



Chamber of Commerce

May General Membership Meeting

Putting the LAKE in Lake County

Presented by:

Peter Zahirsky, Director of Coastal Development with the Lake County Port & Economic Development Authority & Brenda Culler, with the ODNR Office of Coastal Management

Date: Thursday, May 25, 2017 Time: 11:30 am to 1:00 pm

Place: Perry Community Center

2800 Perry Park Road, Perry

Catered by: Chow Down

\$20 per person.

RSVP by: May 19 online at

www.easternlakecountychamber.org

or by calling 440-357-7572

The Lake County Coastal Development Plan and the Landside Communities Master Plan, released

in 2005 and 2006 respectively, proposed a number of projects that would enhance public access to Lake Erie and facilitate economic development. Lake County has already seen



quality of life for residents, but also help to retain and attract new talent to Lake County. Further, they

> encourage private sector investment along Lake Erie that will create economic growth in the long term. There is still a long way to go, but the momentum is growing and Lake County's

significant progress in implementation of the plans. These developments not only improve the

stakeholders are working together to bring the full scale of the coastal plans to fruition.

Breakfast with the Lake County Commissioners



Date: Friday, May 5, 2017 **Time:** 8:00 am to 9:30 am

Place: Painesville Township Hall

55 Nye Road

Painesville Township

Cost: \$5 chamber members; \$10 non-chamber members

Breakfast provided by: Upscale Eats

RSVP: Call 440-357-7572 or online at

www.easternlakecountychamber.org by 4/28/17

2017 Board of Directors

Executive Board of Directors

President
1st Vice President
2nd Vice President
Treasurer
Group

Past President

Allen Weaver Ame West Chris Brill Packard Chris Bartlett

Erie Bank West Orchards Lake Health Jones Battles

David Komjati KeyBank

Board of Directors

Rita Camardo **Northwest Savings Bank Sallie Christian Layton Physical Therapy Beth Debevc Debonne Vineyards** Jim Gray **JPG Advisors Mary Anne Hurley Hurley State Farm** Tara Isbelle **Huntington Bank** Lisa SchwentnerJoles Lew's Reliable Heat & AC **Thomas Mitchell** The Marshfield Group **Elias Nunez Pollutro-Rossley Insurance Agency**

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Lisa Snyder Midwest Materials
Joshua Strickland Dworken & Bernstein
Joey White Handouts

Legal Liaison

Neil Conway Land Title

Chamber Staff

Linda Reed Executive Director
Kathleen Obrenski Office Administrator
Katrina March Membership Manager

Mission Statement:

The Eastern Lake County Chamber of Commerce exists to promote, support and guide the business and civic communities of which we serve.

Serving: Concord Township
Fairport Harbor
Grand River
Leroy Township
Madison Township
Madison Village

Painesville City Painesville Township Perry Township Perry Village



North Perry Village

One Victoria Place, Suite 265A Painesville, OH 44077 (440) 357-7572

Website: www.easternlakecountychamber.org



2016 First Place Team - Ed Klco and Lilly Sarosy

PUTT PUTT TOURNAMENT THURSDAY, AUGUST 10, 2017 5:00 TO 7:30 PM

Red Mill Golf Practice Center 4243 Red Mill Valley Road Perry

The Eastern Lake County Chamber of Commerce invites you to a different kind of golf outing to benefit our scholarship fund.

For more information, please feel free to contact the chamber office at 440-357-7572 or email any of us at:

Linda Reed <u>linda@easternlakecountychamber.org</u>

Kathleen Obrenski kathleen@easternlakecountychamber.org



Hole Sponsors will receive:

Company logo on sign at the Hole Cost \$50

Event Sponsors will receive:

Table in registration area to network with guests and promote your business along with a Sign at the Club House Cost \$300

Cost to Participate:

\$25 per person includes:

- 18 holes of putt putt
 Dinner provided by Mama
 Roberto's
- One complimentary adult beverage

GOLFERS PLEASE REGISTER BY AUGUST 4, 2017

Don't have a foursome? That's OK, we'll make sure to place you with a fun group.

SPONSORS PLEASE CALL THE CHAMBER OFFICE BY JULY 21, 2017

All money raised at this event will go towards our scholarship fund.

3 Ways to Turn Your Tax Refund Into a Lasting Investment

by NMS Certified Public Accountants and B. E. Conrad

Most of us are anxiously awaiting the arrival of our big fat tax refund. The majority of taxpaying citizens get money back from the government every year, but not all of us make the most of that windfall.

If you get a tax refund every April and find yourself broke again by May, you are not alone. While having thousands of dollars at your disposal may feel good, simply spending that money could be a big mistake. Instead of letting your tax return slip through your fingers, why not turn that governmental windfall into lasting investment instead? Here are three smart ways NMS can help you turn your tax refund into an investment that will keep paying dividends year after year.

Open an IRA

Why not use the money from your tax return to get an IRA started? You could qualify for a tax break, further increasing the value of your refund and helping you save for the future.

If you already have an IRA, you can use your tax return to beef up your savings and make your retirement more comfortable. The longer you have until retirement, the more your tax refund could grow over time.

Improvements to Your Home

Using your tax refund to make improvements around your home could increase the value of the property and help you build wealth for the future.



Investing your tax refund in new energy-efficient appliances, can make your tax refund stretch even further. These more energy-efficient appliances can help you save money every month, which you can use to beef up your retirement savings or expand your emergency fund.

Buy Dividend Stocks

Getting started may not take as much money as you think, but using your tax refund to set up a stock portfolio can pay dividends -- literally. Investing in dividend stocks is a great way to diversify

your portfolio, diversify your income and build wealth for the future.

For a few thousand dollars, you can buy a mutual fund that invests in dividend-paying stocks from a variety of different industries. That diversification enhance the value of your portfolio and you will be rewarded for your decision every time you cash your dividend check.

Turning your tax refund into a lasting investment is not hard. It just takes dedication and some

research. You do not have to invest your entire refund check either. Just hold back a portion for a big splurge, then invest the rest for a more successful future.

<u>NMS</u> is a full-service accounting firm providing tax accounting, payroll, and wealth management services in the NE Ohio region. Our goal is to keep our clients fully compliant while also helping to ensure you reach financial success.

Contact Us Today To Learn What We Can Do For You

Chardon

Chardon Square 440-510-1900

Mentor nms-cpa.com

Middlefield 888-942-8111 Twinsburg

Big Topics for Small
Business Brought to
you by: Paychex and
the Eastern Lake
County & Mentor Area
Chambers of
Commerce



Learn ways to improve the performance of your business by joining us for a series of workshops on topics especially relevant to smaller businesses.

Dates: See below - register for one, two, three or all four

Time: 7:30 am to 9:30 am - All workshops will begin with a light breakfast

Place: Holiday Inn Mentor 7701 Reynolds Road

Mentor

Cost per Workshop: \$10 Chamber Members (max 40 people per session)

RSVP: RSVP online at www.easternlakecountychamber.org or by calling 440-357-7572 at least 4 days prior to event date.

1. Tuesday, May 2, 2017 - The 4 Ways to Grow Your Business

It may sound simplistic, but there are really only four fundamental ways to grow your business and make it more valuable. Find out about each.

2. Tuesday, May 9, 2017 - Approaching Marketing Strategically

A business may survive with poor records, insufficient finance, or a lack of management skills, but it can't last long without customers. Marketing is what helps make the phone ring.

3. Tuesday, May 16, 2017 – Sustaining a Competitive Advantage

How to perform a competitive analysis of a business and develop a differentiation strategy.

4. Tuesday, May 23, 2017 - Working on, Rather Than in, Your Business

Businesses often fail to reach their full potential because their owners spend too much time as a business worker and not enough time as a business manager and promoter.

Sponsored by:





Eastern Lake Conty Chamber of Commerce Social Media Photo Contest #ChamberClient

Participation: Participants must be a chamber member. New members at any point during the contest are welcome to enter.

Rules: Take a photo of you (your staff) and a customer. Post your photo(s) to Facebook, Instagram, and/or Twitter and make sure to tag the Eastern Lake County Chamber of Commerce AND use hashtag #ChamberClient. The more photos you enter, the better chance you have of winning. Deadline to enter photos is 5pm on 7/31/17.

Winners Two winners will be chosen at 3:00 pm on Saturday, August 5, 2017 at Adventure Subaru, 1991 Mentor Avenue in Painesville Township. One winner will be chosen at random from the photos entered, so make sure to keep sending photos often for your best chance of winning. One winner will be selected based on the best photo entered throughout the contest. The more creative, the better.

Winners will receive

Chamber Member \$300 Your Customer \$100

Be Creative! Be InspiringWe want to see your best shot!











PHOTO CONTEST

Enter to win \$300 for you and \$100 for your client!
www.easternlakecountychamber.org



Golden Retrievers in Need Rescue Service, Inc. (G.R.I.N.) is a non-profit, 501(c)(3) organization totally staffed by volunteers and have over 600 active members. We serve Northeastern Ohio and many outlying surrounding areas that do not have a local golden rescue.

Goldens come to us from various sources including shelters, pounds, strays and owner surrenders. G.R.I.N. is served by a Board of Trustees who are elected each year and are responsible for various teams within our organization. Our IFA Team is responsible for intake, foster homes and adoption for each G.R.I.N. golden.

They work with our local vet partners to ensure that every G.R.I.N. dog has the necessary medical attention that is needed including all shots and preventative medicines as well as spayed or neutered before being placed in a forever home. To date, we have placed approximately 2,600 goldens in their forever homes.

Welcome!

New Chamber Members



INSURANCE

STEVEN ABBOTT STATE FARM STEVEN ABBOTT

447 South Street Chardon, OH 44024 440-285-3545

www.stevenabbottinsurance.com

Description: Our mission is to help people manage the risks of everyday life, recover from the unexpected and realize their dreams.

NEW HOME CONSTRUCTION

KHOVNANIAN HOMES TERRI DAVIS

157 Amy Avenue Madison, OH 44057 440-307-4040

www. KHov.com

Description: We believe your home should clearly reflect your unique style, so diverse homes are a trademark of our communities. We build homes as we would build our own, with the utmost care & excellent material.

WINDOW TREATMENTS

WELL DRESSED WINDOWS EILEEN ZIMMERMAN

2329 Stanford Drive Wickliffe, OH 44092 440-498-9119

www.dressedwindows.com

Description: We sell custom window treatments to homeowners, interior designers, and businesses including blinds and shades, draperies and curtains, valances, swags, and cornices. We love working with challenging windows such as arch tops, two story windows, french doors, bay windows, etc. There is no charge for a consultation. Our motto is "We Dress Naked Windows"!

We hope to see you soon & often!

The following organizations have recently made an important investment in their business by joining their chamber.

We thank them and hope you will consider them for all your personal and professional needs.

HAIR & NAIL SALON

CICERO'S HAIR & NAILS IN SOLA STUDIOS EILEEN CICERO

6994 Heisley Road, Studio #3 Mentor, OH 44060 440-346-4401

Description: Hairstylist and Nails. Beauty products.

HEALTH & WELLNESS

BRANCHES OF WELLNESS ERIN HILL

70 South Park Place Painesville, OH 44077

440-639-8181

www.branchesofwellness.com

Description: Offering Yoga and Fitness Classes, private and corporate classes, Massage therapy, Reiki treatments and certification, and many other Healing Arts modalities and services.

INSURANCE

NEW YORK LIFE INSURANCE COMPANY ANMARIE BASCO

7555 Hobby Horse Lane Mentor, OH 44060 440-796-6687

www.newyorklife.com/agent/abasco

Description: I offer a variety of products that can help you meet a number of insurance and financial needs, including, but not limited to college funding, retirement, managing costs for extended periods of care.

Welcome to the Eastern Lake County Chamber of Commerce!



COMPANY OVERVIEW

Assets: \$2.5 billion

Deposits: \$1.9 billion

Capital: \$200 million

Employees: Over 450

Customers: Over 74,500

Commercial Banking Division

7402 Center Street • Mentor, OH Phone: **(440) 205-8100**

www.ERIEBANK.bank



Business Experience Better Banking

Introducing a better business banking experience

ERIEBANK brings a new level of banking experience to business customers. We focus on building exceptional relationships and are known for our high level of personalized service.

Our commercial lending team understands the business community and are familiar with the local economy and market conditions.

This, combined with our ability to make local-level decisions, results in faster turnaround times to keep your business on the track to success. Big or small, ERIEBANK offers customized solutions to fit your unique situational needs.

Experience better banking at ERIEBANK. Call us today!

Commercial and Industrial Loans • Lines of Credit • Equipment Leasing

Commercial Real Estate Acquisitions & Refinancing • Corporate Credit Cards

Treasury Management Services



MEMBER FDIC

We're Investing in Your Health.

Opening in June 2017:



Perrico Health Campus

Located at Interstate 90 and Route 306, across from Lakeland Community College, this beautifully designed campus will feature physician offices, advanced diagnostic services, physical therapy, spa/retail area and more.

Opening Early 2018:



Mentor Wellness Campus

Located at the corner of Market Street and Munson Road, the Mentor Wellness Campus will offer new options for health and wellness, including a membership-based fitness center that will merge traditional fitness with medically supervised activities and wellness services.



To learn more or to sign up for Lake Health updates, visit lakehealth.org.

Art for Alzheimer's

A CANVAS & COCKTAILS FUNDRAISER



HOSTED BY THE LANTERN OF MADISON 2041 HUBBARD
ROAD MADISON, OHIO
THURSDAY, MAY 18TH 2017 6-8PM
COST IS \$30 PER PERSON- INCLUDES CANVAS, ART
SUPPLIES, APPETIZERS AND 2 DRINK TICKETS

RSVP TO SHANNON TO RESERVE YOUR SEAT @ 440-339-5135 OR SREGIUS@LANTERNOFMADISON.COM BY 5/11/2017

THANK YOU TO OUR INSTRUCTOR JANEANE FOR HER GENEROUS DONATION WWW.STELLASDREAM.ORG

Spend your summer at the lake... Lakeland East in Madison!

Take summer semester classes to get ahead or catch up on coursework.

Summer session classes are now offered close to home at Lakeland East in Madison.

201 Water Tower Dr. • Madison, OH • 44057

Full summer session (8 week): June 12 - Aug. 6

Take a peek . . . at what your first semester could look like.

Suggested courses for Lakeland East new AA/AS students*

Summer 2017

40601	BIOL 1140	Human Biology	MTWR	10-11:15 a.m.	3 Cr. Hr.
40602	BIOL 1200	Biology/Health (Lecture)	MTWR	1-2:15 p.m.	4 Cr. Hr.
40603	BIOL 1200	Biology/Health (Lab)	MTWR	2:30-3:50 p.m.	0 Cr. Hr.
40604	GEOG 1600	World Regional Geography	MW	9-11:30 a.m.	3 Cr. Hr.
40605	MATH 0850	Beginning Algebra	MTWR	10-11:15 a.m.	3 Cr. Hr.
40606	MATH 1550	Statistics	MTWR	2-3:50 p.m.	4 Cr. Hr.
40607	PHIL 2000	Comparative Religion	TR	9-11:30 a.m.	3 Cr. Hr.
40608	PSYC 1500	Intro to Psychology	MW	Noon-2:30 p.m.	3 Cr. Hr.

*Course suggestions assume no developmental coursework is required.



View the summer schedule at lakelandcc.edu/east.





Opportunity starts HERE



We offer smart, flexible solutions designed to meet your ever-changing needs. All delivered through a personalized, community bank relationship—with people who are committed to helping the local business community thrive.

Learn more today.

Concord Branch 7595 Crile Road Concord, OH 44077 (440) 352-1072





The Cost of Fairness and Developing a Budget For Litigation

When faced with a problem not of my own causing, I hear my father's words echoing in my head, "life isn't fair." All of us are constantly reminded of the cruel reality that we live in a world that is not always just. Just turn on the news. Bad things routinely happen to good people, and good things happen to bad people without any apparent justification. Buddhists believe that over many lifetimes karma will eventually even out the scales, but for those who cannot wait for the next incarnation, an attorney is probably the next best option.

Unfortunately, unlike cosmic justice, lawyers bill by the hour, so when your business is faced with litigation the restoration of fairness is more complicated than just winning your case at trial. Contrary to most people's belief, even if you win your case you will almost always be responsible for your own legal fees and costs. Unlike the majority of other jurisdictions throughout the world where the losing party is responsible for the prevailing party's reasonable attorneys' fees, in the United States, litigation costs are apportioned to the parties pursuant to the "American Rule." Under the American Rule each party is responsible for their own litigation expenses, regardless of outcome, unless they are specifically entitled to recover them by contract or statute. Even if a party's claim entitles it to the recovery of its litigation expenses, a party seeking such expenses must still take its case through trial, obtain a judgment in its favor and hope its opponent still has money left over to reimburse it. Since only 2%-3% of civil cases go to trial, recovery of your litigation costs are a very long shot indeed.

When legal costs have the potential of equaling or exceeding your potential recovery at trial, businesses must take steps to prevent pyrrhic victories. When litigation is necessary the ambiguous concepts of winning or fighting for the principle of the matter should not steer strategy. Instead, the best business practice is to perform a cost benefit analysis to seek out the best net economic result. In some cases that may mean taking a case to trial, whereas in others cases, as unpleasant as it may be, your business might be better off holding its nose and paying its opponent to go away.

The best tool to put you on the path of obtaining the best net economic result is to develop a preliminary budget with your legal advisor. When you first meet with your legal team, it is just as important for you to share your risk tolerances and desired outcomes as it is to discuss the operative facts of the case. Based on your situation, your attorney should be able to tell you whether your goals are realistic and give you the best options for obtaining them while hedging against any risks your business may be exposed to. As a part of this analysis, you and your attorney should discuss the approximate costs of obtaining these goals from the inception of the case to trial.

A business whose former employee is violating a non-compete will have a different legal strategy than a business who is suing their customer for non-payment on an account, but all civil cases generally have the same stages in their life-cycle: Stage 1 - Investigation, Stage 2- Initial Pleadings, Stage 3 -Discovery, Stage 4 - Dispositive Motions, Stage 5 -Trial, and Stage 6 Appeal and Enforcement. The risk to the business seeking to enforce the non-compete is immediate, thus justifying the immediate expense of pursuing a preliminary injunction, whereas the risk to a business collecting on an account will likely not be realized until later in the litigation enabling it to avoid any significant expenses until it gets to the discovery and trial stages. Understanding your risk and how much each stage will approximately cost will help you decide when to dig in your heels or when to consider a compromised resolution.

Whether you are bringing or defending the lawsuit, civil litigation is expensive both terms of time and money. Life isn't fair, and it is easy to get bogged down in the emotional morass of litigation. While everyone should aspire to do justice, in the world of business litigation, developing a litigation budget and seeking the best net economic result will help get you out of court, and back to business as usual.

Grant's practice focuses on Business Law and Commercial Litigation. During his career, he has successfully represented a wide variety of business clients at trials, appeals and alternative dispute resolution. Grant has extensive experience in the following areas of law: director and officer liability, minority shareholder rights, breach of contract, commercial lease disputes, banking, construction disputes, creditor's rights, e-commerce, employment disputes, environmental litigation, mechanic's liens, property rights, professional negligence, receivers, stock fraud, defamation, foreclosure, international discovery assistance, commercial loan workouts, the Uniform Commercial Code, the Telephone Consumer Protection Act of 1991, and Ohio's Consumer Sales Practices Act





60 South Park Place Painesville, Ohio 44077 440 352-3391

www.dworkenlaw.com

¹ John Barkai, et al., *A Profile of Settlement*, Court Review: The Journal of the American Judges Association, 42:3-4 pp. 34-39, (2006).

Go One-on-One With Motivated Buyers

The Cleveland B2B Matchmaker is a unique opportunity to go one-on-one with customers who want to buy from you.













Registration Information

How to Register:

Online at www.mentorchamber.org/smallbusinessexpo or via phone at 440.255.1616. *This is a prepaid event*.

Chamber Members – Vendor Table

6-foot EXPO Vendor Table	
Non-Members – Vendor Table 6-foot EXPO Vendor Table	\$400
Attendee Registration – Includes continental bro	







Mark your calendars and register for this county-wide small business event. Visit and network with businesses from across Lake County during the EXPO. Plus, take advantage of attending six different small business learning workshops on topics covering marketing, networking, financing and more!

4 reasons you can't afford to miss this event:

- New business! Develop business leads and new customers.
- #2 Invaluable Networking Network with peers in the Lake County small business community.
- #3 New ideas Shop for new innovative products and services to meet the needs of your business.
- #4 Learn Take advantage of small business workshops covering critical topics for small businesses.

Schedule at a Glance

Registration and Continental Breakfast	8:15–9 a.m.
EXPO Trade Show Area is Open	8:15 a.m. – 1 p.m.
Concurrent Workshops	9–9:45 a.m.
Concurrent Workshops	10–10:45 a.m.
Concurrent Workshops	11–11:45 a.m.
Networking Lunch	noon – 1 p.m.

Track 1

9-9:45 a.m. **Ransomware and Best Practice Avoidance Techniques**

Almost two-fifths of businesses in the U.S., Canada, the U.K., and Germany have been hit in the last year by a ransomware attack, according to a survey by security firm Malwarebytes. Learn some ways you can avoid this cyber crime and keep your company's files and drives safe. Speaker: John Griffin, Griffin Technology Group

10-10:45 a.m.

The Small Business Tune Up

Business Development Center

Not only does your car need frequent tuneups to stay in working order... so does your business. The last thing you want is a business breakdown. Join Gretchen for this fast-paced session that will dig into the key "tune-up" items you should address in your business. Topics will include key tips for keeping your marketing, operations, human resources, financial and management systems in high performance mode. Come and rev up your money making engine! Speaker: Gretchen Skok DiSanto, Lakeland's

Business Management Department and Small

11-11:45 a.m. Ready, Set, Go.

Gain a basic understanding of what you will need to do to prepare to apply for a loan. Whether a startup or established business, learn local resources available. various financing options and what banks look for when lending money. Speakers: Cathy Walsh, SBDC at Lakeland, Tom Sangrik, SBA and Dennis Boose, Dollar Bank

Track 2

9-9:45 a.m. **Why Social Media is Still About People**

While you are monitoring analytics, tracking engagement, and targeting demographics on your computer screen, it's easy to forget that you are still talking to people. Social media is not about vomiting as much content as you can onto your customers' phones. It's still about real connectivity. When @Noah, @Jack, @Biz, and @Ev started Twitter, they did so to combat Ioneliness. They did so to create connections and shorten the distance between people. We'll look at creative content, relatable brands, and the most successful people behind-thescreens. How can you still be real with so many miles (and pixels) between you and vour customer? Here's how.

Speaker: Elizabeth Connor, EWC Media

10-10:45 a.m. **Content is Queen**

You've heard it over and over again – content is the key to marketing. Well, that's true! The way we market has changed forever. There are more and more opportunities to share your expertise in ways that really can position you and your company as the experts. In this session we'll explore: where to find content,

how to pull content to you, where to share content, and how to maximize its impact. Speaker: Diane Helbig, Seize This Day

11-11:45 a.m. **Network Your Way to Success Panel**

Networking is critical to being successful in business today, no matter the size or function of your company or organization. Attend this panel discussion to learn some best practices in networking in our local community to help you in your personal and professional development. Panelists: Nate Bell, Zito Insurance Agency Brittany Giomuso, TraceBack Screenina Chad Gourley, Torva Local Shannon Majewski, Big Brothers Big Sisters of Northeast Ohio Facilitated by: Al DiFranco, Mentor Area Chamber of Commerce



GOLF OUTING

POWDERHORN GOLF COURSE

FRIDAY, JULY 28, 2017

DETAILS—DEADLINE TO REGISTER 7/17/17

Date: FRIDAY, JULY 28, 2017

Place: POWDERHORN GOLF COURSE

Format: Four-person Scramble **Times:** 9 AM: Registration

Continental Breakfast

10 AM: Shotgun Start

COST:

- ◆\$115.00 golf package per player which includes:
 - Greens & cart fees
 - ◆Continental breakfast
 - ◆Light Lunch & Dinner
- ◆\$20 (per person) for SuperTicket :
 - includes 2 mulligans,
 - Chipping Challenge entry
 - Putting Contest entry
- ◆\$460 foursome or \$540 foursome w/SuperTicket

Register and pay online at easternlakecountychamber.org or mail check to :

Eastern Lake County Chamber of Commerce One Victoria Place, Suite 265A Painesviille, OH 44077

Phone: 440-357-7572

Email: linda@easternlakecountychamber.org

www.easternlakecountychamber.org

◆Not a Golfer? You are welcome to join us for dinner— \$30 per person

Golf Registration Total Enclosed: \$
Player #1 Company Name: Email: Phone: Super Raffle: Yes No
Player #2
Company Name: Email: Phone:
Super Raffle: Yes No
Player #3 Company Name: Email:
Phone:
Super Raffle: Yes No
Player #4 Company Name: Email: Phone:
Super Raffle: Yes No

Prizes also happily welcomed!

Donate a little something from your company and be a hero.

We prizes!

GOLF OUTING

POWDERHORN GOLF COURSE

FRIDAY, JULY 28, 2017

WHAT BEST FITS YOUR COMPANY?	HOLE SPONSOR	TURN SPONSOR	BEVERAGE & SNACK STATIONS SOLD OUT	BREAKFAST SPONSOR	DINNER SPONSOR
PRICES:	\$150	\$200	\$300	\$350	\$500
THANK YOU FOR YOUR	Sign at the tee with your company name. Sitting at the hole? We'll provide the table Listing in the chamber newsletter &	Sign at the turn with your company name. Sitting at the turn? We'll provide the table Logo & listing in the chamber newsletter,	Sign with your company name at the Beverage/ Snack Station. We'll provide the table Logo & listing in the chamber newsletter, event	Sign at the breakfast pavilion with your company name Logo & listing in the chamber newsletter, event	Sign at the dining room with your company name Logo & listing in the chamber newsletter, event
	Opportunity to promote your business at the hole Breakfast/ Lunch provided for 2 (Dinner available at \$30 pp)	event program, and our website Opportunity to promote your business at the turn Breakfast/ Lunch provided for 2 (Dinner available at \$30 pp)	program, and our website Opportunity to promote your business at your station Breakfast/Lunch provided for 2 (Dinner available at \$30 pp)	opportunity to promote your business at breakfast Breakfast/Lunch provided for 2 (Dinner available at \$30 pp)	program, and our website Opportunity to promote your business at late lunch/dinner Breakfast, Lunch & Dinner provided for 2

Contact Name:	
Company Name: _	
Email Address:	
Type of Sponsorsh	ip (or prize donation)



The Southern Ohio Chamber Alliance (SOCA) has joined with Anthem to create a new health program that can lead to more rate stability -- and it could offer potential savings for groups with 50 or fewer employees. This new self-funded multiple employer welfare arrangement (MEWA) lets smaller employers join together to share in the overall claims risk. By being part of a larger, self-funded pool, employers have financial protection backed by Anthem's stop loss coverage.

In addition to financial protection, this innovative alternative offers:

- Competitive rates
- Fixed, predictable monthly payments
- A variety of plan designs, including four PPO and three HSA options
- Anthem's broad Blue Access PPO Network and National Rx Formulary
- Coverage for claims run-out/terminal liability coverage
- Expanded wellness offerings
- Specially discounted rates on options for SOCA-exclusive specialty products including dental, vision, life, optional life and disability

Find out more about the SOCA Benefit Plan. Contact Joe Turi, Vice President, Group Benefits, Zito Insurance Agency, Inc. at 440-299-5228 or easternlakechambers@zitoinsurance.com.





MADISON HISTORICAL SOCIETY INVITES YOU TO A



Tickets Available At

Madison Historical Society • Wed. – Thurs. 11 am – 4 pm

136 West Main St. • 440-417-1959

Madison Public Library ■ Mon. – Fri. 9 am – 8 pm , Sat. 9 am – 5 pm

6111 Middle Ridge Rd. • 440-428-2189



FREE perk with your membership





This is a great opportunity to network! Every member gets 30 seconds to say whatever you want about your business. Members can bring business cards, literature, flyers, and a door prize to promote your business and keep the event fun.

Thursday, May 4, 2017 - DECAF

8 to 9 am

Edward Jones - Stacey Smaretsky

7330 Little Mountain Road

Mentor

Thursday, May 18, 2017 - DECAF

8 to 9 am

Bella Donna Salon & Spa

150 Main Street

Painesville





Wednesday, May 24, 2017

8 to 9 am

Powderhorn Golf Course

3991 Bates Road

Madison

Wednesday, June 28, 2017

8 to 9 am

NovaCare

774 South Broadway

Geneva0

To help us better serve you - please remember to make a reservation. PLEASE NOTE: Cost to non-chamber members is \$10 (cash or check only) and must be paid at the door - receipts will be available at registration.

MORSE van lines



Weekly Trips to Florida Over 50 Years in Business (440) 352-2600

www.MorseVanLines.com / info@MorseVanLines.com



LAKECOUNTYSAFETYCOUNCIL

Date: Friday, May 19, 2017

Time: Registration & Breakfast: 7 a.m.

Keynote Speaker & Seminars: 8 to 11:45 a.m.

Place: Lakeland Community College

Cost: FREE

Speakers & Topics: **Keynote Speaker**: Brad Hurtig **Seminars:** Safety Analysis Question & Answer – Scott

Turner (and) Narcan in the Workplace –

Dr. Nancy Rodway

RESERVATIONS: Register online at www.lakecountysafetycouncil.org

RSVP DEADLINE: Monday, May 15, 2017

SPONSORS: HZW ENVIRONMENTAL CONSULTANTS, LAKE HEALTH, EA GROUP,

SAFETY COMPLIANCE ASSOCIATES, THE RESERVES NETWORK, AEXCEL CORPORATION,

LAKE COUNTY CHAMBERS OF COMMERCE



FUEL is a nonprofit organization for future emerging leaders of Lake County, Ohio from the age ranges of 21-40 years old. FUEL seeks to develop, connect, empower and retain young professionals in Lake County by creating opportunities and pooling resources through member socialization and education. The organization offers the ability to meet, network, and socialize with other young professionals that live and/or work in Lake County and the opportunity to hear informative speakers from a wide variety of professions and backgrounds

BRING A GUEST: Existing FUEL members/attendees will receive a \$10 gift card (gas, iTunes, etc.) if they bring a friend or colleague who has NEVER attended a FUEL event before. One per person per event. While supplies last.

Date: Thursday, May 18, 2017

Time: 5:30-7:30

Place: The Reception Center at Brunner Sanden Deitrick

Funeral Home, 8466 Mentor Avenue, Mentor

Topic: FUEL Talk & Networking

Email us at: fuel@lakecountyfuel.com

www.lakecountyfuel.com



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council of smaller enterprises

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440.428.4666





Date: Wednesday, May 3, 2017

Time: 8:15am-9:30am

Place: County Captains, 35300 Vine Street, Eastlake

Facilitator:

Topic:

RSVP: By Monday, May 1st online at www.lakekizbiz.com under "Events" or

call 440-974-1198 (ProMark Enterprises / Lake Kidz Biz Member)

Lake Kidz Biz is an organization under the Lake County Chambers of Commerce.



Lake-Geauga Recovery Centers, Inc. provides a wide range of services for adults whose lives have been affected by their own or another's use of alcohol or drugs, by problem gambling or by mental illness.

Mentor Office 9083 Mentor Avenue Mentor, OH 44060 **Chardon Office** 209 Center St., Unit E Chardon, OH 44024 **Painesville Office** 134 S. St. Clair Painesville, OH 44077

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