

Chamber News



Eastern Lake County
Chamber of Commerce

October 2019



FALL TASTING BUSINESS AFTER HOURS

**Thursday, October 10th
5:30 - 7:30 PM**

D&S Automotive | 7588 Tyler Blvd. Mentor, OH 44060

Free multi-chamber networking event with beverage and food tastings from local establishments



REGISTER: WWW.DSAUTOMOTIVE.COM/CHAMBER-EVENT



TIM MEOLA

JULY 16, 1954 - SEPTEMBER 7, 2019

The world lost a wonderful person and a dear friend to many...

We'll see you on the other side Dear Tim Meola

Have the pasta ready.



2019 Board of Directors

Executive Board of Directors

President	Chris Brill Packard	Lake Health
1 st Vice President	Tom Mitchell	The Marshfield Group
2 nd Vice President	E. Rita Camardo	Northwest Bank
Treasurer	Chris Bartlett	Jones Battles Group
Past President	Ame West	West Orchards

Board of Directors

Sallie Christian	Layton Physical Therapy
Beth Debev	Debonne Vineyards
Jennifer Dobrzeniecki	First Church Congregational
Stephanie Evans	Lantern of Madison
Bob Fratino	Deepwood Industries
Jeff Hyrne	Lake County Nursery
Tara Isabelle	Huntington Bank
Mabel Mankas	Western Southern Life
Michelle Massoudi	Cyrus Massoudi State Farm
Donna Price	First Federal Lakewood – Concord
Shannon Reglus	Vista Springs Quail Highlands
Pete Richmond	Richmond & Richmond Insurance
Joshua Strickland	Dworken & Bernstein
Nancy Zangerle	Global Real Estate Advisors

Legal Liaison

Neil Conway Conway Land Title

Chamber Staff

Linda Reed	Executive Director
Kathleen Obrenski	Office Administrator
Katrina March	Membership Manager
Shelly Hyrne	Administrative Assistant

Mission Statement:

The Eastern Lake County Chamber of Commerce exists to promote, support and guide the business and civic communities of which we serve.

Serving: Concord Township
Fairport Harbor
Grand River
Leroy Township
Madison Township
Madison Village

North Perry Village
Painesville City
Painesville Township
Perry Township
Perry Village



One Victoria Place, Suite 265A
Painesville, OH 44077
(440) 357-7572
Website: www.easternlakecountychamber.org



Lake County Administration Center
Lake County, Ohio

Save THE Date!

Please Join the Lake County Commissioners
for the Administration Center Opening Ceremony.

Thursday, October 10, 2019
11:30 am – 1:30 pm

*Areas of the building will be available for public viewing.
Light refreshments will be provided.*

THE LAKE COUNTY BRANCH NAACP



Guest Speaker
Larry Macon Jr.
*Leader, Author,
Pastor & Consultant*

Presents it's 2019

Freedom Fund Banquet

*Ida B. Wells-
Barnett*

When we stand up WE WIN

W.E.B. Dubois

*Dr. Henry
Moscowitz*

**Thursday
October 17, 2019**

*Mary White
Ovington*

Social Hour 6:00 PM
Dinner 7:00 PM

The American-Croatian Lodge
*34900 Lake Shore Blvd.
Eastlake, Ohio 44095*

William English Walling

Oswald Garrison Villard

\$55.00 Per Person \$60.00 at the door

www.lakecountynaacpohio.org www.facebook.com/lakecountynaacp

Celebrating 61 Years



RSVP Now!
Space is Limited
THURSDAY,
OCTOBER 24,
2019

Pastina
9354 Mentor Avenue
Mentor

\$20 PER PERSON - SPACE IS LIMITED!

Join us for an evening where we'll be recognizing Lake County's best and brightest professionals!

The 3 Chambers of Commerce will be awarding several career-minded, community-oriented individuals with the title "Top 4 Under 40". Our goal is to acknowledge and facilitate their success and Involvement.

Reception will include heavy hors d'oeuvres and a cash bar will be available.

LAKE COUNTY'S 4 UNDER 40



4 Under 40 Winners:

Tony Brzytwa, Lubrizol

CJ Paterniti, D&S Automotive

Adam Sanden, Brunner Sanden Deitrick Funeral Home

Sara Spence, Spence Technologies



The following organizations have recently made an important investment in their business by joining their chamber. We thank them and hope you will consider them for all your personal and professional needs.

LODGING

HOLIDAY INN EXPRESS & SUITES PAINESVILLE-CONCORD

DEVAN PRESTON

11200 Gold Court
Concord, OH 44077
Phone: 440.8a98.0900

Website: www.ihg.com/holidayinnexpress/hotels/us/en/painesville/pvzcr/hoteldetail

Description: Welcome to the brand new Holiday Inn Express and Suites Painesville - Concord, located 1 mile off of Interstate 90 and only a few minutes from countless destinations throughout Lake County.

MANUFACTURING

MJM INDUSTRIES, INC.

BARB GOLDING

1200 East Street
Fairport Harbor, OH 44077
Phone: 440.350.1230

Website: www.mjmindustries.com

Description: Contract Manufacturer of Custom Over Molded Cable and Wire Harness Assemblies.

WINERY

CASK 307

DANA CUNNINGHAM

7259 Warner Road
Madison, OH 44057
Phone: 440.307.9586

Website: www.cask307.com

Description: New winery featuring premium European varietal wines that are produced in the Grand River Valley Region. Also serving craft beers from Double Wing Brewery.

NON PROFIT ORGANIZATION

THE LAKE COUNTY HISTORY CENTER

AMY KAPOSTASY

415 Riverside Drive
Painesville, OH 44077
Phone: 440.639.2945

Website: www.lakehistorycenter.org

Description: The Lake County History Center is an 8-acre educational complex. The museum building features a series of changing exhibits, gift shop, dining area, classrooms, and library.

SPECIALTY RETAIL

SMALL TOWN CONSIGNMENTS

SHERRY FREEMAN

7230 North Ridge Road
Madison, OH 44057
Phone: 440.812.6506

Website: www.smalltownconsignments.com

Description: We offer furniture, clothing, unique gifts, party linens. New items daily. Visit our Facebook page for the latest on incoming inventory. Consumers & Vendors welcome!

***We hope to
see you soon
& often!***





ROBERT SPRAGUE

OHIO TREASURER

STABLE Accounts are Changing Lives

By: Ohio Treasurer Robert Sprague

October is National Disability Employment Awareness Month, and it's a great opportunity to celebrate the contributions of workers with disabilities and the benefits of an inclusive workforce. There's also no better time to highlight how STABLE accounts are changing lives for people with disabilities, allowing them to thrive and be more independent.

Prior to passage of the federal Achieving a Better Life Experience (ABLE) Act, people with disabilities could only save a total of \$2,000 before they would lose their means-tested benefits such as Medicaid or Supplemental Security Income (SSI). Disability-related expenses can pose a financial burden to many people and their families, and the old rules discouraged saving and investing. The ABLE Act authorized the creation of 529-like plans that act as specialized savings and investment accounts for people with disabilities that won't cause them to lose benefits.

My office administers STABLE accounts, Ohio's ABLE program. Earnings on STABLE accounts grow tax-free and are not subject to state or federal income taxes, so long as funds are spent on Qualified Disability Expenses. These expenses include education, housing, transportation, healthcare, assistive technology, basic living expenses, and many other items. Through STABLE accounts, people with disabilities are now more easily able to join the workforce and save what they earn.

Since the STABLE program was launched in 2016, Ohio has become the national leader in ABLE accounts. STABLE accounts were the first of their kind, and today, over a quarter of all ABLE accounts across the country are STABLE accounts. In fact, there are nearly 13,000 total active accounts, with more than 3,000 joining the program since January of this year.

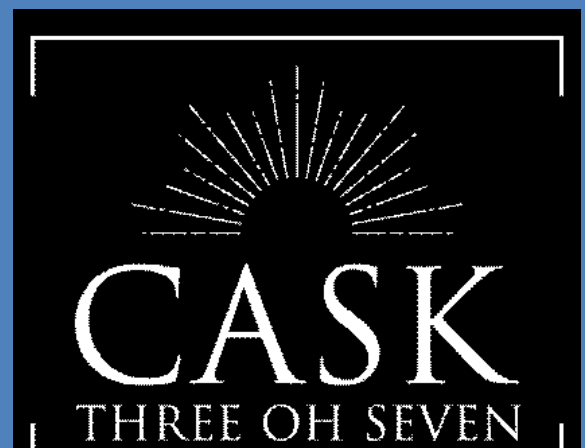
For more information, or to sign-up for a STABLE account, please visit the STABLE website at <https://stableaccount.com>, or call our team directly at 1-800-439-1653.

New winery featuring premium European varietal wines that are produced in the Grand River Valley Region. Also serving craft beers from Double Wing Brewery.

Join us for a Grand Opening & Ribbon Cutting Celebration

5:00 pm on
Friday, November 22nd

Cask 307
7259 Warner Road
Madison





For the seventh year, the Lake County Chambers and the AWT are partnering to host the Annual Lake County “Think Manufacturing Career Expo” on October 3rd, 2019 from 10:00 AM-1:00 PM at Madison High School.

Recognizing the great need of our county manufacturers to find new qualified employees and recognizing the economic impact of the manufacturing industry in Lake County, we created this event to better serve our manufacturers and students in Lake County. The Think Manufacturing Student Expo will give teachers, guidance counselors, principals, students and parents the opportunity to learn more about the various high tech careers, other rewarding career opportunities, the very competitive pay and other benefits manufacturing offers.

If you have any questions, contact Karen Tercek, Willoughby Western Lake County Chamber of Commerce at 440-942-1632 or email her at ktercek@wwlcchamber.com



Ohio Becomes Latest State To Allow Electronic Notarization

At the end of 2018, Ohio enacted Senate Bill 263¹, the Ohio Notary Public Modernization Act which authorized online notarizations and made sweeping changes to the way that Ohio authorizes its notaries and the way notaries undertake their work. The electronic notarization will not begin until September 18, 2019 but other changes take effect as early as March, 2019. Until September and until the Ohio Secretary of State licenses specific electronic notaries, electronic or remote notarization of documents is not permitted.²

Electronic/Remote Notaries:

SB 263 provides that the Ohio Secretary of State may license a resident of Ohio whom is already a duly appointed and commissioned notary public to perform notarizations online using live video links, electronic signatures and electronic notary seals. The new law states that an online notary public may perform online notarizations only if the online notary public (i) is a resident of Ohio and (ii) is located within the geographical boundaries in Ohio at the time of the online notarization. Online notarization will require two-way video and audio conference technology allowing each party to see and hear the other. The Secretary of State will set the standards for this, but it will probably utilize technology already in use by companies in other states where electronic notaries are already allowed such as Nevada.³ Ohio electronic notaries will be required to maintain electronic journals with details of all online notarizations. Those journals must be deposited with the Secretary of State on the expiration of the online notary public's authorization or their death. This will require advance planning by the notary. In addition to the notary public's application to be appointed and commissioned as a notary generally, the electronic notary public must successfully complete an educational course, pass a specific test, pay a fee of not more than \$150, and pass a criminal background check. There may also be a continuing education requirement.

Traditional Notaries:

In order for an individual (who is not an Ohio licensed attorney) to qualify to be appointed and commissioned as a notary public, the individual must: (i) be at least eighteen (18) years old; (ii) be a legal resident of Ohio; (iii) completed an educational program; (iv) passed a written test; (v) passed a criminal background check (not more than six months old); and (vi) paid a fee not to exceed \$150.00. Ohio attorneys not yet notaries as of the law's effective date will be required to take the education course and pay a fee but not submit a background check or take a test.

For those current non-attorney notaries whose existing commission expires after March 18, 2019 those notaries will not be renewed unless the notary submits a criminal background check required of a new notary, a renewal application, and a fee not to exceed \$60.00. A non-attorney notary public may apply to renew his or her commission beginning three (3) months prior to the expiration date of his or her notary commission.

Procedures:

Over the next six (6) months or so the Secretary of State will be adopting forms for the notary applications, education requirements, tests, and rules for traditional and online notaries. In many places around Ohio the notary education course and testing will be done by the same groups that do them currently, bar associations in many places. All online notarizations, including the educational course, testing requirements, and approval process will be handled directly by the Secretary of State.

Other Changes:

The new notary law also makes a number of changes to existing law. First, the notary fee is increasing for the first time in years to \$5.00 per notarized document (not per signature). Second, it standardizes the acknowledgement/jurat language that must be on notarized documents. Third, it provides more flexibility on the size of notary seals and pre-printed stamps. Fourth, it defines in clear terms the situations where a notary cannot notarize a document. Finally, all notaries will be registered with the Secretary of State and searchable in an online database rather than registered at the County level as currently done.



Grant Keating works in our Business Law and Commercial Litigation group where his practice has addressed issues from e-commerce to professional negligence. Grant's practice focuses on Business Law and Commercial Litigation. During his career, he has successfully represented a wide variety of business clients at trials, appeals and alternative dispute resolution. Grant has extensive experience in the following areas of law: director and officer liability, minority shareholder rights, breach of contract, commercial lease disputes, banking, construction disputes, creditor's rights, e-commerce, employment disputes, environmental litigation, mechanic's liens, property rights, professional negligence, receivers, stock fraud, defamation, foreclosure, international discovery assistance, commercial loan workouts, the Uniform Commercial Code, the Telephone Consumer Protection Act of 1991, and Ohio's Consumer Sales Practices Act.

¹ <https://www.legislature.ohio.gov/legislation/legislation-summary?id=GA132-SB-263>

² <https://www.sos.state.oh.us/notary/>

³ <https://www.nvsos.gov/sos/licensing/notary>

THE CITY OF
Painesville

FALL COMMUNITY CLEAN UP DAY!

BUSINESS COMMUNITY DAY
FRIDAY, OCTOBER 11
#PainesvillePride

GROUP VOLUNTEER PROJECTS

The City of Painesville is hosting our first Community Clean Up Day for residents on Saturday, October 12. We are looking to our business community for groups of employee volunteers to help get us started on **Friday, October 11!** Volunteer opportunities include:

- Storm Drain Stenciling "Lake Erie Starts Here!"
- Litter Crew Pick Up Along Major Streets & Common Areas
- Elderly Residents Yard Assistance
- Beautification Projects throughout the Community

If interested in participating in this great community enhancement event, please contact **Doug Lewis** at 440-392-5903 / dlewis@painesville.com



Lake-Geauga Fast Track 50

Lake and Geauga's Premier Annual Networking and Business Event

Is Only Two Months Away!

WHEN:

November 7, 2019

5:30 PM – Cocktails and networking

7:00 PM – Dinner, keynote speaker and awards program

WHERE:

Wingate by Wyndham – LaMalfa

5783 Heisley Road, Mentor, Ohio 44060

TICKETS:

\$85 Per Ticket

Reserving an entire table of eight is \$640 (You Save \$40)

HOW DO I GET A TICKET AND MAKE A RESERVATION?

www.fasttrack50.org

Click on "Award Ceremony"

Click on "Registration Details"

WHO ARE THE WINNERS?

The 50 companies to be recognized have all been recently notified.

EVENT PROGRAM ADVERTISING OPPORTUNITY

In addition to attending the networking and awards ceremony, organizations and businesses have the ability to congratulate the winners, promote their company, and connect to the attendees by purchasing a half- page or full-page color ad in the event program.

- **Center Page - \$500 (4.25" x 7.25")**
- **Full Page - \$300 (4.25" x 7.25")**
- **Half Page - \$150 (4.25" x 3.75")**

Please contact Sheila Bare at sbare1@lakelandcc.edu or call her at (440) 525-7348 to reserve your space and for additional ad specifications. The **ad placement deadline is October 11**. Checks should be made payable to "Lake-Geauga Fast Track 50".

TO ALL OF OUR COMMUNITY BUSINESS PARTNERS...

A SINCERE THANK YOU FOR YOUR PAST AND CONTINUOUS PUBLICATION OF THE LAKE-GEAUGA FAST TRACK 50 EVENT DETAILS AND ADVERTISING OPPORTUNITIES! ALL TRUSTEES LOOK FORWARD TO SEEING YOU ON NOV 7TH AT LAMALFAS.



Home Equity Line of Credit

Your home is likely the most valuable asset you have. Make the most of its equity with a Home Equity Line of Credit.

Features*:

- Prime minus 0.50%
- 10 year interest only period with 10 year repayment period
- \$50 annual fee waived first year
- Maximum line up to \$500,000

Visit FFL.net/HELOC or our Concord branch for more information!

Concord

7595 Crile Rd.
Concord, OH 44077
(440) 352-1072

FFL.net [f](#) [t](#) [in](#)



 EQUAL HOUSING LENDER • MEMBER FDIC

*Home Equity Line of Credit (HELOC) has a variable rate feature. Borrower must meet specific underwriting criteria to obtain the advertised rate of Wall Street Journal Prime (index) minus .50%; with a FICO score 740 or greater, a combined loan-to-value (CLTV) ratio of 80% or less, debt-to-income (DTI) ratio of 43% or less. Not all applicants will qualify for advertised rate. Your annual percentage rate (APR) may vary and may be higher depending on credit score and loan-to-value (LTV) ratio. The maximum APR is 21%. During the first 120-months (the 'draw' period), advances of credit may be taken. Your minimum periodic payment due will be equal to the accrued interest as of the close date of the billing period. After the draw period, advances are no longer permitted and repayment of the outstanding balance must be paid over the next 120-months. Annual fee of \$50 is waived the first year. A full appraisal is required. Property insurance is required and flood insurance may be required. Eligible properties must be owner-occupied/primary residences within the state of Ohio and Michigan. All loans are subject to credit review and approval. Certain restrictions may apply. Offer subject to change without notice. NMLS# 697346.

The New Holiday Inn Express and Suites Painesville - Concord



Welcome to the brand-new Holiday Inn Express and Suites Painesville - Concord, located 1 mile off of Interstate 90 and only a few minutes from countless destinations throughout Lake County.

No matter what brings you to the Painesville - Concord area our hotel and friendly staff will make you feel at home. Our amenities are second to none featuring an indoor saltwater pool and a robust fitness center that includes free weights, yoga mats, balance balls, and a variety of cardio equipment. Guests will also enjoy high speed internet access throughout the hotel as well as a complimentary business center that provides computers and printing services.



Call (440) 898-0900 today! Corporate rates are available!



Our Mission is: To promote lifelong recovery from addiction through education, prevention, and treatment regardless of ability to pay.”

Established in 1971, Lake-Geauga Recovery Centers, Inc. provides a wide range of services for adults whose lives have been affected by their own or another’s use of drugs or alcohol, by problem gambling, or by mental illness. The Center offers expert support to individuals, families, businesses, other service providers, and the community at large.

Serving both Lake and Geauga Counties, the Center offers a full continuum of services. Comprehensive outpatient services are provided at the Center’s Mentor, Painesville and Chardon offices. Prevention services strive to educate, raise awareness and inform the community on issues related to alcohol and other drugs, tobacco and problem gambling. Long-term residential treatment programs offer a place to recover, heal and begin a new life in sobriety and hope, while Recovery Housing provide individuals in recovery with a safe, sober and healthy living environment following the completion of primary treatment. There are a number of specialized services offered for targeted populations, such as Nevaeh Ridge for pregnant women and women with children under age 5, as well as Medication Assisted Treatment for those struggling with an opiate addiction.

Additional services available include:

- Individual Counseling
- Gambling Prevention & Treatment
- Grief Support Group
- Dual Diagnosis
- Medication Assisted Treatment
- Ambulatory Detox
- Supportive Housing
- Group Counseling
- Education Program
- Employer Drug Free Safety Programs
- Mike Link Driver Intervention Program
- Drug Testing
- Family Group

Mentor Office
9083 Mentor Ave
Mentor, OH 44060

134 S. St. Clair St
Painesville, OH 44077

Chardon, OH 44024

Painesville Office

Chardon Office
209 Center St



440-255-0678
www.lgrc.us

Lake Health Chamber Network



A guide for members

In partnership with Lake Health, we are excited to introduce the Lake Health Chamber Network. The Lake Health Chamber Network plans offered through Medical Mutual allow you to access comprehensive health care services right in Lake County and neighboring communities.

We offer Lake Health Chamber Network plans through a non-gatekeeper HMO, designed to reduce the total cost of care while improving health outcomes and increasing patient satisfaction. Selecting a primary care physician is requested since preventive care and regular health management can result in better health and help save you money. The Lake Health Chamber Network allows you to access affordable, high-quality providers within Lake Health's clinically integrated network.

Network Overview

The Lake Health Chamber Network comprises over 375 practitioners, including more than 100 primary care physicians and 275 specialists at Lake Health. In addition, Lake Health has 11 state-of-the-art facilities, including TriPoint Medical Center, West Medical Center, Beachwood Medical Center and three urgent care locations. The product also provides access to University Hospitals and Rainbow Babies & Children's for tertiary care or services not available at Lake Health subject to prior authorization.

Benefits Overview

The Lake Health Chamber Network offers comprehensive healthcare services in Lake County, parts of Cuyahoga and Geauga counties and access to University Hospitals and Rainbow Babies & Children's for tertiary care or services that Lake Health cannot provide. If you or one of your family members requires specialized care not available at Lake Health, your doctor will need to submit a prior authorization request to access University Hospitals or Rainbow Babies & Children's. Pediatric care at Rainbow Babies & Children's may be used, with authorization, up to age 20. Any care or services received at University Hospitals without prior authorization or at other non-network providers will not be covered, unless there is a waiver due to medical necessity.

Lake Health Facilities

TriPoint Medical Center

Concord Township

West Medical Center

Willoughby

Beachwood Medical Center

Beachwood

Mentor Campus

Mentor

Brunner Sanden Deitrick Wellness Campus and LiveHealthy Fitness Center

Mentor

Madison Campus and 24/7 ER

Madison

Willowick Campus

Willowick

Chardon Campus

Chardon

Perrico Health Campus

Willoughby

SOM Center Campus

Willoughby

Continuing Care Campus

Concord Township

Emergency Services

Emergencies requiring immediate medical attention are always covered at any hospital regardless of network status. However, there is no coverage for non-emergency use of the emergency room in the Lake Health Chamber Network product.

Pharmacy Benefits

The pharmacy benefits include member savings through generic and preferred brand name prescription drug programs and a comprehensive pharmacy network.

Specialty Insurance

Life, dental and vision insurance are also available through Medical Mutual. These specialty insurance products can be easily integrated with your medical plan making them easier to manage.

Added-Value Services

Outside of benefits, Lake Health offers added-value services including:

Online Quick Care

Members can access Lake Health providers for non-emergency services seven days a week, 9 a.m. – 9 p.m., through Online Quick Care. This service allows you to receive a diagnosis and treatment plan for a discounted cost of \$35 from their mobile device, tablet or computer, with prescriptions sent directly to your preferred pharmacy.

LiveHealthy Membership

Members are offered 40 percent off the one-time enrollment fee at LiveHealthy, Lake Health's medically based fitness center at the Brunner Sanden Deitrick Wellness Campus in Mentor. The LiveHealthy fitness center is unique as it merges traditional fitness with medically based activities and wellness services aimed at improving overall health and wellness.

Integrative Medicine Outpatient Services

Members will receive a 10 percent discount on Lake Health's Integrative Medicine outpatient services, including massage therapy, reiki, reflexology, nutrition counseling, wellness coaching and acupuncture services.

Find a Provider

To find a provider in the Lake Health Chamber Network, go to [MedMutual.com](https://www.medmutual.com) and scroll down to the Find a Doctor section. On the next screen, select the plan year under Just Looking Around and follow the on-screen prompts.

For more information about member benefits in the Lake Health Chamber Network, please contact your Human Resources department. If you are an enrolled member, please contact Medical Mutual's Customer Care team at the phone number on your ID card.



Quick, Convenient Care in Your Neighborhood.

Get in, get treated and get on with your day.

Lake Health makes getting your flu shot **easy**. We offer quadrivalent flu shots, which cover four strains of the flu virus and offer the best flu vaccine coverage available, for \$30. Our centers also treat minor injuries and illnesses and offer diagnostics, such as lab and X-ray. We accept all major insurance plans.

Chardon Campus Urgent Care Center

510 Fifth Ave.
Chardon, OH 44024
440-286-8908
Monday–Friday, 8 am–8 pm
Saturday, 9 am–5 pm
Closed Sunday

Mentor Urgent Care Center

Brunner Sanden Deitrick
Wellness Campus
8655 Market St.
Mentor, OH
440-255-6400
Monday–Friday, 8 am–8 pm
Saturday & Sunday, 9 am–5 pm

Willowick Campus Urgent Care Center

29804 Lakeshore Blvd.
Willowick, OH 44095
440-585-3322
Monday–Friday, 8 am–8 pm
Saturday, 9 am–5 pm
Closed Sunday



ACTIVE SHOOTER RESPONSE TRAINING INSTRUCTOR COURSE

Hosted by: Lakeland Community College Campus Police

This 2-Day Instructor training course is designed to teach participants the skills and strategies to increase survivability during the gap between the time a violent event begins, and law enforcement arrives. Upon completion of this course you will be a Certified ALICE Instructor and have the knowledge and resources to train others based on your role in the community.

When: December 17 & 18, 2019 from 8 a.m. – 5 p.m.

Where: Lakeland Community College
7700 Clocktower Drive
Kirtland, Ohio 44094

Register: <http://www.cvent.com/d/dyq41j>

Background:

Statistics and information about active shooter situations and why ALICE training is effective.

ALICE Concept:

Detailed overview of ALICE training and the liability of proactive vs. passive response strategies.

Physical Drill:

Experience live scenario drills that compare a static vs. active ALICE response.

Effective Training:

Strategies and materials to become an effective ALICE Instructor in your organization.



A big opportunity for small employers.

The Northern Ohio Area Chambers of Commerce (NOACC) has joined the Southern Ohio Chamber Alliance (SOCA) and other Ohio chambers and Anthem Blue Cross and Blue Shield to create a new health program that can lead to more rate stability and potential savings for groups with 50 or fewer employees. The SOCA Benefits Plan lets smaller employers join together to share in the overall claims risk. As part of a larger, self-funded pool, employers have financial protection backed by Anthem stop loss coverage.

This innovative plan also offers:

- ♦ Competitive rates
- ♦ Fixed, predictable monthly payments
- ♦ A variety of plan designs, including PPO and HSA options
- ♦ Anthem's broad Blue Access PPO Network and Essential Rx Formulary
- ♦ Coverage for claims run-out/terminal liability coverage
- ♦ Expanded wellness offerings
- ♦ Specially discounted rates on options for SOCA-exclusive specialty products including dental, vision, life, optional life and disability

Find out more about the SOCA Benefit Plan.

To find out if the SOCA Benefit Plan is a good choice for your business, call **1-844-MED-OHIO**, see www.844MedOhio.com, or contact your broker*.

We've got you covered with standard health and wellness programs.

Your employees can get help taking care of their health with programs like 24/7 NurseLine, Future Moms, ConditionCare, and more.

And you have the option to buy dental, vision, life, and disability coverage at a discounted rate only available as part of the SOCA Benefit Plan.



* Distribution of the SOCA Benefit Plan is limited to select Anthem brokers who have completed required training. For a list of these brokers please contact the chamber.

Anthem Blue Cross and Blue Shield is the trade name of Community Insurance Company. Independent licensee of the Blue Cross and Blue Shield Association. ANTHEM is a registered trademark of Anthem Insurance Companies, Inc. The Blue Cross and Blue Shield names and symbols are registered marks of the Blue Cross and Blue Shield Association.

BRTSTARAWRDS 10/18

**BE A SUPERHERO FOR THE
ALZHEIMER'S ASSOCIATION! JOIN OUR
PUP PARADE ON JUNE 21ST, THE
LONGEST DAY!**

**Dress your pooch as a superhero,
strut your stuff, win a prize for
the best dressed pup, best
dressed family!**

**We are asking for \$5 donations for
all dog participants! All donations
go to our Alzheimer's Association
Walk team!**



**REFRESHMENTS WILL BE
AVAILABLE! ALL
PROCEEDS DONATED TO
THE ALZHEIMER'S
ASSOCIATION!**



**When: Friday June 21st
5pm-7pm, contest at 630pm
Contest judged by residents
THE LANTERN OF MADISON
2041 HUBBARD ROAD
MADISON, OHIO 44057**

sevans@lanternofmadison.com



NMS

CERTIFIED PUBLIC ACCOUNTANTS

CHARDON ■ MENTOR ■ TWINSBURG ■ MIDDLEFIELD

YOUR LOCAL RESOURCE FOR:

**AUDIT &
ASSURANCE**

**WEALTH
MANAGEMENT**

**BUSINESS
CONSULTING**

**TAX
PREPARATION**

440-510-1900 ■ nms-cpa.com ■





THE PARTNERSHIP. LLC. 234.718.2002

The Partnership is a full-service marketing and advertising firm providing strategy, business consultation, advertising, public relations and award-winning creative design. Our platforms include:

- Network Television
- Digital Video
- Digital Animation
- Digital Display
- Custom Artwork & Graphics
- Radio
- Transit
- OOH
- Sporting Venues
- Promotions
- Events

Brand Strategy

Your marketing strategy is your roadmap to success. Contributing factors include your specific competitive situation, geographic location, industry, available budget, number of locations, and several other considerations. Your marketing strategy is critical to your success and is an ongoing, living plan. With over 500 years of combined media and marketing experience, our team will employ tactics and develop strategies specific to your company objectives. As our name suggests, we become your Partner and guide your company on the road to achieving your goals.

A Bit About Us

With over 200 combined years in marketing, design, and advertising The Partnership has worked on projects for top-level politicians all the way down to small fitness facilities. Regardless of the size of your business, we believe that a sustained branding program remains the best, most effective, most cost-efficient approach to retain customers, develop consumer loyalty, and to reach new customers and markets.

We, at the PartnerShip, LLC., working in collaboration with our vast network of established marketing experts, will develop customized strategies to reach new customers, while ensuring loyalty among your existing customer base. This creates more dedicated time for focus on your companies critical operations. We are marketing experts.

We, at the PartnerShip, llc. will employ our buying power and strong media relationships to contract better placement and efficiency of your marketing budget.

We, at the PartnerShip, llc. will engage your market(s) in highly creative ways. With strong to have impact and recall, to develop brand recognition, and raise your companies profile.



Eastern Lake County
Chamber of Commerce

**Accepting Nominations for our 2020
Eastern Lake County Chamber of Commerce Awards**

The Eastern Lake County Chamber of Commerce is now accepting nominations for the 2020 Business of the Year and the Beacon awards. All nominations must fall into one of the 2 award categories listed below.

Submission Deadline: October 15, 2019

Beacon Award:

This award may be presented when recognition of uncommon deeds is warranted. The nominee may be a person, organization, business, or industry who has exhibited extraordinary commitment and achieved positive results within the Eastern Lake County communities. The recipient shall 1) have had a positive impact on the community through their actions, 2) demonstrated devotion to a cause for the benefit of the community, 3) have provided leadership, participation and support to the cause.

Business of the Year:

The nominee shall be a business or industry who 1) devotes time, money, resources, and efforts back to the community, 2) operates a successful business, 3) promotes business development in the Eastern Lake County area. The business principal or organization must have demonstrated community involvement and/or made civic contributions. The award recognizes a business or industry headquartered in Eastern Lake County regardless of size. The nominee should be a member of the Chamber of Commerce.

The Eastern Lake County Chamber of Commerce (ELCCOC) is an inclusive organization of persons interested in the promotion and success of businesses within the eastern regions of Lake County, Ohio. The ELCCOC welcomes all persons without regard to race, color, creed, national origin, gender, or age.

To submit a nomination, please complete the form below and return to:

Eastern Lake County Chamber of Commerce

Attention: Linda Reed

One Victoria Place, Suite 265A

Painesville, OH 44077

Or you may email your nomination form to linda@easternlakecountychamber.org

Award Category: _____

Nominee

Name & Organization: _____

Address: _____

City: _____ State: _____ Zip: _____

Telephone: _____

Email Address: _____

Nominator

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Telephone: _____

Email Address: _____

Please provide sufficient and specific information as to why this nominee is deserving of recognition for their contribution(s) to the Eastern Lake County community.

This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

Please return this form to the Eastern Lake County Chamber of Commerce office
no later than October 15, 2019

Coffee Contacts™

NETWORKING GROUP

2019

FREE perk with your membership



Eastern Lake County
Chamber of Commerce



This is a great opportunity to network! Every member gets 30 seconds to say whatever you want about your business. Members can bring business cards, literature, flyers, and a door prize to promote your business and keep the event fun.

Thursday, October 3, 2019

8 to 9 am

**Moe's Southwest Grill
9710 Mentor Ave.
Mentor**

Thursday, October 17, 2019

8 to 9 am

**Clean Eatz
9385 Mentor Ave.
Mentor**



Eastern Lake County
Chamber of Commerce

**BUSINESS BUZZ
NETWORKING GROUP**

Wednesday, October 23, 2019

8 to 9 am

**Geneva Middle School
839 Sherman Street
Geneva**

Wednesday, November 13, 2019

8 to 9 am

**Arcadia GlassHouse
354 North Lake St.
Madison**

To help us better serve you – please remember to make a reservation. PLEASE NOTE: Cost to non-chamber members is \$10 (cash or check only) and must be paid at the door - receipts will be available at registration



CHARITY CHALLENGE AFTER HOURS

WE HAVE PARTNERED WITH THE EASTERN LAKE COUNTY CHAMBER OF COMMERCE TO BRING YOU A FITNESS CHALLENGE IN WHICH ALL MONEY RAISED WILL GO BACK TO THE COMMUNITY. **WE WILL BE ACCEPTING REGISTRATION FOR 5 TEAMS OF 5 PEOPLE** WHO WILL COMPETE FOR A CHARITY OF THEIR CHOICE AND THE EASTERN LAKE COUNTY CHAMBER OF COMMERCE SCHOLARSHIP FUND. WINNING TEAM'S CHARITY WILL RECEIVE \$250! EASTERN LAKE COUNTY CHAMBER OF COMMERCE SCHOLARSHIP FUND WILL RECEIVE \$250.

ANGELA DEMICHELE WILL LEAD TEAMS IN A MYFIT CLASS WHICH IS A HIGH INTENSITY, VIRTUAL WORKOUT PROGRAM. MYFIT IS A HEART-RATE DRIVEN PROGRAM WHICH WILL ALLOW TEAM MEMBERS TO ACCURATELY EARN POINTS BASED OFF EFFORT. EACH TEAM WILL GET A 30 MINUTE TIME SLOT TO PROVE THEMSELVES. THE TEAM WITH THE MOST POINTS OVERALL WILL BE THE WINNER!

THURSDAY, NOVEMBER 7, 2019 FROM 5 TO 7:30 PM

SNAP FITNESS

6581 NORTH RIDGE ROAD

MADISON

COST TO PARTICIPATE IS \$100 PER TEAM (\$20 PER PERSON)

Must be pre-registered to participate – no walk ins

Register online at www.easternlakecountychamber.org or by calling 440.357.7572



BATTLE OF THE BRAINS TRIVIA NIGHT

JOIN US AS WE PARTNER WITH FRIENDS FROM THE MENTOR AREA CHAMBER OF COMMERCE FOR A FUN NIGHT OF TRIVIA FACILITATED BY OUR FRIENDS FROM ALL ABOUT YOU ENTERTAINMENT (AAVE).

YOUR CELL PHONE WILL ACT AS YOUR ULTIMATE KEYPAD FOR THIS GAME SHOW EXPERIENCE. TEAMS CAN BE FROM 4 TO 6 PEOPLE AND THERE IS NO LIMIT AS TO HOW MANY TEAMS WE HAVE. YOU CAN REGISTER AS AN INDIVIDUAL, AS A COUPLE, AS A TEAM – WHATEVER WORKS FOR YOU!

Event Hosted by: Eastern Lake County & Mentor Area Chambers of Commerce
Register online www.easternlakecountychamber.org or by calling 440.357.7572



Thursday, November 14, 2019
5:30 to 8:30 pm
The Loft at Red, Wine & Brew
\$20 per person includes
Hors D'oeuvres – Cash Bar

Human Resources




Kate Varholick
Owner/Consultant

PO Box 112
Perry, Ohio 44081-9998

Ask Kate- Human Resources

I cater to the small business:
Call me for Handbook, Policies,
Employee concerns, EEO/
Unemployment, etc.
Free Consultation!!!

Office: 440-579-5587
E-Mail: kateask70@gmail.com
www.askkatehumanresources.com



**ACCIDENTS HAPPEN.
WE'RE HERE TO HELP.**

LOCALLY OWNED AND OPERATED
INDUSTRY'S HIGHEST
CUSTOMER SATISFACTION
NATIONWIDE WARRANTY



PIKE'S

410 N. LAKE ST., MADISON, OH 44057

440-428-2183
WWW.CARSTAR.COM

Providing employment opportunities to
individuals with disabilities in Lake County

DI Deepwood Industries
Growing Business Through Partnerships

www.deepwoodindustries.com

440-350-5085




MORSE van lines



Weekly Trips to Florida
Over 50 Years in Business

(440) 352-2600

www.MorseVanLines.com / info@MorseVanLines.com

ERIEBANK is proud
to support the
Eastern Lake Co.
Chamber of Commerce.



Mentor Offices
7402 Center Street
7322 Mentor Avenue

1-888-822-2990
www.ERIEBANK.bank

Member FDIC

If it has ink or threads on it...
we do it!



**PROVISION
IMPRESSIONS**
1634 West Jackson Street
Painesville Twp., OH 44077

QUALITY PRINTING
PROMOTIONAL PRODUCTS
GRAPHIC DESIGN
SIGNS – BANNERS
PRINTED & EMBROIDERED APPAREL
FLAGS – FLAGPOLES – ACCESSORIES

www.provisionimpressions.com
440-357-6362



Sharp Specialty Resources
Accounting | Human Resources | Bookkeeping | Payroll

www.sharpspecialtyresources.com



**Project Hope's
CEO Experience 2019**

September 27
11:30 a.m. - 12:30 p.m.

**"Don't Fly
Small..."**

www.projecthopeonline.org
www.facebook.com/projecthopeforthehomeless



going
above &
beyond



Real Estate Mortgage Title Insurance

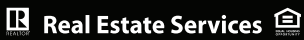
Stacy Marinelli Group

Life



*By Design...
Not by
Default!*

STACY MARINELLI, MRP, RRS, PSA, RCC,
RESIDENTIAL STAGER



Cell/Text (440) 954-2459



stacymarinelli.howardhanna.com

When working with my buyers and sellers, I strive to build
a relationship based on respect and trust. Whatever your
Real Estate needs are – I'm here to serve!!

CALL ME @ 440-954-2459

BF-00439677



"Serving all of Lake County"

280 North Saint Clair St. Painesville, Ohio 44077

Phone: (440) 352-8974

DEPOSIT PRODUCTS

Savings Accounts | Money Markets
Certificates of Deposit | Christmas Clubs

LOAN PRODUCTS

Automobile Loans | Motorcycle Loans | ATV Loans
Signature Loans | Visa Credit Cards | HELOCs

EASY ACCESS

Easy Checking | MasterCard Debit Cards | Mobile Apps
ATM | Night-Drop Deposits | Home Banking
Drive Through Service | 24hr Phone Info Line

SPECIAL SERVICES

Financial Counseling | Notary Service | Fax Service
Wire Service | Amusement Park Tickets

<http://www.painesvillecu.org>

<https://www.facebook.com/PainesvilleCU>



LAKE ERIE
COLLEGE



FACILITY RENTAL PROGRAM

Lake Erie College is happy to host events such as business meetings, retreats, presentations and more. Food service for any event can be provided, with catering that fits all occasions.

FOR MORE INFORMATION, CONTACT LEAH JACKSON AT LJACKSON@LEC.EDU OR 440.375.7223.

VISIT WWW.LEC.EDU/RENTAL FOR A COMPLETE LIST OF FACILITIES.

391 WEST WASHINGTON STREET | PAINESVILLE, OH | 1.855.60.STORM | LEC.EDU



Big Brothers Big Sisters of Northeast Ohio,
Inc. Changes Name to

Torchlight Youth Mentoring Alliance

Organization to expand services it offers in three counties

While still supporting the one-on-one mentoring relationships for which the non-profit is best known, Torchlight has grown to include programming and services that go beyond the offerings of many Big Brothers Big Sisters-affiliated organizations. In addition to their traditional one-on-one mentoring, Torchlight's programs include:

- Group Foster Home Mentoring
- Foster Care Transition Mentoring Program
- E-CITY Entrepreneurship Mentoring Program
- School/Site-based Mentoring
- C.O.U.L. Club Group Activities
- Chagrin Falls Park Mentoring Program
- Fairport Harbor Career Exploration Mentoring Program

"The need for mentoring is greater than ever and that need has become increasingly diverse. Our goal has always been to provide mentoring in a way that best meets those diverse needs. Ultimately, mentoring is about the power of relationships" said Caryn M. Avante, president of the Torchlight board of trustees. "Torchlight will continue to provide avenues for fostering positive relationships that light the way for local youth, making it possible for them to achieve their full potential."

For more information about Torchlight, its mission and programming, go to www.torchlightyouthmentoring.org or call (440)352-2526.

AUTUMN

A decorative graphic featuring the word "AUTUMN" in a large, orange, serif font. Below the text is a horizontal line with ornate, swirling flourishes. Yellow and orange autumn leaves are scattered along the line, with some leaves appearing to be part of a vine-like structure.