

# Chamber News

July 2017



Eastern Lake County  
Chamber of Commerce

## **LAST CHANCE TO REGISTER!**

Eastern Lake County Chamber of Commerce Golf Outing  
10:00 am on Friday, July 28, 2017 at PowderHorn in Madison



**\$115 per golfer  
includes: Greens  
and Cart Fees,  
Breakfast, Lunch &  
Dinner**

### **Sponsorship Opportunities Available:**

**Breakfast Sponsor - \$350**

**Hole Sponsor - \$150**

**Turn Sponsor – SOLD OUT**

**Dinner Sponsor - \$500**

**Putting Contest Sponsor – SOLD OUT**

**Chipping Challenge Sponsor – SOLD OUT**

**Golfer Gift Sponsor – SOLD OUT**

**Beverage/Snack Station Sponsor - SOLD OUT**

**Call the Chamber Office at 440-357-7572 or register online at**

**[www.easternlakecountychamber.org](http://www.easternlakecountychamber.org)**





***The Eastern Lake County Chamber of Commerce  
would like to thank Lisa Snyder, Midwest Materials,  
for her 3 years of service as a member of our Board of  
Directors. THANK YOU LISA!***

***We'd like to take this opportunity to  
welcome Jeffrey Hyrne, Lake County Nursery,  
as our newest Board Member!  
WELCOME JEFF!***



## 2017 Board of Directors

### Executive Board of Directors

President	Allen Weaver	Erie Bank
1 <sup>st</sup> Vice President	Ame West	West Orchards
2 <sup>nd</sup> Vice President	Chris Brill Packard	Lake Health
Treasurer	Chris Bartlett	Jones Battles Group
Past President	David Komjati	KeyBank

### Board of Directors

Rita Camardo	Northwest Savings Bank
Sallie Christian	Layton Physical Therapy
Beth Debevc	Debonne Vineyards
Jim Gray	JPG Advisors
Mary Anne Hurley	Hurley State Farm
Jeff Hyrne	Lake County Nursery
Tara Isabelle	Huntington Bank
Lisa Schwentner Joles	Lew's Reliable Heat & AC
Thomas Mitchell	The Marshfield Group
Elias Nunez	Pollutro-Rossley Insurance Agency
Shannon Reglus	Lantern of Madison
Nicholas Rhodes	Asgard Development
Joshua Strickland	Dworken & Bernstein
Joey White	Handouts

### Legal Liaison

Neil Conway Conway Land Title

### Chamber Staff

Linda Reed Executive Director  
Kathleen Obrenski Office Administrator  
Katrina March Membership Manager

### Mission Statement:

*The Eastern Lake County Chamber of Commerce exists to promote, support and guide the business and civic communities of which we serve.*

**Serving:** Concord Township  
Fairport Harbor  
Grand River  
Leroy Township  
Madison Township  
Madison Village  
North Perry Village

Painesville City  
Painesville Township  
Perry Township  
Perry Village



One Victoria Place, Suite 265A  
Painesville, OH 44077  
(440) 357-7572  
Website: [www.easternlakecountychamber.org](http://www.easternlakecountychamber.org)



# CONCORD COMMUNITY DAY

**Saturday, August 12, 2017**

**Concord Town Hall Campus  
7229 Ravenna Road, Concord Township**

All are welcome to attend the 46<sup>th</sup> year of this annual celebration of Concord Township! The day begins with the traditional 5K run. Runners can register for the 11<sup>th</sup> annual Miller Marut 5K at [greaterclevelandxc.com](http://greaterclevelandxc.com). After the 5K, all are welcome to enjoy a pancake breakfast sponsored by the Concord Township Fire Department. The breakfast is free, but donations are welcome. Then head over to the ballfield and try your hand at a homerun or two at the new Wiffle Ball Home Run Derby. Kids can enjoy the traditional and beloved frog jump and then head over to Kid's World with giant inflatables, a rock wall, bungee trampoline, dunk tank and games galore. Adults can browse the gift basket prizes in our legendary Chinese raffle, as tickets are on sale beginning at 10am, with the drawing at 8:30pm (need not be present to win).

At Noon, the community parade steps off from the Quail Hollow neighborhood, and heads east on Concord Hambden Road then south down Ravenna Road, ending at the Town Hall Campus. Folks can enjoy a variety of food and beverages from food trucks, and craft beer will be for sale starting at noon. More family fun can be found near the pavilion where

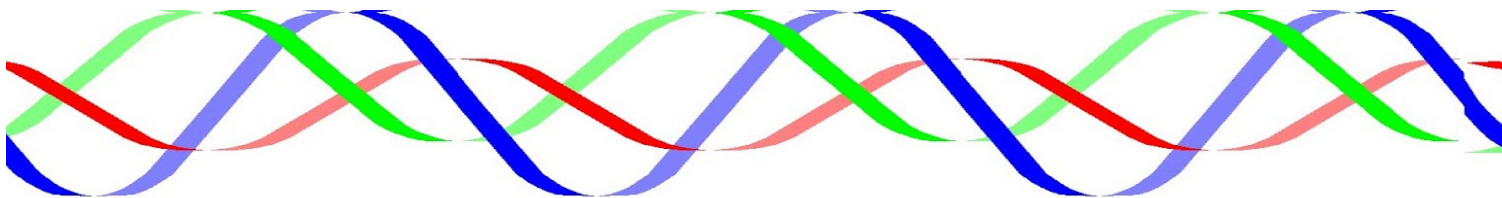
kids can play with interactive motorized trains and watch the Outback Ray live animal show. Guests will be treated to live music throughout the day, starting with the Family Dog Band at 1pm, a Jazz Trio at 4pm and our headliner Band, Sumrada at 7pm. Four scholarships in the amount of \$1,000 each will be awarded during the Community Day Awards Ceremony, and the Sheriff's Office will kick off their Drive Sober campaign.

Uncorked is back with beer, wine and the Chinese Raffle drawing. Guests can also enjoy tethered Hot Air Balloon rides throughout the evening. We encourage everyone to be a part of Concord Community Day! Be in the parade! Take your best shot at the Wiffle Ball Derby! Nominate someone for Citizen of the Year! Apply for a Community Day scholarship! All these forms are available on our website, [concordtwp.com](http://concordtwp.com) or check out our sensational schedule of events on the front page of Concord's Summer Grapevine.

**For more information, call the Recreation Department directly at 440-639-4650.**







## **2017 Scholarship Winners**

The Eastern Lake County Chamber of Commerce would like to thank all of our members, family and friends who participated in our 2016 Putt Putt Tournament at Red Mill Golf & Practice Center. All money raised at that event was given out in scholarships to Nina and Grace from Perry High School.

# **CONGRATS!**



To help us raise money for our 2018 scholarship awards we hope that you'll consider joining us at our 2017 Putt Putt Outing on August 10<sup>th</sup> at Red Mill.





**The following organizations have recently made an important investment in their business by joining their chamber. We thank them and hope you will consider them for all your personal and professional needs.**

#### ENVIRONMENTAL SERVICES

##### **SAFEAIR CONTRACTORS BOB PARKS**

9342 Pinecone Drive  
Mentor, OH 44060  
440-639-1191

[www.safeair-inc.com](http://www.safeair-inc.com)

Description: SafeAir Contractors, Inc. is a full-service environmental remediation company, which provides cost effective solutions to all manner of environmental concerns

#### CONTRACTORS – ROOFING

##### **VALE ROOFING COMPANY SHELLEY BABB**

265 West Prospect Street  
Painesville, OH 44077  
440-352-8483

Description: Full service roofing company. No matter what service is required, we are available to help you whenever you need us, and the emergency contact line goes directly to my phone. I'm proud of the business we have built

#### GROCERY STORE

##### **PERRY VILLAGE MARKET RAYMOND PETERITIS**

3752 Center Road  
Perry, OH 44081  
440-259-4250

Description: Convenience grocery store & cafe

#### CONSTRUCTION – ROOFING & SIDING

##### **LANDMARK CONSTRUCTION DAVID KIDD**

381 Walnut Street  
Painesville, OH 44077  
440-341-4080

[www.mylandmarkteam.com](http://www.mylandmarkteam.com)

Description: Contractor for Construction Roofing, Siding, Windows & Doors.



**Welcome to the  
Eastern Lake County  
Chamber of Commerce!**

# PUTT PUTT TOURNAMENT

## THURSDAY, AUGUST 10, 2017

5:00 TO 7:30 PM

Red Mill Golf Practice Center  
4243 Red Mill Valley Road  
Perry



2016 First Place Team – Ed Klco and Lilly Sarosy

The Eastern Lake County Chamber of Commerce invites you to a different kind of golf outing to benefit our scholarship fund.

For more information, please feel free to contact the chamber office at 440-357-7572 or email any of us at:

Linda Reed [linda@easternlakecountychamber.org](mailto:linda@easternlakecountychamber.org)  
Kathleen Obrenski [kathleen@easternlakecountychamber.org](mailto:kathleen@easternlakecountychamber.org)  
Katrina March [katrina@easternlakecountychamber.org](mailto:katrina@easternlakecountychamber.org)



### Hole Sponsors will receive:

Company logo on sign at the Hole  
Cost \$50 – **SOLD OUT**

### Event Sponsors will receive:

Table in registration area to network with guests and promote your business along with a Sign at the Club House - Cost \$300  
**SOLD OUT**

### Cost to Participate:

\$25 per person includes:

- 18 holes of putt putt
- Dinner provided by Mama Roberto's
- One complimentary adult beverage

GOLFERS PLEASE REGISTER BY  
AUGUST 4, 2017

Don't have a foursome? That's OK, we'll make sure to place you with a fun group.

SPONSORS PLEASE CALL THE  
CHAMBER OFFICE BY JULY 21,  
2017

**All money raised at this event will go towards our scholarship fund.**





***Upcoming Ribbon  
Cutting/Grand  
Opening  
Celebrations***

**Saturday, July 1, 2017**

**Jim Belding Monuments**

5571 North Ridge Road, Madison

**2:00 pm – 3:00 pm**

Grand Opening Ribbon Cutting Celebration

3:00 – Party under the Canopy

KICK OFF YOUR WEEKEND WITH US!

**Friday, June 2<sup>nd</sup> at Glenn's Golf Car Central**



# Coffee Contacts™

NETWORKING GROUP

**FREE perk with your membership**



This is a great opportunity to network! Every member gets 30 seconds to say whatever you want about your business. Members can bring business cards, literature, flyers, and a door prize to promote your business and keep the event fun.

**Thursday, July 6, 2017**

**8 to 9 am**

**J's Pizza Market**

**7404 Center Street**

**Mentor**

**Thursday, July 20, 2017**

**8 to 9 am**

**Sunset Harbor Bar & Grille**

**625 Prospect**

**Fairport Harbor**



**Wednesday, July 26, 2017**

**8 to 9 am**

**Driftwood Point Beach Bar & Grille**

**6827 Lake Road West**

**Geneva**

**Wednesday, August 23, 2017**

**8 to 9 am**

**Madison Coin & Jewelry**

**6559 N. Ridge Road**

**Madison**

**To help us better serve you – please remember to make a reservation. PLEASE NOTE: Cost to non-chamber members is \$10 (cash or check only) and must be paid at the door - receipts will be available at registration**





# COUNTYWIDE

## GENERAL MEMBERSHIP

### MEETING

**In partnership with Begin the Conversation Committee Members**

Prosecutor Chuck Coulson, Chair NAACP President Deacon Al Jones, Chair Deborah Foley, Chair  
Judge John O'Donnell Judge Richard Collins Mentor Police Chief Kevin Knight Hispanic Outreach Dana Fleder  
Willoughby Western Lake County Chamber of Commerce Karen Tercek Painesville Police Chief Anthony Powalie  
Hispanic Outreach Ana Dumett Wickliffe Police Chief Randy Ice Mentor Area Chamber of Commerce Al DiFranco Lakeland Police Chief Ron Moreno  
Judy Moran Lakeland Foundation Kevin Malecek Eastern Lake County Chamber of Commerce Linda Reed Public Defender Chuck Grieshammer  
WINT Radio Ellen Foley Kessler Willoughby-Eastlake Superintendent Steve Thompson Former State Highway Deputy Ken Hall  
Painesville Superintendent John Shepard Parkside Pastor Scott Kennedy Mentor Superintendent Matt Miller Miracle Revival Church Rev. Gerald Mirbel  
Commissioner Jerry Cirino Mt. Olive Missionary Rev. Melvin Motley Commissioner John Hamercheck Calvary CME Church Pastor Mike Nwankwo  
Sheriff Dan Dunlap St. John Baptist Church Marvin Walker Lake County Jail Administrator Captain Cynthia Brooks Union Community Church Rev. Rod Coffee  
Lakeland Foundation Bob Cahen Lake Erie College Bryan DePoy Catholic Charities Jim Clements  
Prosecutor's Office Laura Nielsen Prosecutor's Office Lindsay Evans

## PRESENT

### KEYNOTE SPEAKER

**Pat McNallan**

**General Manager, Partner Solution Sales  
Intel Corporation**



## Why Diversity and Inclusion Matter

Inclusion means ensuring that all employees are, and feel, free to bring their full selves to work, offer their true and unguarded perspectives, and find a welcoming and inviting place for those ideas. True change is made through both diversity and inclusion. Together, these concepts are transforming and defining our culture and how we all work together at Intel.

**Thursday, August 24, 2017**

**11:00 am to 1:00 pm**

**LaMalfa, 5783 Heisley Road in Mentor**

**\$25 per chamber member, \$30 per non-chamber member**

**This is a Pre-Paid Event – No Walk Ins**

**RSVP online at [www.easternlakecountychamber.org](http://www.easternlakecountychamber.org)**

**or by calling 440-357-7572 before August 17, 2017**



Enter our Social Media Photo Contest to win  
\$300 for you and \$100 for your client!  
2 chances to win – one will be chosen at  
random and one will be judged on creativity.

- Step #1 – Get your camera ready!
- Step #2 – Take a photo of you and a client or a fellow chamber member!
- Step #3 – Post your photo to #chamberclient
- Step #4 – Tag the Eastern Lake County Chamber of Commerce

That's it! Contest ends 7/31/17





# Lakeland

COMMUNITY COLLEGE

LAKELAND EAST • MADISON, OHIO

## Earn your degree at Lakeland East in Madison, Ohio!

**Lakeland East prepares you for a great career or a four-year degree.**

- Conveniently located in your neighborhood at I-90 and SR 528
- Save time and money
- Credits transfer

**Apply Now!**

 [lakelandcc.edu/east](http://lakelandcc.edu/east)

 **440.525.7411**

 **Opportunity**  
starts **HERE**  
[lakelandcc.edu](http://lakelandcc.edu)







Lakeland's Associate of Arts (AA) or Associate of Science (AS) degree has opened the doors of opportunity for more than 26,000 graduates since the college was founded in 1967. Now you can add your name to that list by completing your AA or AS close to home at Lakeland East in Madison.

Students who want to earn a Bachelor of Arts and/or Bachelor of Science degree often begin with an associate degree before transferring to a four-year college or university, saving both time and money!

The requirements for the AA and AS degrees also satisfy all requirements for what is known as the Ohio Transfer Module (OTM). The OTM consists of credit hours in introductory English, mathematics, arts/humanities, social science, and natural science courses. These courses are guaranteed to transfer to state colleges and universities in Ohio.

### **Associate of Arts Concentration Areas:**

- art, music and modern languages
- business and economics
- education
- English, journalism and communication
- geography
- history, political science
- psychology, sociology and social work

### **Associate of Science Concentration Areas:**

- biology (life science/environmental science)
- biology (pre-professional, for example: pre-med, pre-veterinary, pre-physician's assistant, etc.)
- chemistry
- engineering
- geosciences
- mathematics
- physics

In addition to the general transfer AA and AS degree, Lakeland offers associate degrees in areas of applied studies. For a complete list of degree programs, visit [lakelandcc.edu/catalog](http://lakelandcc.edu/catalog).

## **Benefits of an AA or AS degree**



*Save money*



*Earn credentials*



*Transfer seamlessly*



*Feel accomplished*



## **Transfer Center**

If you are planning to transfer to a four-year college or university after attending Lakeland, the Transfer Center is your resource for:

- Four-year college and university research including: catalogs, majors, applications and recruiter appointments.
- Ohio Transfer Module.
- Course articulation information.
- Career interest inventories.

## **Holden University Center**

The Holden University Center of Lakeland Community College allows students to earn bachelor's or graduate degrees from one of the partnering colleges or universities while staying close to home. Partner institutions offer more than a dozen degree programs. Visit [lakelandcc.edu/uc](http://lakelandcc.edu/uc).



The Eastern Lake County Chamber is proud to announce an enhanced partnership with CardConnect, a leading provider of credit card and ACH / check processing services.

CardConnect and the Eastern Lake County Chamber have put together a special "members only" program that is guaranteed to reduce the cost of your monthly processing expenses while improving your level of service and support.

Processing payments and managing your merchant account doesn't get any easier than CardPointe, CardConnect's revolutionary payments platform that transforms the way your business manages transactions. CardConnect makes accepting payments simple, secure & reliable.

### **Payment Processing:**

The Eastern Lake County Chamber Merchant Services Program powered by CardConnect makes it easy and affordable to accept credit cards, debit cards and other electronic payments from your customers.

**Why do I need it?** This program offers best-in-class security while saving you an average of 27 percent on processing fees through negotiated Eastern Lake County Chamber pricing. Their dedicated team knows member needs and offers several features that will simplify your payment processing, including:

- **100% PCI and HIPPA Compliant.**
- **CardPointe Platform:** From customer interactions to transaction reports, CardConnect's complimentary, browser-based transaction management tool is an all-inclusive control center.
- **Real-Time Transaction Management:** When using any of CardConnect's payment acceptance products, you can see all transactions in CardPointe in real-time. You also have the ability to void, capture and refund, even from your mobile device.
- **Point-to-Point Encryption:** Sensitive payment data is instantly encrypted the moment a customer's card is swiped, meaning it never hits or is stored within your system. With the P2PE plug-and-play terminal, secure every transaction while accepting cards with magnetic stripes and EMV chips, as well as NFC payments, with peace of mind.
- **Patented Tokenization:** Tokenization replaces sensitive payment data with a unique identifier known as a token, which renders cardholder data unreadable and therefore useless to hackers.
- **Virtual Terminals:** Securely accept credit cards and eChecks with a powerful terminal, right from your browser.
- **Mobile App:** Extend the benefits of the CardPointe platform to your mobile device, which can include hardware to swipe or dip credit cards.
- **Additional Detailed Features:** PCI Compliance Management, Statement Archive, eCheck/ACH Processing, Secure Patient Profiles, Multi-Location Processing, Recurring Billing, QuickBooks Plugin, and Custom Reporting.

**Interested?** Find out how much you can save with CardConnect's Free Savings Analysis. The process is easy and confidential, simply:

1. Fax two months of your current processing statements to 484-581-1638 and a CardConnect team member will contact you with the results comparison within 1-2 business days.
2. To learn more about the Eastern Lake County Chamber enhanced member benefit program, contact CardConnect at (440) 488-6650 or via email at [jnterranova@cardconnect.com](mailto:jnterranova@cardconnect.com).



# Reduce Your Workers' Comp Premium

As a state funded employer in Ohio, it is recommended that you annually review the alternative rating / premium discount programs available through the Ohio Bureau of Workers' Compensation (BWC) to help your organization save the most money possible. The Lake County Chambers of Commerce offer a workers' compensation member benefit to help reduce your premium. Let our administrator, CompManagement, review your organization for discounts ranging up to 53% to maximize your savings today!



## NO COST

CompManagement offers a free, no-obligation evaluation to assist with your annual due diligence to compare discount opportunities and fees.



## VALUABLE ACCOUNT INFO

Opportunity to compare TPA services and receive valuable account information including rating options, premium estimate and claims history.



## BEST SAVINGS OPTION

The experts at CompManagement will offer suggestions for participation in programs that can be stacked together to maximize your savings.

To request a free analysis online from [CompManagement](#) for the upcoming 2018 policy year, simply click on the button below to complete the required Temporary Authorization to Review Information (AC-3) form for your BWC policy number.

[Complete AC-3 Form](#)

For over 30 years, employers have trusted the bright ideas that the experts at CompManagement bring – aggressive claims management, proven cost containment strategies, multiple premium discount program options, safety best practices – all powerful, clear workers' compensation solutions that lead to glowing results for employers across Ohio.

CompManagement's industry leading experts annually review their client's policy to ensure participation in programs that may garner the most premium savings. In doing so, clients annually save over \$120 million in workers' compensation premium paid. The two highest performing savings options administered by CompManagement are Group Rating and Group Retrospective Rating. Since implementation of the group rating program, groups administered by CompManagement have saved over \$2 billion. Since the implementation of group retrospective rating, clients have earned over \$83 million in refunds.

**Let the experts at CompManagement help reduce your premium today!**

**BRIGHT  
IDEAS**

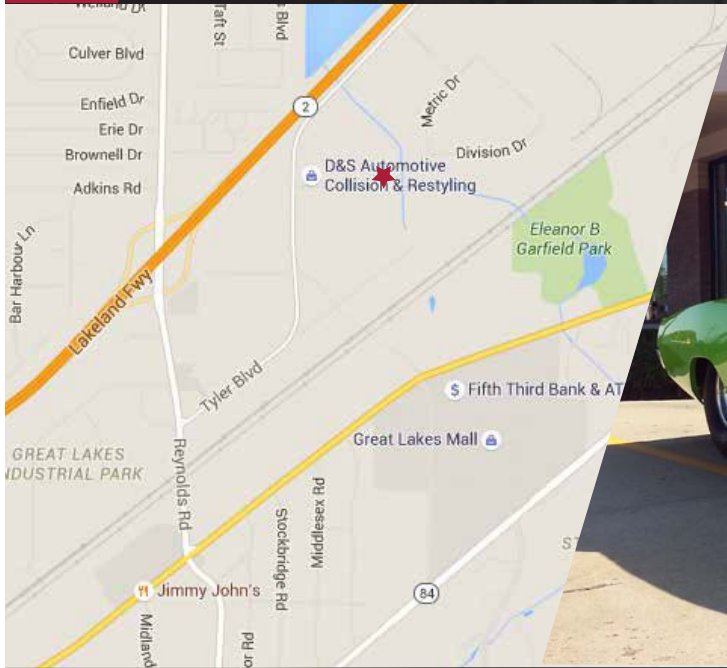
begin with **compmanagement**

**powerful solutions | glowing results**



4<sup>TH</sup>  
ANNUAL

# CRUISE-IN FOR RAINBOW BABIES



Saturday, July 29th  
10:00 AM - 2:00 PM  
Registration begins at 9:00 AM  
7588 Tyler Blvd. in Mentor  
*\$10 entry donation*



*All proceeds will be donated  
to the hospital.*

**WWW.DSAUTOCRUISEIN.COM**

# Open *for your* Business



**Tim Flenner**  
VP, Commercial Banker

**Andrew Meinhold**  
SVP, Market Manager

**Eryn Medved**  
VP, Commercial Banker

**Allen Weaver**  
VP, Commercial Team Leader

## Introducing a better business banking experience

### COMPANY OVERVIEW

Assets: **\$2.5 billion**

Deposits: **\$1.9 billion**

Capital: **\$200 million**

Employees: **Over 450**

Customers: **Over 74,500**

### Commercial Banking Division

7402 Center Street • Mentor, OH

Phone: **(440) 205-8100**

[www.ERIEBANK.bank](http://www.ERIEBANK.bank)

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Commercial Real Estate Acquisitions & Refinancing • Corporate Credit Cards  
Treasury Management Services



MEMBER FDIC



EASTERN LAKE COUNTY CHAMBER OF COMMERCE

2017

# Autumn Road Rally

Benefitting the Eastern Lake County Chamber Scholarship Fund

**SATURDAY, OCTOBER 7, 2017**

**STARTING LINE:** Lake Metroparks—Fairport Harbor Beach Parking Lot

**START TIMES:** Beginning at 2:00 pm—Pole Positions (start times) assigned

**FINISH LINE:** Secret Location—Teams must follow the clues & directions

Follow the clues, find the checkpoints, and master the games of skill.

The powers of observation will get you to the Finish Line, the Prizes and the Party!

Register your Team -two to four people per team. Penalty points for more than 4 people.

TEAM NAME \_\_\_\_\_

DRIVER \_\_\_\_\_

NAVIGATOR \_\_\_\_\_

Team MEMBER \_\_\_\_\_

Team MEMBER \_\_\_\_\_

Team MEMBER \_\_\_\_\_

Team MEMBER \_\_\_\_\_

\$25 per person





EASTERN LAKE COUNTY CHAMBER OF COMMERCE

2017

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**FINISH LINE:** Secret Location—Teams must follow the clues & directions to find it!

## Sponsorship Opportunity

Make sure your company is in the driver's seat with this great opportunity to be a sponsor of the 2017 Autumn Road Rally.

### **\$250 Sponsors get:**

- Your company name & logo on signage at the starting line, finish line and each skill stop
- Invitation for two to join the Party at the Finish Line (a \$50 value)
- Free Website Combo Ads for 1 year in 2018 (a \$165 value)
- The option to man a Skill Stop and have a front row seat on Fun!

# Are you ready to LiveHealthy?



- Fitness, weight and nutrition assessments
- State-of-the-art exercise equipment
- Indoor track
- Rock climbing wall
- Basketball court
- Pools for recreation, laps and therapy
- Group exercise classes
- Sauna and steam rooms
- Clinics and lectures
- Wellness coaching
- Stress management

**LiveHealthy**, a fitness center unlike any other in the area, will open January 2, 2018, inside the Mentor Wellness Campus. Our staff of exercise physiologists, athletic trainers, strength and conditioning specialists, health and wellness coaches, and dietitians will motivate you and help you succeed.

## Learn more at our Membership Kick-off Event!

Monday, July 17, 2017

**8 am - 7 pm**

**LiveHealthy** Membership Trailer  
Corner of Market Street and Munson Road  
Mentor, OH 44060

## Can't make the event?

The **LiveHealthy** Membership Trailer will be open Tuesday, July 18 through opening day.

Monday - Friday, 8 am to 7 pm

Saturday, 9 am to 12 pm

### Join early and save big on the one-time enrollment fee:

60% discount for members 1 – 500  
40% discount for members 501 – 1,000  
20% discount for members 1,001 – 1,500

To sign up for email updates, visit:

**LakeHealth.org/  
MentorWellnessCampus.**



**Lake Health**

**Mentor Wellness Campus**

# *Aggressive. Creative. Successful.*

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Immigration Law  
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Worker's Comp



[www.dworkenlaw.com](http://www.dworkenlaw.com)



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for more information.*

## **Cleveland Office**

1468 W. 9th St. • Ste 135 • Cleveland, Ohio 44113 • 216.861.4211

## **Painesville Office**

60 South Park Place • Painesville, Ohio 44077 • 440.352.3391





JULY AT THE MARKET....

Food trucks, fun and give aways!!

\*Different food trucks every week - In July Hunger Squad returns along with 216 Bistro and Smokin Rock N Roll. Gotta have lunch in the park!

\*All farmers on board including Rainbow Farms, Wayman Farms, Secor's Farms, Smith Fruit Farm and Natural Excellence Farm and Garden. Watch for Sweet Corn and more this month!

\*Special visitors from the City like Shoppe in the City, Starfish and Coffee, Morris Chiropractor, Lake Health, Mr. Chicken, WIC and Juvenile Diabetes. Be sure to visit them and learn about their businesses and pick up some free goodies.

\*FREE Ice Cream Day ....keep watching Facebook at PainesvilleNow for details & dates.

\*Heritage Farm Flowers return with great fresh cut flowers!

\*Smooth Rider smoothies and Pap's Kettle Korn – so good!

**SHOP LOCAL ~ SHOP FRESH**



**PAINESVILLENOW**

[WWW.PAINESVILLENOW.COM](http://WWW.PAINESVILLENOW.COM)



**M A Hurley Ins Agcy Inc**

Mary Anne Hurley, Agent  
8 N State Street, Suite 206  
Painesville, OH 44077  
Bus: 440-357-1133



State Farm, Bloomington, IL  
1211999



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CERTIFIED PUBLIC ACCOUNTANT

[Sharon@AccountingYearRound.com](mailto:Sharon@AccountingYearRound.com)

440-867-2451 Fax: 216-504-4017

1 Victoria Place, Suite 301, Painesville, OH 44077



## LAKECOUNTYSAFETYCOUNCIL

**Date:** Friday, July 28, 2017

**Time:** Registration 11:15 a.m. –  
Meeting & Program 11:30 a.m. to 1 p.m.

**Place:** Villa Croatia – Event Venue & Party Center

**Cost:** \$20 for LCSC Members & \$25 for Non-Members

**Speaker(s):** TBD

**Topic:** “Cell Phone & Business Safety- Distracted Drivers  
& Internal Use Precautions”

**RESERVATIONS:** Register online at  
[www.lakecountysafetycouncil.org](http://www.lakecountysafetycouncil.org)

**RSVP DEADLINE:** Monday, July 24, 2017

**SPONSORS:** HZW ENVIRONMENTAL  
CONSULTANTS, LAKE HEALTH & LAKE COUNTY  
CHAMBERS OF COMMERCE



**WHO'S LOOKING OUT FOR YOU**

Sievers is your Best Choice for 24/7 Protection

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Security Systems	Cameras & Recorders	
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Medical Alert	24...Hour Monitoring	

**440.352.4800 Call Judy Armington**



*We take pride in your turf!*

**Turf Pride**

**LAWNCARE SERVICE**

**440.516.8873**

[www.TurfPrideLawncare.com](http://www.TurfPrideLawncare.com)

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- Grub Prevention • Perimeter Pest Control

**LAKE kidzbiz**

Linking Family-Focused Businesses

[www.lakekidzbiz.com](http://www.lakekidzbiz.com)

**NO JULY MEETING – SEE YOU IN AUGUST**



## *Lunch & Learn*

Eastern Lake County Chamber of Commerce  
&  
Downtown Painesville Organization  
Present:

# *The Importance of Small Business Succession Planning*

**Wednesday, September 20, 2017**  
**11:30 AM to 1 PM**  
**Elks Lodge**  
**723 Liberty St., Painesville, OH 44077**

**Guest Speaker: Josh Strickland, Dworken & Bernstein**

**Registration: \$20/person @ [www.easternlakecountychamber.org](http://www.easternlakecountychamber.org)**

**For more information or to register by phone contact:**

**Linda Reed at 440.357.7572 or [Linda@easternlakecountychamber.org](mailto:Linda@easternlakecountychamber.org)**  
**David Polakowski at 440.352.6004 or [david@mainstreetpainesville.org](mailto:david@mainstreetpainesville.org)**



**Eastern Lake County**  
Chamber of Commerce





Do you want your parents to be just cared for or do you want them to live a meaningful and purposeful life?



## WORRIED ABOUT ALZHEIMER'S DISEASE AND MEMORY LOSS?

WILL MY MOM OR DAD BE ABLE TO LIVE A LIFE THAT IS FULFILLING AND MEANINGFUL?

WILL MY DAD OR MOM BE ABLE TO REMEMBER MY CHILDREN OR ME?

WILL MY MOM OR DAD BE ABLE TO BE INDEPENDENT?

**"SVAYUS" A PATENT PENDING PERSONALITY CENTRIC THERAPEUTIC ALZHEIMER CARE AT NO EXTRA COST!**

**IF LANTERN OF MADISON IS NOT YOUR HOME? YOU ARE PROBABLY PAYING WAY MORE FOR WAY LESS**

### Our clients said

"We are living up at the Lantern" By GB

"I'm extremely impressed with the program. My mother is able to carry out meaningful conversations. Her attention is better, memory seems to be better. She is off her PRN medications such as Ativan, Xanax, Seroquel." By B.T


"Our mother is coming out of her room, our visits with our mother is very quality oriented. We are able to interact better with our mother and spend more quality time together." By T.S

"My mother is out of her room more, she is socializing more and her pain level is low. All her PRN medications are down" By P.C

**FOR INFORMATION AND AN EXPERIENCE  
CALL SHANNON AT (440) 497-0797**

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FUEL is a nonprofit organization for future emerging leaders of Lake County, Ohio from the age ranges of 21-40 years old. FUEL seeks to develop, connect, empower and retain young professionals in Lake County by creating opportunities and pooling resources through member socialization and education. The organization offers the ability to meet, network, and socialize with other young professionals that live and/or work in Lake County and the opportunity to hear informative speakers from a wide variety of professions and backgrounds

**BRING A GUEST:** Existing FUEL members/attendees will receive a \$10 gift card (gas, iTunes, etc.) if they bring a friend or colleague who has NEVER attended a FUEL event before. One per person per event. While supplies last.

### JULY 20 FUEL MEETING ETIQUETTE DINNER

Which fork?! Business and formal dinners can be intimidating - learn from the pros how to handle these situations at Molinari's on July 20 from 5:30-7:30. We'll enjoy a delicious 3-course meal and informative presentation. \$25 / \$30 (includes wine) per person. This FUEL event is proudly sponsored by Cohen & Company.

RSVP to [fuel.lakecounty@gmail.com](mailto:fuel.lakecounty@gmail.com)

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council of smaller enterprises

### **Exploring the Benefits of the Goldman Sachs 10,000 Small Businesses Program**

Peer learning, relevant and information-packed courses, help in identifying opportunities and the chance to build long-lasting relationships are four of the benefits of the free Goldman Sachs 10,000 Small Businesses Program. [Learn more about how this program could help your small business grow.](#)

### **Getting Away: 4 Ways to Recharge Without Neglecting Your Business**

Don't think you can get step away from your business for a vacation this summer without everything crumbling down? You're wrong! Here's [how to get away from your business to recharge your batteries](#), while still staying connected to what's happening at your company.



### **The RealWorld Numbers Behind an Energy Project**

Here's a real-world example of exactly [how much money one Northeast Ohio manufacturing company saved](#) following its energy project.

Our partners at COSE are a FirstEnergy Administrator and will help you [apply for cash rebates and incentives](#) for lighting, HVAC, and specialty equipment that will **improve the ROI of your energy project**. Don't miss out on getting paid for making energy efficient upgrades and reducing utility expenses. Don't delay! They'll also assist you with an [energy audit](#) and line up your project through [COSE's Contractor & Distributors Network](#) with quotes to determine if your business qualifies for a rebate. Please contact Andrew Smyser, Energy Manager at (216) 592-2432 or [asmysen@gcpartnership.com](mailto:asmysen@gcpartnership.com).



*Economic Impact    Community Engagement    Cultural Assets*

Lake Erie College is delighted to let you know about the 2<sup>nd</sup> Annual ARTS Gala! This event is not just about supporting an institution that has been a pillar of our community for 160 years; it is an opportunity to celebrate the importance of the Arts to our community. As the only four-year institution of higher learning in our area, Lake Erie College plays a special role in serving the Arts and Culture needs of the region. The Arts are good for business; the Arts are a symbol of a strong community; the Arts are a means of communicating in ways to which we can all relate.

Please save the date and plan on joining us for an extraordinary evening of food, drink and fine arts. Festivities include cocktails and hors d'oeuvres, a farm-to-table dinner, live performing artists and both silent and live auctions – all supporting the revitalization of the Arts at Lake Erie College.

For more information, please contact Pam Palermo, sr. director of development at 440.375.7225 or [ppalermo@lec.edu](mailto:ppalermo@lec.edu)



## **Z** Zito Insurance Agency, Inc.

### **The SOCA self-funded medical plan. A big opportunity for small employers.**

This new self-funded multiple employer welfare arrangement (MEWA) lets smaller employers join together to share in the overall claims risk. By being part of a larger, self-funded pool, employers have financial protection backed by Anthem's stop loss coverage.

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- Coverage for claims run-out/terminal liability coverage
- Expanded wellness offerings
- Specially discounted rates on options for SOCA-exclusive specialty products including dental, vision, life, optional life and disability

**Find out more about the SOCA Benefit Plan.** Contact Joe Turi, Vice President, Group Benefits, Zito Insurance Agency, Inc. at 440-299-5228 or [easternlakechamber@zitoinsurance.com](mailto:easternlakechamber@zitoinsurance.com).



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Lake-Geauga Recovery Centers, Inc. provides a wide range of services for adults whose lives have been affected by their own or another's use of alcohol or drugs, by problem gambling or by mental illness.

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**Painesville Office**  
134 S. St. Clair  
Painesville, OH 44077

If you have questions about addiction or recovery, please call  
Lake-Geauga Recovery Centers at **(440) 255-0678**  
or visit our website at [www.lgrc.us](http://www.lgrc.us)



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\*Discount only applies to Chamber members who do not already have Anthem insurance. Anthem Blue Cross and Blue Shield is the trade name of Community Insurance Company. An independent licensee of the Blue Cross and Blue Shield Association. ®Anthem is a registered trademark. The Blue Cross and Blue Shield names and symbols are the registered marks of the Blue Cross and Blue Shield Association.

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