

Chamber News

December 2017



Eastern Lake County
Chamber of Commerce

Save The Date!

2018 ANNUAL AWARDS BANQUET

Friday, January 26, 2018

Holiday Inn Express Hotel & Suites LaMalfa Centre

\$60 per person

Join us as we honor:

2018 CITIZEN OF THE YEAR

William J. Horvath (posthumous)

2018 BUSINESS OF THE YEAR

Dworken & Bernstein Co., L.P.A.

2018 HERITAGE AWARD WINNER

Friends of Madison Public Library



Sponsorships Available

Invitations coming soon

Contact the Eastern Lake County Chamber of Commerce
to make your reservation by calling 440-357-7572



The Eastern Lake County Chamber of Commerce
recently had the pleasure of honoring David Komjati with Key Bank as our 2017 Bright Star.



Left to right: Kathleen Obrenski, Office Administrator; Linda Reed, Executive Director; Katrina March, Membership Manager, Laura Harig, Key Bank, Whitney Komjati, Painesville City Schools, David Komjati, Key Bank.

2017 Board of Directors

Executive Board of Directors

President	Allen Weaver	Erie Bank
1 st Vice President	Ame West	West Orchards
2 nd Vice President	Chris Brill Packard	Lake Health
Treasurer	Chris Bartlett	Jones Battles Group
Past President	David Komjati	KeyBank

Board of Directors

Rita Camardo	Northwest Savings Bank
Sallie Christian	Layton Physical Therapy
Beth Debevc	Debonne Vineyards
Jim Gray	JPG Advisors
Mary Anne Hurley	Hurley State Farm
Jeff Hyrne	Lake County Nursery
Tara Isabelle	Huntington Bank
Lisa Schwentner Joles	Lew's Reliable Heat & AC
Thomas Mitchell	The Marshfield Group
Elias Nunez	Pollutro-Rossley Insurance Agency
Shannon Reglus	Lantern of Madison
Nicholas Rhodes	Asgard Development
Joshua Strickland	Dworken & Bernstein
Joey White	Handouts

Legal Liaison

Neil Conway Conway Land Title

Chamber Staff

Linda Reed Executive Director
 Kathleen Obrenski Office Administrator
 Katrina March Membership Manager

Mission Statement:

The Eastern Lake County Chamber of Commerce exists to promote, support and guide the business and civic communities of which we serve.

Serving: Concord Township
 Fairport Harbor
 Grand River
 Leroy Township
 Madison Township
 Madison Village
 North Perry Village

Painesville City
 Painesville Township
 Perry Township
 Perry Village



One Victoria Place, Suite 265A
 Painesville, OH 44077
 (440) 357-7572
 Website: www.easternlakecountychamber.org

The Eastern Lake County Chamber of Commerce would like to thank some very special people who will be stepping down as board members at the end of this year. You all will be greatly missed at our board meetings. Words cannot express our gratitude. Please don't be strangers.



**David Komjati,
Key Bank
Served 11 years**



**Mary Anne Hurley,
Hurley State Farm
Served 6 years**



**Nicholas Rhodes,
Asgard Development
Served 5 years**



**Jim Gray,
JPG Advisors
Served 6 years**



**Joey White,
Handouts
Served 6 Years**



**Beth Debevc,
Debonne Vineyards
Served 6 years**

Members

NEWS

Spread the Joy collection helps replenish local food pantries **Lake County YMCA Branches** **Collect PB&J**

All Lake County YMCA branches will be collecting peanut butter and jelly from its members and the community throughout the month of December to replenish local food pantries in January.

“Last year we were able to collect 3,270 jars of peanut butter and jelly which was distributed to over 10 local food pantries including McKinley Community Center, Madison Food Bank, local church food pantries, Willoughby Food Pantry, and End 68 hours of hunger. By helping to fill their pantries with PB&J they can spend precious resources on other important needs. It was another record year for our collection and we hope the support this year is as strong,” said Margaret Warner, Healthy Living Director of the Lake County West End Y.

Any size peanut butter and jelly donations are accepted at the Lake County Central Y in Painesville, at the West End Y in Willoughby, and at the East End Y in Madison.

“The Lake County Y is dedicated to supporting individuals and offering help in trying times, including feeding the needs of our community. The Christian Emphasis Committee at West End Y started the collection six years ago and now the whole association is involved which allows us to make a much greater community impact. Our community grows stronger each year as evidenced by the growing support of this program and others at the Y,” added Warner.

For more information regarding the Spread the Joy food collection contact the Lake County West End Y at 440-946-1160.

The Y™ For a Better Us™



Capital Health Home Care in Ashtabula **Top 100 Providers Nationwide**

Capital Health Home Care in Ashtabula is recognized as one of the top 100 home health care providers in the country. HomeCare Elite names the top 25% of agencies nationwide based on performance measures including quality of care, quality improvement, patient experience, process measure implementation, and financial management every year. Winners are announced in October and the Ashtabula office has been named for the second year in a row. This year they received the highest designation as one of the Top 100 providers nationwide. Last they were designated as Top 500.

To learn more about Capital Health Home Care in Ashtabula, visit www.capitalhealthhomecare.com. The agency belongs to a family-owned network of providers serving Ohio and West Virginia for the past thirty years.



The following organizations have recently made an important investment in their business by joining their chamber. We thank them and hope you will consider them for all your personal and professional needs.

Computer Services

**THE CONCORD TECHNOLOGY GROUP
ANDREW LINGENFELTER**

7890 Forest Valley Lane
Concord, OH 44077
440-210-3200

www.thectgllc.com

Description: Value Added Reseller and
Managed Outsourced IT Provider

Home Health Care

**JENNCARE LLC.
JENNIFER BARKLEY**

7738 Fern Dr.
Mentor on the Lake, OH 44060
440-867-1592

www.jennicarellc.com

Description: Private Home Care, Non-Medical.
Services include Personal Care, Companion Care,
Respite Care, light housework, grocery shopping, meal
prep, computer assistance/Skyping...and more!

Attorneys & Law Firms

**KURT LAW OFFICE, LLC
PAMELA KURT**

30432 Euclid Avenue
Wickliffe, OH 44092
440-516-1010

www.kurtlawoffice.com

Description: Kurt Law Office, LLC is a legal firm
located in Lake County offering services that
include Family Law, Traffic, Criminal, Juvenile,
Small Business, Estate Planning, and other legal needs.

Home Improvement

**ALL AMERICAN GUTTER PROTECTION
JOSH ELLIOTT**

7336 Whipple Ave.
North Canton, OH 44720
330-605-7332

www.allamericangutterprotection.com

Description: We provide free no-obligation estimates
for gutters and gutter guards. Our gutters are seamless
(30+ colors) and our guards are backed by a
guaranteed performance warranty to end all gutter
issues.

Child Care

**GREAT DAY CHILD CARE
LEARNING CENTER
GARY COX**

2471 Hubbard Road
Madison, OH 44057
440-428-5993

www.greatdaychildcare.com

Description: We are proud to serve both
the communities of Middlefield and Madison.
We feel that we offer a very positive environment
for your child to grow. The social atmosphere
along with our dedicated staff will make every day
a Great Day for your child.

**Welcome To The Eastern Lake County
Chamber of Commerce!**

Western Reserve Junior
SERVICE  LEAGUE

*Candlelight
Charity Ball*

DECEMBER 9, 2017

STONEWATER GOLF CLUB

*A Celebration of
50 Years*

Join us for this signature community fundraiser
including a gourmet farm-to-table dinner,
live music by Nitebridge along with a number
of opportunities for spirited giving --
jewelry raffle, gift card wreath, silent auction,
spirit table and more!

Contact:

Kathy Toderick 440-899-9024 or

Deanna Rowe 440.946.1902

for tickets and sponsorship details

or visit us online

www.wrjsl.org



LANTERN OF MADISON PRESENTS

*The 3rd Annual Jingle & Mingle Holiday
Shopping Extravaganza*

Saturday December 2nd 2017 10am- 2pm

2041 Hubbard Rd. Madison, OH 44057

JOIN US FOR A RELAXING DAY OF HOLIDAY SHOPPING FROM OVER 30 LOCAL CRAFTERS
& VENDORS! ADMISSION TO THE EVENT IS FREE! WE WILL HAVE A CHINESE
AUCTION & SANTA WILL BE WITH US FROM 1130AM- 1230PM

VENDOR SPACE AVAILABLE- CONTACT SHANNON @ SREGLUS@LANTERNOFMADISON.COM OR 440.339.5135

ALL PROCEEDS FROM THIS EVENT WILL BE DONATED TO THE ALZHEIMER'S ASSOCIATION



Eastern Lake County

Chamber of Commerce

One Victoria Place, Suite 265A

Painesville, OH 44077

Phone 440-357-7572

www.easternlakecountychamber.org

2018 Ala Carte

Website Ad Rates

Option #1 – Combo Package \$165

Option #2 – Header & Footer \$110

Option #3 – Right Column \$85

Header & Footer 728px by 90px

Right Column 300px by 250px

New Member Reception \$200

- Exhibit Table at the event
- Logo featured on the invitation
- Commercial Time
- Complimentary admission for two
- Logo featured in newsletter and Social media feeds.

2018

Newsletter Ad Rates – monthly publication in 2017

Full Page Insert (2 issues) \$180

Full Page Insert (6 issues) \$450

Full Page Insert (12 issues) \$720

Half Page Ad (2 issues) \$100

Half Page Ad (6 issues) \$210

Half Page Ad (12 issues) \$360

Quarter Page Ad (2 issues) \$85

Quarter Page Ad (6 issues) \$180

Quarter Page Ad (12 issues) \$240

Business Card Ad (2 issues) \$50

Business Card Ad (6 issues) \$90

Business Card Ad (12 issues) \$120

General Membership Meeting \$200

Your sponsorship entitles you to the following:

- Sponsor may request an exhibit table located at the registration area or inside the door of the meeting facility.
- Sponsor may place literature, business cards, promotional items, etc. at each place setting.
- Sponsor article and logo will be featured in the chamber newsletter and social media feeds.
- Sponsor will be listed on our Web site.
- Sponsor logo will appear on the event sign or power point slideshow at the meeting.
- Sponsor will have 3 minutes of “commercial” time at the podium.
- Sponsor will have the opportunity to give away promotional items.
- Sponsor will receive two complimentary meals at the meeting.
- Excel spreadsheet with guest list contact info (does not include emails) available upon request

Golf Outing Sponsorship Opportunities

Hole Sponsor	\$150	
Beverage/Snacks Stations	\$300	limited to 4
Turn Corporate Sponsor	\$200	
Snack Bag Corporate Sponsor	\$100	limited to 1
must provide 150 insulated bags with company logo		
Breakfast Corporate Sponsor	\$350	
Dinner Corporate Sponsor	\$500	

Putt Putt Tournament Sponsorship Opportunities

Event Sponsor	\$300
Registration Sponsor	\$100
Hole Sponsor	\$50

THIS EVENT SUPPORTS OUR SCHOLARSHIP FUND

Road Rally Sponsorship Opportunities \$250

Includes:

Company Logo on Signage

Option of Manning one of the Skill Stops

Website Ad – 1 Year

Joining us at the Finish Line to Network with our guests

THIS EVENT SUPPORTS OUR SCHOLARSHIP FUND

See Reverse Side for Package Opportunities



Chamber Partner Packages

PLATINUM (VALUE \$3,000) – Cost \$2,000 includes:

- Website Combo Package
- Full Page Insert – all 12 issues
- Dinner or Hole Sponsorship at the Golf Outing
- 6 General Membership Meeting Sponsorships
- Membership list in Excel format (does not include emails)
- Recognition on the cover of our monthly E-newsletter (3,000+)
- Industry Exclusive sponsorship (no cost option)

GOLD (VALUE \$2,000) – Cost \$1,200 includes:

- Website Header & Footer
- Full Page Insert – 6 issues
- Lunch or Hole Sponsorship at the Golf Outing
- 3 General Membership Meeting Sponsorships
- Membership list in Excel format (does not include emails)
- Recognition on the cover of our monthly E-newsletter (3,000+)

SILVER (VALUE \$1,500) – Cost \$1,000 includes:

- Website right column
- ½ page ad in 12 issues
- Breakfast Sponsorship at the Golf Outing
- 2 General Membership Meeting Sponsorships
- Membership list in Excel format (does not include emails)
- Recognition on the cover of our monthly E-newsletter (+3,000)
- Sponsorship at one of our Legislative Breakfast meetings

BRONZE (VALUE \$775) – Cost \$450 includes:

- Website right column
- ¼ page ad all 12 issues
- 1 General Membership Meeting Sponsorship
- Membership list in Excel format (does not include emails)
- Sponsorship at one of our Legislative Breakfast meetings

We are happy to tailor any package to fit your needs!

Want Exclusivity?

Want a specific event?

Not sure what's right for your budget?

Want to talk with a previous partner about what worked for them?

CALL or EMAIL your Eastern Lake County Chamber of Commerce office and we'll work with you!

Phone: 440-357-7572

linda@easternlakecountychamber.org
katrina@easternlakecountychamber.org
kathleen@easternlakecountychamber.org

**Opportunities are available on a first come basis. Prices subject to change with notice.*



council of smaller enterprises

Connect with a Small Business Expert

COSE knows that you have questions that need answers. To address this need, COSE created the [COSE Expert Network](#) - a free resource that connects you to experts who are eager to share their wisdom.

Each COSE expert is available to answer questions, provide 60-minute, in-person consultations or connect via email or phone to provide feedback or information.

COSE Experts offer advice in areas such as finance, information technology, marketing, HR, legal and more. The experts answer questions such as:

- What business structure should I be?
- How do I know what CRM system I should use?
- What is the best way to use social media to get more customers?
- What do I need to consider if I hire a foreign national?

The COSE Expert Network is also a great place to find a new accountant or credit card processor because all experts are reviewed by COSE and approved prior to being added to our expert list.

If you are a start-up business or an existing small business that needs help, the COSE Expert Network is your resource. To get answers to your business questions or to set up a consultation with an expert contact the [COSE concierge team](#) today!

Do you have expertise and want to know how you can partner with COSE to display your expertise in the Update magazine, Crain's, or the COSE Blog? Want to be a resource for other business owners? **Questions? Contact us at 216-592-2222 or memberservices@cose.org.**

ENERGY SAVINGS WILL PAY FOR YOUR EFFICIENCY PROJECTS

Unlocking Cash Flow for Your Business



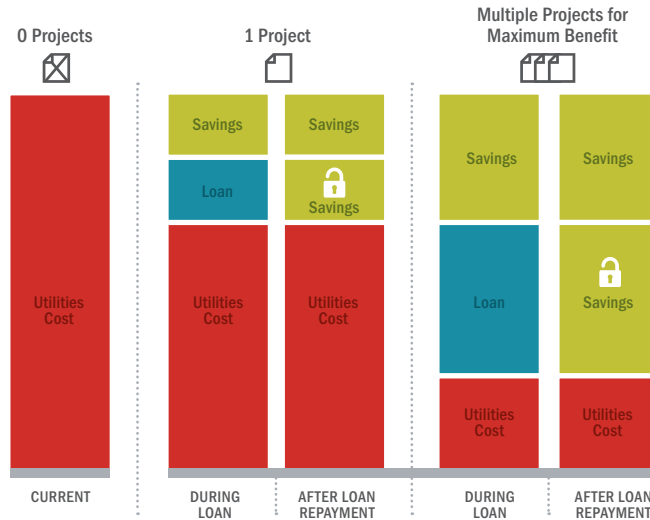
Do you want your business to grow while reducing expenses?

Whether it's energy-efficient lighting, or a top-to-bottom overhaul, energy efficiency upgrades can help your business more than offset rising utility costs. Financing solutions exist that will help your company add money to the bottom line.

TIME IS MONEY. You're wasting energy and money every day you wait to act on the savings identified in your report. Your investment will generate savings well beyond the term of the loan.



UNLOCK CASH FLOW



DID YOU KNOW?

20-30%

IS THE AVERAGE ENERGY SAVINGS FROM A WHOLE BUILDING RETROFIT

30%

AN AVERAGE OF 30% OF ENERGY CONSUMED IN COMMERCIAL BUILDINGS IS WASTED



ENERGY EFFICIENCY UPGRADE BENEFITS

BUILDING VALUE



OVERALL BUILDING QUALITY



INCREASE CAPACITY



REINVEST DOLLARS SAVED



COMFORT



CONDITIONS QUALITY (example: lighting)



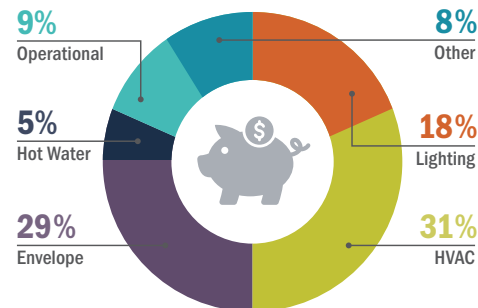
REDUCE MAINTENANCE



PRODUCTIVITY



ENERGY SAVINGS OPPORTUNITIES BY CATEGORY



POOR CASH FLOW IS ONE OF THE BIGGEST REASONS BUSINESSES FAIL



ENERGY EFFICIENCY IS THE SINGLE LARGEST WAY TO ELIMINATE WASTE, REDUCE EMISSIONS, AND SAVE MONEY



The **flexibility**
to say "YES!"

The **strength**
to back it up.

Front Row: **Allen Weaver,**
Tim Flenner, Ben Palazzo

Back Row: **Justin Singer,**
Andy Meinhold, Eryn Medved

Your business lending team.
It makes a difference.

COMPANY OVERVIEW

Assets: **\$2.6 billion**

Deposits: **\$1.9 billion**

Capital: **\$230 million**

Employees: **Over 500**

Customers: **Over 80,600**

Commercial Banking Division

7402 Center Street • Mentor, OH

Phone: **(440) 205-8100**

www.ERIEBANK.bank

ERIEBANK[®]

A division of CNB Bank

Business
Experience Better Banking

Business owners like you deserve the highest level of personalized service. At ERIEBANK, your local commercial banker has the authority to make quick decisions. Access to capital is readily available by cutting through the red tape to get a loan processed quickly. *And that means*, you can concentrate on what's most important to you—growing your business and bottom line.

Big or small, ERIEBANK offers customized solutions to fit your unique situation. Call us today to schedule your personal meeting.

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Commercial Real Estate Acquisitions & Refinancing • Corporate Credit Cards

Treasury Management Services • Business Online & Mobile Banking



MEMBER FDIC

Quick, Convenient Care in Your Neighborhood.



Get in, get treated and get on with your day.

\$30
Flu Shots
Covers 4 Strains

Lake Health makes getting your flu shot easy. We offer quadrivalent flu shots, which cover four strains of the flu virus and offer the best flu vaccine coverage available, for \$30. Our centers also treat minor injuries and illnesses and offer diagnostics, such as lab and X-ray. We accept all major insurance plans.



**Chardon Campus
Urgent Care Center**
510 Fifth Ave.
Chardon, OH 44024
440-286-8908
Mon.–Fri., 8 am–8 pm
Sat. & Sun., 9 am–5 pm

**Tyler Blvd.
Urgent Care Center**
7956 Tyler Blvd.
Mentor, OH
440-255-6400
Mon.–Fri., 8 am–9 pm
Sat. & Sun., 9 am–5 pm

**Painesville
Quick Care Center**
74 South Park Place
Painesville, OH 44077
440-354-3887
Mon.–Fri., 9 am–5 pm

**Willowick Campus
Urgent Care Center**
29804 Lakeshore Blvd.
Willowick, OH 44095
440-585-3322
Mon.–Fri., 8 am–9 pm
Sat. & Sun., 9 am–5 pm



lakehealth.org



2018 REGISTRATION INFORMATION

Join us March 3rd and 4th at the Great Lakes Mall for the Lake County Chambers of Commerce **Home & Lifestyle Expo**. Your participation will provide an excellent opportunity to generate company awareness and sales for your business.

2018 DATES

Move in and set up: Friday evening, March 2nd - 9pm SHARP

Please use the mall entrance next to Fuji Japanese Steakhouse

Watch for more information regarding the Exhibitor Networking Hour Friday prior to set up.

Show dates and times: Saturday, March 3rd, 10am to 6pm

Sunday, March 4th, 11am to 4pm

SPACE IS LIMITED. Participation is limited to the first 60 registrations (10 sponsors, 50 exhibitors).

Exhibitor will provide:

- Heavy gauge electrical cords (if needed)
Household cords are not permitted. Rubber cord covers or tape to reduce tripping hazards.

Lake County Chambers of Commerce provides:

- (1) 10' x 10' display area per exhibitor
- (1) 8' table with skirt
- (1) chair

- Optional Add-ons:**
- Extra 8' table \$25 - table must fit into your original 10' x 10' space
 - Double booth (20' x 20') can be requested for an additional \$200
 - Vehicle - \$200 per vehicle.
 - Insert into Giveaway Bag \$50 (per 500 quantity of one item)

RULES & REGULATIONS

- Displays are not to exceed 8' in height – no tents or canopies – **NO EXCEPTIONS**
- Great Lakes Mall Management has full authority in the placement and presentation of display areas. All excess material, collateral and boxes must be stored under your table.
- The distribution of helium balloons is not permitted. They may be used in your display if they are anchored.
- If a vehicle is part of your display, special arrangements must be made at least two weeks prior to the event. The Fire Department needs to be present for vehicle move in. Please call Diana Lewis in the mall office for more information 440-255-8932.

Sponsor registration and payment is needed by Friday, December 15, 2017

Exhibitor and Giveaway Bag registration and payment is needed by February 12, 2018

**Mail to: Lake County Chambers, 1 Victoria Place, Suite 265A, Painesville, Ohio 44077
or email linda@easternlakecountychamber.org**

Questions? Please call Linda Reed at 440-357-7572 or email Linda at linda@easternlakecountychamber.org

Hosted By:

In Partnership With:

Premier Sponsors:



GREAT LAKES
MALL



YOUR
LOGO
HERE

YOUR
LOGO
HERE

For info contact Linda Reed.



Saturday, March 3rd • Sunday, March 4th

2018 REGISTRATION FORM

☐ **YES, I will be a Sponsor @\$575**

- Preferred exhibitor space (your choice of location)
- Logo on marketing materials
- Logo on print advertising
- Logo on Lake County Chambers website Expo page with a link to your website
- Logo on sponsor sign
- Company listed as a sponsor in event press releases
- Public mention at chamber events prior to expo

☐ **YES, I will be an Exhibitor @\$325**

- (1) 10' x 10' space, (1) 8' table, skirt and (1) chair

☐ **YES, I will add something to the Giveaway Bag @\$50** (available to exhibitors and non exhibitors)

- 500 pieces of an item. Suggested items: promotional items, gift cards, coupons, samples. Deliver items to Linda Reed by February 13th to the Lake County Chambers of Commerce address below.

Company Name _____

Member of which Chamber _____

Contact Name _____

Email (required) _____

Phone _____

Address _____ City _____ Zip _____

Booth/Display Height _____

Electricity Needed? ☐ Yes ☐ No

Special Requirements _____

Sponsor Fee (\$575).....	\$ _____
Exhibitor Fee (\$325)	\$ _____
Giveaway Bag (\$50)	\$ _____
Extra Table (\$25)	\$ _____
Double Booth (\$200)	\$ _____
Vehicle (\$200)	\$ _____
TOTAL	\$ _____

Method of Payment: ☐ Check payable to Lake County Chambers of Commerce

☐ Master Card

☐ Visa

☐ American Express

Credit Card # _____ Expiration Date _____ CVV Code _____

Billing Address _____ Zip Code _____

Signature _____ Date _____

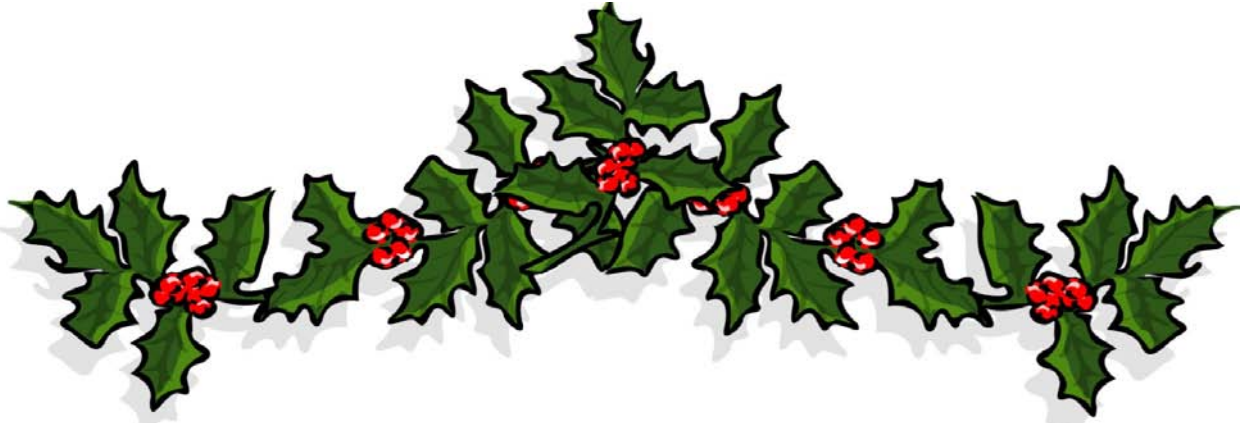
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Mail to: Lake County Chambers, 1 Victoria Place, Suite 265A, Painesville, Ohio 44077

or email linda@easternlakecountychamber.org

Questions? Please call Linda Reed at 440-357-7572 or email Linda at linda@easternlakecountychamber.org



**Come celebrate the joy of the season with us at
Cornerstone Brewing Company**

70 West Main Street, Madison

Wednesday, December 6, 2017 from 5:00 to 7:30 pm

- Cocktails
- Heavy hors d'oeuvres
- Networking

\$20.00 per person

includes one drink ticket, heavy hors d'oeuvres and networking

Please RSVP by December 1st

by calling 440-357-7572 or online at www.easternlakecountychamber.org

**Madison High School "Eclectica" Show Choir
will be performing at 5:30**

Please join us to show your support to these high school students





Driving innovation in Ohio with the Internet of Things (IoT), Smart Cities and Connected Cars

At AT&T, we help companies of every size develop Internet of Things (IoT) solutions to lower costs, gain efficiencies and improve competitive advantage. Entirely new experiences, revenues, profitability, customer relationships, business insights and processes never thought possible are now achievable using IoT technology.

So, what is IoT? The Internet of Things can be defined as the connection of everyday objects and machines that makes them work seamlessly together across modern communications networks. By allowing connected devices to “talk” to both users and each other, the technologies powering the Internet of Things are transforming the customer experience, changing how businesses run and how economies grow.

IoT opens the door to a wide range of possibilities for businesses and communities alike. With new innovations, companies are looking at IoT services to enable new business models or create new revenue streams. These solutions are helping boost profitability, build closer customer relationships and increase business insights. While the IoT is uniquely positioned to help with both cost savings and improved revenue, IoT solutions can also be deployed to create urban solutions.

Smart cities are a vital part of the IoT. By connecting things such as streetlights, water systems, parking meters, energy grids and public transportation to the internet, cities can save money, preserve natural resources and build better relationships with their citizens.

These innovative, intelligent solutions create more livable cities today and build a powerful bridge to the future. With smart city technology, cities will be able to remotely monitor roads, bridges and parks to identify hazardous conditions and detect structures that may need repairs. Cities will also be able to monitor and manage traffic lights and pedestrian routes at stadiums, parks and busy intersections to help create safer event experiences.

In addition to more connected cities, connected cars are becoming more prevalent and advanced. AT&T Connected Car technology allows drivers to access up-to-date GPS navigation, real-time engine diagnostics to avoid unsafe driving conditions or costly repairs, increased security protections such as stolen vehicle tracking, roadside assistance and much more.

Whether used to stream music or avoid a collision, more consumers are adopting Connected Car features every day. As consumers adopt this new technology, AT&T will continue to enhance the driving experience with the latest Connected Car innovations.

As we move into a new era of innovation, the IoT will open the door to the next generation of technology. We're excited to usher you into the future.

Start a conversation with us today by visiting www.att.com/iot.

Coffee Contacts™ NETWORKING GROUP

FREE perk with your membership



This is a great opportunity to network! Every member gets 30 seconds to say whatever you want about your business. Members can bring business cards, literature, flyers, and a door prize to promote your business and keep the event fun.

Thursday, December 7

8 to 9 am

Quail Hollow Resort

11080 Concord Hambden Road

Concord

HAPPY HOLIDAYS!!!!

See you in January!!



Wednesday, December 13, 2017

8 to 9 am

Spring Hill Winery

6062 S. Ridge West

Geneva

HAPPY HOLIDAYS!!!!

See you in January!!

**To help us better serve you please remember to make a reservation. PLEASE NOTE:
Cost to nonchamber members is \$10 (cash or check only) and must be paid at the door
receipts will be available at registration**



*Meeting Your Accounting and
Tax Needs Year Around.*

SHARON L. GREEN

CERTIFIED PUBLIC ACCOUNTANT

Sharon@AccountingYearRound.com

440-867-2451 Fax: 216-504-4017

1 Victoria Place, Suite 301, Painesville, OH 44077



LAKECOUNTYSAFETYCOUNCIL

Date: Friday, December 15, 2017

Topic: Anatomy of a Contested BWC Workers' Compensation Case – BWC Fraud

Speaker: Michael J. Bertsch, Esq., Nicola, Gudbranson & Cooper, LLC

Time: Registration: 11:15 a.m.

Lunch & Program: 11:30 a.m. to 1 p.m.

Location: Villa Croatia Event Venue & Party Center
(The Croatian Center) - 34900 Lakeshore Blvd.,
Eastlake

Cost: Members: \$20 **Non-Members:** \$25

*American
Standard*
"It's better to go American"

License #17717



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Jeffrey E. Lynn *President*

Cell: 440.343.3573

Email: jeff@penguinmechanical.com

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440.942.1207

Fax: 440.428.5560

1.800.833.4328



M A Hurley Ins Agcy Inc

Mary Anne Hurley, Agent
8 N State Street, Suite 206
Painesville, OH 44077
Bus: 440-357-1133

State Farm, Bloomington, IL
1211999



LAKE **kidzbiz**

Linking Family-Focused Businesses

www.lakekidzbiz.com

Visit our website for an update
www.lakekidzbiz.com



Visit our website for a list
of upcoming events
<http://lakecountyfuel.com>

MaryAnn's
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We have
Certified and
Licensed
Audiologists
to Serve You.



Diagnostic
Hearing Tests,
Hearing Aids,
Repairs,
Supplies &
More



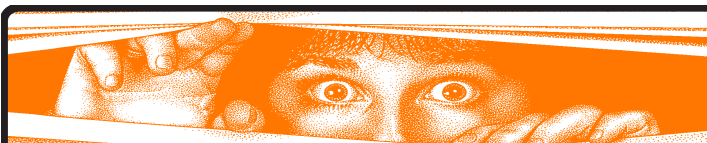
MaryAnn Bencin, M.A., Audiologist
Dr. Amanda Barbur, Audiologist



440-357-HEAR (4327)

1701 Mentor Avenue, Suite 5, Painesville Township, 44077

MaryAnnsFamilyHearing.com



WHO'S LOOKING OUT FOR YOU

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Even with all the Health Care Reform Changes you
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As a chamber member with 2-50 employees, you can get a discount on any health plan from Anthem Blue Cross and Blue Shield — including industry-leading HSAs, HRAs and HIAs.*

Despite the ongoing changes and confusion surrounding health care reform, your local chamber continues to offer employer insurance options with a 1.4% discount exclusively for chamber members!

Call your insurance broker, your chamber or NOACC at 1-866-466-4622 or go to www.noacc.org for more information. To request a free quote go to www.chambersaver.com/noacc.



*Discount only applies to Chamber members who do not already have Anthem insurance. Anthem Blue Cross and Blue Shield is the trade name of Community Insurance Company, an independent licensee of the Blue Cross and Blue Shield Association. © Anthem is a registered trademark. The Blue Cross and Blue Shield names and symbols are the registered marks of the Blue Cross and Blue Shield Association.

NOACC/CRAD 01/14



Lake-Geauga Recovery Centers, Inc. provides a wide range of services for adults whose lives have been affected by their own or another's use of alcohol or drugs, by problem gambling or by mental illness.

Mentor Office

9083 Mentor Avenue
Mentor, OH 44060

Chardon Office

209 Center St., Unit E
Chardon, OH 44024

Painesville Office

134 S. St. Clair
Painesville, OH 44077

If you have questions about addiction or recovery, please call
Lake-Geauga Recovery Centers at **(440) 255-0678**
or visit our website at www.lgrc.us





**EASTERN LAKE COUNTY CHAMBER OF COMMERCE
Is looking for a great, secret Finish Line destination
for the 2018 Road Rally
benefitting the ELCCoC Scholarship Fund.**

Minimum requirements are:

- Parking for 25-35 cars
- Covered (and heated) area for 75-120 people, in case the weather is bad
- Outdoor gathering area with seating, in case the weather is good
- Ability to provide adult beverages and substantial hors d'oeuvres (food trucks and catering options are possible)
- Additional dining options at site or within walking distance a bonus
- Access to electrical outlet
- Accessible HDMI compatible Flat Screen TV a bonus
- Time of use is estimated to be between 3pm and 6pm.

If you are, or know of, **a great destination who is an ELCCoC member**, please email Linda Reed at

linda@easternlakecountychamber.org