



## NOVEMBER GENERAL MEMBERSHIP MEETING

Join us to gather some **NEW Marketing Ideas for 2018**  
**Branding That Generates Awareness & Revenue**



**Thursday, November 30, 2017**

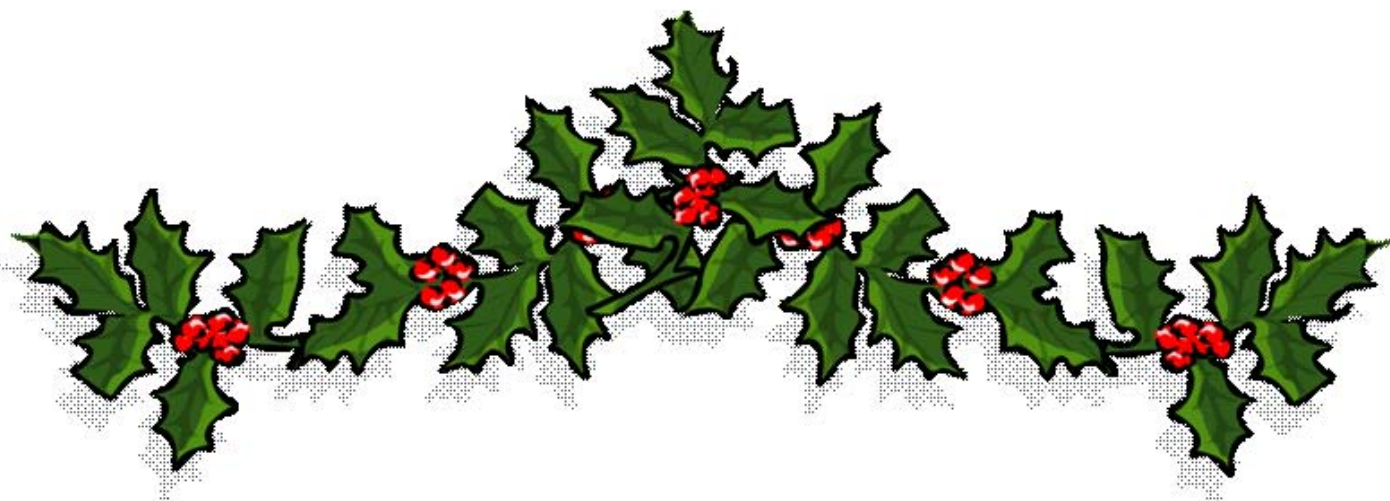
**11:30 am to 1:00 pm**

**Painesville Elk's Lodge, 723 Liberty Street**

**\$25.00 per person**



Katherine Miracle and her team have trained over 5,000 professionals to build their strategic personal brand, their workplace team and the company brand resulting in increased revenue. Katherine and her team have created advertising/marketing campaigns that increased revenue for more than 50 businesses including: Cleveland Clinic, Red Cross, Dunkin Donuts and several startup companies.



**Come celebrate the joy of the season with us at  
Cornerstone Brewing Company, 70 West Main Street, Madison  
on Wednesday, December 6, 2017 from 5:00 to 7:30 pm.**

- **Cocktails**
- **Heavy hors d'oeuvres**
- **Networking**

**\$15.00 per person includes  
one drink ticket, heavy hors d'oeuvres and networking**

## 2017 Board of Directors

### Executive Board of Directors

President	Allen Weaver	Erie Bank
1 <sup>st</sup> Vice President	Ame West	West Orchards
2 <sup>nd</sup> Vice President	Chris Brill Packard	Lake Health
Treasurer	Chris Bartlett	Jones Battles Group
Past President	David Komjati	KeyBank

### Board of Directors

Rita Camardo	Northwest Savings Bank
Sallie Christian	Layton Physical Therapy
Beth Debevc	Debonne Vineyards
Jim Gray	JPG Advisors
Mary Anne Hurley	Hurley State Farm
Jeff Hyrne	Lake County Nursery
Tara Isabelle	Huntington Bank
Lisa Schwentner Joles	Lew's Reliable Heat & AC
Thomas Mitchell	The Marshfield Group
Elias Nunez	Pollutro-Rossley Insurance Agency
Shannon Reglus	Lantern of Madison
Nicholas Rhodes	Asgard Development
Joshua Strickland	Dworken & Bernstein
Joey White	Handouts

### Legal Liaison

Neil Conway                      Conway Land Title

### Chamber Staff

Linda Reed                      Executive Director  
Kathleen Obrenski              Office Administrator  
Katrina March                  Membership Manager

### Mission Statement:

*The Eastern Lake County Chamber of Commerce exists to promote, support and guide the business and civic communities of which we serve.*

**Serving:** Concord Township  
Fairport Harbor  
Grand River  
Leroy Township  
Madison Township  
Madison Village  
North Perry Village

Painesville City  
Painesville Township  
Perry Township  
Perry Village



**Eastern Lake County**  
Chamber of Commerce

One Victoria Place, Suite 265A  
Painesville, OH 44077  
(440) 357-7572  
Website: [www.easternlakecountychamber.org](http://www.easternlakecountychamber.org)

# Members

## NEWS

### **FREE CLINIC ELECTS DAVID B. KOMJATI OF KEY BANK TO BOARD OF TRUSTEES**

Lake County Free Clinic (LCFC) has elected Mr. David B. Komjati to its Board of Trustees. Dave is Assistant Vice President and Licensed Branch Manager of the KeyBank location in Concord. Johanna Henz, Executive Director of LCFC believes Komjati is a great fit, and states “He clearly has a heart for nonprofit work, and has really hit the ground running at LCFC.” Henz continues, “Dave knows the community, and has the ability to pull people and resources together to work toward a mission.” Current Vice-Chair of the Board Scott Kennedy, a resident of Mentor and Pastor at Parkside Church, Lake County, agrees. Kennedy said, “Dave brings over 20 years’ experience in the financial services industry, and has served in numerous civic leadership positions throughout Lake County. We are thrilled to be able to have someone with Dave’s expertise and passion for serving neighbors in need.”

David Komjati serves as treasurer of the Salvation Army Advisory Board, and past president of the Eastern Lake County Chamber of Commerce. He has previously served as chairman of the City of Painesville Planning Commission, Painesville Housing Task Force, and treasurer of the Downtown Painesville Organization. He is a 2007 graduate of the Leadership Lake County program. He resides in Painesville with his wife, Whitney.

### **CONGRATULATIONS TO OUR MEMBERS WHO ARE BEING**



### **RECOGNIZED AS FAST TRACK 50 WINNERS:**

**Cornerstone IT, Inc.**

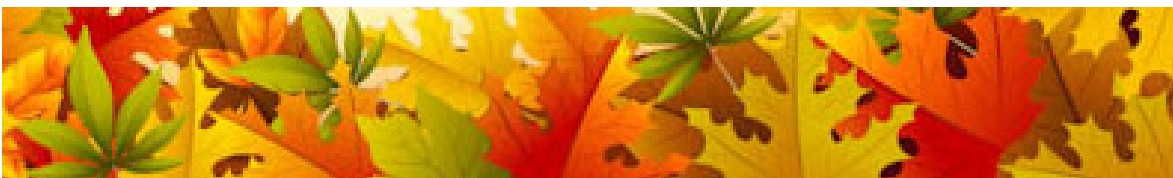
**D&S Automotive**

**Guyer Precision**

**M.C. Mobility Systems**

**NMS Inc. & Affiliates**

**South Shore Controls**





**FREE perk with your membership**



This is a great opportunity to network! Every member gets 30 seconds to say whatever you want about your business. Members can bring business cards, literature, flyers, and a door prize to promote your business and keep the event fun.

**Thursday, November 2**

**8 to 9 am**

**Best Western Lawnfield Inn & Suites  
8434 Mentor Avenue  
Mentor**

**Thursday, November 16, 2017 - DECAF**

**8 to 9 am**

**Adventure Subaru  
1991 Mentor Avenue  
Painesville**



**Wednesday, November 15, 2017**

**8 to 9 am**

**Grand River Cellars  
5750 Madison Road  
Madison**

**Wednesday, December 13, 2017**

**8 to 9 am**

**Spring Hill Winery  
6062 S. Ridge West  
Geneva**

**To help us better serve you please remember to make a reservation. PLEASE NOTE: Cost to nonchamber members is \$10 (cash or check only) and must be paid at the door. receipts will be available at registration**





**The following organizations have recently made an important investment in their business by joining their chamber. We thank them and hope you will consider them for all your personal and professional needs.**

#### **MANUFACTURING**

##### **PERRY BLOSSOM ZSI MANUFACTURING**

8059 Crile Road  
Concord, OH 44077  
440-343-4792

[www.americanbelleville.com](http://www.americanbelleville.com)

Description: ZSI Manufacturing Inc. (ZSI) is an industrial manufacturing services business that provides manufacturing services and precision machined components for regionally based OEM and industrial manufacturing.

#### **MATTRESS RETAILER**

##### **MATTRESS WAREHOUSE MATTHEW SINKHORN**

2183 Mentor Avenue  
Painesville, OH 44077  
440-721-8860

[www.mattresswarehouse.com](http://www.mattresswarehouse.com)

Description: Our exclusive in-store Sleep Assessment will pair you with the mattress of your dreams. Whether you're outfitting a master bedroom, furnishing a guest room, or selecting your child's first bed, let us help guide your shopping journey.

#### **MARKETING & COMMUNICATIONS**

##### **THE VANDERHAVEN GROUP TONDA DIPLACIDO**

50 Pearl Road, Suite 215  
Brunswick, OH 44212  
216-409-3258

[www.vanderhavengroup.com](http://www.vanderhavengroup.com)

Description: The Vanderhaven Group is a marketing and communications agency specializing in content for the print, media and digital world. We help you make and share the story of your brand.

#### **MEDICAL SERVICES**

##### **MEDXPRIME/FINANCIAL HALO MICHAEL TOTH**

6340 Old Woods Road  
Ashtabula, OH 44004  
440-998-5920

[www.medxprime.com](http://www.medxprime.com)

Description: Pharmacogenetics is the study of how a person's genetic makeup affects the metabolism of medications. PGx testing can mean the difference between a treatment failure and a successful outcome.

***Welcome To The Eastern Lake County  
Chamber of Commerce!***

# THANK YOU FOR A GREAT 2017 ROAD RALLY!!!

ALL MONEY RAISED AT THIS EVENT WILL BE USED TOWARDS SCHOLARSHIPS  
GIVEN OUT TO HIGH SCHOOL STUDENTS WITHIN OUR FOOTPRINT.

## SPONSORS:

Conway Land Title  
Crawford Insurance Agency  
Laketran  
Red Creek Bar & Grille

## SKILL STOPS:

Quail Hollow Country Club  
Craft Smiths  
West Orchards  
Laketran  
Grand River Cellars

## VOLUNTEERS:

Rita Camardo, Northwest Savings Bank  
Tara Isbelle, Huntington Bank  
Nancy Sidley, The Spring Team  
Nancy Zangerle, Global Real Estate Advisors

## IN KIND SPONSORS:

American Decal & Signs  
Northcoast Imprints  
Tom Szabo, Photographer



# Country Club Rehabilitation Campus at Ashtabula

*Cordially invites you to attend our*

## *Annual Holiday Social*

*November 2, 2017 from 6:00pm-8:00pm*

*Enjoy award winning wines from our local wineries,  
elegant hors d' oeuvres, desserts, our famous chocolate  
fountain, and music performed by saxophonist, Don Perry.*

*Please join us for a relaxing evening and ring in the holiday  
season with fellow community and business leaders.*

*RSVP via email or phone by October 27, 2017*

*(440) 992-0022*

*marketing@ccrciii.com*

*925 E. 26th St. Ashtabula, OH. 44004*

*www.countryclubretirementcampus.com*







The **flexibility**  
to say "YES!"

The **strength**  
to back it up.

Front Row: **Allen Weaver,**  
**Tim Flenner, Ben Palazzo**

Back Row: **Justin Singer,**  
**Andy Meinhold, Eryn Medved**

#### COMPANY OVERVIEW

Assets: **\$2.6 billion**

Deposits: **\$1.9 billion**

Capital: **\$230 million**

Employees: **Over 500**

Customers: **Over 80,600**

#### Commercial Banking Division

7402 Center Street • Mentor, OH

Phone: **(440) 205-8100**

**[www.ERIEBANK.bank](http://www.ERIEBANK.bank)**



*Your business lending team.*  
***It makes a difference.***

Business owners like you deserve the highest level of personalized service. At ERIEBANK, your local commercial banker has the authority to make quick decisions. Access to capital is readily available by cutting through the red tape to get a loan processed quickly. *And that means*, you can concentrate on what's most important to you—growing your business and bottom line.

Big or small, ERIEBANK offers customized solutions to fit your unique situation. Call us today to schedule your personal meeting.

Commercial and Industrial Loans • Lines of Credit

Commercial Real Estate Acquisitions & Refinancing • Corporate Credit Cards

Treasury Management Services • Business Online & Mobile Banking



MEMBER FDIC





## CHICKEN, EGGS, BANKRUPTCY AND DIVORCE

*If you are going through a divorce and need to file a bankruptcy petition, should you file with your spouse? Or on your own? Should you file the bankruptcy petition first? Or should the divorce be completed? As with most questions you ask an attorney, the answer is "it depends."*

If you and your spouse are on good terms and can work together, there can be advantages, and it often makes sense, to file a Chapter 7 bankruptcy before filing for divorce. A Chapter 7 bankruptcy would allow the both of you to wipe out your debt and ensure a fresh start for the both of you. There are some exceptions of debts that cannot be discharged in a bankruptcy such as student loans, alimony, child support and certain taxes. A Chapter 7 bankruptcy also ensures that your debt will be handled and that the marital property will be split up.

One of the advantages of filing a Chapter 7 bankruptcy with your spouse before filing a divorce is the cost. When filing a joint bankruptcy, you pay one attorney fee and one court filing fee. Paying one attorney to file one joint bankruptcy is considerably cheaper than hiring two separate attorneys and filing two individual bankruptcies. But the reality is very often spouses in the midst of a messy divorce do not work well enough together to file a joint bankruptcy together. If you and your spouse are not on good terms and you do not think your spouse will cooperate or may be hiding assets, in order to protect yourself you may want to consider filing on your own.

If a divorce is filed, you and your spouse will need to divide up your joint debt. Dividing debts in a divorce can be time consuming and costly. But once one or both spouses file bankruptcy, the debt is gone. This simplifies your divorce process and less time is spent dividing debts in a divorce, which will save you time and help lower your costs of the attorney fees.

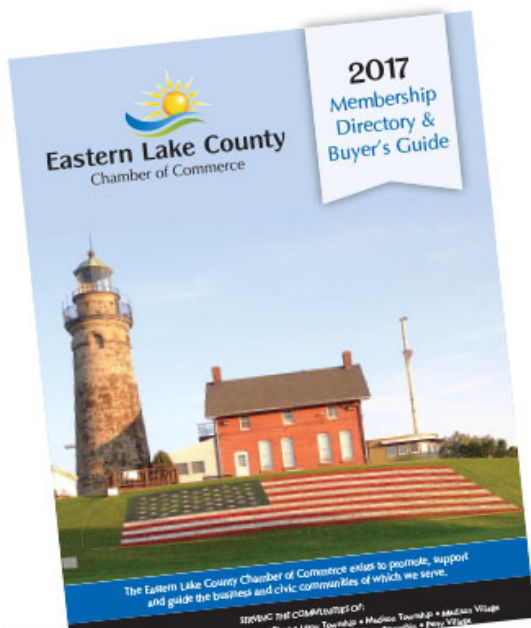
Instead of filing bankruptcy, some spouses try and reach an agreement wherein they amicably divide up any debt and everything is worked out between the two of you. This agreement is binding between you and your spouse but NOT to your creditors. Creditors do not recognize divorce decrees on division of debt. So, if after the divorce, your ex fails to pay your debts that he/she had originally agreed to pay, you will be liable for the debt and the creditors can come after you. If, you both owe a joint debt, and your spouse files bankruptcy, you'll be liable. If a creditor comes after you because your spouse failed to pay a debt he had agreed to pay in the divorce, you should be able to go after your spouse for repayment of that debt.

Filing a joint Chapter 7 Bankruptcy requires you to pass a Means Test. The Means Test involves calculating whether or not you qualify for bankruptcy- it looks to determine whether you can afford to repay all or a portion of your debt. Filing a bankruptcy before the divorce allows you to use a larger household size which can help you pass the Means Test and enable you to qualify for a Chapter 7 bankruptcy. Additionally, if you and your spouse maintain separate households, the expense of both households will be used in the calculations which could also be beneficial.

Occasionally, it may make sense to file bankruptcy AFTER a divorce. Since your household income is determined by what both you and your spouse earn, filing bankruptcy before your divorce may mean that your combined income is too high to qualify for a Chapter 7 bankruptcy. In that case, you and your spouse may qualify individually for filing a Chapter 7 bankruptcy after your divorce.

Also, if you or your spouse file a bankruptcy before finalizing a divorce case, an automatic stay will cause a delay in the divorce proceedings in order to let the bankruptcy to be processed, so it may make sense to wait on the bankruptcy.

Your bankruptcy attorney and your divorce attorney need to talk to assure that you make the right decisions regarding both filings.



## Eastern Lake County Chamber of Commerce

# Annual Membership Directory 2018

*Printed directories distributed to over 3,500 homes & businesses*  
**PLUS:** *A downloadable e-version available on the website!*

The Eastern Lake County Chamber of Commerce is very excited to announce the 2018 Membership Directory. This year's directory will feature a very modern eye-catching magazine style design printed in full color on gloss paper throughout our entire publication. Many of the same design features and content from complete membership listings to event stories will remain the same.

As with last year's directory, a percentage of the directory sales will help defray our chamber's operating expenses as well as providing us with a high profile marketing tool for the eastern Lake County community, Chamber of Commerce and our membership.

Don't miss this opportunity to support our Chamber as well as showcase your business in the 2018 Eastern Lake County Chamber of Commerce Directory.

Advertising sales will continue through November 24th.

### ADVERTISING RATES

	<u>B/W</u>	<u>Black &amp; 1Color of Choice</u> <u>(Red, Blue, Yellow)</u>	<u>4-Color</u>
Full Pg	\$775	\$865	\$1,595
3/4 Pg	\$650	\$740	\$1,375
1/2 Pg	\$500	\$590	\$1,115
1/4 Pg	\$315	\$405	\$805
1/8 Pg	\$175	\$265	\$575
Business Blocks	\$110	\$200	\$475

### Advertising Deadline:

November 24<sup>th</sup>

### Publication Date:

December 19<sup>th</sup>

**FOR MORE INFORMATION ... Kelley Creed, 440-344-1029**

**Email: [kcreed@gazettenews.com](mailto:kcreed@gazettenews.com)**



## Eastern Lake County

Chamber of Commerce

One Victoria Place, Suite 265A

Painesville, OH 44077

Phone 440-357-7572

[www.easternlakecountychamber.org](http://www.easternlakecountychamber.org)

### 2018 Ala Carte

#### Website Ad Rates

Option #1 – Combo Package	\$165
Option #2 – Header & Footer	\$110
Option #3 – Right Column	\$85
Header & Footer 728px by 90px	
Right Column 300px by 250px	

### 2018

#### Newsletter Ad Rates – monthly publication in 2017

Full Page Insert (2 issues)	\$180
Full Page Insert (6 issues)	\$450
Full Page Insert (12 issues)	\$720
Half Page Ad (2 issues)	\$100
Half Page Ad (6 issues)	\$210
Half Page Ad (12 issues)	\$360
Quarter Page Ad (2 issues)	\$85
Quarter Page Ad (6 issues)	\$180
Quarter Page Ad (12 issues)	\$240
Business Card Ad (2 issues)	\$50
Business Card Ad (6 issues)	\$90
Business Card Ad (12 issues)	\$120

#### General Membership Meeting **\$200**

##### Your sponsorship entitles you to the following:

- Sponsor may request an exhibit table located at the registration area or inside the door of the meeting facility.
- Sponsor may place literature, business cards, promotional items, etc. at each place setting.
- Sponsor article and logo will be featured in the chamber newsletter.
- Sponsor will be listed on our Web site.
- Sponsor logo will appear on the event sign or power point slideshow at the meeting.
- Sponsor will have 3 minutes of “commercial” time at the podium.
- Sponsor will have the opportunity to give away promotional items.
- Sponsor will receive two complimentary meals at the meeting.
- Excel spreadsheet with guest list contact info (does not include emails) available upon request

#### Golf Outing Sponsorship Opportunities

Hole Sponsor	\$150	
Beverage/Snacks Stations	\$300	limited to 4
Turn Corporate Sponsor	\$200	
Snack Bag Corporate Sponsor	\$100	limited to 1
must provide 150 insulated bags with company logo		
Breakfast Corporate Sponsor	\$350	
Dinner Corporate Sponsor	\$500	

#### Putt Putt Tournament Sponsorship Opportunities

Event Sponsor	\$300
Registration Sponsor	\$100
Hole Sponsor	\$50

#### **THIS EVENT SUPPORTS OUR SCHOLARSHIP FUND**

#### Road Rally Sponsorship Opportunities \$250

Includes:

Company Logo on Signage

Option of Manning one of the Skill Stops

Website Ad – 1 Year

Joining us at the Finish Line to Network with our guests

**THIS EVENT SUPPORTS OUR SCHOLARSHIP FUND**



## **Marketing/Sponsorship Packages\***

### **PLATINUM (VALUE \$3,000) – Cost \$2,000 includes:**

- Website Combo Package
- Full Page Insert – all 12 issues
- Dinner or Hole Sponsorship at the Golf Outing
- 6 General Membership Meeting Sponsorships
- Membership list in Excel format (does not include emails)
- Recognition on the cover of our monthly E-newsletter (3,000+)
- Industry Exclusive sponsorship (no cost option)

### **GOLD (VALUE \$2,000) – Cost \$1,200 includes:**

- Website Header & Footer
- Full Page Insert – 6 issues
- Lunch or Hole Sponsorship at the Golf Outing
- 3 General Membership Meeting Sponsorships
- Membership list in Excel format (does not include emails)
- Recognition on the cover of our monthly E-newsletter (3,000+)

### **SILVER (VALUE \$1,500) – Cost \$1,000 includes:**

- Website right column
- ½ page ad in 12 issues
- Breakfast Sponsorship at the Golf Outing
- 2 General Membership Meeting Sponsorships
- Membership list in Excel format (does not include emails)
- Recognition on the cover of our monthly E-newsletter (+3,000)
- Sponsorship at one of our Legislative Breakfast meetings

### **BRONZE (VALUE \$775) – Cost \$450 includes:**

- Website right column
- ¼ page ad all 12 issues
- 1 General Membership Meeting Sponsorship
- Membership list in Excel format (does not include emails)
- Sponsorship at one of our Legislative Breakfast meetings

**We are happy to tailor any package to fit your needs!**

Want Exclusivity?

Want a specific event?

Not sure what's right for your budget?

Want to talk with a previous sponsor about what worked for them?

CALL or EMAIL your Eastern Lake County Chamber of Commerce office and we'll work with you!

Phone: 440-357-7572

[linda@easternlakecountychamber.org](mailto:linda@easternlakecountychamber.org)  
[katrina@easternlakecountychamber.org](mailto:katrina@easternlakecountychamber.org)  
[kathleen@easternlakecountychamber.org](mailto:kathleen@easternlakecountychamber.org)

*\*Opportunities are available on a first come basis. Prices subject to change with notice.*



# ENERGY SAVINGS WILL PAY FOR YOUR EFFICIENCY PROJECTS

## Unlocking Cash Flow for Your Business



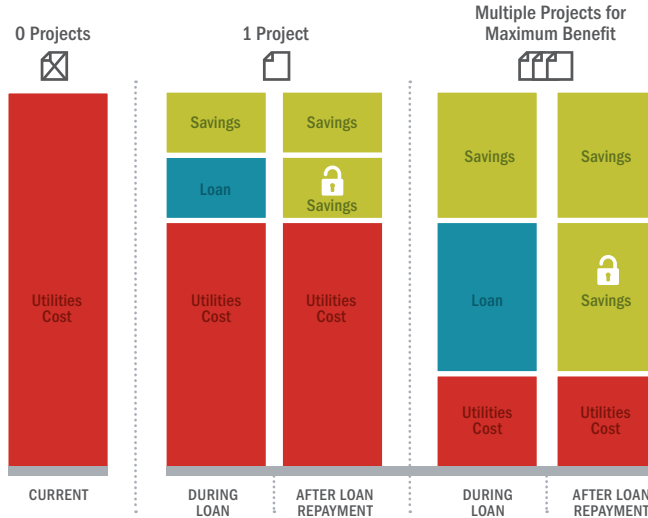
Do you want your business to grow while reducing expenses?

Whether it's energy-efficient lighting, or a top-to-bottom overhaul, energy efficiency upgrades can help your business more than offset rising utility costs. Financing solutions exist that will help your company add money to the bottom line.

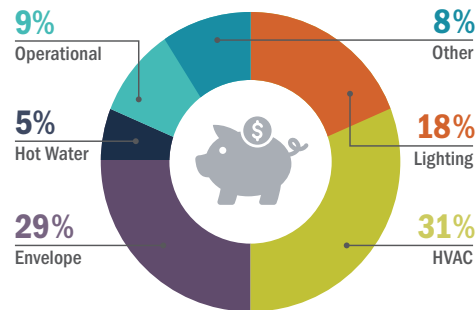
**TIME IS MONEY.** You're wasting energy and money every day you wait to act on the savings identified in your report. Your investment will generate savings well beyond the term of the loan.



## UNLOCK CASH FLOW



## ENERGY SAVINGS OPPORTUNITIES BY CATEGORY



POOR CASH FLOW IS ONE OF THE BIGGEST REASONS BUSINESSES FAIL



ENERGY EFFICIENCY IS THE SINGLE LARGEST WAY TO ELIMINATE WASTE, REDUCE EMISSIONS, AND SAVE MONEY



## DID YOU KNOW?

**20-30%**

IS THE AVERAGE ENERGY SAVINGS FROM A WHOLE BUILDING RETROFIT

**30%**

AN AVERAGE OF 30% OF ENERGY CONSUMED IN COMMERCIAL BUILDINGS IS WASTED



## ENERGY EFFICIENCY UPGRADE BENEFITS

BUILDING VALUE



OVERALL BUILDING QUALITY



INCREASE CAPACITY



REINVEST DOLLARS SAVED



COMFORT



CONDITIONS QUALITY (example: lighting)



REDUCE MAINTENANCE



PRODUCTIVITY



COSE can help you choose the right energy project and financing solution that puts money back in your pocket. Visit [cose.org/energy](http://cose.org/energy) or call (216) 592-2205 to speak with a COSE Energy Advisor to help you from A to Z.

# Quick, Convenient Care in Your Neighborhood.



**Get in, get treated and get on with your day.**

**\$30**  
**Flu Shots**  
**Covers 4 Strains**

Lake Health makes getting your flu shot easy. We offer quadrivalent flu shots, which cover four strains of the flu virus and offer the best flu vaccine coverage available, for \$30. Our centers also treat minor injuries and illnesses and offer diagnostics, such as lab and X-ray. We accept all major insurance plans.



**Chardon Campus  
Urgent Care Center**  
510 Fifth Ave.  
Chardon, OH 44024  
**440-286-8908**  
Mon.–Fri., 8 am–8 pm  
Sat. & Sun., 9 am–5 pm

**Tyler Blvd.  
Urgent Care Center**  
7956 Tyler Blvd.  
Mentor, OH  
**440-255-6400**  
Mon.–Fri., 8 am–9 pm  
Sat. & Sun., 9 am–5 pm

**Painesville  
Quick Care Center**  
74 South Park Place  
Painesville, OH 44077  
**440-354-3887**  
Mon.–Fri., 9 am–5 pm

**Willowick Campus  
Urgent Care Center**  
29804 Lakeshore Blvd.  
Willowick, OH 44095  
**440-585-3322**  
Mon.–Fri., 8 am–9 pm  
Sat. & Sun., 9 am–5 pm



[lakehealth.org](http://lakehealth.org)

# Solutions designed around your business.



## A greater degree of confidence.

At Northwest, we'll work with you one-on-one to pinpoint opportunities. We'll learn about you, your operation and your vision. Through this 360° perspective of your business, we can customize solutions to take you where you want to go.

**1-877-672-5678 | [northwest.com](http://northwest.com)**

**Madison** 1903 Hubbard Road  
(440) 428-0800  
Rita Camardo, Manager

**Painesville** 70 Richmond Street  
(440) 352-6972  
Timothy Cost, Manager

**Cash Management**  
**Financing**  
**Insurance**  
**Investments**  
**Benefits**



## 2018 REGISTRATION INFORMATION

Join us March 3rd and 4th at the Great Lakes Mall for the Lake County Chambers of Commerce **Home & Lifestyle Expo**. Your participation will provide an excellent opportunity to generate company awareness and sales for your business.

### 2018 DATES

**Move in and set up:** Friday evening, March 2nd - 9pm SHARP

Please use the mall entrance next to Fuji Japanese Steakhouse

Watch for more information regarding the Exhibitor Networking Hour Friday prior to set up.

**Show dates and times:** Saturday, March 3rd, 10am to 6pm

Sunday, March 4th, 11am to 4pm

SPACE IS LIMITED. Participation is limited to the first 60 registrations (10 sponsors, 50 exhibitors).

#### Exhibitor will provide:

- Heavy gauge electrical cords (if needed)  
Household cords are not permitted. Rubber cord covers or tape to reduce tripping hazards.

#### Lake County Chambers of Commerce provides:

- (1) 10' x 10' display area per exhibitor
- (1) 8' table with skirt
- (1) chair

- Optional Add-ons:**
- Extra 8' table \$25 - table must fit into your original 10' x 10' space
  - Double booth (20' x 20') can be requested for an additional \$200
  - Vehicle - \$200 per vehicle.
  - Insert into Giveaway Bag \$50 (per 500 quantity of one item)

### RULES & REGULATIONS

- Displays are not to exceed 8' in height – no tents or canopies – **NO EXCEPTIONS**
- Great Lakes Mall Management has full authority in the placement and presentation of display areas. All excess material, collateral and boxes must be stored under your table.
- The distribution of helium balloons is not permitted. They may be used in your display if they are anchored.
- If a vehicle is part of your display, special arrangements must be made at least two weeks prior to the event. The Fire Department needs to be present for vehicle move in. Please call Diana Lewis in the mall office for more information 440-255-8932.

**Sponsor registration and payment is needed by Friday, December 15, 2017**

**Exhibitor and Giveaway Bag registration and payment is needed by February 12, 2018**

**Mail to: Lake County Chambers, 1 Victoria Place, Suite 265A, Painesville, Ohio 44077  
or email [linda@easternlakecountychamber.org](mailto:linda@easternlakecountychamber.org)**

Questions? Please call Linda Reed at 440-357-7572 or email Linda at [linda@easternlakecountychamber.org](mailto:linda@easternlakecountychamber.org)

Hosted By:

In Partnership With:

Premier Sponsors:



GREAT LAKES  
MALL



YOUR  
LOGO  
HERE

YOUR  
LOGO  
HERE

For info contact Linda Reed.





Saturday, March 3rd • Sunday, March 4th

## 2018 REGISTRATION FORM

☐ **YES, I will be a Sponsor @\$575**

- Preferred exhibitor space (your choice of location)
- Logo on marketing materials
- Logo on print advertising
- Logo on Lake County Chambers website Expo page with a link to your website
- Logo on sponsor sign
- Company listed as a sponsor in event press releases
- Public mention at chamber events prior to expo

☐ **YES, I will be an Exhibitor @\$325**

- (1) 10' x 10' space, (1) 8' table, skirt and (1) chair

☐ **YES, I will add something to the Giveaway Bag @\$50** (available to exhibitors and non exhibitors)

- 500 pieces of an item. Suggested items: promotional items, gift cards, coupons, samples. Deliver items to Linda Reed by February 13th to the Lake County Chambers of Commerce address below.

Company Name \_\_\_\_\_

Member of which Chamber \_\_\_\_\_

Contact Name \_\_\_\_\_

Email (required) \_\_\_\_\_

Phone \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ Zip \_\_\_\_\_

Booth/Display Height \_\_\_\_\_

Electricity Needed? ☐ Yes ☐ No

Special Requirements \_\_\_\_\_

Sponsor Fee (\$575).....	\$ _____
Exhibitor Fee (\$325) .....	\$ _____
Giveaway Bag (\$50) .....	\$ _____
Extra Table (\$25) .....	\$ _____
Double Booth (\$200) .....	\$ _____
Vehicle (\$200) .....	\$ _____
TOTAL .....	\$ _____

Method of Payment: ☐ Check payable to Lake County Chambers of Commerce

☐ Master Card

☐ Visa

☐ American Express

Credit Card # \_\_\_\_\_ Expiration Date \_\_\_\_\_ CVV Code \_\_\_\_\_

Billing Address \_\_\_\_\_ Zip Code \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

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**Exhibitor and Giveaway Bag registration and payment is needed by February 12, 2018**

**Mail to: Lake County Chambers, 1 Victoria Place, Suite 265A, Painesville, Ohio 44077**

**or email [linda@easternlakecountychamber.org](mailto:linda@easternlakecountychamber.org)**

Questions? Please call Linda Reed at 440-357-7572 or email Linda at [linda@easternlakecountychamber.org](mailto:linda@easternlakecountychamber.org)



**Our Mission is: To promote lifelong recovery from addiction through education, prevention, and treatment regardless of ability to pay."**

Established in 1971, Lake-Geauga Recovery Centers, Inc. provides a wide range of services for adults whose lives have been affected by their own or another's use of drugs or alcohol, by problem gambling, or by mental illness. The Center offers expert support to individuals, families, businesses, other service providers, and the community at large.

Serving both Lake and Geauga Counties, the Center offers a full continuum of services. Comprehensive outpatient services are provided at the Center's Mentor, Painesville and Chardon offices. Prevention services strive to educate, raise awareness and inform the community on issues related to alcohol and other drugs, tobacco and problem gambling. Long-term residential treatment programs offer a place to recover, heal and begin a new life in sobriety and hope, while Recovery Housing provide individuals in recovery with a safe, sober and healthy living environment following the completion of primary treatment. There are a number of specialized services offered for targeted populations, such as Nevaeh Ridge for pregnant women and women with children under age 5, as well as Medication Assisted Treatment for those struggling with an opiate addiction.

Additional services available include:

- |                                   |   |
|-----------------------------------|---|
| • Individual Counseling           | • Group Counseling                      |
| • Gambling Prevention & Treatment | • Hispanic Recovery Services            |
| • Grief Support Group             | • Education Program                     |
| • Dual Diagnosis                  | • Employer Drug Free Safety Programs    |
| • Medication Assisted Treatment   | • Mike Link Driver Intervention Program |
| • Ambulatory Detox                | • Drug Testing                          |
| • Supportive Housing              | • Family Group                          |

Mentor Office  
9083 Mentor Ave  
Mentor, OH 44060

Painesville Office  
134 S. St. Clair St  
Painesville, OH 44077

Chardon Office  
209 Center St  
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COSE knows that you have questions that need answers. To address this need, COSE created the [COSE Expert Network](#) - a free resource that connects you to experts who are eager to share their wisdom.

Each COSE expert is available to answer questions, provide 60-minute, in-person consultations or connect via email or phone to provide feedback or information.

COSE Experts offer advice in areas such as finance, information technology, marketing, HR, legal and more. The experts answer questions such as:

- What business structure should I be?
- How do I know what CRM system I should use?
- What is the best way to use social media to get more customers?
- What do I need to consider if I hire a foreign national?

The COSE Expert Network is also a great place to find a new accountant or credit card processor because all experts are reviewed by COSE and approved prior to being added to our expert list.

If you are a start-up business or an existing small business that needs help, the COSE Expert Network is your resource. To get answers to your business questions or to set up a consultation with an expert contact the [COSE concierge team](#) today!

Do you have expertise and want to know how you can partner with COSE to display your expertise in the Update magazine, Crain's, or the COSE Blog? Want to be a resource for other business owners? **Questions? Contact us at 216-592-2222 or [memberservices@cose.org](mailto:memberservices@cose.org).**







## LAKECOUNTYSAFETYCOUNCIL

**Date:** Friday, November 17, 2017

**Topic:** Slips, Trips and Falls

**Speaker:** BWC

**Time:** Registration: 11:15 a.m. Lunch & Program:  
11:30 a.m. to 1 p.m.

**Location:** Villa Croatia Event Venue & Party Center  
(The Croatian Center) - 34900 Lakeshore Blvd.,  
Eastlake,

**Cost:** Members: \$20 Non-Members: \$25

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Lake-Geauga Recovery Centers, Inc. provides a wide range of services for adults whose lives have been affected by their own or another's use of alcohol or drugs, by problem gambling or by mental illness.

**Mentor Office**  
9083 Mentor Avenue  
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**Chardon Office**  
209 Center St., Unit E  
Chardon, OH 44024

**Painesville Office**  
134 S. St. Clair  
Painesville, OH 44077

If you have questions about addiction or recovery, please call  
Lake-Geauga Recovery Centers at **(440) 255-0678**  
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