRAN**  
[www.laketrans.com](http://www.laketrans.com) | 1.888.LAKETRAN





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YOUR FAMILY IS OUR FAMILY

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IF LANTERN IS NOT YOUR HOME, YOU MAY BE MISSING OUT ON A TRULY

FULFILLING LIFE

THERE IS HOPE HERE!

[www.lanternlifestyle.com](http://www.lanternlifestyle.com), [www.svayus.com](http://www.svayus.com)

LANTERN OF MADISON, 2041 HUBBARD ROAD, MADISON, OHIO-44057

Call Stephanie at 440-709-8610

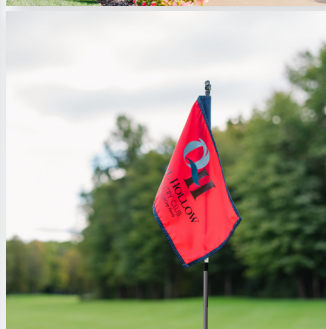
LOCALLY OWNED AND OPERATED

LANTERN GROUP EST 2004





Discover the fun-filled private club life at Quail Hollow Country Club, perfect for family, social and business needs.



**At Quail Hollow Country Club,  
Members can enjoy:**

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# Three Things to Watch Out for When Signing a Business Contract

Whenever a person or business signs a contract they are creating a legally enforceable set of rights and obligations. Therefore, a [business owner](#) should always fully understand the terms of any contract he or she signs and the consequences of violating any of those terms. Because contracts can be loaded with confusing legal jargon, it is important to seek a lawyer with experience in business contracts to ensure the business contract adequately and fully represents your obligations and preferred objectives.

- **Terms of the Agreement.** The terms of the agreement are the most basic element of a contract. After a good faith negotiation, all parties to the contract should write the terms of the agreement in the most descriptive and clear manner. All parties to a business contract should be especially wary of any ambiguous terms, or any missing terms that could lead to ambiguity. While legal jargon can unfortunately be confusing to the layman, the terms have consequences for the parties to the agreement. For that reason, it is important to always have a business law attorney review all of your material contracts.
- **Risk Allocation.** In any contract, the parties will need to agree on the “allocation of risk.” While each contract handles risk allocation differently, most contracts place the risk of loss on the party in the best position to mitigate the risk. When the party in the best position to mitigate the risk changes, then the risk allocation also commonly changes. For example, a toy maker may be responsible for any damage to its products during the shipping and manufacturing process. However, once the purchaser of the toy receives the product, then the risk allocation would likely pass on to the toy purchaser. Another method of risk allocation involves representations and warranties. These are fairly common to understand and are common in many contracts. For example, the purchaser of a new car will likely have a set period of years (or a number of miles driven) where he or she will not be at risk for any serious mechanical problem that happens to the vehicle.
- **Dispute Resolution.** Absent an agreement otherwise, most disputes will be either [litigated through the court system](#) or settled beforehand by the attorneys representing the parties to the agreement. In recent years, however, alternative dispute resolution has grown in prominence – especially in business contracts. Alternative dispute resolution gives the legal authority to a private company to resolve the contract dispute. This approach to justice may be faster, more efficient, and less adversarial than litigating the dispute through a courtroom. On the other hand, alternative dispute resolution may significantly limit your access to evidence that could prove beneficial in proving or defending your case, and judgments resulting from alternative dispute resolution proceedings are often final and binding with limited or no appeal rights.

Because a contract involves legal obligations for your business, you should always speak to an Ohio attorney with knowledge of business contracts and any possible unintended consequences they may have on your business.





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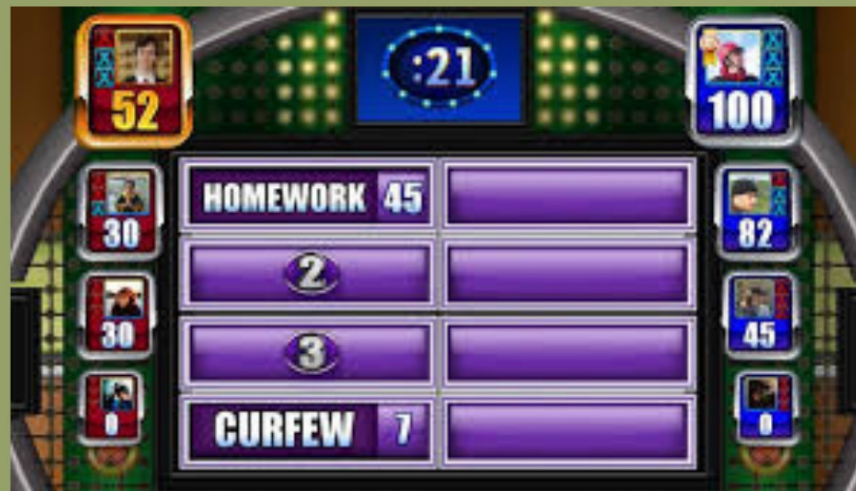
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