

Chamber News



Eastern Lake County
Chamber of Commerce
January 2018

2018 Annual awards Banquet

Friday, January 26, 2018

Holiday Inn Express Hotel & Suites LaMalfa Centre

\$60 per person

Six o'clock – Cocktail hour (cash bar)

Seven o'clock – Dinner

Eight o'clock – Awards Program

Join us as we honor:

2018 CITIZEN OF THE YEAR

William J. Horvath (posthumous)

2018 BUSINESS OF THE YEAR

Dworken & Bernstein Co., L.P.A.

2018 HERITAGE AWARD WINNER

Friends of Madison Public Library

2018

**Contact the Eastern Lake County Chamber of Commerce
to make your reservation by calling 440-357-7572**

Thank You To Our 2018 Annual Awards Banquet Sponsors



CONWAY LAND TITLE COMPANY
162 Main Street, Painesville, Ohio 44077



SENATOR JOHN EKLUND
SERVING OHIO'S 18TH DISTRICT



2018 Board of Directors

Executive Board of Directors

President	Ame West	West Orchards
1 st Vice President	Chris Brill Packard	Lake Health
2 nd Vice President	Tom Mitchell	The Marshfield Group
Treasurer	Chris Bartlett	Jones Battles Group
Past President	Allen Weaver	Erie Bank

Board of Directors

Rita Camardo	Northwest Savings Bank
Sallie Christian	Layton Physical Therapy
Jennifer Dobrzeniecki	Ohio Guidestone
Julie Drury	Quail Hollow Resort
Bob Fratino	Deepwood Industries
Jeff Hyrne	Lake County Nursery
Tara Isabelle	Huntington Bank
Lisa Schwentner Joles	Lew's Reliable Heat & AC
Mabel Mankas	Western Southern Life
Elias Nunez	Pollutro-Rossley Insurance Agency
Shannon Reglus	Lantern of Madison
Pete Richmond	Richmond & Richmond Insurance
Joshua Strickland	Dworken & Bernstein
Nancy Zangerle	Global Real Estate Advisors

Legal Liaison

Neil Conway Conway Land Title

Chamber Staff

Linda Reed Executive Director
Kathleen Obrenski Office Administrator
Katrina March Membership Manager

Mission Statement:

The Eastern Lake County Chamber of Commerce exists to promote, support and guide the business and civic communities of which we serve.

Serving: Concord Township
Fairport Harbor
Grand River
Leroy Township
Madison Township
Madison Village
North Perry Village

Painesville City
Painesville Township
Perry Township
Perry Village



One Victoria Place, Suite 265A
Painesville, OH 44077
(440) 357-7572
Website: www.easternlakecountychamber.org

Our Outgoing President Allen Weaver



It is hard to believe that 2017 is over and my time as Board President has come to an end. My involvement with the Chamber and the Board of Directors over the past 14 years has been very rewarding personally and professionally.

It has been an honor

to serve as President which gave me the opportunity to work closely with our amazing Staff, Board of Directors and Chamber Members.

I have watched the Chamber grow, improve and evolve over the years, and most recently, experienced the positive “marriage” between the Painesville Area Chamber and the Madison-Perry Chamber forming a larger, stronger and more effective Eastern Lake County Chamber.

Through membership input and involvement, we continue to look for better ways to provide programs and services which will bring value and support the Chamber Members and the business community as a whole.

Even though I will miss my role as President, I am happy to know that the Chamber will be in good hands with the in-coming President, Ame West of West Orchards, taking over the helm. Her knowledge, dedication, and understanding of what business owners need and would benefit from will provide the Chamber with unique insight as it continues to grow and improve its programs and services.

I wish Ame, the Board of Directors and the Chamber Members much success and prosperity in 2018.

Our New Board President Ame West

Hi Everyone!

Happy New Year, to you all.

I love the beginning of any year- so much opportunity for making change. Change your diet, change your job, change your work out routine.



I hope 2018 is a productive year for all of us. Me, I'm excited to begin a new chapter as the Board President. While we had to say goodbye to 6 of our longstanding board members, we are welcoming 6 new members. I can't wait to get to know them and I look forward to working with them.

Linda, Katrina & Kathleen have worked out a terrific year of extraordinary events, luncheons & Coffee Contacts. There really is something for everyone, if you want to learn, network, golf or meet future employees at a career fair.

I hope to see all our members at the upcoming awards banquet at La Malfa on 1/26/18. We are honoring: William Horvath (posthumous), Citizen of the year & Dworken + Bernstien Co, LPA; business of the year & Friends of Madison Library, as our Heritage Award winner.

**Thank you,
Ame West**

**West Orchards, LLC
Board President**



The Eastern Lake County Chamber of Commerce



would like to thank our incoming board members
for their commitment to the Eastern Lake County Chamber of Commerce

We look forward to working with you!



**Bob Fratino,
Deepwood Industries**



**Mabel Mankas,
Western Southern Life**



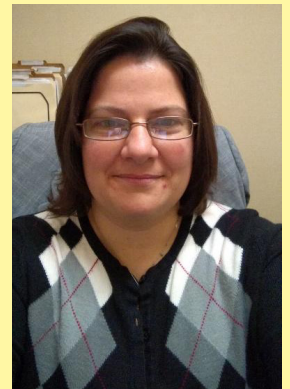
**Nancy Zangerle,
Global Real Estate
Advisors**



**Pete Richmond,
Richmond &
Richmond Insurance**



**Jennifer Dobrzeniecki,
Ohio GuideStone**



**Julie Drury,
Quail Hollow Resort**

Members

NEWS

Karen Sundy, Our New Perry Township Administrator

Karen is a lifelong resident of Perry and has been employed with Perry Township for 13 years. Congratulations Karen!



SBDC at Lakeland Wins a State Award for Capital Infusion

The Ohio Small Business Development Center (SBDC) at Lakeland was recently recognized for its outstanding efforts to assist small businesses with securing capital infusion.

The center received an Ohio SBDC Economic Impact Merit Recognition Award for work completed during the 2017 fiscal year that ran from Oct. 1, 2016, through Sept. 30, 2017.

Cathy Walsh, director for the Ohio SBDC at Lakeland, attended the statewide conference that was held Nov. 7-8, 2017 in Columbus, Ohio to accept the award.

The Ohio SBDC at Lakeland received the merit recognition for exceeding their capital infusion goal by 360 percent. The initial goal was to help clients collectively obtain \$9,700,000 in capital to invest in their businesses. That number was far exceeded with clients reporting \$34,967,313 in capital infusion attributed to the assistance received from the Ohio SBDC at Lakeland.

CROSSROADS AND BEACON HEALTH UNITE

*“Strengthening Lake County’s
Mental & Behavioral Health”*

Crossroads and Beacon Health announced that the organizations have decided to merge to more effectively support the mental health needs of both children and adults in Lake County. Both organizations are known leaders in the mental and behavioral health field, the new organization will leverage combined resources to more efficiently provide innovative care for clients and their families throughout all of life’s stages.

Crossroads Chief Executive Officer, Mike Matoney said “One of our core values is being client-centered and this merger will help us to be more effective in meeting the community’s needs. Our clients and their families will receive better, more efficient service as a result of our ability to now provide mental and behavioral healthcare for the entire family.”

Beacon Health Chief Executive Officer, Spence Kline noted “Historically we’ve worked well together and so it is a natural progression to envision our futures together as we cooperatively treat families as a whole.”

Both organizations have been long-time recipients of funding and support from the Lake County Alcohol, Drug Addiction, and Mental Health Services (ADAMHS) Board. Executive Director, Kim Fraser says her organization enthusiastically supports the merger. “Both of these agencies have been key players in our system and we believe the new whole will truly be greater than the sum of its parts. This is the right thing to do and the right time to do it.”



Welcome

New Chamber Members

WE HOPE TO SEE YOU SOON & OFTEN!

The following organizations have recently made an important investment in their business by joining their chamber. We thank them and hope you will consider them for all your personal and professional needs.

CELL PHONE SALES & SERVICE

T-MOBILE EXTREME WIRELESS OF OHIO

PATRICK FARRELL

2585 Walter Greens Commons
Madison, OH 44057
440-417-0001

www.t-mobile.com/store/cell-phone-madison-oh-5935.html

Extreme Wireless of Ohio is a T-Mobile Preferred Retailer which supports business and individual mobile phone needs. Our preferred partnership with T-Mobile provides us all the resources.

RESTAURANT/TAVERN

BURGERS 2 BEER

ELIE CHAMOUN

7669 Crile Road
Concord, OH 44077
(440) 754-8701

www.burgers2beer.com

The memory of a burger cooked to perfection, or your mother's meatloaf after school is the what has brought Burgers 2 Beer to life. Imagine your favorite burger, now add your favorite comfort food. Full Menu and bar available.

DISTILLERY

TRADITIONAL & INNOVATIVE SPIRITS, LLC DBA DOC HOWARD'S DISTILLERY

KENNETH HOWARD

3645 Lane Road, Suite 203
Perry, OH 44081
(440) 488-4234

www.dochowardsdistillery.com

Open since 2016, Doc Howard's is a micro distillery located in Perry, Ohio. Serving 5 whiskey's & 2 rums. Open most Friday & Saturday's. Tours available.

TOURISM

LAKE COUNTY VISITORS BUREAU

SCOTT DOCKUS

One Victoria Place, Suite 265A
Painesville, OH 44077
440-975-1234

www.lakevisit.com

Explore our abundance of shopping, play a round of golf, taste our wines, visit one of our micro breweries, and sit on our coast and enjoy Lake Erie.

GENERAL CONTRACTOR

LAKELAND MANAGEMENT SYSTEMS

FAHIM GEMAYEL

915 Callendar Blvd.
Painesville, OH 44077
(440) 579-1100

www.lms86.com

Description: Lakeland Management Systems has been a part of the Cleveland community for more than 28 years. Our President, Fahim Gemayel, has over 30 years of experience in construction and design.

TATTOO STUDIO

CATCH 22 TATTOO

BRIAN RICHARDS

1505 Madison Avenue
Painesville, OH 44077
(440) 358-1511

www.facebook.com/pg/Catch22Tattoos/about/?ref=page_internal

With a studio that houses 10 artists, and a full time piercing staff, you can feel confident that we will take care of all your tattoo and body art requests professionally in a clean environment. "Catch 22 Tattoo" artists offer many styles including but not limited to Traditional, Americana, Japanese, Abstract, Portrait, and Free Hand.

(continued on page 7)

New Chamber Members

(continued from page 6)

DJ SERVICE & EVENT PLANNING

ALL ABOUT YOU ENTERTAINMENT

BRANDON STRAY

7685 Pinehurst

Mentor on the Lake, OH 44060

(440) 399-3007

www.aayeohio.com

All About You Entertainment can do so much for your party because, we put the spotlight on you and your guests where it belongs. We're here to help you plan your next memorable event. We offer Photo Booths, Karaoke, Party Lights, Live Game Shows, etc.

RESTAURANT/TAVERN

PIZZA ROTO – CONCORD

ALECIA DRAGON

7685 Crile Road

Concord, OH 44077

(440) 754-8731

www.pizzaroto.com

Custom artisanal pizzas and salads made the way you want them...and fast. Gluten Free...yes & Vegan...yes. Quick fired at 750 degrees 180 seconds later...awesome pizza! Online orders available.

COFFEE SHOP

1922 COFFEE & BREW CO.

BRIAN RICHARDS

1505 Madison Avenue

Painesville, OH 44077

(440) 358-1511

Full service coffee shop with fresh food and bakery daily. Brew House on site.

CIVIC MEMBER

BECKY LYNCH

(440) 974-8089

FLOOR COVERING

FLOOR COVERINGS INTERNATIONAL

JOE SEKKI

8754 East Avenue

Mentor, OH 44060

440-368-0051

www.mentor.floorcoveringsinternational.com

Welcome to Floor Coverings International of Mentor! We are the premier flooring company serving Mentor, Painesville, Willoughby and beyond. We provide high quality design and installation services and carry the latest flooring products including hardwood, carpet, stone, and tile flooring! Take the guesswork out of getting new floors and schedule your free in-home consultation today!



Welcome To The Eastern Lake County Chamber of Commerce!



2016 Top 50 Influencers in Aging In the Country



Jean Makesh: Rethinking Alzheimer's Care Through Technology and Design

CEO, The Lantern Group - Lantern of Chagrin Valley, Lantern of Madison and Lantern of Saybrook

The word "Svayus" means "life full of vigor." That's the kind of life Makesh is trying to create for the people with Alzheimer's who come to his facilities for care. As the CEO of The Lantern, with three locations in Ohio, Makesh is using an inventive combination of therapies, design thinking and technology to create what he calls a Svayus approach to memory care: "a time capsule designed to cue and retrieve memories to enable our clients to live a life that is cheerful, brimming with happiness and vigor." His approach includes designing facilities that remind residents of their childhood to put them at ease and reduce the agitation and anxiety that often plagues those with dementia and Alzheimer's.

IF YOU COULD CHANGE ONE THING ABOUT AGING IN AMERICA, WHAT WOULD IT BE?

"Aging begins the day we are born and ends the day we depart. Aging is an evolutionary process that nourishes and expands our prosperity through knowledge and lifelong experiences. Embracing, cherishing, celebrating and respecting aging should be our culture and our way of life. Aging should be revered!"

Banking services you need **under one roof**

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BUSINESS PLANNING
COMMUNITY FOCUSED
PERSONAL BANKING
RESIDENTIAL LENDING
COMMERCIAL BANKING
PERSONALIZED SERVICE**

The Concord team is here to help you.

Since 1935, we have been committed to helping Ohio residents and businesses achieve their financial goals. Dedicated to the strength and economic growth of the communities we serve, we're proud to be the largest independent, depositor-owned bank headquartered in Ohio.

We offer the highest quality financial products and services, while reinvesting resources into the local economy to help build stronger communities.



Donna Price
Branch Manager
NMLS #750516
(440) 352-1072
dprice@ffl.net



Bill Starr
Mortgage Loan Originator
NMLS #697500
(216) 239-5818
wstarr@ffl.net



Tom Young
Commercial Banking Relationship Manager
(440) 463-2207
tyoung@ffl.net



John Landers
Investment Adviser Representative
(440) 341-3475
john.land@fflis.com

Not FDIC-Insured No Bank Guarantee May Lose Value

Securities and insurance products are offered through Cetera Investment Services LLC, member FINRA/SIPC. Advisory Services are offered through Cetera Investment Advisers LLC. Investments are * Not a deposit * Not insured by any federal government agency. Neither Cetera Investment Services nor Cetera Investment Advisers are affiliated with First Federal Lakewood or its related companies. 14806 Detroit Ave., Lakewood, OH 44107. (216) 529-2682.

**Stop into the Concord branch and let us help you find the right
banking products for your personal and business needs.**

7595 Crile Road, Concord, OH 44077

FFL.net f t in



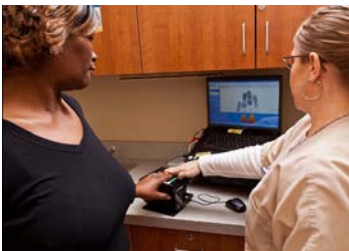
EQUAL HOUSING LENDER • MEMBER FDIC



Occupational Services

Lake Health is truly a one-stop shop for area employers. With our **five** locations in Willoughby, Willowick, Mentor, Concord Township, and Chardon and 24-hour, 7-day-a-week care, Lake Health is the optimum resource for occupational health throughout Lake County and the surrounding areas.

Lake Health's Occupational Services offer a full range of examinations, screenings, rehabilitation services and wellness programs to meet your health care needs.



Occupational Services:

- 24-hour Injury Care
- Audiology Services
- Ergonomic Services
- OSHA-required Testing
- Physical Examinations/DOT Physicals
- Respirator Clearance Exams
- National WebCheck® for FBI and/or BCI for Ohio – Digital Fingerprinting
- Immigration Physicals
- Employee Assistance Programs

Rehabilitation Services:

- Functional Job Analysis
- Physical/Occupational Therapy
- Work Hardening Programs

Consultant Programs/Services:

- Blood Borne Pathogen Program
- Carpal Tunnel Prevention Program
- Hand/Back Safety Program
- Wellness/Education Programs

Specialized Wellness Programs:

- Work-site Screenings
- Workforce Wellness Coaching

Substance Abuse Testing:

- DOT Supervisor Compliance Training
- DOT and non-DOT Drug/Alcohol Testing
- Random Substance Abuse Testing & Program
- Drug & Alcohol Testing Policy Development
- Drug-free Workplace Training

Call 855-LAKE-OCC (855-525-3622) or visit lakehealth.org for more information.

Looking . . . for your next meeting space?

Lakeland Community College's Lakeland East location in Madison, Ohio is a great place to host your next event.

- Convenient, affordable and close to home
- Personalized service and attention to detail
- Easily accessible located off I-90 on state route 528

**To learn more, visit
lakelandcc.edu/east
or call 440.525.7411**



Lakeland
COMMUNITY COLLEGE
LAKELAND EAST • MADISON, OHIO

201 Water Tower Drive, Madison, OH 44057

 **Opportunity**
starts **HERE**
lakelandcc.edu



INCOME TAXES. IN-LAWS.

We can make one of these more tolerable.

Fast turnaround. Electronic filing & refund deposits. **Guaranteed.**



CHARDON ■ MENTOR ■ TWINSBURG ■ MIDDLEFIELD   

440-286-1200 ■ nms-cpa.com

New clients only, get

\$30 off
any tax service



LHS

Refer a friend, get

\$25 off
any tax service



LHS



Dear Business Owner:

The City of Painesville was recently awarded grant funding through the Lake County Commissioners Community Development Block Grant (CDGB). Through this grant local business owners like yourself, located within the City of Painesville are now eligible for grant funds to make improvements to the exterior of your buildings to enhance the image of your business.

The program known as the "Painesville Storefront Improvement Program" will leverage funding to inspire storefront improvements in historic and underutilized commercial buildings. The objective is to enhance the appearance of these properties, to preserve the buildings, create safe street environments and re-establish pride in Painesville's business community.

The goal of the Storefront Improvement Program is to leverage funding opportunities throughout the City's commercial districts to enhance the image and ownership in all properties. It is also to encourage reinvestment in areas that surround the buildings that receive grant funding.

Eligible projects will include exterior building improvements, painting of exterior building; exterior lighting and supporting electrical work, awnings, storefront signage infrastructure, exterior structural improvements, landscaping, re-pointing and window replacements. This grant will cover 70% of the project costs and applications can be made for up to \$20,000. The City of Painesville was awarded \$35,000 and funds will be evaluated on a scoring basis and distributed based on scoring results.

I hope that you will consider making application for the Painesville Storefront Improvement Program Grant. I have attached the grant application, program brochure and scoring sheet which has more details. The funding is only available until July 2018, or until all funds have been allocated. Projects must be complete by July 2018.

I would highly encourage you to submit your grant application as soon as possible and I would be happy to meet with you personally if you have any questions or need help completing the application. Please don't hesitate to call me at 440-392-5795 with any questions, suggestions or assistance in completing the applications. We look forward to your grant request.

Sincerely,

Cathy Bieterman
Economic Development

Lake County Small Business



At Lakeland Community College • April 20, 2018

Call for Vendors

Register early to guarantee your booth at this county-wide small business event. Visit and network with businesses from across the county during the EXPO. Plus, take advantage of attending three different small business learning sessions on topics covering sales, marketing and more.

Chamber Members

6-foot table \$200
12-foot table \$350

Non-Members

6-foot table \$300
12-foot table \$450

*Vendor tables include 2 chairs, 2 lunches and breakfasts
and wireless network access*

Event Schedule

Set Up 7-8 a.m.
Registration 7:30 a.m. - 1 p.m.
Keynote Kickoff Breakfast 8-8:45 a.m.
EXPO Trade Show Area Open 8:45 a.m. - 1 p.m.
Sessions 10-10:45 a.m. and 11-11:45 a.m.
Networking Lunch noon - 1 p.m.

Deadline: March 9 for sponsors and vendors.

Sponsorships and program ads available.

Company Name: _____ Contact Name: _____
Phone: _____ Fax: _____ Email: _____
Attendee Name #1 _____ Attendee Name #2 _____

Chamber Members: ☐ 6-foot table – \$200 ☐ 12-foot table – \$350

Note: preregistration is required for this event

Non-Members: ☐ 6-foot table – \$300 ☐ 12-foot table – \$450

Payment option: ☐ My check is enclosed ☐ Please charge card
Mastercard Visa American Express Discover (circle one)

Name: _____

Card Number: _____ Exp. Date: _____

CV#2: _____ Billing Street #: _____ Billing Zip Code: _____

Drop off or Mail Registration Form to:
Mentor Area Chamber of Commerce
6972 Spinach Drive
Mentor, Ohio 44060
440.255.1616
FAX: 440.255.1717

Members may also register online at www.lakecountychambers.com/bizexpo

Sponsorship Opportunities

Exclusive Presenting Sponsor: \$2,000 (1 Sponsor)

- Premier placement of your exhibit booth and complimentary double booth
- Your logo on registration form as "Presenting Sponsor," logo on all promotional Expo material and program
- Sponsor of keynote speaker which includes a two minute introduction of your business
- Full-page ad in Expo program
- Your promotional material included in guest tote bag

Gold Sponsor: \$1,000 (2 Sponsors)

- Premier complimentary double booth space
- Sponsor of one workshop session which includes a two minute introduction of your business
- Your logo on registration form as "Gold Sponsor," logo on all promotional Expo material and program
- One half-page ad in Expo program
- Your promotional material included in guest tote bag

Registration Desk Sponsor: \$1,000 (1 Sponsor)

- Registration desk exhibitor booth at entrance of expo
- Your logo as registration form as "Registration Desk Sponsor," logo on all promotional Expo material and program
- One half-page ad in Expo program
- Your promotional material included in guest tote bag

Passport Sponsor: \$1,000 (1 Sponsor)

- Exhibitor booth
- Your logo at predominantly placed on all passports handed out to participants
- Your logo on registration form as "Passport Sponsor," logo on all promotional Expo material and program
- One half-page ad in Expo program
- Your promotional material included in guest tote bag

Lanyard Nametag Sponsor: \$1,000 (1 Sponsor)

- Exhibitor booth next to registration desk
- Your logo on all nametags
- Your logo on registration form as "Nametag Sponsor," logo on all promotional Expo material and program
- One half-page ad in Expo program
- Your promotional material included in guest tote bag

Best Booth Award Sponsor: \$750 (1 Sponsor)

- Exhibitor booth
- Your logo on registration form as "Award Sponsor," logo on all promotional Expo material and program
- Votes for best booth are collected at your table, award displayed at your table
- You introduce your company as award sponsor and announce award winner during networking lunch
- Your promotional material included in guest tote bag

Media Sponsor: \$1,000 (6 Sponsors)

- Exhibitor Booth
- Your logo on registration form as "Media Sponsor," logo on all promotional Expo material and program
- One half-page ad in Expo program
- Your promotional material included in guest tote bag

Event Bag Sponsor: \$500 (1 Sponsor)

- Exhibitor booth
- You provide 300 cloth tote bags with "Lake County Small Business Expo" with your logo
- Your logo on registration form as "Event Bag Sponsor," logo on all promotional Expo material and program
- Your promotional material included in guest tote bag

Raffle Prize Sponsor: \$500 (1 Sponsor)

- Exhibitor booth
- You provide raffle bowl and six \$50 gift cards, one to be raffled off each hour of the expo, announcing your sponsorship with each hourly drawing
- Your logo on registration form as "Raffle Prize Sponsor," logo on all promotional Expo material and program
- Your promotional material included in guest tote bag

Exhibit Sponsor Table: \$200

Non-Chamber Member: \$300

- Includes one six-foot table or one double table (12 feet) in Expo hall to promote your product/service

Exhibit Sponsor Double Table: \$350

Non-Chamber Member: \$450

- Includes two six-foot tables in Expo hall to promote your product/service

Program Ad: \$150 for full-page/\$75 for half-page

Lake County Small Business



Learning &
Networking

At Lakeland Community College • April 20, 2018

Attendee Registration Form

Visit and network with businesses from across the county during the EXPO. Plus, take advantage of attending three different small business learning sessions on topics covering sales, marketing and more.

Chamber Members Registration Fee

With continental breakfast and lunch Free

Non-Members Registration Fee

With continental breakfast and lunch Free w/ business card

Company Name: _____ Contact Name: _____
Phone: _____ Fax: _____ Email: _____
Attendee Name #1 _____ Attendee Name #2 _____

Chamber Members: ☐ With continental breakfast and lunch – Free

Note: preregistration is required for this event

Non-Members: ☐ With continental breakfast and lunch– Free w/ business card

Members may also register online at www.lakecountychambers.com/bizexpo



Painesville Recreation's **Chili Cook-Off** **January 27th, 2018**



1:00-3:30 p.m.
(voting ends by 3:00P.M.)



First Church Congregational
(22 Liberty St.)

Several Ways to Win

- . Spirit Award (Best Decorated Table and Chili Spirit!)**
- . Pro Judge's Award**
- . People's Choice Award (1st-3rd)**
- . New for 2018!: Hottest Chili, Most Original Chili, and Best Chili Name**

\$10 to enter a chili.

\$1 to vote for the "People's Choice" Award.

Samples are free!

440.392-5907 * Painesville.com *



2018 REGISTRATION INFORMATION

Join us March 3rd and 4th at the Great Lakes Mall for the Lake County Chambers of Commerce **Home & Lifestyle Expo**. Your participation will provide an excellent opportunity to generate company awareness and sales for your business.

2018 DATES

Move in and set up: Friday evening, March 2nd - 9pm SHARP
Please use the mall entrance next to Fuji Japanese Steakhouse
Watch for more information regarding the Exhibitor Networking Hour Friday prior to set up.

Show dates and times: Saturday, March 3rd, 10am to 6pm
Sunday, March 4th, 11am to 4pm

SPACE IS LIMITED. Participation is limited to the first 60 registrations (10 sponsors, 50 exhibitors).

Exhibitor will provide:

- Heavy gauge electrical cords (if needed)
Household cords are not permitted. Rubber cord covers or tape to reduce tripping hazards.

Lake County Chambers of Commerce provides:

- (1) 10' x 10' display area per exhibitor
- (1) 8' table with skirt
- (1) chair

- Optional Add-ons:**
- Extra 8' table \$25 - table must fit into your original 10' x 10' space
 - Double booth (20' x 20') can be requested for an additional \$200
 - Vehicle - \$200 per vehicle.
 - Insert into Giveaway Bag \$50 (per 500 quantity of one item)

RULES & REGULATIONS

- Displays are not to exceed 8' in height – no tents or canopies – **NO EXCEPTIONS**
- Great Lakes Mall Management has full authority in the placement and presentation of display areas. All excess material, collateral and boxes must be stored under your table.
- The distribution of helium balloons is not permitted. They may be used in your display if they are anchored.
- If a vehicle is part of your display, special arrangements must be made at least two weeks prior to the event. The Fire Department needs to be present for vehicle move in. Please call Diana Lewis in the mall office for more information 440-255-8932.

Sponsor registration and payment is needed by Friday, December 15, 2017
Exhibitor and Giveaway Bag registration and payment is needed by February 12, 2018

Mail to: Lake County Chambers, 1 Victoria Place, Suite 265A, Painesville, Ohio 44077
or email linda@easternlakecountychamber.org

Questions? Please call Linda Reed at 440-357-7572 or email Linda at linda@easternlakecountychamber.org

Hosted By:

In Partnership With:

Premier Sponsors:



**GREAT LAKES
MALL**



**YOUR
LOGO
HERE**

For info contact Linda Reed.



Saturday, March 3rd • Sunday, March 4th

2018 REGISTRATION FORM

☐ **YES, I will be a Sponsor @\$575**

- Preferred exhibitor space (your choice of location)
- Logo on marketing materials
- Logo on print advertising
- Logo on Lake County Chambers website Expo page with a link to your website
- Logo on sponsor sign
- Company listed as a sponsor in event press releases
- Public mention at chamber events prior to expo

☐ **YES, I will be an Exhibitor @\$325**

- (1) 10' x 10' space, (1) 8' table, skirt and (1) chair

☐ **YES, I will add something to the Giveaway Bag @\$50** (available to exhibitors and non exhibitors)

- 500 pieces of an item. Suggested items: promotional items, gift cards, coupons, samples. Deliver items to Linda Reed by February 13th to the Lake County Chambers of Commerce address below.

Company Name _____

Member of which Chamber _____

Contact Name _____

Email (required) _____

Phone _____

Address _____ City _____ Zip _____

Booth/Display Height _____

Electricity Needed? ☐ Yes ☐ No

Special Requirements _____

Sponsor Fee (\$575).....	\$ _____
Exhibitor Fee (\$325)	\$ _____
Giveaway Bag (\$50)	\$ _____
Extra Table (\$25).....	\$ _____
Double Booth (\$200).....	\$ _____
Vehicle (\$200)	\$ _____
TOTAL.....	\$ _____

Method of Payment: ☐ Check payable to Lake County Chambers of Commerce

☐ Master Card ☐ Visa ☐ American Express

Credit Card # _____ Expiration Date _____ CVV Code _____

Billing Address _____ Zip Code _____

Signature _____ Date _____

Sponsor registration and payment is needed by Friday, December 15, 2017

Exhibitor and Giveaway Bag registration and payment is needed by February 12, 2018

Mail to: Lake County Chambers, 1 Victoria Place, Suite 265A, Painesville, Ohio 44077

or email linda@easternlakecountychamber.org

Questions? Please call Linda Reed at 440-357-7572 or email Linda at linda@easternlakecountychamber.org

Coffee Contacts™

NETWORKING GROUP

2018

FREE perk with your membership



This is a great opportunity to network! Every member gets 30 seconds to say whatever you want about your business. Members can bring business cards, literature, flyers, and a door prize to promote your business and keep the event fun.

Thursday, January 4th

8 to 9 am

**Mentor Ridge Health & Rehabilitation
8151 Norton Parkway
Mentor**

Thursday, January 18th - ~~DECAF~~

8 to 9 am

**FLUX Metal Arts
8827 Mentor Avenue
Mentor**



Wednesday, January 24th

8 to 9 am

**Northwest Ambulance
1480 S. Broadway
Geneva**

Wednesday, February 28th

8 to 9 am

**Rapid Photo
32 N. Broadway
Geneva**

To help us better serve you please remember to make a reservation. PLEASE NOTE: Cost to non-chamber members is \$10 (cash or check only) and must be paid at the door. Receipts will be available at registration.

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NOACC/CRAD 01/14



Lake-Geauga Recovery Centers, Inc. provides a wide range of services for adults whose lives have been affected by their own or another's use of alcohol or drugs, by problem gambling or by mental illness.

Mentor Office

9083 Mentor Avenue
Mentor, OH 44060

Chardon Office

209 Center St., Unit E
Chardon, OH 44024

Painesville Office

134 S. St. Clair
Painesville, OH 44077

If you have questions about addiction or recovery, please call
Lake-Geauga Recovery Centers at **(440) 255-0678**
or visit our website at www.lgrc.us





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Opening January 2018

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