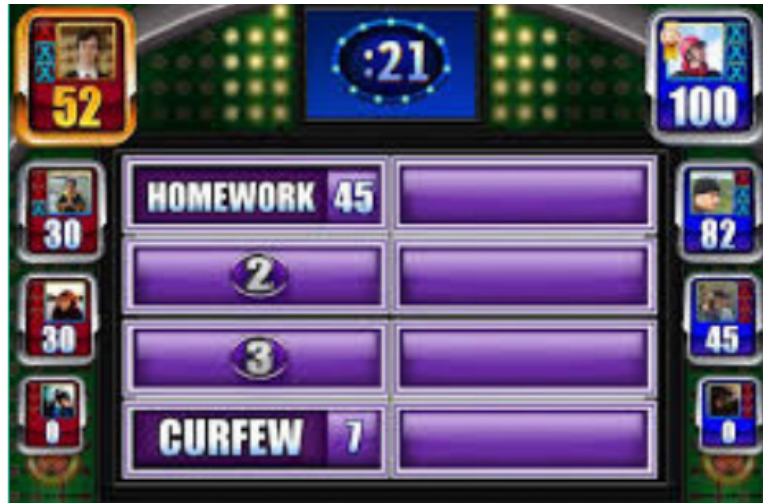


Chamber News



Eastern Lake County
Chamber of Commerce

May 2019



Brought to you by: All
About You Entertainment

**FEUD
AFTER
HOURS**



**GREAT
NETWORKING**

**MAY 2
5 TO 7:30**

**TEAM
CHECK IN
4:30**

CHALET DEBONNE

7840 Doty Road
Madison

\$20 per person-one adult beverage &
heavy hors d'oeuvres



www.easternlakecountychamber.org

FOR MORE INFORMATION, CONTACT US AT 440.357.7572



LAKE ERIE COLLEGE



It was a beautiful day for the Grand Opening and Ribbon Cutting Ceremony of LEC's newest signature program - a Heating, Ventilation, AirConditioning (HVACR) training program.

Congratulations to Herb Dill, executive director — and Robert Goe, Director of the new program in partnership with Trane and NC3 - for their hard work and dedication to bring this project from dream to reality. The program is now accepting applications for the inaugural class starting in June.

may events



2019 Board of Directors

Executive Board of Directors

President	Chris Brill Packard	Lake Health
1 st Vice President	Tom Mitchell	The Marshfield Group
2 nd Vice President	E. Rita Camardo	Northwest Bank
Treasurer	Chris Bartlett	Jones Battles Group
Past President	Ame West	West Orchards

Board of Directors

Sallie Christian	Layton Physical Therapy
Beth Debev	Debonne Vineyards
Jennifer Dobrzeniecki	Ohio Guidestone
Stephanie Evans	Lantern of Madison
Bob Fratino	Deepwood Industries
Jeff Hyrne	Lake County Nursery
Tara Isbelle	Huntington Bank
Lisa Schwentner Joles	Lew's Reliable Heat & AC
Mabel Mankas	Western Southern Life
Elias Nunez	Pollutro-Rossley Insurance Agency
Donna Price	First Federal Lakewood - Concord
Pete Richmond	Richmond & Richmond Insurance
Joshua Strickland	Dworken & Bernstein
Nancy Zangerle	Global Real Estate Advisors

Legal Liaison

Neil Conway Conway Land Title

Chamber Staff

Linda Reed Executive Director
Kathleen Obrenski Office Administrator
Katrina March Membership Manager

Mission Statement:

The Eastern Lake County Chamber of Commerce exists to promote, support and guide the business and civic communities of which we serve.

Serving: Concord Township
Fairport Harbor
Grand River
Leroy Township
Madison Township
Madison Village

North Perry Village
Painesville City
Painesville Township
Perry Township
Perry Village



Eastern Lake County
Chamber of Commerce

One Victoria Place, Suite 265A
Painesville, OH 44077
(440) 357-7572

Website: www.easternlakecountychamber.org



Jack Rodewald, President and co-owner of Rodewald Manufacturing Inc. had this to say:

After being in the industry for 35 years I along with my co-owner, Anton Wingren, have opened our own fabrication company. Offering the services of Laser cutting, Forming, Welding and Assembly. Mainly servicing OEM's of food processing equipment and specializing in stainless steel, but we will be open to quote any job.

Before we started the company we listed our core values that will guide our decisions in the coming months, years, and decades and they are:

Safety

Quality

Lean

Processes

Partnerships

After almost a year in the works we are now officially open and having our grand opening on May 10th.

Hope to See You There!

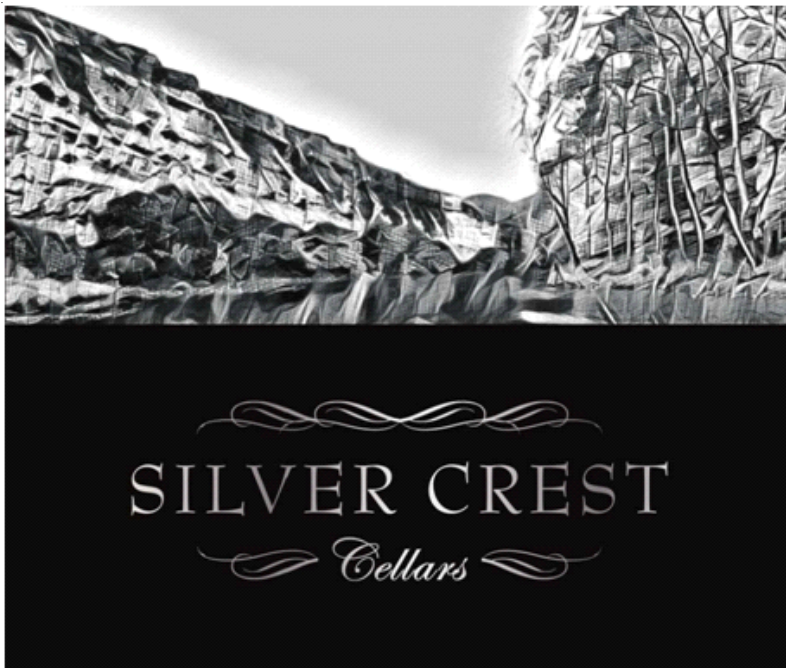
Join us for a Grand
Opening & Ribbon Cutting
Celebration

11:00 am on
Friday, May 10th

Rodewald Manufacturing
605 South State Street
Painesville
Go to the Bank Street side
of building.



RIBBON CUTTING AT
11:30 AM



Located in the Grand River Valley, Silver Crest Winery & Cellars is one of the newest additions to the local wine scene in Northeast Ohio.

Located at the edge of the Grand River in Madison, Ohio, Silver Crest Cellars opened in June 2018.

Local grape farmers John Bohinc, Eric Cotton, and Patrick Linehan founded the winery using the grapes from their family vineyards which date back as far as the 1930's. They also produce wine from grapes grown by other local wine growers.

Together, they grow and make both old-world and new-world wine varieties including Riesling, Cabernet Sauvignon, Cabernet Franc, Pinot Noir, and Chardonnay, as well as local, historical varieties and blends.

Join us for a Grand
Opening & Ribbon
Cutting Celebration

10:00 am on
Saturday, June 1, 2019

Silver Crest Cellars

4511 Bates Road
Madison



10:00 am - Invitation Only
Noon – Open to the Public

Chamber Summer Business After Hours



Photo by Al Miller

Enjoy an evening of fun hosted by [Lake Metroparks Farmpark](#). This isn't the average networking event — this is a comfortable, after-work gathering for Lake County Chamber members and their families.



Thursday, June 20, 2019 • 5:30 to 8 pm

Lake Metroparks Farmpark • 8800 Euclid Chardon Rd • Kirtland, Ohio
voted The News-Herald's "Best of the Best" Family Destination 2018

Food and drinks provided by J&J Catering, Chalet Debonne and Double Wing Brewery. Enjoy relaxed networking and family fun. **Chamber members*** and families are invited to:

1. Connect, network, and catch up with great people from local businesses
2. Food and drinks
3. Family fun or just take a walk in the park — enjoy exclusive access to Farmpark!

Reservations with payment required by 6/17/19
\$10/adult ages 18+; \$7/child ages 17 and younger

***MEMBERS** please RSVP by clicking on your chamber name or logo below:

- [Eastern Lake County Chamber of Commerce](#)
- [Mentor Area Chamber of Commerce](#)
- [Willoughby Western Lake County Chamber of Commerce](#)





Gordmans is an everyday off price department store concept featuring a large selection of the latest brands, fashions and styles at up to 60% off department and specialty store prices every day.



Join us for a Grand Opening & Ribbon Cutting Celebration

9:00 am on
Thursday, June 27th

Gordmans
6601 North Ridge Road
Madison



Promotions
&
Give Aways!



MAIN STREET
RETREAT

1 YEAR ANNIVERSARY CELEBRATION

Located at 10 West Main Street, Madison

JULY 31, 2019
RIBBON CUTTING AT 10:30 AM
OPEN HOUSE UNTIL 7:00 PM

Main Street Retreat is a Massage Studio that also carries soy candles, goat's milk soap and jewelry. Main Street Retreat prides itself in providing the best in quality service in everything that we do. Our massage therapy is a rare find. We seek to customize each experience to promote optimal relaxation and healing.

Welcome New Members

WINERY

SILVER CREST CELLARS

ERIC COTTON

4511 Bates Road

Madison, OH 44057

Phone: 440-428-0677

Website: www.silvercrestwines.com

Description: Located in the Grand River Valley, Silver Crest Winery & Cellars is one of the newest additions to the local wine scene in Northeast Ohio. Located at the edge of the Grand River in Madison, Ohio, Silver Crest Cellars opened in June 2018. Local grape farmers John Bohinc, Eric Cotton, and Patrick Linehan founded the winery using the grapes from their family vineyards which date back as far as the 1930's. They also produce wine from grapes grown by other local wine growers. Together, they grow and make both old-world and new-world wine varieties including Riesling, Cabernet Sauvignon, Cabernet Franc, Pinot Noir, and Chardonnay, as well as local, historical varieties and blends.

BOOKKEEPING SERVICES

CUSTOM BOOKKEEPING SOLUTIONS, LLC

ELIZABETH SIDLEY

787 Madison Avenue

Painesville, OH 44077

Phone: 440-567-7950

Website: www.custombookkeeping.solutions

Description: Custom Bookkeeping Solutions, LLC offers a wide variety of bookkeeping functions to small businesses.

REAL ESTATE SERVICES

HOWARD HANNA

SCOTT PARKER

6526 Deer Haven Drive

Concord, OH 44077

Phone: 216-346-0499

Website: www.scottparkersold.com

Description: Buying and selling real estate services and investments properties. From acquisition and demo to design, construction and staging to re-sell.

***We hope to see you
soon & often!***

The following organizations have recently made an important investment in their business by joining their chamber. We thank them and hope you will consider them for all your personal and professional needs.

RETAIL/DEPARTMENT STORE

GORDMANS

KELSEY MIGL

6601 North Ridge Road

Madison, OH 44057

Phone: 440-428-8515

Website: www.Gordmans.com

Description: Gordmans is an everyday off price department store concept featuring a large selection of the latest brands, fashions and styles at up to 60% off department and specialty store prices every day.

ENVIRONMENTAL SERVICES

VENTURE ENVIRONMENTAL CONTRACTING

TANERA FERRY

5029 South Ridge Road

Madison, OH 44057

Phone: 440-669-2717

Website: www.venturecontracting.com

Description: Let Venture's team of professionals assist you with your remediation needs for environmental regulatory compliance today and into the future. **Above ground storage tank decontamination & cleaning, Above ground storage tank inspection, Site remediation, Waste containerization & disposal**

Venture Environmental Contracting is a full service environmental remediation company specializing in providing the Petroleum and Chemical Industry with the most cost effective solutions to all their individualized environmental needs.

Venture Environmental Contracting offers a multitude of specialized services so that we can provide our clientele with the most cost effective options for environmental remediation. By reducing the need for multiple contractors, Venture Environmental Contracting reduces overall project costs, both in time & money for our clients.

RESTAURANT/TAVERN

CALLAWAY'S GRILLE

JIM LEBZELTER

6666 Chapel Road

Madison, OH 44057

Phone: 440-983-4809

Website: www.callawaysgrillemadison.com

Description: Your neighborhood special occasion restaurant and bar. Private banquet room available.

Coffee Contacts™

NETWORKING GROUP



2019

FREE perk with your membership



This is a great opportunity to network! Every member gets 30 seconds to say whatever you want about your business. Members can bring business cards, literature, flyers, and a door prize to promote your business and keep the event fun.

Thursday, May 2, 2019

8 to 9 am

**Quail Hollow Country Club
11295 Quail Hollow Drive
Concord Township**

Thursday, May 16, 2019 - DECAF

8 to 9 am

**Lake County Free Clinic
54 South State Street
Painesville**



Eastern Lake County
Chamber of Commerce

BUSINESS BUZZ

NETWORKING GROUP

Wednesday, May 2, 2019

5:00 pm to 7:30 pm

**Debonne Vineyards
7840 Doty Road
Madison**

Wednesday, June 26, 2019

8:00 am to 9:00 am

**Main Street Retreat
10 West Main
Madison**

To help us better serve you – please remember to make a reservation. PLEASE NOTE: Cost to non-chamber members is \$10 (cash or check only) and must be paid at the door - receipts will be available at registration

LAKELAND ROCKS

MUSIC MAYHEM IN THE BIG TENT

Saturday, May 11, 2019 | 8 p.m. to Midnight
Lakeland Community College

FEATURING:



**Abby Normal and
the Detroit Lean**
Rock, Disco, Swing, Ska,
and everything in between



**Monica Robins and
the Ninja Cowboys**
Contemporary Country
with classic anthems
and standards

ACTIVITIES INCLUDE:

- Beer and wine sales (cash only).
- Food trucks
- Cornhole

All proceeds benefit Lakeland student scholarships.

Free admission and parking.

SPONSORED BY:

Key Bank | Cardinal Credit Union

Lakeland
COMMUNITY COLLEGE

We invite you to attend the



LAKE COUNTY SAFETY EXPO



Presented by:

- The Lake County Safety Council
- The Ohio Bureau of Workers' Compensation (BWC) and
- Lakeland Community College

Friday, May 17, 2019

Lake County Safety Expo's goal is to help attendees find out how effective workplace safety and health programs can increase overall productivity at their business or organization.

Attendees may choose from more than 20 class and informational sessions to learn ways to improve the safety, well-being and quality of life of their workplace. They can speak with more than two dozen vendors and sponsors about safety related equipment and services all for one \$30 admission fee. **NOTE:** Two classes have additional fees to cover materials and testing.

Highlighting the expo are two special offerings—Blood Borne Pathogens and Heart Saver/first Aid. (additional fees).

Location

Lakeland Community College
7700 Clocktower Boulevard (just off I-90)
Kirtland, OH 44094

Registration

Registration & Breakfast begin @ 7:30 a.m.
Safety Expo runs from 8:15 a.m. to 2:15 p.m.
Lunch Provided from Noon to 1 p.m.

Cost

Admission is \$30 and includes all seminars and classes, a continental breakfast and lunch.

Attendance at the Lake County Safety Expo qualifies for safety council rebate program external training credit and group rating two-hour training credit with submission of a certificate of attendance to a sponsoring organization. Lake County Safety Council members will receive one regular safety council rebate meeting credit.

REGISTER NOW ONLINE!

Classes have a limited number of seats, so please register by May 14, 2019 to guarantee your spot!

Expo Sponsors

- Aexcel Corporation
- Careworks
- Cintas
- Comp Management
- Concentra
- De Nora Tech
- EA Group
- HzW Environmental Consultants
- Lake Health
- Laketran
- Lubrizol Corp.
- Malta Dynamics
- NOVA Chemicals
- Safety Compliance Associates
- STERIS Corp./US Endoscopy
- The Reserves Network

Expo Vendors

Don't forget to visit the Expo floor to build business relationships with product suppliers and service providers. You can research merchandise and services, compare product features, evaluate quality and value and negotiate prices. The partners of the Lake County Safety Expo would like to thank all of the exhibitors for their cooperation

List of Vendors:

- Careworks
- Cintas
- CompManagement Health Systems
- Concentra
- EA Group
- EnviroServe
- HzW Environmental Consultants
- Lake Health
- Lakeland Community College
- Laketran
- Malta Dynamics
- Morris Chiropractic
- Northern Ohio Chapter ASSP
- Ohio Bureau of Workers Compensation
- OSHA—US Department of Labor
- Paramount Preferred Solutions
- ServiceMaster by Disaster Recon
- S.A. Comunale
- Sotar LLC
- The Handel Company
- The Reserves Network
- US Safety Gear

Class Information and Descriptions

SPACE IS LIMITED SO PLEASE REGISTER **EARLY**: www.lakecountysafetycouncilnews.org

Session 1: 8:15— 9:15 a.m.

A.L.I.C.E. Alert, Lockdown, Inform, Counter, Evacuate. Multi-session class will break between sessions and for lunch.

Target Audience: Facility managers, school administrators, supervisors, HR, security-safety teams, employees, anyone in the public-private sector, CEO
Course Description: The ALICE program is designed to give some mental and physical tools that could play a vital role in survival for those that may find themselves in violent or life threatening situations. Time passes quickly in this multi-session course. Some of the attendees will participate in an actual lock down session while others observe the demonstration.

Speaker: Chris Moffitt, Training Specifics

Commercial Motor Vehicle Regulations

Target audience: General managers, service directors, operators, plant managers, HR staff, receiving directors/dept.heads.

Course Description: Overview of driver qualifications for operators of Commercial Motor Vehicles as defined in Federal Motor Carrier Safety Regulations, including CDL requirements, medical qualification, safety performance inquiry and best practices.

Speaker: Julia Felts, Ohio division, FMCSA Safety Inspector

Drugs & Alcohol Testing — A Better Understanding

Target Audience: HR staff, nurses and doctors, supervisors, safety personnel, employment practices staff, general managers, CEO, CFO, COO and presidents,

Course Description: Impact of workplace drug abuse, effects of drugs on the worker, types of drug testing, handling reasonable suspicion in the workplace.

Speaker: Dr.Walter Vieweg, Medical Director, Occupational Health, Lake Health

Slips, Trips and Falls

Target Audience: Plant managers, owners and operations and shipping personnel, safety and HR staff and general employment staff.

Course Description: Slips, trips and falls are one of the leading causes of workplace injuries. Statistical data, common causes and preventive solutions for slip/trip/fall related injuries will be presented along with updates on OSHA's Walking Working Surfaces regulations employers must be aware of with slips/trips/falls.

Speaker: Rich Gaul, BWC, Northeast Regional Technical Advisor

Blood Borne Pathogens

Target Audience: Plant and facilities managers, supervisors, health care personnel, first responders, HR supervisors and operations managers.

Course Description: Blood Borne Pathogens course teaches employees how to protect themselves and others from being exposed to blood or blood-containing materials. It is designed specifically for workers with a reasonable chance of coming into contact with blood borne. Helps employers/employees meet OSHA requirements for blood borne pathogens training when paired with site-specific instruction. Fee covers instruction, educational materials for each student and certificate. **Deadline for registration: April 22, 2019. Speaker(s):** Lake Health American Heart Training Center – Certified instructor

Session 2: 9:30—10:30 a.m.

A.L.I.C.E. Alert, Lockdown, Inform, Counter, Evacuate. Multi-session class will break between sessions and for lunch.

Challenging My Risk Management Process

Target Audience: HR and safety professionals, loss prevention staff, operations managers, directors and plant managers.

Course Description: How one local bureaucracy answered this call and lowered workers' comp liability by over 50%, saving millions. Why do decision (continued—top next column)

makers view safety and Workers Comp. as compliance rather than culture & economic enhancement? More pragmatic tried and true tips from a local team's successful applications.

Speaker: Eduardo Romero - Risk Manager, City of Cleveland

BWC Special Investigations

Target Audience: HR supervisors, CEOs and presidents, managers and directors, supervisors and department heads.

Course Description: Special investigations department overview covers the various investigative teams within the Special Investigations Department; case highlights involving injured worker fraud; a walk through of the investigative process; a video from actual investigations and local news stories. The Investigative Teams, Claimant Team, Health Care Provider Team, Employer Fraud Team, Digital Forensics Team and Intelligence Unit all will be discussed.

Speaker: Phillip Brickman, Special Agent in Charge, Special Investigations Dept. Ohio BWC Fraud Division.

Fall Protection

Target Audience: Construction personnel and supervisors, plant managers and facilities safety directors.

Course Description: Learn about fall protection systems, anchor points, lanyards, harnesses, proper inspection and techniques. Construction standards vs. general industry standards as well as documentation and training

Speaker: Scott Cole, Turner Construction

Heart Saver– CPR/AED

Target Audience: Plant and facilities managers, supervisors, health care personnel, first responders HR supervisors and operations managers.

Course Description: The Heartsaver® CPR AED course is designed to prepare students to provide CPR and use an automated external defibrillator (AED) in a safe, timely and effective manner. For anyone needing a course completion card for job, regulatory (e.g., OSHA) or other requirements. Upon successful completion of the course, including a CPR and AED skills test, students receive a Heartsaver CPR AED course completion card valid for two years. Fee covers instruction and skill testing, educational materials for each student and Heartsaver CPR AED card.

Speaker(s): Lake Health American Heart Training Center-Certified instructors

Deadline for Registration: April 22, 2019

Session 3: 10:45—11:45 a.m.

A.L.I.C.E. Alert, Lockdown, Inform, Counter, Evacuate. Multi-session class will break between sessions and for lunch.

PERRP

Target Audience: Public facility managers, school and municipal administrators and supervisors, HR personnel, school and governmental security-safety teams. Public/private sector staff.

Course Description: Public Employer Risk Prevention Program PERRP. The role and mission of PERRP is to ensure Ohio public employees have safe and healthy working conditions. Public employers must furnish to each public employee a workplace free from recognized hazards that are causing or are likely to cause death or serious physical harm. This fundamental requirement is the foundation of the Public Employment Risk Reduction Act (the Act) This class will discuss fundamentals of this program.
Speaker: Glenn McGinley—BWC

OSHA Record Keeping

Target Audience: Everyone responsible for OSHA recordkeeping, and those who have no or limited background and or experience.

Course Description: You will learn: OSHA record-keeping requirements for workplace injuries/illnesses; correct use of required OSHA recordkeeping forms; guidelines for recordable and non-recordable workplace injuries and interpretations; a review of OSHA standards that require and imply employer recordkeeping.

Speaker: Scott Cole, Turner Construction

Heart Saver– CPR/AED from 10:45-11:45

Lift Truck—Power Industrial trucks (1)

Target Audience: Maintenance personnel, production workers, truck drivers and owners, warehouse and plant personnel.

Course Description: Do you have lift trucks? In today's modern manufacturing sites, lift trucks are essential tools for material handling. They are able to save time and wear and tear on the human body. But, as an employer, do you know your responsibilities regarding PITs? This session will dive into what employers must ensure regarding training and certification of PIT operators. The session will also look at the selection criteria for your in-house PIT trainer(s) and what training they should have.

Speaker(s): Tobin Hawes, Henkel Consumer Adhesives. Regional SHE Manager

Lunch –Noon to 1 p.m.

Breakers Cafeteria

PLEASE register if you are staying for lunch so we have FOOD for everyone!

Visit Vendor Area

Register for Raffle Prizes

Session 4 – 1:15 to 2:15 p.m.

Heart Saver– CPR/AED Continued

PPE Emergency Response

Target Audience: Managers, directors, employees, safety professionals, HR staff, emergency response personnel, first responders and first aid teams.

Course Description: Analysis/review of the collaboration between the Lake County EMA and surrounding communities to coordinate and integrate both public and private activities necessary to build, sustain and improved the capability to mitigate, prepared for, respond to and recover from a threatened or actual natural disasters, acts of terrorism or other man-made disasters.

Speakers: Joe Busher, - Director, Lake Co. Emergency Operations Center, Joe Hum—Deputy Dir., Lake Co. Emergency Operations Center,

Behavioral Based Safety – The Answer to Your Safety Culture – Or a Load of BBS

Target Audience: HR staff, plant managers, Safety professionals, supervisors and directors and loss prevention staff.

Course Description: What does Behavior Based Safety (BBS) mean in the real world? This presentation will provide a short overview of BBS, review the pros and cons of BBS, and identify challenges with program implementation and maintenance.

Speaker: Jon Birkes, Henkel Consumer Adhesives

Lift Truck - Power Industrial Trucks (2)

Target Audience: Maintenance personnel, production workers, truck drivers and owners, warehouse and plant personnel.

Course Description: Continuing on the topic of Employer Responsibilities Regarding PIT's. This session will look at the inspection criteria and inspection process operators must do prior to operating a PIT. Session will concentrate on the OSHA standard and the instructor's recognized industry best practices. Highly recommended to attend both sessions to fully understand the employer's responsibilities.

Speaker: Tobin Hawes, Henkel Consumer Adhesives, Regional SHE Manager

Critical Injury & Stop Bleeding

Target Audience: Facility managers, school staff and administrators, supervisors and directors, HR staff, security-safety and medical teams, employees and first responders.

Course Description: You are suddenly involved in a life threatening situation. There are wounded people lying around critically bleeding. Life Support and EMS may be several minutes away or may not be able to reach the wounded. Ways You can control bleeding of critically wounded and save lives!

Speaker: Chris Moffitt, Bob Thompson. Training Specifics Inc.

MADISON HISTORICAL SOCIETY INVITES YOU

TO A REVERSE RAFFLE & DINNER

Saturday, June 1, 2019

Stanton Park, Chapel Road

Doors open at 5 p.m. – Dinner at 6 p.m.

**\$40 per person – Includes Dinner and Chance to Win \$1,000 Grand Prize
\$1,000 Board * Chinese Auction * 50/50 Raffle * Side Boards**



For Tickets: Mail your check to: Madison Historical Society, P.O. Box 515, Madison, OH 44057

Your tickets will be held at the door.

NAME: _____

ADDRESS: _____

PHONE: _____

NUMBER OF TICKETS: _____ @\$40 EACH = AMOUNT ENCLOSED: _____

OFFICE USE ONLY – TICKET NUMBERS SOLD _____



Combined Chamber After Hours Event

Tuesday June 11, 2019 at 6:00 PM



MENTOR
— AREA —
CHAMBER OF COMMERCE



Eastern Lake County
Chamber of Commerce



Willoughby
Western Lake County
CHAMBER of COMMERCE



- Game time is 7:00 PM and the Gates to Classic Park open at 6:00 PM
- Lake County Captains vs. Great Lakes Loons
- \$15 for chamber members, \$20 non-members
- RSVP to your respective chamber
- Ballpark food, snacks and beverages will be served.
- Full service cash bar available!
- Parking in the Captains Lot available for \$6 in advance, \$8 day of game. City of Eastlake parking is available across the street for \$5





The Eastern Lake County Chamber of Commerce invites you to a different kind of golf outing to benefit our scholarship fund.

For more information or to be a Sponsor, please feel free to contact the chamber office at 440-357-7572 or email any of us at:

Linda Reed linda@easternlakecountychamber.org

Kathleen Obrenski kathleen@easternlakecountychamber.org

Katrina March katrina@easternlakecountychamber.org

PUTT PUTT TOURNAMENT

THURSDAY, June 27, 2019

5:00 TO 7:30 PM

Red Mill Golf Practice Center

4243 Red Mill Valley Road

Perry

Thank you to our Sponsors:

Event Sponsors:



Lake Health



QUAIL HOLLOW
COUNTRY CLUB
A Member of the ClubCorp Family

Registration Sponsors:



Hole Sponsors will receive: Company name on sign at the Hole. Acknowledgement of your sponsorship on our social media sites and newsletter. Cost \$50

Event Sponsors will receive: Table at the course to promote your business. Sign at the club house with your company name. Your logo on the event flyer. Opportunity to have a team of 4 at the event. Acknowledgement of your sponsorship on our social media sites and newsletter. Cost \$300

Registration Sponsors will receive: Sign at the club house with your company name. Your logo on the event flyer. Opportunity to have a team of 4 at the event. Acknowledgement of your sponsorship on our social media sites and newsletter. Cost \$200

Prize Sponsor (1) will receive: Sponsor the prizes for our 1st Place Team. Your company name/logo on the gift bag and acknowledgement of your sponsorship on our social media sites and newsletter. \$150

Cost to Participate: \$25 per person includes:

- 18 holes of putt putt
- Dinner provided by Chow Down Catering
- One complimentary adult beverage

GOLFERS PLEASE REGISTER BY JUNE 21, 2019 - Don't have a foursome? That's OK, we'll make sure to place you with a fun group.

2019 GOLF OUTING

DATE: Monday, August 5, 2019

TIME: 9:00 am Registration, 10:00 am Shotgun Start

PLACE: Quail Hollow Country Club
11295 Quail Hollow Drive, Concord

FORMAT: Four Person Scramble

COST: \$125.00 per Golfer

ADD ONS: \$20 per Person—Super Ticket Includes:
2 Mulligans
Chipping Challenge Entry
Putting Contest Entry
4' Gimme String

DINNER ONLY: \$45 per Person

**IF YOU WOULD LIKE TO DONATE A DOOR PRIZE PLEASE
CONTACT THE CHAMBER OFFICE**

THANK YOU TO OUR HOLE SPONSORS:

Aladdin Rents	LyondellBasell Industries
Andover Bank	Main Street Retreat
B.B. Bradley	Major Waste Disposal
City of Painesville	Mentor Ridge Health & Rehab
Consolidated Investment Corp.	Meritech
Country Club Retirement	Perkins Family Restaurant
Doc Howard's Distillery	Pike's CarStar
Erie Bank	ReMax Results—Greg Gilson
Grand River Cellars	Senator John Eklund
Herrholtz Insurance Agency	The Partnership
Holiday Inn Express & Suites	
Jacks Pools & Spas	
JBH Painting & Power Washing	
Lake County Safety Council	
Lakeland Community College	
Lubrizol	



Eastern Lake County
Chamber of Commerce

GOLF REGISTRATION IS

SOLD OUT

2019 OUTING THANK YOU GIFT SPONSORS



Thank You to Our Pin Flag Sponsor!



AN IHG® HOTEL

**Prizes also happily
welcomed!**

We ♥ prizes!

Pick Ups Available—Give us a call

440-357-7572

2019 GOLF OUTING SPONSORSHIP OPPORTUNITIES

WHAT WORKS BEST FOR YOU?

SCORECARD SPONSORS (Limit 2) Your Company name/logo on our scorecards. Listing in the chamber newsletter and event program. Lunch for 2



JPG Advisors, LLC
ENGINEERING & BUSINESS SOLUTIONS

WE HELP COMPANIES SUCCEED WITH IMPROVEMENTS

HOLE SPONSOR \$150—ACT QUICKLY

Sign at the Tee recognizing your company. Staff members sitting the Hole? We'll provide the table! Listing in the chamber newsletter and event program. Lunch for 2

TURN SPONSORS \$250 Sign at the Turn recognizing your company. Staff Members sitting at the Turn? We'll provide the table! Listing in the chamber newsletter and event program. Lunch for 2



program.
Lunch
for 2

BREAKFAST SPONSOR \$200

Sign at the Breakfast Area recognizing your company. Listing in the chamber newsletter and event program.



DINNER SPONSORS

Consolidated Investment Corporation



REGISTRATION SPONSOR



University Hospitals
Geauga Medical Center

WATER SPONSOR \$200/\$400

\$200 you provide the bottles labeled with your logo
\$400 we'll purchase the water, labels and do the work



BOXED LUNCH SPONSOR



GOLF CART SPONSOR



SNACK BAG SPONSOR



CIRCLE GAME SPONSOR



BEVERAGE/SNACK STATION SPONSORS



IT HAPPENS, WE CAN FIX IT.



Consolidated Investment Corporation

PUTTING CONTEST SPONSOR



CHIPPING CHALLENGE SPONSOR



GPS/MAP SPONSOR



PINK LADY SPONSOR \$100

Supply us with 36 pink balls with your logo. Opportunity to work registration selling balls to our teams. Sponsor picks the winner at dinner. Listing in the chamber newsletter and event program. Dinner for 1

Yes, We'd Love to Sponsor:

Company Name: _____ **Your Email:** _____

Your Phone: _____ **Main Contact Person:** _____

Sponsorship Level: _____

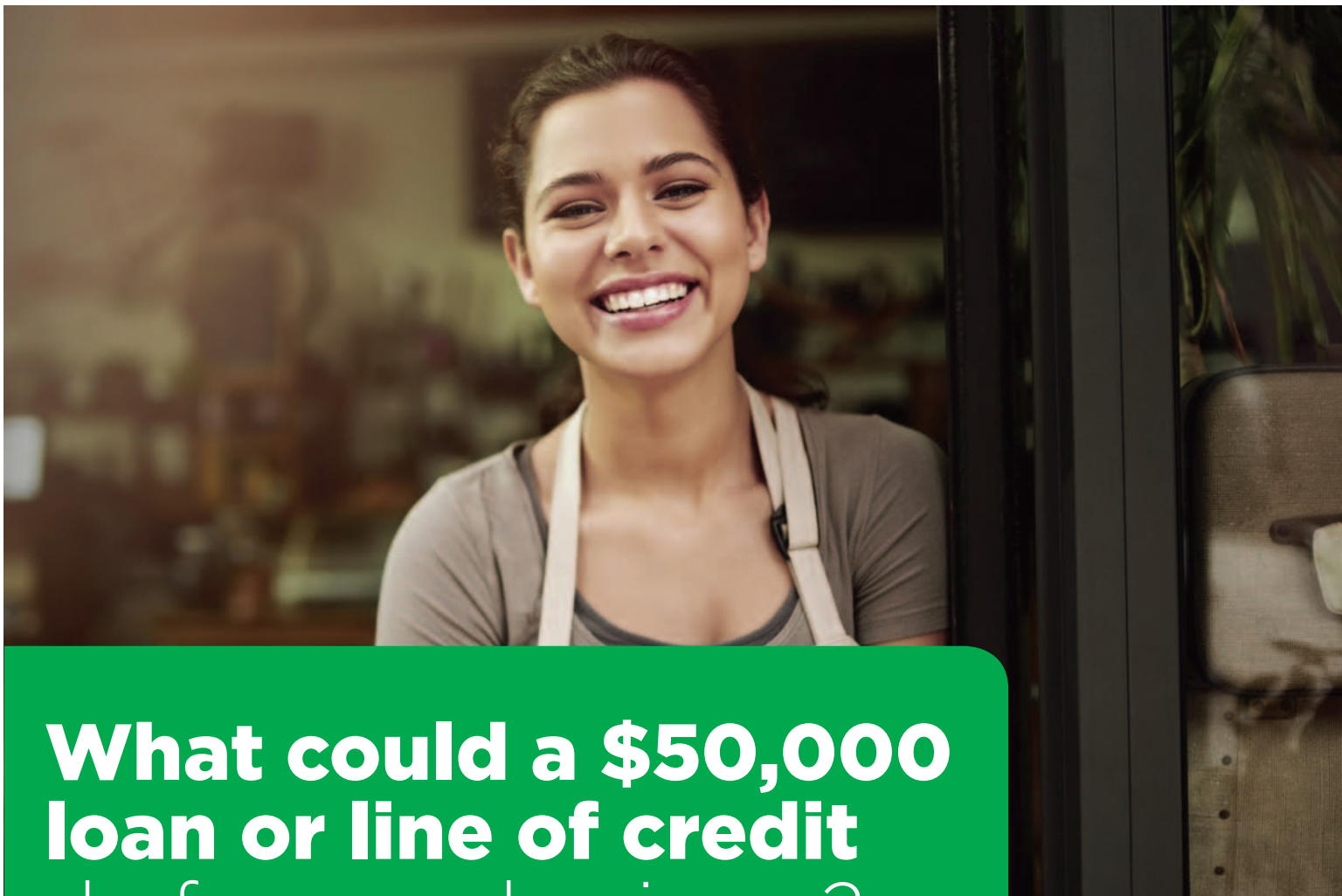
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Understanding the Process of Suing for Unpaid Fees for Services Rendered

For the sake of making things easy, let's say you are the owner of a landscaping company and someone hires you to do work around their house. You are obviously a sophisticated business owner, so you put your scope of work in writing, and have your customer sign your quote. Furthermore, you wisely included language in your written quote that requires your customer to pay you for your services when the work is completed. However, after the landscaping is complete and you've sent several invoices, your customer either ignores the invoices or informs you they do not intend to pay any or all of the bill. This injustice cannot stand, but what's your next step?

You have a number of options at your disposal. You can send another strongly worded letter to the customer, or if you are within the statutory time frame to file a mechanic's lien, (60 days from the last day of work on residential projects, and 75 days for commercial), you can lien the property, or you can cut right to the chase and file a lawsuit. If the amount is less than \$6,000 you may want to consider filing your case in small claims court. If you are operating a business, or if your claim is in excess of \$6,000 you should seek out a lawyer to make sure the process moves along smoothly. Once you obtain a judgment, your attorney will also be able to facilitate the collection of your fees.

A lawsuit starts when your attorney files a complaint with the court typically in the jurisdiction where the services were provided. The complaint will detail the amount owed and the services provided. A copy of the contract the customer signed and any other written evidence should be attached to the complaint in support of your claim. Of course breach of oral contracts are actionable, but they require more evidence than written contracts and can end up in more complicated litigation, so having a written contract even for the smallest of services is smart. The clerk of courts will then send a copy of the complaint and summons to the customer. The delivery of a complaint and summons to a defendant is referred to as "service", or what is colloquially known as "being served." Once the customer is served with the complaint, the court will set a date for a case management conference or hearing. At the case management conference the parties will discuss the issues of the case, and the court will set a case management schedule governing the amount of time the parties have to conduct discovery, file dispositive motions, and when the trial will take place. The trial is where the case will be heard on its merits. This hearing will take place at the court house where the complaint was filed. At that hearing, each side will have the opportunity to present or refute evidence pertaining to the claims in the lawsuit. If the case is tried to the judge, once the hearing is over, the judge will take the case under advisement and make his or her decision by issuing a written decision. If the case is tried to a jury, at the end of the litigants' presentations the jury will immediately deliberate and issue a verdict.

Once a decision is entered, either by judge or jury, both sides will have the opportunity to appeal the decision to the Court of Appeals. Back to our landscaping example, if you receive a decision or verdict in your favor ordering your customer to pay you for your services, that is referred to as a judgment, and you are now a judgment creditor, and your customer is judgment debtor.

The next step is collecting on your judgment. There are a number of tools at your disposal to collect from your judgment debtor, e.g. garnishments, levies, execution on real property, filing of judgment liens. Sometimes the best tool you can use to collect, is the filing of an "Aid in Execution" or what is commonly referred to as a debtor's exam. When you file for a debtor's exam, your customer/judgment debtor, will be served by the clerk of courts with a summons to appear to be examined about their assets. At the debtor's exam your attorney will interview him or her to determine what assets, monies, etc. the customer has, so they may execute on them and apply the proceeds towards your unpaid judgment. The debtor's exam is taken under oath and can be repeated every 120 days, as needed. If the debtor refuses to appear, they can be held in contempt of court, and in extreme cases a bench warrant can be issued for their arrest.

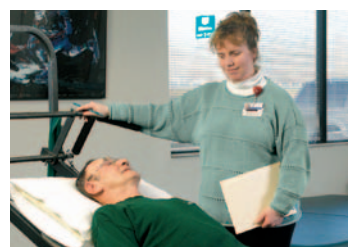
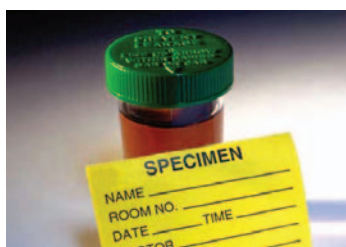
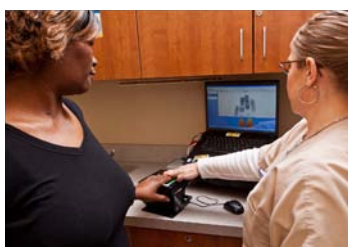
This is a very basic outline of the litigation process. Everyone's case is unique, so this outline may not be applicable to your situation. If you find yourself in a situation where you have not been paid for services rendered, I encourage you to reach out to your attorney as soon as possible so they can develop the best plan to address your needs.



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Common Sense Initiative

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OHIO'S COMMON SENSE INITIATIVE

Are there rules or regulations that are hindering you from growing your business? Do you want to change Ohio's regulatory framework to help spur innovation and job creation? The Ohio Common Sense Initiative (CSI) needs your help.

CSI's mission is to look at state regulations from the perspective of job creators in order to make Ohio a better place to do business. CSI is tasked with reviewing Ohio's regulatory system to eliminate excessive and duplicative regulations that hinder job creation.

While regulations play an important role in ensuring fair competition and protecting public health and safety, regulations also should facilitate economic growth. Ohio's regulatory process should be built on transparency, accountability, and performance, and should hold state agencies accountable to those foundations as they develop and renew regulations that impact business.

Since the program was launched, CSI has reviewed nearly 15,000 state agency regulations, and has identified 60 percent of those regulations as potential obstacles to job creation and economic growth. Those regulations were amended or rescinded thanks to more than 7,200 comments from businesses and other stakeholders. The effect this public input had on changing Ohio's regulatory framework illustrates the ability of the CSI rule review process to engage industry stakeholders in the development of more effective regulations.

[Click here](#) and subscribe to receive alerts from the agencies that effect your industry and be a part of the conversation by submitting comments through the Business Impact Analysis.

You can also help identify areas where government hinders your ability to create jobs by submitting your solutions to CSIOhio@governor.ohio.gov or by calling 1-855-821-8898.



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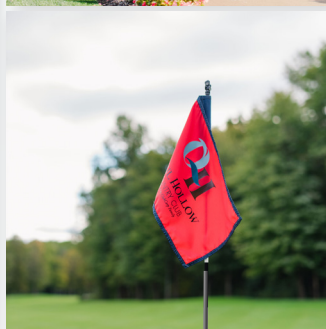
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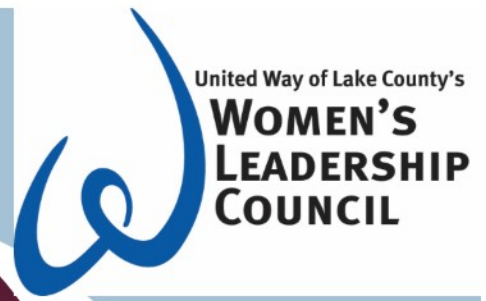
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TORCHLIGHT
Youth Mentoring Alliance

**Big Brothers Big Sisters of Northeast Ohio,
Inc. Changes Name to**

Torchlight Youth Mentoring Alliance

Organization to expand services it offers in three counties

While still supporting the one-on-one mentoring relationships for which the non-profit is best known, Torchlight has grown to include programming and services that go beyond the offerings of many Big Brothers Big Sisters-affiliated organizations. In addition to their traditional one-on-one mentoring, Torchlight's programs include:

- Group Foster Home Mentoring
- Foster Care Transition Mentoring Program
- E-CITY Entrepreneurship Mentoring Program
- School/Site-based Mentoring
- C.O.U.L. Club Group Activities
- Chagrin Falls Park Mentoring Program
- Fairport Harbor Career Exploration Mentoring Program

"The need for mentoring is greater than ever and that need has become increasingly diverse. Our goal has always been to provide mentoring in a way that best meets those diverse needs. Ultimately, mentoring is about the power of relationships" said Caryn M. Avante, president of the Torchlight board of trustees. "Torchlight will continue to provide avenues for fostering positive relationships that light the way for local youth, making it possible for them to achieve their full potential."

For more information about Torchlight, its mission and programming, go to www.torchlightyouthmentoring.org or call (440)352-2526.

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