

Chamber News



Eastern Lake County

Chamber of Commerce

June 2019



The Eastern Lake County Chamber of Commerce invites you to a different kind of golf outing to benefit our scholarship fund.

For more information or to be a Sponsor, please feel free to contact the chamber office at 440-357-7572 or email any of us at:

Linda Reed linda@easternlakecountychamber.org

Kathleen Obrenski kathleen@easternlakecountychamber.org

Katrina March katrina@easternlakecountychamber.org

PUTT PUTT TOURNAMENT
THURSDAY, June 27, 2019
5:00 TO 7:30 PM

Red Mill Golf Practice Center
4243 Red Mill Valley Road, Perry

Thank you to our Sponsors:

EVENT SPONSORS:



REGISTRATION SPONSORS:



Hole Sponsors will receive: Company name on sign at the Hole. Acknowledgement of your sponsorship on our social media sites and newsletter. Cost \$50

Event Sponsors will receive: Table at the course to promote your business. Sign at the club house with your company name. Your logo on the event flyer. Opportunity to have a team of 4 at the event. Acknowledgement of your sponsorship on our social media sites and newsletter. Cost \$300

Registration Sponsors will receive: Sign at the club house with your company name. Your logo on the event flyer. Opportunity to have a team of 4 at the event. Acknowledgement of your sponsorship on our social media sites and newsletter. Cost \$200

Prize Sponsor (1) will receive: Sponsor the prizes for our 1st Place Team. Your company name/logo on the gift bag and acknowledgement of your sponsorship on our social media sites and newsletter. \$150

Cost to Participate: \$25 per person includes:

- 18 holes of putt putt
- Dinner provided by Chow Down Catering
- One complimentary adult beverage

GOLFERS PLEASE REGISTER BY JUNE 21, 2019 - Don't have a foursome? That's OK, we'll make sure to place you with a fun group.

All money raised at this event will go towards our scholarship fund.

Ohio Chamber of Commerce's Annual Meeting

The Ohio Chamber of Commerce's Annual Meeting took place on Wednesday, May 8th in Columbus, Ohio and featured Daymond John, star of ABC's *Shark Tank*.

This year a unique opportunity was provided for companies to be nominated by local chambers or businesses in Ohio to participate in a pitch session on stage with Mr. John. In return Daymond John would provide business advice to the individual/s participating in the pitch. One of the participants was David Spall with Lake Innovative Products, L.L.C. located in Painesville Township, Ohio. His business was nominated by Eastern Lake County Chamber of Commerce. David joined Mr. John on stage and presented his pitch about Fuel-loc-Box, a product which ensures safety for storing propane and gasoline containers. He explained there are far too many accidents with misuse of propane and gasoline containers, and this is his way of helping keep people safe.



Daymond John was very impressed with his product and provided positive feedback and showed genuine interest in David's product. It was an honor for the Ohio Chamber of Commerce to host a number of nominated companies and highlight an innovative product such as the Fuel-loc-Box.

2019 Board of Directors

Executive Board of Directors

President	Chris Brill Packard	Lake Health
1 st Vice President	Tom Mitchell	The Marshfield Group
2 nd Vice President	E. Rita Camardo	Northwest Bank
Treasurer	Chris Bartlett	Jones Battles Group
Past President	Ame West	West Orchards

Board of Directors

Sallie Christian	Layton Physical Therapy
Beth Debev	Debonne Vineyards
Jennifer Dobrzeniecki	Ohio Guidestone
Stephanie Evans	Lantern of Madison
Bob Fratino	Deepwood Industries
Jeff Hyrne	Lake County Nursery
Tara Isabelle	Huntington Bank
Lisa Schwentner Joles	Lew's Reliable Heat & AC
Mabel Mankas	Western Southern Life
Michelle Massoudi	Cyrus Massoudi State Farm
Donna Price	First Federal Lakewood - Concord
Pete Richmond	Richmond & Richmond Insurance
Joshua Strickland	Dworken & Bernstein
Nancy Zangerle	Global Real Estate Advisors

Legal Liaison

Neil Conway Conway Land Title

Chamber Staff

Linda Reed Executive Director
 Kathleen Obrenski Office Administrator
 Katrina March Membership Manager

Mission Statement:

The Eastern Lake County Chamber of Commerce exists to promote, support and guide the business and civic communities of which we serve.

Serving: Concord Township North Perry Village
 Fairport Harbor Painesville City
 Grand River Painesville Township
 Leroy Township Perry Township
 Madison Township Perry Village
 Madison Village



One Victoria Place, Suite 265A
 Painesville, OH 44077
 (440) 357-7572
 Website: www.easternlakecountychamber.org

Welcome and Thank You To Our Board Members

The Eastern Lake County Chamber of Commerce would like to welcome Michelle Massoudi to our board. Michelle is the Business Office Manager at Cyrus Massoudi State Farm Office.

Michelle is a former Kindergarten Teacher and studied Early Childhood Education at Ashland University. Michelle grew up in Grand River and is a Riverside High School graduate.

Welcome Michelle!

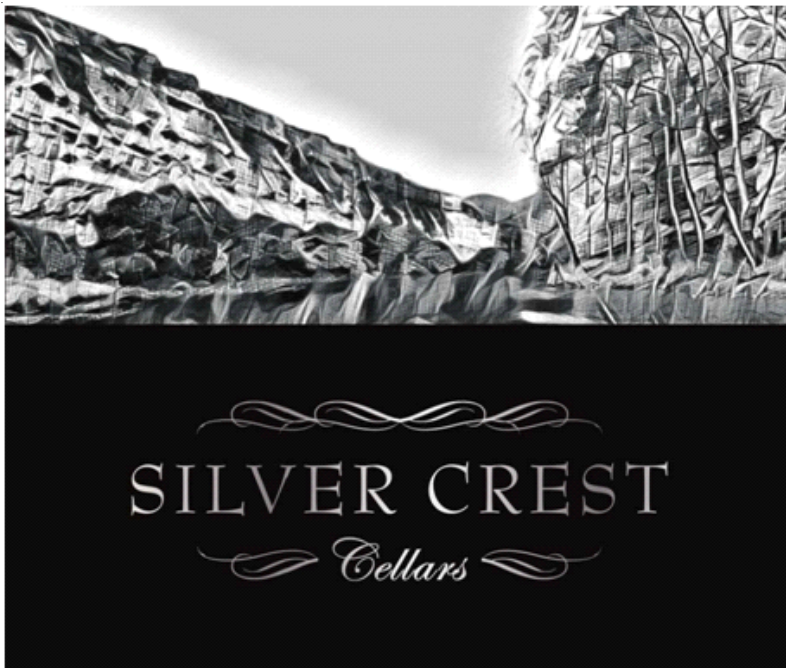
We look forward to working with you.



The Eastern Lake County Chamber of Commerce would like to thank Elias Nunez, Jr. for his 5 years of serving on our board.

Thank You Elias!

We wish you all the very best!



Located in the Grand River Valley, Silver Crest Winery & Cellars is one of the newest additions to the local wine scene in Northeast Ohio.

Located at the edge of the Grand River in Madison, Ohio, Silver Crest Cellars opened in June 2018.

Local grape farmers John Bohinc, Eric Cotton, and Patrick Linehan founded the winery using the grapes from their family vineyards which date back as far as the 1930's. They also produce wine from grapes grown by other local wine growers.

Together, they grow and make both old-world and new-world wine varieties including Riesling, Cabernet Sauvignon, Cabernet Franc, Pinot Noir, and Chardonnay, as well as local, historical varieties and blends.

Join us for a Grand
Opening & Ribbon
Cutting Celebration

10:00 am on
Saturday, June 1, 2019

Silver Crest Cellars

4511 Bates Road
Madison



10:00 am - Invitation Only
Noon – Open to the Public



Combined Chamber After Hours Event

Tuesday June 11, 2019 at 6:00 PM



MENTOR
— AREA —
CHAMBER OF COMMERCE



Eastern Lake County
Chamber of Commerce



Willoughby
Western Lake County
CHAMBER of COMMERCE



- . Game time is 7:00 PM and the Gates to Classic Park open at 6:00 PM
- . Lake County Captains vs. Great Lakes Loons
- . \$15 for chamber members, \$20 non-members
- . RSVP to your respective chamber
- . Ballpark food, snacks and beverages will be served.
- . Full service cash bar available!
- . Parking in the Captains Lot available for \$6 in advance, \$8 day of game. City of Eastlake parking is available across the street for \$5

 CaptainsBaseball.com  440.954.WINS  [CaptainsBaseball](https://www.facebook.com/CaptainsBaseball)  [@LCCaptains](https://twitter.com/LCCaptains)  [LCCaptains](https://www.instagram.com/LCCaptains)





Gordmans is an everyday off price department store concept featuring a large selection of the latest brands, fashions and styles at up to 60% off department and specialty store prices every day.



Join us for a Grand
Opening & Ribbon
Cutting Celebration

9:00 am on
Thursday, June 27th

Gordmans
6601 North Ridge Road
Madison



Promotions
&
Give Aways!

Welcome New Members

The following organizations have recently made an important investment in their business by joining their chamber. We thank them and hope you will consider them for all your personal and professional needs.

We hope to see you soon & often!

SPORTS & RECREATION

C4 SHOOTING & TRAINING CENTER

NEIL HARRISON

6347 E. Loveland Road

Madison, OH 44057

Phone: 440-298-3200

Website: www.c4shootcenter.com

Description: It is our vision to provide the nation with the most advanced training and shooting facility. It is our mission to inspire passion for the shooting sports, through the utilization of the most advanced technologies, the highest quality education, while maintaining a constant focus on safety.

C4 Shooting & Training Center was conceptualized to make positive change. Our goal is to raise awareness by offering a safe, modernized and enjoyable facility, for all to experience. Our concept has been developed to not only reach that goal but to surpass it. We want to embrace our Community. We will extend our services by including everyone. Our commitment to offering a training facility to Law Enforcement will be unparalleled. We will constantly embrace an open forum for citizens and Law Enforcement to interact together, thereby strengthening that community bond. We will offer a Comprehensive approach to all facets of our business structure. The necessary diversment of what we offer will be ever changing. New and better products or classrooms will become available. We will demonstrate our capabilities as the industry leader by offering the most up to date training and the most advanced technology in our range services. We will constantly be in the forefront of products that we offer while making sure that our cost competitiveness is always on our minds. We are firm believers that cost is not the only value that people compare when searching for products. By implementing a strict educational guideline for our staff, customers will always feel that they are getting the most information and instruction regarding their purchase. In tune with this identity, we will constantly increase the Cultivation of our staff and our customers. By constantly reevaluating our classrooms, our products, and our own directional thinking, the process of moving forward has infinite opportunities. We will make positive change in our community. We will always embrace family and friends. We will always make our concept open for improvements. To be part of something so important, will always be a driving force. We will achieve this identity by always having Class, not just in perception, but in our actions. Our staff will constantly embrace our core philosophy when interacting with each other, our community members, or any guests at our facility. We will deliver on service, we will excel in education, and always offer a warm and inviting atmosphere for all to enjoy.

We have set out on this path with the mindset that we want to create the most comprehensive shooting and training facility we can, to embrace the passion that so many people share with us. We will offer facilities to all of our local law enforcement offices, as well as extend our reach to neighboring county and state

agencies. By offering this training solution, police departments will be able to maximize their training budgets and increase their opportunity. By having the option of training with neighboring cities, departments will develop the cohesion necessary for any instance where a Mutual Aid call is made for assistance. Team tactics and tasked leadership can be assumed, confirming that our officers will return safely to their families. It constantly stems back to community; to embrace and support each other. By always keeping with this philosophy, we will be able to increase awareness and integrity to a higher standard in our community.

HEARING TESTING/HEARING AIDS

AMERICAN HEARING CENTERS

BRIAN MILLS

1920 Mentor Avenue

Painesville, OH 44077

Phone: 877-335-3216

Website: www.americanhearingcentersinc.com

Description: If you need help with hearing, you want to know you're working with someone who truly cares about your health and improving your quality of life. At American Hearing Centers, our focus isn't on selling hearing aids. Our goal is to make you happy with how well you're hearing, so you can get back to spending time with friends and family and enjoying your life. We are especially skilled at solving problems when it comes to hearing loss and hearing aids. We're one of the only hearing aid practices in the region with a complete hearing aid repair lab in our offices. That's because we are dedicated to helping our patients no matter what it takes.

CONTRACTOR & CARRIAGE RIDES

WHISPERY PINES CARRIAGE RIDES & LOGGING

KELLIE WHITE RETTINGER

2164 Stanhope-Kelloggsville Road

Kingsville, OH 44048

Phone: 440-858-5285

Website: www.whisperypines.com

Description: **WEDDINGS:** We have a variety of carriages and horses to suit your request. We can decorate our carriages in the colors of your choice, customize your day anyway you would like. **WINERY RIDES:** We currently provide carriage rides at Debonne Vineyards and Grand River Cellars. We also provide hay wagon rides at Regal Vineyards - The Haunted Winery. **LOGGING:** We use our horses for select harvest of mature hardwood timber. This method is very low impact and creates minimal damage. There are many different options as a land owner for the sale of your timber. If you are interested or curious in the value of your timber, please call and we can give you an estimate.



MAIN STREET
RETREAT

1 YEAR ANNIVERSARY CELEBRATION

Located at 10 West Main Street, Madison

JULY 31, 2019
RIBBON CUTTING AT 10:30 AM
OPEN HOUSE UNTIL 7:00 PM

Main Street Retreat is a Massage Studio that also carries soy candles, goat's milk soap and jewelry. Main Street Retreat prides itself in providing the best in quality service in everything that we do. Our massage therapy is a rare find. We seek to customize each experience to promote optimal relaxation and healing.

Coffee Contacts™

NETWORKING GROUP

2019

FREE perk with your membership



This is a great opportunity to network! Every member gets 30 seconds to say whatever you want about your business. Members can bring business cards, literature, flyers, and a door prize to promote your business and keep the event fun.

Thursday, June 6, 2019

8 to 9 am

Brew Mentor

9528 Diamond Centre

Mentor

Thursday, June 20, 2019

8 to 9 am

CoreLife Eatery

7809 Mentor Avenue

Mentor



Eastern Lake County
Chamber of Commerce

BUSINESS BUZZ
NETWORKING GROUP

Wednesday, June 26, 2019

8:00 am to 9:00 am

Main Street Retreat

10 West Main

Madison

Thursday, July 11, 2019 – Wine Tasting Event

5:30 to 8:00 pm

\$35 per person

Quail Hollow Country Club – outside on the Veranda

11295 Quail Hollow Drive

Concord

To help us better serve you – please remember to make a reservation. PLEASE NOTE: Cost to non-chamber members is \$10 (cash or check only) and must be paid at the door - receipts will be available at registration



Our Ribbon Cutting Scissors and Bow
have been really busy lately!
We enjoy celebrating special occasions
with our members.

Congratulations!
Rodewald Manufacturing!



We wish you many years of success and prosperity!
From: The Eastern Lake County Chamber of Commerce
Board Members & Staff





Remarkable Lake County, OH

Phase 2 of the Remarkable Lake County, OH Brand is in full swing!

The Remarkable Lake County, OH brand launched in 2018 continues to expand the awareness of Lake County, OH. Conceived by the Lake County Visitors Bureau and Executive Director, Scott H. Dockus; Phase 2 introduces a new look with a splash of color. “In 2018 we outlined ten areas of focus under the Remarkable brand, such as the outdoors, events, wineries, cities, etc. With each of these areas having a color associated with promoting its unique qualities,” Dockus stated. “In 2019 I wanted to take the branding to a new level, and we did just that! It begins with the new logo that incorporates each of these ten colors and embraces the heart of the brand,” Dockus added.

The logo, designed by Amira Strobel of Painesville, continues to promote visitor experiences and is well designed for both print and digital media outlets. “Our initial goal for the Remarkable Lake County, OH brand refresh was twofold. First, we wanted to create a memorable, unique logo that stands out and accurately captures Lake County. Second, we wanted to develop clear and focused messaging that describes all the remarkable things to see, do, and experience here. We know Remarkable Lake County, OH is different than other tourism brands – and that is intentional. Visitors to Lake County, OH will be treated more like friends and neighbors than tourists, so we want to make sure that comes across in our messaging. Scott’s vision for Remarkable Lake County, OH has always been clear, and Phase Two of our campaign will see that vision

further developed through our new and improved website, enriched social media efforts, and multi-channel advertising campaigns”, said Strobel.

Remarkable Lake County, OH works with Carl White of The Partnership (Painesville/Akron) to oversee the multi-channel campaign. The 2019 campaign includes print in Ohio Magazine, Lake Erie Living, Ohio Game and Fish, SIP Magazine, and others. Television on Brush Pile Fishing (FOX SportsTime OH), while newspaper, digital, and radio encompasses Youngstown/Warren OH, Pittsburgh, Erie, Columbus, and Akron/Cleveland. Publications in these markets include print and digital ads in their weekend editions. “In 2018 we started with a smaller version of this campaign, and we have high expectations for 2019,” said White. White added, “the new branding is wonderful. It has already caught the attention of other markets, and their new website is remarkable! I am proud to be part of the Remarkable Lake County, OH branding efforts to make Lake County, OH a viable tourist destination.”

Remarkable Lake County, OH is a destination management brand managed by the Lake County Visitors Bureau. An organization dedicated to developing and promoting tourism experiences within Ohio’s Lake County. 440.975.1234. www.MyLakeOH.com. #remarkablelakecountyoh

OUR MEMBERS ASKED US TO LET YOU KNOW THAT:

HUD Awards FHRC with \$125,000 Education and Outreach Initiative Grant

Fair Housing Resource Center, Inc. (FHRC) is the recipient of \$125,000 towards an Education and Outreach Initiative (EOI) grant from the Department of Housing and Urban Development, which will support the propagation of fair housing information to various communities throughout Lake, Geauga, and Ashtabula counties. These grant funds will be utilized in the creation of workshops, trainings, publications, events, and online communications throughout the next year.

HUD grants are provided through the Department's Fair Housing Initiatives Program (FHIP) to help people who believe they have been victims of housing discrimination and to educate the public and housing providers on fair housing laws. HUD awards the EOI grants to groups that educate the public and housing providers about their rights and responsibilities under the Fair Housing Act.

In the past our office has received EOI grants that have permitted our organization to greatly expand education and outreach activities throughout the Northeast Ohio region. We have used this source of funding to create and

disseminate brochures, Laketrans ads, and billboards as well as hosting events which educate our local communities on the types of resources they have available to them through our office.

This fiscal year, the EOI grant is going to be used to further educate the communities in Northeast Ohio about their fair housing rights. This grant funding will allow FHRC to host seminars for landlords and tenants to gather a better understanding of their rights and responsibilities. Additionally, FHRC intends to host community based events in which we will promote awareness of Fair Housing, diversity, and inclusion reaching community residents, housing providers, local government officials, business leaders, community groups and human service agencies in Lake, Geauga and Ashtabula County.

In total, HUD awarded \$38.3 million to 95 fair housing organizations and other non-profit organizations as part of its efforts to reduce housing discrimination nationwide.



**Family Eye Care Clinic
to the rescue!
Bad news GOOD NEWS!**

Union Eye Care since 1959 has served many of our resident's, however, the week of May 6th they permanently closed their doors.

Family EyeCare Clinic has been serving Lake County since 1953 as Dr L.J. West in addition to EDW. S. Friedman and Associates since 1969 which were merged by Dr Brian Kane in 1999 to form Family EyeCare Clinic.

We are here for businesses and residents to help them in their smooth transition of eye care with locations in Mentor, Painesville, Highland Heights and Chagrin Falls. Please call at (440) 946-8809 or website at www.familyeyecareclinc.biz

TRUSTEES



SPONSORS



Nominations are now being accepted for the 2019 Fast Track 50 Application Deadline of June 15, 2019

Do you work for a growing company, know an amazing entrepreneur or someone who has been a “game changer” in their industry?

We invite you to submit an application to the Fast Track 50, an awards event recognizing the companies and individuals who have shown meaningful business growth and change in Lake and Geauga counties.

[Click here to nominate a business or an individual.](#)

The nomination deadline is Saturday, June 15, 2019.



2019 Lake-Geauga Fast Track 50
Annual Networking Event,
Awards Dinner and Celebration
Thursday, November 7, 2019
Holiday Inn – LaMalfa Center
Mentor, Ohio

Questions? Contact Sheila Bare at sbare1@lakelandcc.edu or 440-525-7348



Chamber Summer Business After Hours



Photo by Al Miller

Enjoy an evening of fun hosted by [Lake Metroparks Farmpark](#). This isn't the average networking event — this is a comfortable, after-work gathering for Lake County Chamber members and their families.



Thursday, June 20, 2019 • 5:30 to 8 pm

Lake Metroparks Farmpark • 8800 Euclid Chardon Rd • Kirtland, Ohio

voted The News-Herald's "Best of the Best" Family Destination 2018

Food and drinks provided by J&J Catering, Chalet Debonne and Double Wing Brewery. Enjoy relaxed networking and family fun. **Chamber members* and families are invited to:**

1. Connect, network, and catch up with great people from local businesses
2. Food and drinks
3. Family fun or just take a walk in the park — enjoy exclusive access to Farmpark!

Reservations with payment required by 6/17/19

\$10/adult ages 18+; \$7/child ages 17 and younger

***MEMBERS** please RSVP by clicking on your chamber name or logo below:

- [Eastern Lake County Chamber of Commerce](#)
- [Mentor Area Chamber of Commerce](#)
- [Willoughby Western Lake County Chamber of Commerce](#)





Home Equity Line of Credit

Your home is likely the most valuable asset you have. Make the most of its equity with a Home Equity Line of Credit.

Features*:

- Prime minus 0.50%
- 10 year interest only period with 10 year repayment period
- \$50 annual fee waived first year
- Maximum line up to \$500,000

Visit FFL.net/HELOC or your nearest branch for more information!

Concord

7595 Crile Rd.
Concord, OH 44077
(440) 352-1072



FFL.net [f](#) [t](#) [in](#)

 EQUAL HOUSING LENDER • MEMBER FDIC

*Home Equity Line of Credit (HELOC) has a variable rate feature. Borrower must meet specific underwriting criteria to obtain the advertised rate of Wall Street Journal Prime (index) minus .50%; with a FICO score 740 or greater, a combined loan-to-value (CLTV) ratio of 80% or less, debt-to-income (DTI) ratio of 43% or less. Not all applicants will qualify for advertised rate. Your annual percentage rate (APR) may vary and may be higher depending on credit score and loan-to-value (LTV) ratio. The maximum APR is 21%. During the first 120-months (the 'draw' period), advances of credit may be taken. Your minimum periodic payment due will be equal to the accrued interest as of the close date of the billing period. After the draw period, advances are no longer permitted and repayment of the outstanding balance must be paid over the next 120-months. Annual fee of \$50 is waived the first year. A full appraisal is required on lines \$250,000 or greater. If HELOC is closed within the first 3 years, a fee of up to \$607 may be assessed. Property insurance is required and flood insurance may be required. Eligible properties must be owner-occupied/primary residences within the state of Ohio. All loans are subject to credit review and approval. Certain restrictions may apply. Offer subject to change without notice. NMLS# 697346.



Online Quick Care

Getting sick is never convenient, but getting care should be.

That's why Lake Health introduced **Online Quick Care** – health care that's virtually a click away. It's a convenient and affordable way to "visit" with a health care provider from home, work or school. With **Online Quick Care**, when you have a minor illness or injury, you are only minutes away from getting care with no appointment necessary.



Set up your **Online Quick Care** account now for free using your smartphone, tablet or laptop, and you can have access to care almost anytime, anywhere when you or your family needs it. Go to lakehealthquickcare.zipnosis.com between 9 am and 9 pm, seven days a week, to get started. **Online Quick Care** visits are \$40.



Lakeland

COMMUNITY COLLEGE
HOLDEN UNIVERSITY CENTER



Convenient and Affordable
Bachelor's and Graduate Degrees
Right on Lakeland's Campus!

BGSU[®]

Cleveland State
University
engaged learning

FRANKLIN
UNIVERSITY

HIRAM
COLLEGE

 **John Carroll**
UNIVERSITY

 **KENT STATE**
UNIVERSITY

 **LAKE ERIE**
COLLEGE

 **NOTRE DAME**
COLLEGE

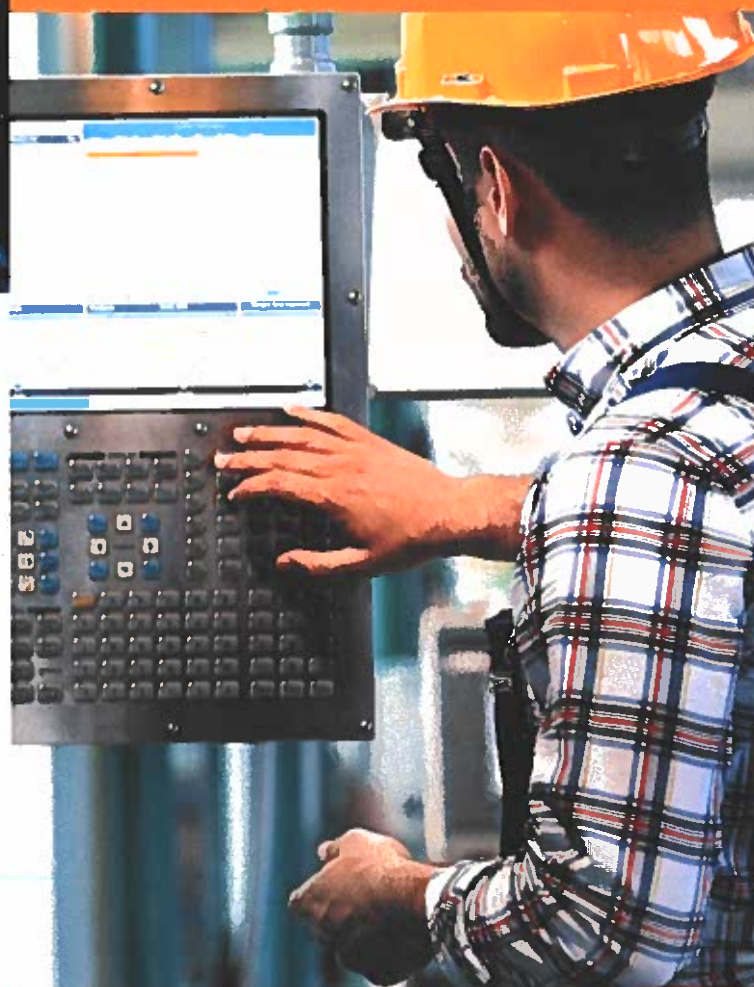
The University
of Akron

Ursuline 
VALUES • VOICE • VISION

 **YOUNGSTOWN**
STATE UNIVERSITY



Careers in Welding & Computer Integrated Manufacturing Technology Information Session



Wednesday, June 12

4-5 p.m. | Room T-129

Learn about certificate programs that can fast-track you into a high-paying, in-demand job as a welder or CNC operator/programmer.

Also, find out about a free summer course at Lakeland to get you started.

For more information, contact Randy Jeffries
440.525.7453 | wjeffries@lakelandcc.edu

Sponsored by the Lakeland Men's Resource Center

Lakeland
COMMUNITY COLLEGE
MEN'S RESOURCE CENTER



Registration deadline is Friday, September 20th

hosted by:



CAREER
EXPO

Thursday, October 3rd, 2019
Madison High School | Madison, OH

SPONSORSHIP OPPORTUNITIES

Are you interested in promoting your business to a large group of manufacturers and/or students in Lake County?

The **7th Annual Think Manufacturing EXPO** shows teachers & students the rewarding career opportunities available in manufacturing within Lake County.

Schedule:

8:00am	8:30am	10:00am - 1:00pm
Set up	Breakfast meeting	EXPO

Drop off, mail, or fax form to:

Willoughby Western Lake County Chamber of Commerce
28 Public Square | Willoughby, OH 44094
Phone: 440.942.1632 | Fax: 440.942.0586

*Send/drop off 100 pieces of promotional materials/literature for guest tote bags to the chamber office.

*Send a high quality file of your company logo to: dswan@wwlcchamber.com.

Sponsorship Level (see back): _____

Company Name: _____

Contact Name: _____

Phone: _____ Fax: _____

Email: _____

Address: _____

City: _____ State: _____ Zip: _____

Payment options: ☐ My check is enclosed (please make payable to WWLCC)

Please charge card: ☐ Mastercard ☐ Visa ☐ AMEX ☐ Discover

Name (on card): _____

Card Number: _____

Exp. Date: _____ CVC: _____

Billing Address: _____

Billing City: _____ State: _____ Zip: _____



SPONSORSHIP LEVELS

Presenting Sponsor \$1,500 (EXCLUSIVE)

- Premier double booth space at the event
- Two minute presentation at the manufacturers breakfast
- Your logo prominently placed on thinkmfgexpo.com website with link to your website
- Your promotional material included in the guest tote bag
- Your logo prominently placed on the event banner
- One **FULL-PAGE** ad in event program
- Logo and Presenting Sponsor title on registration form going to all Lake County Chamber members
- Exposure in e-mails, all on-site signage
- Featured as a Presenting Sponsor on all Social Media campaigns

**Registration deadline is
Friday, September 20th**

Breakfast Sponsor \$1,000 (EXCLUSIVE)

SOLD!

- Premier booth space at the event
- Two minute presentation at the manufacturers breakfast
- Logo prominently placed on thinkmfgexpo.com website with link to your website
- Your promotional material included in the guest tote bag
- Your logo prominently placed on event banner
- One half-page ad in program
- Your logo on registration form going to all Lake County Chamber members
- Exposure in e-mails, all on-site signage.

Registration Desk Sponsor \$1,000 (EXCLUSIVE)

SOLD!

- Premier booth space at the event
- Two minute presentation at the manufacturers breakfast
- Logo prominently placed on thinkmfgexpo.com website with link to your website
- Your promotional material included in the guest tote bag
- Two name badges that distinguish your company representatives
- Your logo prominently placed on event banner
- One half-page ad in program
- Your logo on registration form going to all Lake County Chamber members
- Exposure in e-mails, all on-site signage.

Safety Sponsor \$750 (1 Sponsor)

SOLD!

Gold Sponsor \$750 (1 Sponsor)

SOLD!

Student Workshop Sponsor \$750 (1 Sponsor)

SOLD!

Each of these 3 sponsorships include:

- Booth space at the event.
- Two minute presentation at manufacturers breakfast
- Logo placed on thinkmfgexpo.com website with link to your website
- Your promotional material included in guest tote bag
- Your logo prominently placed on event banner
- One half-page ad in program
- Your logo on registration form going to all Lake County Chamber members
- Exposure in e-mails, all on-site signage.

Tote Bag Sponsor \$500 (1 Sponsor)

SOLD!

- Booth space at the event
- Responsible for purchasing 100 tote bags for event
- Two minute presentation at manufacturers breakfast
- Logo placed on thinkmfgexpo.com website with link to your website
- Your promotional material included in guest tote bag
- Your logo prominently placed on event banner
- One half-page ad in program
- Your logo on registration form going to all Lake County Chamber members
- Exposure in e-mails, all on-site signage.

Supporting Sponsor \$150

- Your promotional material included in manufacturer guest tote bag
- Your logo included in program

*Send/drop off 100 pieces of promotional materials/literature for guest tote bags to the chamber office.

*Send a high quality file of your company logo to: dswan@wwwcchamber.com.

Are You a Member?

1
9
4
2



PAINESVILLE
CREDIT UNION

**Serving All
Lake County**

280 North Saint Clair Street
Painesville, OH 44077
Phone : (440) 352-8974
Fax : (440) 352-8110
www.painesvillecu.org

Serving all who live, works, worships, or attends school in Lake County.

Deposit Products

Savings Accounts
Money Markets
Certificates of Deposit
Christmas Clubs
Checking

Easy Access

MasterCard Debit Cards
Phone Info Line 24hrs
Home Banking
Night Drop Deposits
Drive Through Service
ATM
Mobile APPS

Loan Products

Automobile Loans
Motorcycle Loans
ATV Loans
Signature Loans
VISA
HELOC's
(Home Equity Lines of Credit)

Special Services

Financial Counseling
Notary Service
Fax Service
Wire Service
Amusement Park Tickets
Discount Movie Tickets

T-Shirt Sponsorship Form

Auburn's enrollment has been at an all-time high! Incoming students for the 2019-2020 school year will be receiving an Auburn shirt. 425 SHIRTS ARE BEING PRINTED! You can have your company featured on this shirt! What a great way to partner with Auburn, support our students and get your company name out there. Profits from the shirts go to support student competitions.

SPONSORSHIP LEVELS

LIMITED AVAILABILITY! First Come, First Serve.



PLATINUM - \$1,000 ONE AVAILABLE

Company logo on back of shirt, top tier – largest size

SLEEVE - \$750 ONE AVAILABLE

Company logo on the sleeve – large size

GOLD - \$500 TWO AVAILABLE

Company logo on back of shirt, second tier – large size

SILVER - \$250 SIX AVAILABLE

Company logo on back of shirt, third tier – medium size

BRONZE - \$100

Company or family name on back of shirt, bottom tier – small text

ORDER FORM All information must be complete to process your order. Please print neatly.

To determine if a sponsorship level is available, please contact Dawn Bubonic at dbubonic@auburncc.org or 440-357-7542 ext. 8138.

Company Name: _____

Contact Name: _____

Address: _____

City, State, Zip: _____

Email Address: _____

Phone Number: _____

Sponsorship Level (Check One): ☐ PLATINUM - \$1,000 ☐ SLEEVE - \$750 ☐ GOLD - \$500 ☐ SILVER - \$250 ☐ BRONZE - \$100

Method of Payment: ☐ Check ☐ Cash TOTAL ENCLOSED: \$ _____

Please make checks payable to Auburn Career Center. Mail checks to:

Auburn Career Center, ATTN: Sherry Williamson, Treasurer, 8140 Auburn Rd., Concord Twp., OH 44077

Please send a high resolution image (all images and text will be in white on a black t-shirt) to: dbubonic@auburncc.org.

All text will be a standard size, font, and style. Greek letters, emoji, and other symbols not found on a standard keyboard may not be used. Your message must fit within the spaces provided. Exceptions are not permitted. Auburn Career Center reserves the right to approve all text prior to production.

Internal Use Only: ☐ Payment Received

☐ Order sent to Design Dept.

☐ Logo Received

OBTAINING A JUDGMENT FOR ATTORNEYS' FEES FOR PROSECUTING CLAIMS AND DEFENDING COUNTERCLAIMS

Under the American rule, litigants in most civil cases cannot recover their attorneys' fees. However, there are exceptions. A party can seek to recover its attorneys' fees under certain statutes, when there is a finding of fraud and/or punitive damages against the other party, and when there is a fee-shifting provision under the contract involved in the underlying dispute. For example, if party A sues party B for breach of contract and the court finds for party A, then party A can seek attorneys' fees if there is a provision in the contract that allows it to do so. This article will examine what happens when party A also seeks to recover attorneys' fees relating to defending counterclaims brought against it by party B.

In order to determine the amount of attorneys' fees that should be awarded, a trial court must first calculate the "lodestar" amount by multiplying the number of the attorney(s) hours reasonably expended by a reasonable hourly rate.¹ Secondly, the trial court must review the lodestar amount based on the factors listed in Ohio Rules of Professional Conduct 1.5(A) and modify accordingly.² The factors relate to the nature of the litigation, the skills of the attorney(s) and the workload of the case, including its impact on the attorney's caseload, the customary fees charged, the amount in controversy and results obtained, and the reputation and ability of the attorney(s) involved.

Oftentimes, the party seeking attorneys' fees will not only be prosecuting its own claims, but also defending itself against counterclaims brought by the opposing party. The legal work that is done on the claims and counterclaims may not be easily separated, if at all. This is especially true when a claim for breach of contract meets with counterclaims for fraud or other alleged breaches related to the contract, such as a breach of warranty claim.

Ohio courts have held that a court must award attorneys' fees for the amount of time spent pursuing the claim for which the fees may be awarded only when it is possible to separate the time spent on the claims in such a manner.³ If the claims and counterclaims involve common facts or are based on related legal themes and it is difficult to separate the hours on a claim-by-claim basis, the party seeking attorneys' fees will not be prejudiced.⁴ Rather, where multiple claims revolve around the "same allegations, facts, discovery, and legal arguments," attorneys' fees can be awarded for time spent on all the claims.⁵

Claims for attorneys' fees are individual and very fact-specific. These claims often require expert testimony. If you have a question about your legal options, you should speak to an attorney directly.



Jo A. Tatarko focuses on Commercial Litigation, representing clients in the areas of breach of contract, lease disputes, construction disputes, business disputes, and all other aspects of business litigation. Jo devotes 90% of her practice to litigation.



¹ *Bittner v. Tri-County Toyota, Inc.*, 58 Ohio St. 3d 143 (1991).

² *Id.*

³ *Miller v. Grimsley*, 197 Ohio App. 3d 167 (10th App. Dist. 2011).

⁴ *Hustler Cincinnati, Inc. v. Elm 411, LLC*, 2014-Ohio-5648 (1st App. Dist. 2014).

⁵ *Id.*

DID YOU KNOW?

ONLY 9% OF AMERICANS HAVE ZERO RISK OF DEVELOPING ALZHEIMERS DISEASE

If you or your family member are not living at the Lantern of Madison, you are most likely:

- **Paying way too much for the care and services you receive**
- **Not getting care and services the way you prefer and desire**
- **Not receiving treatment programs to keep your brain healthy, the way our residents do**
- **Not receiving exercise and activities, the way our residents do**
- **Not having fun, the way our residents do**
- **Not enjoying life, the way our residents do**

We are not perfect, but we will give our elderly a life that is dignifying and fulfilling.

WE BELIEVE OUR ELDERLY DESERVE THE VERY BEST!

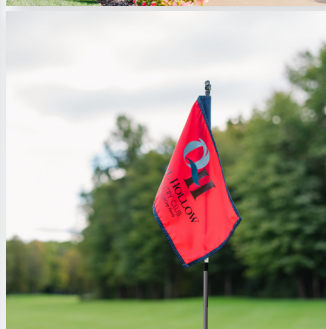
THERE IS HOPE! COME LIVE AND THRIVE WITH US!

**TO SCHEDULE A TOUR AND TO LEARN ABOUT OUR PROGRAMS AND SERVICES
CALL STEPHANIE AT (440)307-3407**

**LANTERN OF MADISON
2041 HUBBARD ROAD
MADISON, OHIO 44057**



Discover the fun-filled private club life at Quail Hollow Country Club, perfect for family, social and business needs.



**At Quail Hollow Country Club,
Members can enjoy:**

- 36 championship holes of golf
- Convenient golf practice facility
- Fine dining and innovative cuisine
- Year-round family social events
- Outdoor Olympic-sized pool
- Private meeting and event spaces
- Fitness center with 25+ free* classes
- Membership pricing to fit your budget
- 50% off à la carte dining, plus access to ClubCorp's nationwide Network of more than 300 owned, operated and alliance clubs through Quail Hollow ONE (Optimal Network Experiences)*

Curiosity Encouraged.

Brenda Caruso, Membership Director
brenda.caruso@clubcorp.com | 440.639.3804

quailhollowcc.com

11295 Quail Hollow Drive
Concord, OH 44077





Lew's Reliable Heat has been a part of our community for nearly half a century. Celebrating their 49th anniversary this spring, the company was founded April 1st of 1970 by Lew Schwentner. Originally operating out of his home on Lusard St, the company briefly lived in downtown Painesville before settling in at their current location in Fairport Harbor in the year 1975.

After Lew semi-retired in 1992, his daughters Julie and Lisa took over, running the day to day operations, while their mother, Nancy, took care of the books. Lew unfortunately passed away in 2006, and Nancy has been retired since 2005. Julie also retired, in May of last year.

Still in the office is Lisa, the youngest of the Schwentner's children, and her oldest daughter, Autumn, who joined the company in July of 2016. Lisa is the current President, though she wears many hats – including answering phones during the busy seasons. Autumn has stepped into her aunt's role as a sales consultant. The other half of the sales team consists of Tony Cipullo, who has worked at Lew's since 1992. Lew's has quite a few service technicians who have been around awhile, but Ed Crosby has stayed the longest – he joined the Schwentners after graduating the Auburn Career Center program in 1976.

Lisa says the lack of young people entering the trades has definitely influenced finding people who want to install and service HVAC equipment. This is why Lew's is so passionate about bringing back a positive view of the trades and making sure people know it is an honorable and profitable career path. Our first steps towards this goal have been hosting high school students who would like to shadow a technician. In the future, we hope to be able to hold open houses for young people to come see what we are about and hopefully inspire them to choose a trades profession.



Human Resources




Kate Varholick
Owner/Consultant

PO Box 112
Perry, Ohio 44081-9998

Ask Kate- Human Resources

I cater to the small business:
Call me for Handbook, Policies,
Employee concerns, EEO/
Unemployment, etc.
Free Consultation!!!

Office: 440-579-5587
E-Mail: kateask70@gmail.com
www.askkatehumanresources.com



Providing employment opportunities to
individuals with disabilities in Lake County

DI Deepwood Industries

Growing Business Through Partnerships

www.deepwoodindustries.com

440-350-5085





**ACCIDENTS HAPPEN.
WE'RE HERE TO HELP.**

LOCALLY OWNED AND OPERATED
INDUSTRY'S HIGHEST
CUSTOMER SATISFACTION
NATIONWIDE WARRANTY



PIKE'S

410 N. LAKE ST., MADISON, OH 44057

440-428-2183
WWW.CARSTAR.COM

Strategy Advertising Creative Public Relations

1+1=10

thepartnershipknows.com



THE PARTNERSHIP, LLC.



Family Feud at Chalet Debonne



1st Place Team
Seal The Deal (2nd Year in a row)



2nd Place Team
Where Your Greens Grow



Team
Barrels & Bean Counters



Team
Make Your Own Waffles!



Team
Risky Business

Another fun evening with our friends from the Geneva Area Chamber of Commerce playing Family Feud out at Chalet Debonne. This was our second year and we already have our date set for 2020.



Team
Kicking Assets & Taking Names

WE'D LIKE TO SAY THANK YOU TO OUR MEMBERS WHO SPONSORED THE EVENT:



ERIEBANK is proud
to support the
Eastern Lake Co.
Chamber of Commerce.



Mentor Offices

7402 Center Street
7322 Mentor Avenue

Member FDIC

1-888-822-2990
www.ERIEBANK.bank

If it has ink or threads on it...
we do it!



**PROVISION
IMPRESSIONS**
1634 West Jackson Street
Painesville Twp., OH 44077

**QUALITY PRINTING
PROMOTIONAL PRODUCTS
GRAPHIC DESIGN
SIGNS – BANNERS
PRINTED & EMBROIDERED APPAREL
FLAGS – FLAGPOLES – ACCESSORIES**

www.provisionimpressions.com
440-357-6362



**Project Hope's
CEO Experience 2019**

September 27
11:30 a.m. - 12:30 p.m.

**"Don't Fly
Small..."**

www.projecthopeonline.org
www.facebook.com/projecthopeforthehomeless



LAKE ERIE
COLLEGE



FACILITY RENTAL PROGRAM

Lake Erie College is happy to host events such as business meetings, retreats, presentations and more. Food service for any event can be provided, with catering that fits all occasions.

FOR MORE INFORMATION, CONTACT LEAH JACKSON AT LJACKSON@LEC.EDU OR 440.375.7223.
VISIT WWW.LEC.EDU/RENTAL FOR A COMPLETE LIST OF FACILITIES.

391 WEST WASHINGTON STREET | PAINESVILLE, OH | 1.855.GO.STORM | LEC.EDU

SWIRL. SMELL. SIP. REPEAT!

WINE TASTING NIGHT

July 11, 2019 from 5:30 to 8:00

On the Veranda

Quail Hollow Country Club

11295 Quail Hollow Drive

Concord Township

\$35 per person

Includes: International Cheese & Fruit
Display; Fresh Vegetable Crudites; Wine
Tastings; Beer & Mixed Drinks available
to purchase

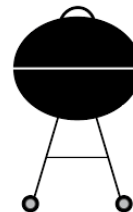
RSVP 440.357.7572 OR ONLINE AT
WWW.EASTERLAKECOUNTYCHAMBER.ORG

may holidays

June 14
Flag Day 2019



June 16
Father's Day 2019



Happy
Father's
Day!



"Serving all of Lake County"

280 North Saint Clair St. Painesville, Ohio 44077

Phone: (440) 352-8974

DEPOSIT PRODUCTS

Savings Accounts | Money Markets
Certificates of Deposit | Christmas Clubs

LOAN PRODUCTS

Automobile Loans | Motorcycle Loans | ATV Loans
Signature Loans | Visa Credit Cards | HELOCs

EASY ACCESS

Easy Checking | MasterCard Debit Cards | Mobile Apps
ATM | Night-Drop Deposits | Home Banking
Drive Through Service | 24hr Phone Info Line

SPECIAL SERVICES

Financial Counseling | Notary Service | Fax Service
Wire Service | Amusement Park Tickets

<http://www.painesvillecu.org>

<https://www.facebook.com/PainesvilleCU>

going
above &
beyond



Real Estate Mortgage Title Insurance

Stacy Marinelli Group

Life



*By Design...
Not by
Default!*

STACY MARINELLI, MRP, RRS, PSA, RCC,
RESIDENTIAL STAGER

 Real Estate Services 

Cell/Text (440) 954-2459



stacymarinelli.howardhanna.com

When working with my buyers and sellers, I strive to build
a relationship based on respect and trust. Whatever your
Real Estate needs are - I'm here to serve!!

CALL ME @ 440-954-2459

BF-00439677

United Way Women's Leadership Council
& The Eastern Lake County Chamber of
Commerce invite you to join us for an
evening out at Rabbit Run Theatre!
\$20 per person—includes light appetizers and the
show. BYOB



Eastern Lake County
Chamber of Commerce

July 20, 2019

**5648 W. Chapel Road
Madison**

6:00 p.m. pre-show talk
Scenic Artist Maria Lister Lyons

6:30 p.m. Light appetizers and
drinks in the pavilion **BYOB**

Show Begins at 7:30 p.m.

MAMMA MIA!

The magic of ABBA's timeless songs propels this enchanting tale of love, laughter and friendship, creating an unforgettable show. A large cast, non-stop laughs and explosive dance numbers combine to make MAMMA MIA! A guaranteed smash hit. This sunny and funny tale unfolds on a Greek island paradise as a young woman searches for her birth father.



RSVP by calling 440.357.7572 or online
at
www.easternlakecountychamber.org





Big Brothers Big Sisters of Northeast Ohio,
Inc. Changes Name to

Torchlight Youth Mentoring Alliance

Organization to expand services it offers in three counties

While still supporting the one-on-one mentoring relationships for which the non-profit is best known, Torchlight has grown to include programming and services that go beyond the offerings of many Big Brothers Big Sisters-affiliated organizations. In addition to their traditional one-on-one mentoring, Torchlight's programs include:

- Group Foster Home Mentoring
- Foster Care Transition Mentoring Program
- E-CITY Entrepreneurship Mentoring Program
- School/Site-based Mentoring
- C.O.U.L. Club Group Activities
- Chagrin Falls Park Mentoring Program
- Fairport Harbor Career Exploration Mentoring Program

"The need for mentoring is greater than ever and that need has become increasingly diverse. Our goal has always been to provide mentoring in a way that best meets those diverse needs. Ultimately, mentoring is about the power of relationships" said Caryn M. Avante, president of the Torchlight board of trustees. "Torchlight will continue to provide avenues for fostering positive relationships that light the way for local youth, making it possible for them to achieve their full potential."

For more information about Torchlight, its mission and programming, go to www.torchlightyouthmentoring.org or call (440)352-2526.

cardconnect®

Trusted Partner of the Eastern Lake County Chamber

Get the lowest rates without a contract or cancellation fee

The money you'll save in fees could potentially cover the cost of your Chamber membership – We would love to do a comparison for you to see how we can help you and your business.

You Can Have it all:

- Lowest Rates
- Best Security in the industry
- No Contract or Cancellation fee
- No Equipment Lease
- Next Day Funding, including Amex
- Free Virtual Terminal

For a free analysis contact Joe Terranova:

(440) 488-6650 or via email at jmterranova@cardconnect.com.



Lake-Geauga Recovery Centers, Inc. provides a wide range of services for adults whose lives have been affected by their own or another's use of alcohol or drugs, by problem gambling or by mental illness.

Mentor Office
9083 Mentor Avenue
Mentor, OH 44060

Chardon Office
209 Center St., Unit E
Chardon, OH 44024

Painesville Office
134 S. St. Clair
Painesville, OH 44077

If you have questions about substance use disorders, please call
Lake-Geauga Recovery Centers at **(440) 2550678**
Or visit our website at www.lgrc.us



MORSE van lines



Weekly Trips to Florida Over 50 Years in Business

(440) 352-2600

www.MorseVanLines.com / info@MorseVanLines.com