Chamber of Commerce Chamber of Commerce



September 2018









HOW WILL YOU BE VOTING THIS NOVEMBER?

Join us to hear from your candidates and to learn about the issues that will appear on the November ballot.

The 3 chambers located in Lake County are joining together to host one legislative luncheon.

THURSDAY, SEPTEMBER 27, 2018

Holiday Inn Mentor, 7701 Reynolds Road, Mentor

11:00 am to 1:30 pm

\$25 per person

Network with our sponsors and guests from 11:00 am to 11:30 am Lunch will be served at 11:30 am; Program begins at Noon



All attendees must RSVP and pay in full by September 20, 2018.

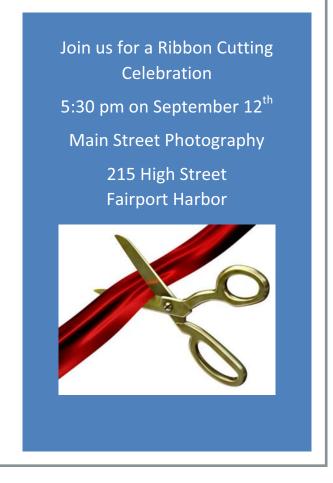
You can register and pay online at: www.easternlakecountychamber.org or by calling our office at 440-357-7572



PHOTOGRAPHY

Capturing Personalities, Not Just Images

It's hard to say when I got the idea to start Main Street Photography by Coleen Moskowitz; however, after shooting as a hobby for more than 15 years and teaching videography for almost 20 years, I figured it was time to take my skills to the next level and open a small business. While developing my photography skills, I've had the pleasure of shooting everything from professional film sets, high school sports, behind the scenes at events and portraits. For me, picking up the camera is always a nice little adventure.



2018 Board of Directors

Executive Board of Directors

President **Ame West** 1st Vice President Chris Brill Packard Lake Health

2nd Vice President Tom Mitchell The Marshfield Group Treasurer **Chris Bartlett Jones Battles Group**

Past President Allen Weaver Erie Bank

Board of Directors

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Northwest Savings Bank Layton Physical Therapy

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Ohio Guidestone Quail Hollow Resort Deepwood Industries Lake County Nursery Huntington Bank

Lew's Reliable Heat & AC **Western Southern Life Lantern of Madison**

Pollutro-Rossley Insurance Agency Richmond & Richmond Insurance

Dworken & Bernstein Global Real Estate Advisors

Legal Liaison

Neil Conway Conway Land Title

Chamber Staff

Linda Reed **Executive Director** Kathleen Obrenski Office Administrator Katrina March Membership Manager

Mission Statement:

The Eastern Lake County Chamber of Commerce exists to promote, support and guide the business and civic communities of which we serve.

Serving: Concord Township

Fairport Harbor **Grand River** Leroy Township Madison Township Madison Village

Painesville City Painesville Township Perry Township Perry Village

Eastern Lake County Chamber of Commerce

One Victoria Place, Suite 265A Painesville, OH 44077 (440) 357-7572

Website: www.easternlakecountychamber.org



MEMBER NEWS

PAINESVILLE ANNOUNCES 2019-2023 ROAD PLAN

Painesville has announced its new five-year plan, for the years 2019-2023, for road infrastructure improvement in the city. The plan sees the city investing almost \$16 million in road projects through 2023, continuing on the momentum of the 2014-2018 road plan which saw \$8.2 million in road project investments. Painesville City's road issues have been a high priority for city council since the first five-year road levy was passed in 2013 and renewed again in 2017.

"The community has made it clear that roads are the most important issue in the city and we are dedicating as many resources as possible to improving road infrastructure," said Painesville City Council President Paul Hach.

To determine which roads would be resurfaced in the coming five years, the city's engineering department started with data collection to determine the status of all city roads. Each street was inspected and ranked using ODOT standards. Once a list of roads ranked from worst to best condition was produced, the other infrastructures involved, such as water, sanitary sewer and storm sewer, were evaluated.

Next, the city evaluated available funding through local sources, including the 2017 road levy, the general capital fund, the water capital fund, the sewer capital fund and Level 2 storm water fees. In addition, the city looked to regional, state and federal grant and loan opportunities to assist the projects.

The final decision of which roads would be part of the plan was made by combining the engineering department's ranked road list with the available grant funding opportunities in order to create the most fiscally responsible plan for improvements.

"We want to work smarter not harder," said Painesville City Manager Monica Irelan. "We looked at the whole picture when deciding what roads would be resurfaced. It doesn't make sense to resurface a road just to rip it out the following year to replace the water lines. We took a look at all factors involved and tried to make the most logical decisions."

A list of streets that are part of the 2019-2023 road plan are listed below. While the first three years of the plan are very likely to occur as written, the fourth and fifth year reflect an educated guess of where the community, state and country will be. The plan's success is based solely on the ability to fund the projects.

2019: Button Avenue and W Jackson Street (\$1.5 million project)

2020: Cedarbrook Drive (Southington Boulevard to Monroe Boulevard), Riverside Drive (in conjunction with the county),

Sanford Street (Richmond Street to Skinner Avenue), Skinner Avenue (\$1.5 million project) and Watson Street

2021: E Washington Street, Newell Street (Jackson Street to railroad, in conjunction with the county), N State Street (Chester Street to Skinner Avenue) and S St. Clair Street (High Street to Washington Street)

2022: Chestnut Street, Hayer Drive, Latimore/Mill Street, Magnolia Drive, Oak Street, Reed Avenue and Stonehaven Drive

2023: Roosevelt Drive, Sanford Street (Taylor Place to St Clair Street) and W Eagle Street (\$1.5 million project)

Roads replaced in the 2014-2018 road plan: Belmont Drive, Courtland Street, E Prospect Street, Elm Street, Erie Street, Fern Drive, Gillett Street, Hillside Drive, Hine Avenue, Levan Drive, Lexington Avenue, Lusard Street, Marion Avenue, Richmond Street, Rockwood Drive, N State Street, Parmly Place, Pearl Street, Stage Avenue, Transit Street, W Walnut Street, W Washington Street, Williams Street and Wood Street

"This comprehensive plan could not have been completed without the renewal of the road levy in 2017," added Irelan. "City Council and staff are incredibly grateful to the residents for entrusting us with funds to fix the roads. Our goal is to get to every street in the city, but it is going to take time."

Road conditions have been a problem for Painesville City over the past decade. Between 2009 and 2013, the city was only able to dedicate \$1.9 million in total road repairs, or an average of \$393,000 per year. Because of this low investment, road infrastructure became weak and many roads fell into disrepair. In 2013, the residents of Painesville passed a five-year levy which helped Painesville City to complete \$8.2 million in road projects throughout 2014-2018, a 316 percent increase in road investment. Painesville residents renewed the new five-year road levy in November 2017.



Tony Brooks asked that we let you know that his company now has a new name and phone number.

TERKK'S Computer Services Plus, LLC new phone number is 440-898-0078.



MEMBER NEWS



1940 Hubbard Road, Madison, OH 44057 440.983.4667

2nd Anniversary Sale

September 1, 2018 from 10am to 5pm All Inventory will be on Sale

Featuring local artisans' work and other unique items, Madison's wit & whimsy is the place to go for something out of the ordinary.

FAIR HOUSING RESOURCE CENTER

The Fair Housing Resource Center Inc. is announcing the creation of a Hispanic Advisory Committee for the residents of Lake County. The mission of FHRC is to promote equal housing opportunities for all persons and to advocate for fair housing and diversity in Lake County and the surrounding communities through education and the involvement of the public, government, and business communities.

The goal of this committee is to discuss and problem solve housing discrimination, stereotypes, and common issues the Hispanic residents of Lake County face on a daily basis. Within the county, there is a large Hispanic population, whose housing needs are not always fairly addressed fairly. FHRC would like to take a proactive approach to identifying the disparities within our neighborhoods, and provide resources for families in need who face difficulty within their housing because of National Origin.

Any and all volunteers are welcome to participate in this committee. FHRC is open to any volunteers or suggestions of individuals who might have interest in participating. The committee plans to meet a total of four times per year, or more depending on overall participation from the community. The first meeting will be September 26th 2018 at 11:00 am at the Fair Housing Resource Center, Inc. located at 1100 Mentor Avenue, Painesville OH 44077.

If you are interested in joining the committee, know an individual who may be interested in joining, or have any questions regarding this committee, please do not hesitate to contact our office at 440-392-0147 for more information.

The Fairport Harbor Plant of LyondellBasell, one of the world's largest plastics, chemical and refining companies, recently announced donations totaling \$5,063 to the United Way of Lake County

Ted Cudak site manager for the Fairport Harbor Plant, said his employees are devoted volunteers and supporters of United Way because they see firsthand the impact their involvement makes in the community.

"Our employees understand how their dollars truly make a local difference to advance our communities" said Cudak.

The success of LyondellBasell's local campaign means the United Way of Lake County will be better equipped to assist 27 partner agencies that provide over



30 critical programs and services to Lake County's most vulnerable residents. United Way of Lake County's funded programs provide basic human needs, education, youth development, health, crisis intervention, mental health, transportation, and disaster relief for individuals, families, youth, seniors, and veterans. "Thanks to the generosity of LyondellBasell and many others alike, United Way of Lake County funded programs provided over 95,000 services to residents in need in 2017," said Jodi Matsko, Resource Development Manager of United Way of Lake County. "LyondellBasell's support is immensely important to the UWLC campaign because it enables us to do the work we do which is to create lasting impact for our communities most vulnerable residents."

In 2017, LyondellBasell held United Way campaigns at 23 company sites across the U.S. and raised a total of \$2.3 million that will support 26 United Way chapters.

About LyondellBasell's Fairport Harbor - LyondellBasell's Fairport Harbor Plant produces wire and cable insulating resins. Products from this site are used by customers to insulate copper and fiber optic wiring for the automotive and appliance industries. These products add value to our society by making the electrical systems in our cars and home appliances safer and more durable. The site encompasses approximately four acres within the Village of Fairport Harbor.



The following organizations have recently made an important investment in their business by joining their chamber. We thank them and hope you will consider them for all your personal and professional needs.

ARTS & ENTERTAINMENT SOMEWHERE RECORDING

LAUREN CHAPMAN

5706 Vrooman Road Painesville, OH 44077 440-352-9802

Website: www.somewhererecording.com

Description: Full service audio and video recording and mixing facility

ASSISTED LIVING FACILITY

DIVINE LIVING OF MADISON CHARLOTTE KISTER

2358 Hubbard Road Madison, OH 44057 440-428-8090

www.divinelivingofmadison.com

Description: The Residential Care at Divine Living of Madison includes care and support with all the comforts of home. Suites are distinctively furnished with older adults in mind. Residents are welcome to customize their suites with their favorite furnishings and mementos to develop a living area that is as unique as they are. Meal preparation, housekeeping, laundry services, and many other tasks are taken care of by our dedicated and attentive staff. Outside their individual suites, residents can meet with family, friends, and other residents in the beautifully decorated common areas and decks. Our staff is committed to helping each resident get the most out of life by focusing on possibilities and maintaining the independence they have. This care is extended to the families of our residents. We work with you and your loved ones to create the environment you desire and provide the care you need. We listen, we understand, and respond with the caring that defines....... Divine Living of Madison

HEALTH CARE SERVICES SOUNDS OF LIFE HEARING CENTER DR. SARAH CURTIS

8007 Auburn Road, Suite 1 Concord, OH 44077 440-579-4085

www.soundsoflifehc.com

Description: We are a hearing healthcare practice providing diagnostic and rehabilitative care for the whole family, including hearing aid selection and fitting as well as community services.

We hope to see you soon & often!

FINANCIAL SERVICES LAKE COUNTY PAYMENT SOLUTIONS MIKE GEORGER

Painesville, OH 44077 330-931-6885

Website: www.lakecountyps.com

Description: In a historically non-transparent and nonethical industry, Lake County Payment Solutions seeks to consult with and provide transparent and ethical merchant services to local businesses within and near Lake County, OH. From no equipment cost terminal/mobile based credit card processing, to check processing, to point-of-sale equipment, LCPS has a solution for your business.

MANUFACTURER

ACCURATE METAL MACHINING, INC. MARTHA JUDY

882 Callendar Blvd. Painesville, OH 44077 (440) 350-8225

Website: www.accuratemetalmachining.com
Description: Machine Shop. Accurate maintains the latest in state-of-the-art machine tool technology. Specializes in turning, vertical/horizontal milling, mill-turn & Swiss type work.

REAL ESTATE SERVICES

TEAM HAZEN KELLER WILLIAMS GREATER CLEVELAND KASANDA MILLIGAN

7400 Center Street Mentor, OH 44060 440-299-5148

Website: www.teamhazenohiollc.com

Description: To be the real estate team of **CHOICE** for buyers and sellers looking to **GROW** their **WEALTH** through real estate, have a truly **FUN** real estate experience known for our high level of professionalism while **CHANGING** the way the game is played

RESTAURANT MARY'S DINER NEIL LARUSCH

2600 Green Road Madison, OH 44057 440-466-6393

Website: www.marysdiner.com

Description: Founded over a decade ago, Mary's DINER is a 1950s-themed diner that prides itself on great food and service. Don't let the neon lights fool you, our fresh ingredients and award-winning recipes will speak for themselves. Stop by Mary's DINER for breakfast, lunch, or dinner today and enjoy a home-cooked meal in a family-friendly atmosphere that everyone will enjoy! – COMING SOON TO MADISON – SPRING 2019

VIRTUAL REALITY FLIPSIDE VR

GRETCHEN KLESS

1216 Dartmouth Drive Painesville, OH 44077 440-655-7119

Website: under construction **Description**: Interactive Wellness Specialist



2018

FREE perk with your membership





This is a great opportunity to network! Every member gets 30 seconds to say whatever you want about your business. Members can bring business cards, literature, flyers, and a door prize to promote your business and keep the event fun.

Thursday, September 6th
8 to 9 am
Laketran & Project Hope
Visit our website for location

Thursday, September 20th
8 to 9 am
Howard Hanna – Stacy Marinelli
8396 Mentor Avenue
Mentor





Wednesday, September 26th
8 to 9 am
Snap Fitness
6581 North Ridge Road
Madison

Wednesday, October 24th
8 to 9 am
Flemming & Billman Funeral Home
323 S. Broadway
Geneva

To help us better serve you – please remember to make a reservation.

PLEASE NOTE: Cost to non-chamber members is \$10 (cash or check only) and must be paid at the door - receipts will be available at registration

Thank You to Everyone who Contributed Prizes and Sponsored our 2018 Golf Outing We truly appreciate your support!

Andover Bank Bella Donna Salon & Spa Benedict Insurance Agency

Burgers 2 Beer

Mary Frances Burns

Cardinal Community Credit Union

Cardinal Woods

Cashen Ready-Mix & Builder Supplies

Cicero Hair & Nail Salon

City of Painesville

Clay Street Inn

Congressman David Joyce

Consolidated Investment Corporation

Conway Land Title

Corporate Lodgings of NE Ohio

Cornerstone Brewing

Country Club Retirement Campus at

Ashtabula

CT Consultants

D&S Automotive

Debonne Vineyards

Downtown Painesville Organization

Driftwood Point Beach Bar & Grill

Dworken & Bernstein

Edward Jones – David LeMond

Embers Custom Fireplace & Gas Grills

Enterprise Title

Erie Bank

Federico Tire

First Federal Lakewood

Fowlers Mill Golf Course

Glenn's Golf Car Central

Grand River Cellars

Hellriegel's Inn

Holiday Inn Cleveland Northeast - Mentor

Jack's Pools & Spas

JBI Painting & Powerwashing

JCI Contractors

Jimmy's Restaurant

Key Bank

Lake County Development Council

Lake County Nursery

Lake County Safety Council

Lake Health

Lake Metroparks

Lakehouse Inn/Crosswinds Grille Lakeland The Construction Group

LBL Branding, Marketing, Printing

L.C.E. Federal Credit Union

Legends Lake Golf Course

Lew's Reliable Heat & Air Conditioning

Little Mountain Country Club

LyondellBasell

Madison Country Club

Madison Veterinary Hospital

Mama Roberto's

Martin's Nursery

Mentor iPhone Repair

Mentor Ridge Health & Rehabilitation

MiMi Magazine

Northwest Bank

Ohio Celtic Festival

Painesville Credit Union

PC Medic Plus

Perkins Restaurant & Bakery

Pike's CARSTAR Auto Body Repair Experts

Powderhorn Golf Course

PYA Management Group

Quail Hollow Country Club

Quail Hollow Resort

Rabbit Run Community Arts Association

Red Creek Bar & Grill

Red Mill Putt Putt & Practice Center

Remarkable Lake County

RE/MAX Results - Greg Gilson

Retirement Wellness Wealth Advisors

Rich Lanes

Rideout's IGA

Richmond & Richmond Insurance

Rider's Inn

Romans IV Restaurant

Sam's Club

Sammy K's

Select Jewelers

Sievers Security

Spirit Media - WINT Integrity Radio 1330am

St. Dennis Golf Course

State Senator John Eklund

Stewart Title

Sunset Harbor Bar & Grille

Symphony at Mentor

The B.B. Bradley Company

The Lantern of Madison

The Steele Mansion Inn & Gathering Hub

Third Federal Savings & Loan

Turf Pride Lawncare Service

University Hospitals Geauga Medical Center

V.A. Conkey Company

Wagon Wheel Bar & Restaurant

Weaver Meats

West Orchards

Xpress Printing

Zappitelli's

Zito Insurance

Thank You to Everyone who Volunteered working and planning our 2018 Golf Outing!

We couldn't do what we do without your support!

Christopher Bartlett, Jones Battles Group Chris Brill Packard, Lake Health Mary Frances Burns, Civic Member Rita Camardo, Northwest Bank Sallie Christian, Layton Physical Therapy Neil Conway, Conway Land Title Jennifer Dobrzeniecki, Ohio Guidestone Julie Drury, Quail Hollow Resort Liz Dunlap, Stewart Title Stephanie Evans, The Lantern of Madison Jim Federico, Federico Tire Bob Fratino, Deepwood Industries Jeff Hyrne, Lake County Nursery Tara Isbelle, Huntington Bank Lisa Joles, Lew's Reliable Heat & AC Kerri Kautzman, Xpress Printing David Komjati, Key Bank Lori Lipton, Health Insurance Sales Mabel Mankas, Western Southern Life Laurie Martin, Martin's Nursery Tom Mitchell, The Marshfield Group Elias Nunez, Pollutro Rosslev Insurance Pete Richmond, Richmond & Richmond

Insurance
Lorraine Sears, Huntington Bank
Greg Siegenthaler, Town Planner
Jeff Sivyer, The Grove Church
Stacey Smaretsky, Edward Jones
Joshua Strickland, Dworken & Bernstein
Dr. Jack Thompson, Perry Local Schools
Sherri Trivisonno, Paulich Specialties
Allen Weaver, Erie Bank
Ame West, West Orchards

Zach Williams, Retirement Wellness Wealth Advisors

Nancy Zangerle, Global Real Estate Advisors

(continued on page 8)



CONGRATULATIONS TO:

FIRST PLACE TEAM

John Griffin, Dale Springer, Steve Blackburn, Johnny Fowle

SECOND PLACE TEAM

Ed Conkey, Terry Davison, Jim Thaman, Jerry Murphy

LONGEST DRIVE – WOMEN

Julianna Tindall

LONGEST DRIVE – MEN

Steve Blackburn

CLOSEST TO THE PIN

Terry Davison

LONGEST PUTT - MEN

Chuck Hillier

LONGEST PUTT – WOMEN

Donna Price











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SPECIAL SERVICES

Financial Counseling | Notary Service | Fax Service Wire Service | Amusement Park Tickets

http://www.painesvillecu.org https://www.facebook.com/PainesvilleCU

Hosted By:











Thursday, October 4th, 2018 • Mentor High School

Manufacturer Registration

Manufacturer EXPO Booth Fee:

6-foot table \$275 Vendor tables include 2 chairs and wireless network access

Registration Deadline: September 22nd

Schedule:

8:00am: Set up 8:30am: Breakfast meeting

10:00am - 1:00pm: Students meet with manufacturers

CompanyNar	ne:	Contact Na	me:
Phone:	Fax:		Email:
Address		Attendee Names	
		My check is enclosed (please Please charge card Visa AmericanExpress Di	
Name:			— Drop off or Mail Form to:
		Exp. Date:	Willoughby Western Lake County Chamber of Commerce
CV#2:	Billing Street #:	Billing Zip Code:	•

Hosted By:











Thursday, October 4th, 2018 • Mentor High School

Sponsorship Form

Are you interested in promoting your business to a large group of manufacturers and/or students in Lake County?

The **6th Annual Think Manufacturing EXPO** shows teachers and students the rewarding opportunities available in manufacturing within Lake County.

Schedule:

8:00 am: Set up 8:30 am: Breakfast meeting 10:00 am - 1:00 pm: EXPO

Sponsorship Level:			
CompanyName:		Contact Name:	
Phone:	Fax:	Email:	
Address:		City, State, ZIP:	

Payment options:

My check is enclosed (please make payable to WWLCC)

Please charge card

Mastercard Visa AmericanExpress Discover (circle one)

*Send/drop off 100 pieces of promotional materials / literature for guest tote bags to the chamber office.

*Send a high quality file of your company logo to dswan@wwlcchamber.com.

Drop off or Mail Form to:
Willoughby Western Lake County
Chamber of Commerce
28 Public Square
Willoughby, OH, 44094 440.942.1632

FAX: 440.942.0586





Sponsorships

Presenting Sponsor: \$1,500 (EXCLUSIVE)

- Premier double booth space at event.
- Two minute presentation at manufacturers breakfast.
- Logo prominently place on thinkmfgexpo.com ebsit whin to your website.
- Your promotional material included in guest tote bag.
- Your logo pomin nt placed on event banner.
- One FULL-MGT d ip program.
- Logo and Presenting Sponsor title on registration form going to all Lake County Chamber members.
- Exposure in e-mails, all on-site signage.
- Featured as a Presenting Sponsor on all Social Media campaigns.

Breakfast Sponsor: \$1,000 (EXCLUSIVE)

- Premier booth space at event
- Two minute presentation at manufacturers breakfast.
- Logo prominently placed an arkin fgexpo.com website with link to your website
- Your promotional in the aring uded in guest tote bag. Your logo promine by placed on event banner.
- One HALF-MCL adm program.
- Logo on registration form going to all Lake County Chamber members.
- Exposure in e-mails, on-site signage.

Registration Desk Sponsor: \$1,000 (EXCLUSIVE)

- Premier booth space at event.
- Two minute presentation at manufacturers breakfast. Logo prominently places on this kin fgexpo.com website with link to your website
- Your promotional material in cluded in guest tote bag. Two name brages na distinguish your company representative
- Your logo promisently placed on event banner.
- One HALF-PActed in program.
- Logo on registration form going to all Lake County Chamber members.
- Exposure in e-mails, on-site signage.

Safety Sponsor: \$750 (1 Sponsor)

- Booth space at event.
- Two minute presentation at manufacturers breakfast.
- Logo prominently placed on think nfgexpo.com website with link to your website.
- Your promotional national in Judea in guest tote bag.
- Your logo promine up piced in event banner.
- One HALF-NACE in program.
- Logo on registration form going to all Lake County Chamber memors.
- Exposure in e-mails, all on-site signage.

Gold Sponsor: \$750 (1 Sponsor)

- Booth space at event.
- Two minute presentation at manufacturers breakfast.
- Logo prominently placed on this km (gexpo.com website with link to your website.
- Your promotional mater all included in guest tote bag. Your logo prominer by laced on event banner.

 One HALF-PAG Con in program.

- One HALF-PAG in program. Logo on regis ration from going to all Lake County Chamber member
- Exposure in e-mails, on-site signage.

Student Workshop Sponsor: \$750 (1 Sponsor)

- Booth space at event.
- Two minute presentation at manuacturers breakfast
- Logo prominently placed in thin migexpo.com website with link to your website.
- Your promotional mater of in Suest tote bag. Your logo prominer by laced on event banner.
- One HALF-PAGE Co. In program. Logo on registration form going to all Lake County Chamber memb
- Exposure in e-mails, all on-site signage.

Tote Bag Sponsor: \$500 plus 100 tote bags for event (1 Sponsor)

- Booth space at event.
- Two minute presentation at manufacturers breakfast.
- Logo prominently placed link to your website. thin mfgexpo.com website with
- Your promotional l'in quest tote bag.
- Your log premiterary placed on event banner.
- One HALF-PACE adm program.
- Logo on registration form going to all Lake County Chamber members.
- Exposure in e-mails, all on-site signage.

Supporting Sponsor: \$150

- Your promotional material included in manufacturer guest tote bag.
- Logo included in program.

Thank You To Our Sponsors











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Since 1935, we have been committed to helping Ohio residents and businesses achieve their financial goals. Dedicated to the strength and economic growth of the communities we serve, we're proud to be the largest independent, depositor-owned bank headquartered in Ohio.

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Tom Young Commercial Banking Relationship Manager (440) 463-2207 tyoung@ffl.net





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Stop into the Concord branch and let us help you find the right banking products for your personal and business needs.

7595 Crile Road, Concord, OH 44077







Occupational Services

Lake Health is truly a one-stop shop for area employers. With our **five** locations in Willoughby, Willowick, Mentor, Concord Township, and Chardon and 24-hour, 7-day-a-week care, Lake Health is the optimum resource for occupational health throughout Lake County and the surrounding areas.

Lake Health's Occupational Services offer a full range of examinations, screenings, rehabilitation services and wellness programs to meet your health care needs.









Occupational Services:

- 24-hour Injury Care
- Audiology Services
- Ergonomic Services
- OSHA-required Testing
- Physical Examinations/DOT Physicals
- Respirator Clearance Exams
- National WebCheck® for FBI and/or BCI for Ohio – Digital Fingerprinting
- Immigration Physicals
- Employee Assistance Programs
- Job Placement Assessment
- Functional Capacity Evaluations
- Return-to-Work Physicals
- Fit-for-Duty Physicals

Rehabilitation Services:

- Functional Job Analysis
- Physical/Occupational Therapy

Consultant Programs/Services:

- Blood Borne Pathogen Program
- Carpal Tunnel Prevention Program
- Hand/Back Safety Program
- Wellness/Education Programs

Specialized Wellness Programs:

- Work-site Screenings
- Workforce Wellness Coaching

Substance Abuse Testing:

- DOT Supervisor Compliance Training
- DOT and non-DOT Drug/Alcohol Testing
- Random Substance Abuse Testing &

Program

 Drug-free Workplace Training - Supervisor and Employee

Call 855-LAKE-OCC (855-525-3622) or visit lakehealth.org for more information.





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440-510-1900 ■ nms-cpa.com ■ f **y** in









Leave your helmets at home, your driving gloves, too. Its not how fast you go, its answering the clues. Follow the clues, find the checkpoints, and master the games of skill. The powers of observation will get you to the Finish Line, the Prizes and the Party!

CHECK IN: Noon at the NEW Wagon Wheel Bar & Restaurant, 1388 Hubbard Rd., Madison

PRE-RALLY PIT AREA: Madison Township Park—across from the Wagon Wheel

STARTING LINE: Madison Township Park

START TIMES: Beginning at 1:00 pm—Pole Positions (start times) assigned based on order of registration

FINISH LINE: Secret Location—Teams must follow the clues & directions

Prizes - Drink & Heavy Hors d'oeurves—Additional food & drink available for purchase

EARLY BIRD SPECIAL—until August 31st \$125 for a team of 4, \$32 for each additional person

After August 31st—\$140 for a team of 4, \$35 for each additional person

two to four people per team.

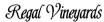
Penalty points for more than 4 people.

Register online at www.easternlakecountychamber.org or by calling 440-357-7572















RALLY PARTY SPONSORS—\$25

Make sure everyone has a good time at the rally party by being a Rally Party Sponsor—a great way to gain exposure for your company.

- Your company name on the Rally Party Sponsor Banner near the food table
- Acknowledgement of your sponsorship on our social media sites and newsletter

SPONSORS BANNERS—\$25

Can't make it to the party—your company can still be there for all to see!

- We will hang your company banner at the finish line location (you provide the banner up to 3' high x 5' long)
- Acknowledgement of your sponsorship on our social media sites and newsletter



2019 REGISTRATION INFORMATION

Join us March 2nd at the Great Lakes Mall for the Lake County Chambers of Commerce Home & Lifestyle Expo. Your participation will provide an excellent opportunity to generate company awareness and sales for your business.

2019 DATES

Move in and set up: Friday evening, March 1st - 9pm SHARP

Please use the mall entrance next to Fuji Japanese Steakhouse

Watch for more information regarding the Exhibitor Networking Hour Friday prior to set up.

Show date and time: Saturday, March 2nd, 10am to 6pm

SPACE IS LIMITED. Participation is limited to the first 60 registrations.

Exhibitor will provide:

Heavy gauge electrical cords (if needed)
 Household cords are not permitted. Rubber cord covers or tape to reduce tripping hazards.

Lake County Chambers of Commerce provides:

- (1) 10' x 10' display area per exhibitor
- (1) 8' table with skirt
- (1) chair

Optional Add-ons: • Extra 8' table \$25 - table must fit into your original 10' x 10' space

- Double booth (20' x 20') can be requested for an additional \$200
- Vehicle \$200 per vehicle.
- Insert into Giveaway Bag \$50 (per 300 quantity of one item)

RULES & REGULATIONS

- Displays are not to exceed 8' in height no tents or canopies NO EXCEPTIONS
- Great Lakes Mall Management has full authority in the placement and presentation of display areas. All excess material, collateral and boxes must be stored <u>under</u> your table.
- The distribution of helium balloons is not permitted. They may be used in your display if they are anchored.
- If a vehicle is part of your display, special arrangements must be made at least two weeks prior to the event. The Fire Department needs to be present for vehicle move in. Please call Diana Lewis in the mall office for more information 440-255-8932.

Sponsor registration and payment is needed by Friday, December 14, 2018 Exhibitor and Giveaway Bag registration and payment is needed by February 8, 2019

Mail to: Lake County Chambers, 1 Victoria Place, Suite 265A, Painesville, Ohio 44077 or email linda@easternlakecountychamber.org

Questions? Please call Linda Reed at 440-357-7572 or email Linda at linda@easternlakecountychamber.org

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Premier Sponsor:

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Chambers of Commerce

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MALL

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MENTOR Willoughby



2019 REGISTRATION FORM Saturday, March 2nd

\	YES,	l will	be a	Sponsor	@\$495
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- Preferred exhibitor space (your choice of location)
- Logo on marketing materials
- · Logo on print advertising
- Logo on Lake County Chambers website Expo page with a link to your website
- Logo on sponsor sign
- Company listed as a sponsor in event press releases
- Public mention at chamber events prior to expo

☐ YES, I will be an Exhibitor @\$295

• (1) 10' x 10' space, (1) 8' table, skirt and (1) chair

☐ YES, I will add something to the Giveaway Bag @\$50 (available to exhibitors and non exhibitors)

• 300 pieces of an item. Suggested items: promotional items, gift cards, coupons, samples. Deliver items to Linda Reed by February 8th to the Lake County Chambers of Commerce address below.

Company Name			
Member of which Chamber			
Contact Name			
Email (required)			
Phone			
Address		City	Zip
Booth/Display Height			
Electricity Needed? ☐ Yes ☐ N			
Special Requirements			
Sponsor Fee (\$495).		\$	
Exhibitor Fee (\$295)		\$	
Giveaway Bag (\$50)		\$	
Extra Table (\$25)		\$	
Double Booth (\$200).		\$	
		\$	
		\$	
Method of Payment: Check payab	le to Lake County C	Chambers of Commerce	
Master Card	Visa	American Express	
Credit Card #		Expiration Date	CVV Code
Billing Address		Zip Code	
Signature		Date	

Sponsor registration and payment is needed by Friday, December 14, 2018 Exhibitor and Giveaway Bag registration and payment is needed by February 8, 2019

Mail to: Lake County Chambers, 1 Victoria Place, Suite 265A, Painesville, Ohio 44077 or email linda@easternlakecountychamber.org



Ways To Be A Sponsor - Reserve Your Spot Now!

Premier Sponsor

- \$1500 Limit 3 industry exclusive sponsors Preferred exhibitor space (your choice of location)
- Logo on marketing materials
- Logo on print advertising
- Logo on Lake County Chambers website expo page with a link to your website
- Logo on sponsor sign
- Company listed as a sponsor in event press releases
- Public mention at chamber events prior to expo
- Option of stage time at expo
- Banner on stage with your company logo
- Double booth space
- Your item in the giveaway bag
- Social media blast
- Facebook Live video

Sponsor

- \$495 Preferred exhibitor space (your choice of location)
- Logo on marketing materials
- Logo on print advertising
- Logo on Lake County Chambers website expo page with a link to your website
- Logo on sponsor sign
- Company listed as a sponsor in event press releases
- Public mention at chamber events prior to expo

Giveaway Bag Sponsor

- \$750 Logo imprinted on 300 attendee bags
- Preferred exhibitor space (your choice of location)
- Your item in the giveaway bag

Vendor Breakfast & Vendor Reception Sponsor

- Vendor Breakfast \$495 Vendor Reception \$495 (Limit 2 sponsors each)
- Signage at event with logo
- Opportunity to speak at event
- Your item in giveaway bag

Stage Entertainment Sponsor

- \$750 Limit 3 sponsors Stage signage with logo
- Exhibtor space near the stage
- Logo on 3 entertainment signs throughout the mall
- Your item in the giveaway bag

Hosted by:



In Partnership with:

GREAT LAKES

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NAME	
ADDRESS	
PHONE	*
NUMBER OF TICKETS @ \$40 Each = Amount Enclosed	
Office Use Only – Ticket Numbers Sold	



2019 Eastern Lake County Chamber of Commerce Awards

The Eastern Lake County Chamber of Commerce is now accepting nominations for the 2019 Business of the Year and the Beacon awards. All nominations must fall into one of the 2 award categories listed below.

Submission Deadline: October 15, 2018

Beacon Award:

This award may be presented when recognition of uncommon deeds is warranted. The nominee may be a person, organization, business, or industry who has exhibited extraordinary commitment and achieved positive results within the Eastern Lake County communities. The recipient shall 1) have had a positive impact on the community through their actions, 2) demonstrated devotion to a cause for the benefit of the community, 3) have provided leadership, participation and support to the cause.

Business of the Year:

The nominee shall be a business or industry who 1) devotes time, money, resources, and efforts back to the community, 2) operates a successful business, 3) promotes business development in the Eastern Lake County area. The business principal or organization must have demonstrated community involvement and/or made civic contributions. The award recognizes a business or industry headquartered in Eastern Lake County regardless of size. The nominee should be a member of the Chamber of Commerce.

The Eastern Lake County Chamber of Commerce (ELCCOC) is an inclusive organization of persons interested in the promotion and success of businesses within the eastern regions of Lake County, Ohio. The ELCCOC welcomes all persons without regard to race, color, creed, national origin, gender, or age.

To submit a nomination, please c	omplete the form	below and return	to:	
Eastern Lake County Chamber of Co	mmerce			
Attention: Linda Reed				
One Victoria Place, Suite 265A				
Painesville, OH 44077				
Or you may email your nomination f	orm to <u>linda@east</u>	<u>ernlakecountychamb</u>	oer.org	
Award Category:				
<u>Nominee</u>				
Name & Organization:				
				
Address:				
City:	State:	Zip:		
Talambana.				

Email Address:			
Nominator Namo:			
Name.			
Address:			
City:	State:	Zip:	-
Telephone:			-
Email Address:			_
	and specific information as to whatern Lake County community.	y this nominee is deservi	ng of recognition for their
			······································
			·



Addiction Outreach Clinic (AOC) provides a unique outpatient, <u>opioid addiction treatment program</u> that includes buprenorphine/naloxone (Suboxone®) medication-assisted treatment to prevent cravings and withdrawal symptoms. Suboxone® treatment is combined with one monthly behavioral counseling session to support our patients' recovery efforts and help them get their lives back.

Our team of physicians and counselors work together to develop an effective treatment plan designed to meet the individualized needs of our patients. We pride ourselves on providing a professional, caring and secure environment at our eight <u>locations</u>, which ensures the best possible outcome for our patients. AOC has guided thousands of patients in Ohio and Pennsylvania along the path of opioid addiction recovery.

Join us for a Grand
Opening & Ribbon Cutting
Celebration

12:00 Noon on

Tuesday, October 2nd

Addiction Outreach Clinic 2736 North Ridge Road (Perry IGA Plaza)







Ohio Businesses' Medical Marijuana Decision Impacted by Outside Forces

This article was taken from "Ohio Matters" which is an official publication of The Ohio Chamber of Commerce and provided by "Working Partners"

Ohio's deadline for having its medical marijuana system up and running is September 8, 2018. Before this date, employers need to determine and declare where their company stands in relation to allowing employees to use marijuana as medicine.*

Ohio employers may choose to prohibit or accommodate employee use. And although challenging, some workplaces will blend their approach by need (e.g. DOT requirements) or choice.

Ohio has addressed the employment issue in its bill, and the good news is that Ohio House Bill 523 – legalizing the use of marijuana as medicine – provides Ohio employers with flexibility.

HB 523 states:

- Employers are not required to accommodate use, possession or distribution.
- Employers can refuse to hire, and can discharge, discipline and take adverse employment action.
- Employers can establish a drug-free workplace program.
- Employers cannot be sued for adverse action taken based on medical marijuana use.

This law does not interfere with federal restrictions on employment.

- No unemployment will be paid for an employee violating an employer's drug-free workplace.
- This law will not interfere with workers' compensation
- Drug-Free Safety Program (DFSP) requirements remain valid.
- Rebuttable presumption is still in place.
- Medical marijuana will not be covered by health insurance.

For the employer that does not want to accommodate use, the available workforce pool may become more limited. For the employer who does want to accommodate use, many drug-free workplace program operational details will have to be determined and articulated in company policy and practice. However, an Ohio employer may want to consider issues beyond the state's borders as it finalizes its corporate position. It will be vital that employers depend upon their legal counsels and drug-free workplace consultants.

For some Ohio employers, the decisions they face may not be as simple as determining what they want for employees in their sole Ohio facility. Every week, there are significant developments around the country regarding state legalization of both medical marijuana and recreational marijuana, and some could directly affect how Ohio employers deal with this issue in their workplaces.

Just a few years ago, the mantra in the drug-free workplace industry was, "Although there have been challenges, employers have consistently prevailed in prohibiting employee use of marijuana." Back then only a few states included employee protections in their legalization of medical marijuana.

Currently, 12 states – Ohio is not one – have specific protections for employees. There have been court decisions in Rhode Island, Connecticut and Massachusetts that have thus far ruled in favor of the employees and may have a much broader impact.

Three factors remain relatively consistent.

- If employees are regulated under federal law, marijuana use is prohibited.
- Private industry employers can prohibit use on premises.
- Private employers can prohibit an employee from being impaired on the job.

Even if an Ohio-based company and its employees do not work outside of Ohio, the directives being forged by other states can still impact your Ohio business. No matter where an Ohio employer stands on accommodating use of medical marijuana, another state's law can complicate corporate operations. Employers should get feedback from their legal counsel and program consultants before making decisions.

For example, under California House Bill 64, recreational marijuana use is legal. Consider a situation in which an Ohiobased employee travels for work or vacation to California, and per California's legalization, uses in that state. Then, upon returning to Ohio, the employee tests positive in a routine drug test. Or, while in California, what if the employee posts a picture using marijuana? An Ohio employer should address this in policy if such activities could negatively impact the company's public image and business opportunities.

In years past, we said the most important concern s were those in the state location where the employee would be tested. Although this is still a working premise, a recent case in Minnesota (Olson v. Push, Inc., No. 14-3160 (8th Cir. Feb. 22,

(continued on page 11)

Medical Marijuana

(continued from page 10)

2016)) complicated that. A court found Minnesota's workplace drug test law can apply to employees in other states when the employee or the employer has contact with Minnesota.

As a result, we need to be cautious about assuming that we understand the impact of the laws of any involved state when it comes to drug-free workplace issues. What can appear to be a simple matter of an employee violating a drug-free workplace policy may end up being evaluated under a different employee protection issue because of things such as the employee's working relationship to another state.

Employers need to consider several factors as they determine their stance. They need to consider what states they work in, what type of work they do, where testing takes place, their tolerance for risk and much more, things that may only be understood by their counsel or consultants.

Employers will benefit from staying apprised of developments at the local level, as well as nationally. And there are potentially many more twists and turns before Ohio's September deadline.

*Note: The content of this article is meant for informational purposes only and not for the purpose of providing legal advice. As such, it should not be used as a substitute for consultation with a legal professional or other competent advisors. Please contact a licensed attorney to obtain advice with respect to any legal issue discussed in this article or regarding a situation specific to your business. Working Partners is a nationally recognized expert on drug-free workplaces. For more information, visit www.workingpartners.com.

Engineering and Art Sponsors Needed for LEAF's Umbrella Project

David Munson, Executive Director, LEAF

Lake/Geauga Educational Assistance Foundation's (LEAF) mission is the assist high school students discover, plan and implement their future plans in 19 area high schools. LEAF's program is implemented by our experienced in-school college access advisors who meet with students within the school setting to discuss career and college program options and ways to piece together financial aid so they may continue on their post-secondary journey.

LEAF also coordinates, The Umbrella Project – a project-based art and engineering learning experience for students. We provide art students with a blank white umbrella and special non-toxic waterproof paint pigment markers to create a work of art on a unique canvas. The TOP 50 umbrella designs are invited to walk the runway in LEAF's Singing in the Rain Benefit Umbrella Auction. In each of the first two years, the winning umbrella art design has come from Riverside High School, under the direction of art teacher, Mr. Drew Hartmann. Last year's second-place scholarship winner attended Perry High School and was in Ms. Debbie Suba's art class.

The project-based engineering learning experience was added when LEAF partnered with the Great Lakes Mall in Mentor to display the umbrellas each year from early February through late April. The high school engineering students are challenged with sketching, 3-D CAD drawing and building a prototype to securely hang the umbrellas from the rafters of the Mall – a real-life challenge! Once the prototypes are approved, the students produce their apparatus to create a magnificent display of the creative umbrellas – a true partnership between fine arts and engineering.

Through volunteering or financial support of LEAF's Umbrella Project, you can help support this program. In the last two years, LEAF has provided more than \$10,000 in fine art and engineering classroom supplies to 14 area high schools, representing an involvement of more than 250 high school students. In addition, LEAF has awarded \$7,000 in college scholarships to nine students attending college in either fine arts or engineering. You or your company could volunteer to be an umbrella art judge, an engineering scholarship award judge, or provide support to underwrite the cost of umbrellas, markers, and engineering materials. Your company could also be an art or engineering scholarship sponsor or adopt a classroom. Lastly, maybe your company would like to place a bid on an umbrella and raffle it off to an employee, as a fundraiser - be creative!

In ending, LEAF would like to acknowledge our Presenting Sponsors of The Umbrella Project: Great Lakes Mall, Lake Erie College and Lighthouse Advisers. Without their early support, this project would not have gotten off the ground. You can reach LEAF about the 2018-2019 Umbrella Project at dmunson@leaf-ohio.org

Our Ribbon Cutting Scissors and Bow have been really busy lately!

We enjoy celebrating special occasions with our members.











Welcome to the Neighborhood!!!

From: The Eastern Lake County
Chamber of Commerce Board
Members & Staff



FRIDAY, SEPTEMBER 21, 2018

Transitional Workforce - Issues and Opportunities

Kimberly Wickert, MRC, CRC @ VocWorks, Director of Pohabilitation and Pusings Dayslanment

of Rehabilitation and Business Development

Registration: 11:15 a.m.

Lunch & Program: 11:30 a.m. to 1 p.m.

Location: Villa Croatia Event Venue & Party Center,

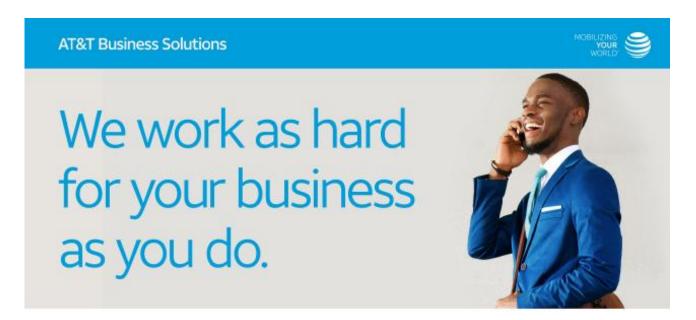
34900 Lakeshore Blvd., Eastlake, OH 44095

Cost: Members: \$20 Non-Members: \$25

Register for this event online



Visit our website www.lakekidzbiz.com for a list of upcoming events



To learn more, schedule an appointment with a Business Expert at your local AT&T Store. Or, visit **att.com/storeappointment**.



Lake-Geauga Recovery Centers, Inc. provides a wide range of services for adults whose lives have been affected by their own or another's use of alcohol or drugs, by problem gambling or by mental illness.

Mentor Office 9083 Mentor Avenue Mentor, OH 44060

Chardon Office 209 Center St., Unit E Chardon, OH 44024 Painesville Office 134 S. St. Clair Painesville, OH 44077

If you have questions about addiction or recovery, please call Lake-Geauga Recovery Centers at **(440) 255-0678** or visit our website at www.lgrc.us







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