

Chamber News



Eastern Lake County
Chamber of Commerce

August 2018

Our Ribbon Cutting Scissors And Bow Have Been Really Busy Lately!



We enjoy celebrating special occasions with our members.

Congratulations to **All About You Entertainment,**
Divine Living of Madison, **Allpass Corporation,**
Auburn Career Center and **Discount Drug Mart!**



Welcome to the Neighborhood!!!

**From: The Eastern Lake
County Chamber of Commerce
Board Members & Staff**

Fall Tasting After Hours

Come on out to our Fall Tasting Business After Hours event this October, as we bring together many of the local Northeast Ohio chambers under our roof! This isn't your average networking event; this is going to be a fun, after-work gathering among local professionals. Don't be the one who misses out!

5:30 - 7:30 PM | OCTOBER 11TH, 2018 | 7588 TYLER BLVD., MENTOR, OH 44060
REGISTER AT DSAUTOMOTIVE.COM/CHAMBER-EVENT



2018 Board of Directors

Executive Board of Directors

President	Ame West	West Orchards
1 st Vice President	Chris Brill Packard	Lake Health
2 nd Vice President	Tom Mitchell	The Marshfield Group
Treasurer	Chris Bartlett	Jones Battles Group
Past President	Allen Weaver	Erie Bank

Board of Directors

Rita Camardo	Northwest Savings Bank
Sallie Christian	Layton Physical Therapy
Jennifer Dobrzeniecki	Ohio Guidestone
Julie Drury	Quail Hollow Resort
Bob Fratino	Deepwood Industries
Jeff Hyrne	Lake County Nursery
Tara Isabelle	Huntington Bank
Lisa Schwentner Joles	Lew's Reliable Heat & AC
Mabel Mankas	Western Southern Life
Stephanie Morton	Lantern of Madison
Elias Nunez	Pollutro-Rossley Insurance Agency
Pete Richmond	Richmond & Richmond Insurance
Joshua Strickland	Dworken & Bernstein
Nancy Zangerle	Global Real Estate Advisors

Legal Liaison

Neil Conway Conway Land Title

Chamber Staff

Linda Reed Executive Director
Kathleen Obrenski Office Administrator
Katrina March Membership Manager

Mission Statement:

The Eastern Lake County Chamber of Commerce exists to promote, support and guide the business and civic communities of which we serve.

Serving: Concord Township
Fairport Harbor
Grand River
Leroy Township
Madison Township
Madison Village

Painesville City
Painesville Township
Perry Township
Perry Village



Eastern Lake County
Chamber of Commerce

One Victoria Place, Suite 265A
Painesville, OH 44077
(440) 357-7572

Website: www.easternlakecountychamber.org



MEMBER NEWS

Groundbreaking for New Hampton Inn

Chamber Members, JCI Contractors, Inc. and Meola Catering along with representatives from all over Lake County helped celebrate the new 4-story, 82 guestroom Hampton Inn Hotel in Madison located on Water Town Drive (Route 528 and Route 90). The \$11.1 million hotel project will be the newest in Madison and Lake County.



If you have any projects coming up there will be discounts available:

- 40% off Paint
- 30% off Supplies
- Refreshments
- Giveaways

Saturday, August 11

Grand Opening
Celebration all day from
8:00 am to 6:00 pm

Join us for a Ribbon
Cutting Celebration at
10:00 am



Sherwin Williams
2035 Mentor Ave.
Painesville Township
Painesville Township



**Groundbreaking Ceremony at their new Madison location
(opening Spring 2019)**

Green Road behind Circle K across from WalMart

2:00 pm on Wednesday, August 15, 2018

**Please join us to help welcome another new
small business to Lake County**



PHOTOGRAPHY

**Capturing Personalities,
Not Just Images**

It's hard to say when I got the idea to start Main Street Photography by Coleen Moskowitz; however, after shooting as a hobby for more than 15 years and teaching videography for almost 20 years, I figured it was time to take my skills to the next level and open a small business. While developing my photography skills, I've had the pleasure of shooting everything from professional film sets, high school sports, behind the scenes at events and portraits. For me, picking up the camera is always a nice little adventure.

**Join us for a Ribbon Cutting
Celebration**

5:30 pm on September 12th

Main Street Photography

**215 High Street
Fairport Harbor**





Welcome

New Chamber Members

The following organizations have recently made an important investment in their business by joining their chamber. We thank them and hope you will consider them for all your personal and professional needs.

GOVERNMENT

UNITED STATE ARMY KRISTOPHER ROLLINS

7537 Mentor Avenue
Mentor, OH 44060
440-951-6113

www.goarmy.com

Description: United States Army Recruitment Station

GOVERNMENT

LAKE COUNTY GENERAL HEALTH DISTRICT CATHERINE HEWITT

5966 Heisley Road
Mentor, OH 44060
440-350-2442

www.lcghd.org

Description: The Lake County General Health District provides quality public health services for our community. Our mission is to work to prevent diseases, promote health, and protect our community.

GOLF COURSE

MADISON COUNTRY CLUB MATT EVANS

6130 Chapel Road
Madison, OH 44057
440-428-2888

www.madisoncountryclub.com

Description: Nestled along the shores of Lake Erie lies Madison Country Club, a graceful course effortlessly contoured that strives to provide a masterful golf experience in Northern Ohio. Expertly manicured, with some of the state's most admired panoramas on display, Madison Country Club's guests leave feeling both pleasantly surprised and equally satisfied.

GOLF COURSE

LITTLE MOUNTAIN COUNTRY CLUB ANNIE OSOLIN

7667 Hermitage Road
Painesville, OH 44077
440-358-7888

www.littlemountaincc.com

Description: Lush fairways and unequalled vistas await those who walk the grounds of Little Mountain Country Club. Since its opening in May of 2000, Little Mountain has been consistently listed among the top public courses in Ohio and was also awarded the coveted 5-Star ranking from Golf Digest in 2006.

INSURANCE

CYRUS MASSOUDI STATE FARM CYRUS MASSOUDI

8 North State Street, Suite 206
Painesville, OH 44077
970-690-2825

Description: Insurance & Financial Services

PHOTOGRAPHY

MAIN STREET PHOTOGRAPHY COLLEEN MOSKOWITZ

215 High Street
Fairport Harbor, OH 44077
440-339-9452

www.mainstreet.photos/index.html

Description: Photographers are visual storytellers, capturing striking images and fleeting moments in time. And a good photographer knows just how to get the perfect shot, realizing how it will look even before the shutter snaps. Main Street Photography by Colleen Moskowitz is a commercial photography studio that specializes in Senior, Family and Pet photography, mixing creativity and classically modern styles. You'll be amazed at the images and colors that we manage to stop in time.

MANUFACTURING

ALLPASS CORPORATION MARIE REGULA

222 North Lake Street
Madison, OH 44057
440-998-6300

Description: Manufacturer of component parts for water heater industry.


RESTAURANT/TAVERN

CHIPOTLE MEXICAN GRILL CLAIRE MCKIBBEN

7689 Crile Road
Concord, OH 44077
303-241-9490

www.chipotle.com

Description: Mexican fast casual chain. We're all about preparing food without added colors, flavors, or preservatives (other than lemon or lime juice, which can be used as preservatives. We source from farms.



*We hope to
see you soon
& often!*

Coffee Contacts™

NETWORKING GROUP

2018

FREE perk with your membership



This is a great opportunity to network! Every member gets 30 seconds to say whatever you want about your business. Members can bring business cards, literature, flyers, and a door prize to promote your business and keep the event fun.

Thursday, August 2nd

8 to 9 am

**LakeMed Care & Rehab
70 Normandy Drive
Painesville**

Thursday, August 16th

8 to 9 am

**Sunset Harbor Bar & Grille
625 Prospect
Fairport Harbor**



Wednesday, August 22nd

8 to 9 am

**Harpersfield Township Administration
1481 Harpersfield Road
Harpersfield**

Wednesday, September 6th

8 to 9 am

**Snap Fitness
6581 North Ridge Road
Madison**

To help us better serve you – please remember to make a reservation. PLEASE NOTE: Cost to non-chamber members is \$10 (cash or check only) and must be paid at the door - receipts will be available at registration

Hosted By:



Thursday, October 4th, 2018 • Mentor High School

Manufacturer Registration

Manufacturer EXPO Booth Fee:

6-foot table \$275 *Vendor tables include 2 chairs and wireless network access*

Registration Deadline: September 22nd

Schedule:

8:00am: Set up

8:30am: Breakfast meeting

10:00am - 1:00pm: Students meet with manufacturers

CompanyName: _____ Contact Name: _____

Phone: _____ Fax: _____ Email: _____

Address _____ Attendee Names _____

Payment options: ☐ My check is enclosed (please make payable to WWLCC)

☐ Please charge card

Mastercard Visa AmericanExpress Discover (circle one)

Name: _____

Card Number: _____ Exp. Date: _____

CV#2: _____ Billing Street #: _____ Billing Zip Code: _____

Drop off or Mail Form to:

Willoughby Western Lake

County Chamber of Commerce

28 Public Square

Willoughby, OH, 44094

440.942.1632

FAX: 440.942.0586



Members may also register online at www.thinkmfgexpo.com

Hosted By:



Thursday, October 4th, 2018 • Mentor High School

Sponsorship Form

Are you interested in promoting your business to a large group of manufacturers and/or students in Lake County?

The **6th Annual Think Manufacturing EXPO** shows teachers and students the rewarding opportunities available in manufacturing within Lake County.

Schedule:

8:00 am: Set up

8:30 am: Breakfast meeting

10:00 am - 1:00 pm: EXPO

Sponsorship Level: _____

CompanyName: _____ Contact Name: _____

Phone: _____ Fax: _____ Email: _____

Address: _____ City, State, ZIP: _____

Payment options: ☐ My check is enclosed (please make payable to WWLCC)

☐ Please charge card

Mastercard Visa AmericanExpress Discover (circle one)

Name: _____

Card Number: _____ Exp. Date: _____

CV#2: _____ Billing Street #: _____ Billing Zip Code: _____

*Send/drop off 100 pieces of promotional materials / literature for guest tote bags to the chamber office.

*Send a high quality file of your company logo to dswan@wwlcchamber.com.

Drop off or Mail Form to:

Willoughby Western Lake County
Chamber of Commerce

28 Public Square

Willoughby, OH, 44094 440.942.1632

FAX: 440.942.0586





Sponsorships

Presenting Sponsor: \$1,500 (EXCLUSIVE)

- Premier double booth space at event.
- Two minute presentation at manufacturers breakfast.
- Logo prominently placed on thinkmfgexpo.com website with link to your website.
- Your promotional material included in guest tote bag.
- Your logo prominently placed on event banner.

- * **One FULL-PAGE ad in program.**
- * **Logo and Presenting Sponsor title on registration form going to all Lake County Chamber members.**
- * **Exposure in e-mails, all on-site signage.**
- * **Featured as a Presenting Sponsor on all Social Media campaigns.**

Breakfast Sponsor: \$1,000 (EXCLUSIVE)

- Premier booth space at event.
- Two minute presentation at manufacturers breakfast.
- Logo prominently placed on thinkmfgexpo.com website with link to your website.
- Your promotional material included in guest tote bag.
- Your logo prominently placed on event banner.

- * **One HALF-PAGE ad in program.**
- * **Logo on registration form going to all Lake County Chamber members.**
- * **Exposure in e-mails, on-site signage.**

Registration Desk Sponsor: \$1,000 (EXCLUSIVE)

- Premier booth space at event.
- Two minute presentation at manufacturers breakfast.
- Logo prominently placed on thinkmfgexpo.com website with link to your website.
- Your promotional material included in guest tote bag.
- Two name badges that distinguish your company representative.
- Your logo prominently placed on event banner.

- * **One HALF-PAGE ad in program.**
- * **Logo on registration form going to all Lake County Chamber members.**
- * **Exposure in e-mails, on-site signage.**

Gold Sponsor: \$750 (1 Sponsor)

- Booth space at event.
- Two minute presentation at manufacturers breakfast.
- Logo prominently placed on thinkmfgexpo.com website with link to your website.
- Your promotional material included in guest tote bag.
- Your logo prominently placed on event banner.

- * **One HALF-PAGE ad in program.**
- * **Logo on registration form going to all Lake County Chamber members.**
- * **Exposure in e-mails, on-site signage.**

Student Workshop Sponsor: \$750 (1 Sponsor)

- Booth space at event.
- Two minute presentation at manufacturers breakfast.
- Logo prominently placed on thinkmfgexpo.com website with link to your website.
- Your promotional material in guest tote bag.
- Your logo prominently placed on event banner.

- * **One HALF-PAGE ad in program.**
- * **Logo on registration form going to all Lake County Chamber members.**
- * **Exposure in e-mails, all on-site signage.**

Tote Bag Sponsor: \$500 plus 100 tote bags for event (1 Sponsor)

- Booth space at event.
- Two minute presentation at manufacturers breakfast.
- Logo prominently placed on thinkmfgexpo.com website with link to your website.
- Your promotional material in guest tote bag.
- Your logo prominently placed on event banner.

- * **One HALF-PAGE ad in program.**
- * **Logo on registration form going to all Lake County Chamber members.**
- * **Exposure in e-mails, all on-site signage.**

Program Sponsor: \$500 (1 Sponsor)

- Two minute presentation at manufacturers breakfast.
- Logo prominently placed on thinkmfgexpo.com website with link to your website.
- Your promotional material included in guest tote bag.
- Your logo prominently placed on event banner.

- * **One HALF-PAGE ad in program.**
- * **Logo on registration form going to all Lake County Chamber members.**
- * **Exposure in e-mails, all on-site signage.**

Supporting Sponsor: \$150

- Your promotional material included in manufacturer guest tote bag.
- Logo included in program.

Eastern Lake County Chamber of Commerce

LAKE TRAN



2nd Annual ROAD RALLY



Regal Vineyards



Sponsor Opportunities

Saturday Oct. 6

RALLY PARTY SPONSORS—\$25

Make sure everyone has a good time at the rally party by being a Rally Party Sponsor—a great way to gain exposure for your company.

- Your company name on the Rally Party Sponsor Banner near the food table
- Acknowledgement of your sponsorship on our social media sites and newsletter

SPONSORS BANNERS—\$25

Can't make it to the party—your company can still be there for all to see!

- We will hang your company banner at the finish line location (you provide the banner up to 3' high x 5' long)
- Acknowledgement of your sponsorship on our social media sites and newsletter

Eastern Lake County Chamber of Commerce

Saturday

Oct. 6

2nd Annual

ROAD RALLY

Leave your helmets at home, your driving gloves, too. Its not how fast you go, its answering the clues. Follow the clues, find the checkpoints, and master the games of skill. The powers of observation will get you to the Finish Line, the Prizes and the Party!

CHECK IN: Noon at the NEW Wagon Wheel Bar & Restaurant, 1388 Hubbard Rd., Madison

PRE-RALLY PIT AREA: Madison Township Park—across from the Wagon Wheel

STARTING LINE: Madison Township Park

START TIMES: Beginning at 1:00 pm—Pole Positions (start times) assigned based on order of registration

FINISH LINE: Secret Location—Teams must follow the clues & directions

Prizes - Drink & Heavy Hors d'oeuvres—Additional food & drink available for purchase

EARLY BIRD SPECIAL—until August 31st

\$125 for a team of 4, \$32 for each additional person

After August 31st—\$140 for a team of 4, \$35 for each additional person

two to four people per team.

Penalty points for more than 4 people.

Register online at www.easternlakecountychamber.org

or by calling 440-357-7572



Regal Vineyards





Your LOCAL Resource

NMS

CERTIFIED PUBLIC ACCOUNTANTS

CHARDON ■ MENTOR ■ TWINSBURG ■ MIDDLEFIELD

**AUDIT &
ASSURANCE**

**BUSINESS
CONSULTING**

**WEALTH
MANAGEMENT**

TAX PREPARATION



440-510-1900 ■ nms-cpa.com ■



Business Debtors: How to Deal with Commercial Debt Collectors

In Ohio, as well as nationally, business debtors do not enjoy the same protections consumer debtors do. But, that doesn't mean that debt collectors hold all the cards. In this article, we discuss some of your options if you are facing a commercial debt collection situation.

The Law Places Few Limits on Commercial Debt Collectors

State and federal law provide protection for consumers in their dealings with third-party debt collectors. However, neither the state of Ohio nor the federal government extends these protections to business debtors, or to individuals who have taken on debt for commercial purposes.

One of the most significant differences between individual debtors and business debtors is that individuals are entitled to several exemptions in the debt collection process.

For example, an Ohio individual is entitled to keep a certain amount of equity in a motor vehicle, a certain amount of cash, tools used to make a living, and a significant amount of equity in his or her home.

A business, on the other hand, is not entitled to exemptions. As such, real estate, equipment, inventory, and even accounts receivable are vulnerable to attachment to satisfy a judgment.

This discrepancy leaves struggling businesses at risk, since seizure of operating capital, inventory, and other property can interrupt the company's ability to generate income, worsening financial problems and potentially proving fatal to the business.

Business Debtors are Not Protected by the Fair Debt Collection Practices Act

The federal [Fair Debt Collection Practices Act](#) (FDCPA), which prohibits collection agencies, debt buyers, and others in the business of collecting consumer debt from abusing, harassing, deceiving or misleading consumer debtors, offers no protection for businesses, nor for individuals whose debt is commercial in nature.

This allows business debt collectors to pull out the stops and be more aggressive in collection efforts, increasing the pressure on commercial debtors. Just as important, business debtors don't have the leverage consumer debtors do to push back against overly-aggressive collection agencies—a consumer being harassed by a debt collector can file a lawsuit under the FDCPA, seeking monetary damages and attorney fees. Often, in a consumer case, such a lawsuit is a pressure point that allows for settlement of the debt along with the FDCPA claim.

Options for Business Debtors

Although business debtors don't enjoy the same protections as consumers and don't have the same options in the collections process, that doesn't mean a business facing financial difficulties is powerless. Working with an attorney experienced in helping Ohio businesses navigate debt issues can help you regain control and find the best solution based on your circumstances and priorities.

Some possibilities include:

- **Negotiating with creditors:** Often, when a creditor is putting the pressure on for quick payment, it isn't because that creditor is eager to get paid. Rather, it may be that the creditor sees that the business is struggling and fears that the opportunity to collect may be slipping away. Presenting creditors with a viable plan may give you the breathing room to stabilize operations.
- **Securing bridge financing:** Most businesses experience cash flow problems at some point. When your business is struggling financially, it's important to objectively assess whether you're in trouble or simply short of capital in the short-term. If the problem is one of cash flow rather than underperformance, you may be able to secure additional funding or additional time to pay.
- **Dissolving the business if it is a separate entity such as a corporation:** While creditors may pursue assets of the business, in most cases they cannot reach beyond the business to pursue individual principles. Thus, dissolution typically winds up the issue, whether or not business debts are wholly satisfied.
- **Filing for bankruptcy protection:** There are two types of bankruptcy available to business entities—Chapter 7 and Chapter 11. In Chapter 7 bankruptcy, a business wraps up its operations and ceases to exist. In Chapter 11 bankruptcy, the business reorganizes debt in an effort to become profitable again.

The best option for your business depends on the specifics of your situation: the amount of debt, your business's history, whether any of the principals have personally guaranteed debt, whether the business is viable moving forward, and more. An experienced attorney can help. Just call 440-946-7656 to schedule a consultation.



Joshua J. Strickland's practice is primarily in real estate and business transactions. He represents both Indian tribes and developers throughout Indian Country in various types of commercial transactions. He has been recognized as a Super Lawyer Rising Star. Josh focuses his practice in the areas of general business including formation, mergers and acquisitions, financing, employee relations, commercial transactions, intellectual property, construction development, and sales. His residential and commercial real estate practice includes sales, leasing, zoning, land use, oil and gas, environmental law and real estate, eminent domain and taxation.

CYBER RISK EXPOSURE SCORECARD

In recent years, cyber attacks have emerged as one of the most significant threats facing organizations of all sizes. The Internet and other network operations have created risks that were unheard of less than a decade ago. When cyber attacks (such as data breaches and hacks) occur, they can result in devastating damage, such as business disruptions, revenue loss, legal fees, and forensic analysis and customer or employee notifications.

It is important to remember that no organization is immune to the impact of cyber crime. As a result, cyber liability insurance has become an essential component to any risk management program.

INSTRUCTIONS: Begin by answering the questions below. Each response will be given a numerical value depending on the answer:

- **YES:** 5 points
- **UNSURE:** 5 points
- **NO:** 0 points

After completing all of the questions, total your score to determine your organization's level of cyber risk using the scale below.

EXPOSURE	YES	NO	UNSURE	SCORE
1. Does your organization have a wireless network, or do employees or customers access your internal systems from remote locations?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
2. Does anyone in your organization take company-owned mobile devices (e.g., laptops, smartphones and USB drives) with them, either home or when travelling?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
3. Does your organization use Cloud-based software or storage?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
4. Does your organization have a "bring your own device" (BYOD) policy that allows employees to use personal devices for business use or on a company network?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
5. Are any employees allowed access to administrative privileges on your network or computers?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
6. Does your organization have critical operational systems connected to a public network?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
7. Does anyone in your organization use computers to access bank accounts or initiate money transfers?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
8. Does your organization store sensitive information (e.g., financial reports, trade secrets, intellectual property and product designs) that could potentially compromise your organization if stolen?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
9. Does your organization digitally store the personally identifiable information (PII) of employees or customers? This can include government-issued ID numbers and financial information.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
10. Is your organization part of a supply chain, or do you have supply chain partners?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
11. Does your organization conduct business in foreign countries, either physically or online?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
12. Has your organization ever failed to enforce policies around the acceptable use of computers, email, the Internet, etc.?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
13. Can the general public access your organization's building without the use of an ID card?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
14. Is network security training for employees optional at your organization?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
15. Can employees use their computers or company-issued devices indefinitely without updating passwords?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
16. Has your IT department ever failed to install antivirus software or perform regular vulnerability checks?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
17. Can employees dispose of sensitive information in unsecured bins?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
18. Would your organization lose critical information in the event of a system failure or other network disaster?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
19. Can employees easily see what co-workers are doing on their computers?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
20. Has your organization neglected to review its data security or cyber security policies and procedures within the last year?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
TOTAL SCORE:				

ESCALATED RISK: 55-100

MODERATE RISK: 15-25

HIGH RISK: 30-50

LOW RISK: 0-10



**Zito Insurance
Agency, Inc.**

Maureen Doherty
maureendoherty@zitoinsurance.com
440-299-5244



Personalized service for you. **Business banking for your bottom line.**

We believe that banking is about more than expert financial guidance and proven banking products.

It's also about collaboration, individualized service, and fostering economic growth in our community. We're committed to it. And more than 80 years of community banking expertise supports it.

Let our team help yours thrive.

Tom Young

*Commercial Banking
Relationship Manager*
(440) 463-2207
tyoung@ffl.net

Donna Price

Concord Branch Manager
NMLS #750516
(440) 352-1072
dprice@ffl.net



FFL.net [f](#) [t](#) [in](#)

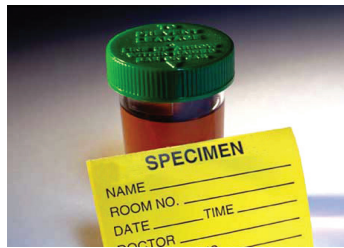
 **EQUAL HOUSING LENDER • MEMBER FDIC**



Occupational Services

Lake Health is truly a one-stop shop for area employers. With our **five** locations in Willoughby, Willowick, Mentor, Concord Township, and Chardon and 24-hour, 7-day-a-week care, Lake Health is the optimum resource for occupational health throughout Lake County and the surrounding areas.

Lake Health's Occupational Services offer a full range of examinations, screenings, rehabilitation services and wellness programs to meet your health care needs.



Occupational Services:

- 24-hour Injury Care
- Audiology Services
- Ergonomic Services
- OSHA-required Testing
- Physical Examinations/DOT Physicals
- Respirator Clearance Exams
- National WebCheck® for FBI and/or BCI for Ohio – Digital Fingerprinting
- Immigration Physicals
- Employee Assistance Programs
- Job Placement Assessment
- Functional Capacity Evaluations
- Return-to-Work Physicals
- Fit-for-Duty Physicals

Rehabilitation Services:

- Functional Job Analysis
- Physical/Occupational Therapy

Consultant Programs/Services:

- Blood Borne Pathogen Program
- Carpal Tunnel Prevention Program
- Hand/Back Safety Program
- Wellness/Education Programs

Specialized Wellness Programs:

- Work-site Screenings
- Workforce Wellness Coaching

Substance Abuse Testing:

- DOT Supervisor Compliance Training
- DOT and non-DOT Drug/Alcohol Testing
- Random Substance Abuse Testing & Program
- Drug-free Workplace Training - Supervisor and Employee

Call 855-LAKE-OCC (855-525-3622) or visit lakehealth.org for more information.



Eastern Lake County Chamber of Commerce

2019 Eastern Lake County Chamber of Commerce Awards

The Eastern Lake County Chamber of Commerce is now accepting nominations for the 2019 Business of the Year and the Beacon awards. All nominations must fall into one of the 2 award categories listed below.

Submission Deadline: October 15, 2018

Beacon Award:

This award may be presented when recognition of uncommon deeds is warranted. The nominee may be a person, organization, business, or industry who has exhibited extraordinary commitment and achieved positive results within the Eastern Lake County communities. The recipient shall 1) have had a positive impact on the community through their actions, 2) demonstrated devotion to a cause for the benefit of the community, 3) have provided leadership, participation and support to the cause.

Business of the Year:

The nominee shall be a business or industry who 1) devotes time, money, resources, and efforts back to the community, 2) operates a successful business, 3) promotes business development in the Eastern Lake County area. The business principal or organization must have demonstrated community involvement and/or made civic contributions. The award recognizes a business or industry headquartered in Eastern Lake County regardless of size. The nominee should be a member of the Chamber of Commerce.

The Eastern Lake County Chamber of Commerce (ELCCOC) is an inclusive organization of persons interested in the promotion and success of businesses within the eastern regions of Lake County, Ohio. The ELCCOC welcomes all persons without regard to race, color, creed, national origin, gender, or age.

To submit a nomination, please complete the form below and return to:

Eastern Lake County Chamber of Commerce

Attention: Linda Reed

One Victoria Place, Suite 265A

Painesville, OH 44077

Or you may email your nomination form to linda@easternlakecountychamber.org

Award Category: _____

Nominee

Name & Organization: _____

Address: _____

City: _____ State: _____ Zip: _____

Telephone: _____

Email Address: _____

Nominator

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Telephone: _____

Email Address: _____

Please provide sufficient and specific information as to why this nominee is deserving of recognition for their contribution(s) to the Eastern Lake County community.

This image shows a single sheet of white paper with horizontal blue or grey ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

Please return this form to the Eastern Lake County Chamber of Commerce office
no later than October 15, 2018



STATE OF THE ART NEXT GENERATION ASSISTED LIVING

A TIME CAPSULE MEMORY CARE COMMUNITY

YOU HAVE TO SEE TO BELIEVE! YOU HAVE TO FEEL TO EXPERIENCE!

THERE IS HOPE AT THE LANTERN!

**LANTERN OF MADISON
2041 HUBBARD ROAD
MADISON, OHIO-44057**

TEL: (440)428-2664

www.lanternlifestyle.com, www.svayus.com



On behalf of the Eastern Lake County Chamber of Commerce Board of Directors and Staff, a huge Thank You to our members who supported our July Putt Putt Tournament at Red Mill Golf Practice Center. All proceeds from this event go directly into our Scholarship Fund.

Event Sponsors

Deepwood Industries
Classic Madison

Registration Sponsors

Dworken & Bernstein
First Federal Lakewood – Concord

Prize Sponsor

Behm Family Funeral Homes
Washington Street Beverage

Hole Sponsors

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SUMMER EVENTS



THURSDAYS
12:00 - 4:00 P.M.
IN THE SQUARE

Painesville Community Improvement Corporation Presents

2018

SUMMER CONCERT SERIES

June 6 | Tribute to Elvis
Starring Caesare Belvano "The Dream King"

June 13 | Chardon Polka Band
As seen on TV!

June 20 | The Big 5 Show
Tribute to 60s British Invasion

June 27 | Red Light Roxy
Authentic Swingin' Jazz & Blues

July 18 | The Pop Tarts
Tribute to 60s Girl Groups

July 25 | East Wind Band
Classic Rock from the 70s & 80s

Aug 1 | The Swamp Rattlers
High Energy Classic Blues Rock

Aug 8 | Found Sounds
The Sounds of Steel Drums

WEDNESDAYS @ 6:00 P.M. IN THE SQUARE

Downtown Painesville Organization
Presents



• CAR CRUISE •
FRIDAYS
5:00 - 9:00 P.M.
IN THE SQUARE

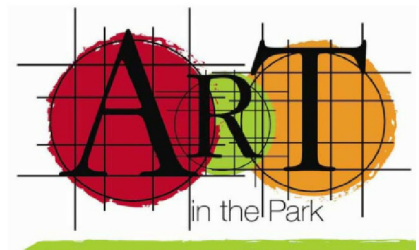
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AUGUST 11

11:00 A.M. - 5:00 P.m.
IN THE SQUARE

www.painesville.com

@cityofpainesville





VINTAGE OHIO

Lake Metroparks Farmpark
8800 Euclid-Chardon Rd.
Kirtland, OH 44094
Friday 8/3 1-9pm
Saturday 8/4 1-9pm

OHIO CELTIC FESTIVAL

Lake County Fairgrounds
1301 Mentor Ave.
Painesville, OH 44077
Friday 8/10 5-11pm
Saturday 8/11 12-10pm
Sunday 8/12 12-8pm

LAST STOP WILLOUGHBY

2 Public Square
Willoughby, OH 44094
Saturday 8/18 10am-4pm

CLEVELAND CHALLENGE CUP OF BOCCIE

Wickliffe Italian American Club
29717 Euclid Ave.
Wickliffe, OH 44092
Friday 8/24 5pm-10pm
Saturday 8/25 8am-10pm
Sunday 8/26 8am-6pm

MENTOR ON THE LAKE FALL FESTIVAL

Mentor on the Lake City Hall
5860 Andrews Rd.
Mentor on the Lake, OH 44060
Saturday 9/8 12-8pm

SEPTEMBERFEST

Historic Madison Village Square
126 W. Main St.
Madison, OH 44057
Saturday 9/8 12-8pm

As an incentive for volunteering at our tent we encourage you to bring information for your organization/events to distribute along with the literature we will be providing.

To sign up email Judy Nagel at jnagel@mylakeoh.com with the date & time. You are required to sign up for at least a two (2) hour shift.

If you are a company who targets parents and kids
in the Lake County area...



Please join us for our monthly meeting

Topic: **"What It Takes to Bring An Idea to Life"**

Any dream is achievable. Local inventor shares teachable moments of how to maximize your potential.

When: **Wednesday, August 1st**
8:15am - 9:30am

Where: **Lake County YMCA Dream House**
5360 Highland Way,
Mentor, OH 44060



Lakeshore Highlands Development (across from Scooter's Dawg House). Parking is available next to the house or behind the house in the church parking lot.

This year's Dream House is built by JEMM Construction.

Speaker:

Melanie Melaragno

Owner & Creator of Shore Shelf
The newest beach accessory providing you freedom from the sand.

Private viewing to Lake Kidz
Biz meeting attendees.

Fee: \$13

This is a discount
on the regular ticket
price and includes
a chance to win
the Dream House!

RSVP by Tuesday, July 31st online at **www.lakekidzbiz.com**
under Businesses and Event Registration
or call 440-974-1198.

Lake Kidz Biz is an organization under the Lake County Chambers of Commerce



Date: Friday, August 17, 2018
 Time: Registration 11:15 a.m. –
 Meeting & Program 11:30 a.m. to 1 p.m.
 Place: Villa Croatia – Event Venue & Party Center
 Cost: \$20 for LCSC Members &
 \$25 for Non-Members
 Speaker(s): TBD
 Topic: Different Types/Methods of Drug Testing
 RESERVATIONS: Register online at
www.lakecountysafetycouncil.org
 RSVP DEADLINE: Monday, August 13, 2018
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<http://www.painesvillecu.org>

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www.bbbsneo.org



Lake-Geauga Recovery Centers, Inc. provides a wide range of services for adults whose lives have been affected by their own or another's use of alcohol or drugs, by problem gambling or by mental illness.

Mentor Office

9083 Mentor Avenue
Mentor, OH 44060

Chardon Office

209 Center St., Unit E
Chardon, OH 44024

Painesville Office

134 S. St. Clair
Painesville, OH 44077

If you have questions about addiction or recovery, please call
Lake-Geauga Recovery Centers at **(440) 255-0678**
or visit our website at www.lgrc.us



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 OF LAKE COUNTY**

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www.lakecountyfuel.com

FUEL is a nonprofit organization for future emerging leaders of Lake County, Ohio from the age ranges of 21-40 years old. FUEL seeks to develop, connect, empower and retain young professionals in Lake County by creating opportunities and pooling resources through member socialization and education.

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 individuals with disabilities in Lake County

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**John
 Eklund**

**Your
 State Senator
 18th District**

**The Eastern Lake County Chamber of Commerce
 will be hosting a breakfast meeting for its members**

State Senator John Eklund will be joining us for an informal breakfast meeting where constituents can talk about topics important to them, ask questions, and receive updates on legislation, projects, and issues.

Wednesday, September 19, 2018

8:00 to 9:30 am

Quail Hollow Country Club

11295 Quail Hollow Drive, Concord

**\$15 Members Only – RSVP by September 14, 2018 online at
www.easternlakecountychamber.org or by calling 440-357-7572.**