

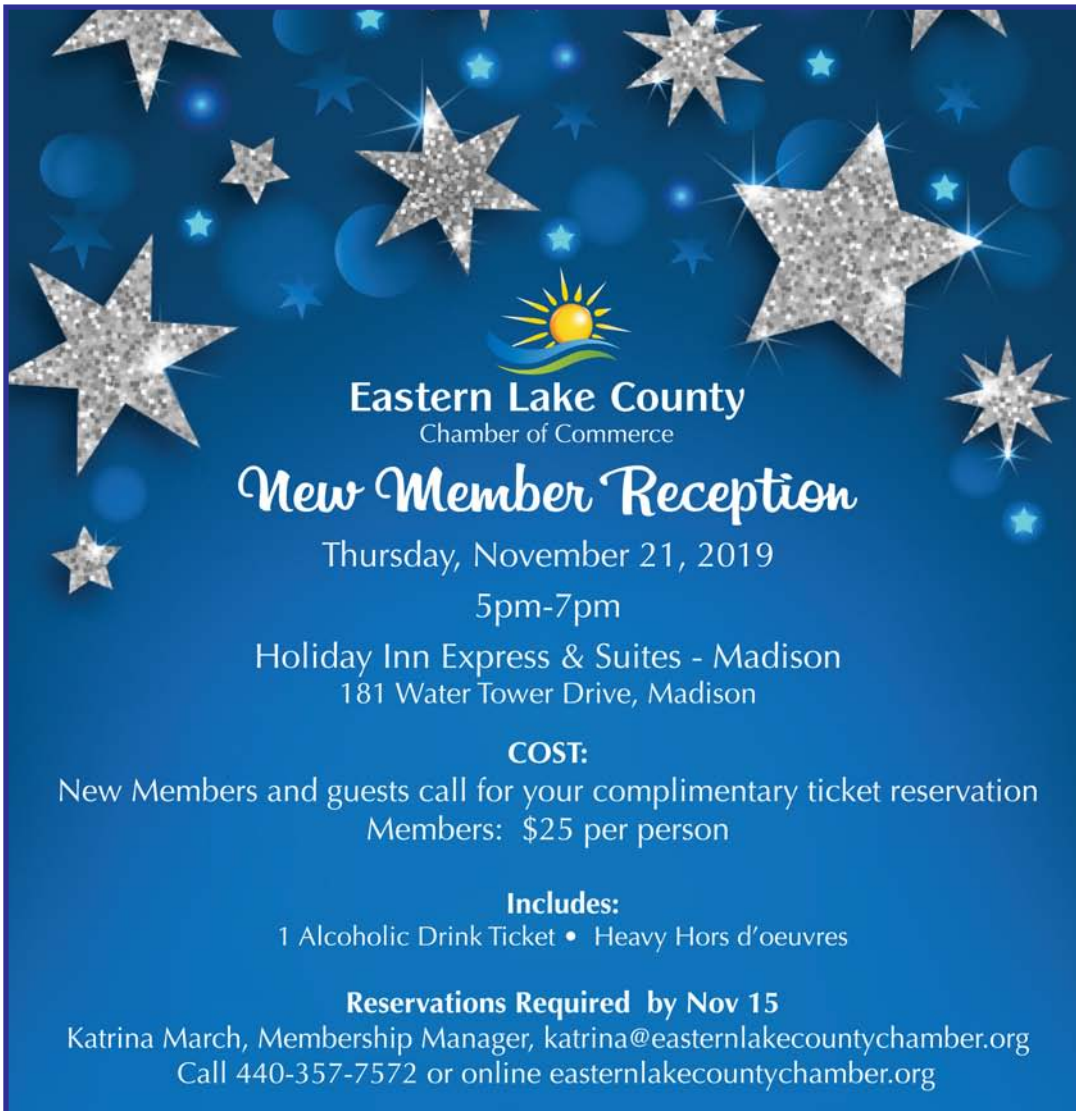
# Chamber News



Eastern Lake County

Chamber of Commerce

November 2019



**Eastern Lake County**  
Chamber of Commerce

## New Member Reception

Thursday, November 21, 2019  
5pm-7pm

Holiday Inn Express & Suites - Madison  
181 Water Tower Drive, Madison

**COST:**  
New Members and guests call for your complimentary ticket reservation  
Members: \$25 per person

**Includes:**  
1 Alcoholic Drink Ticket • Heavy Hors d'oeuvres

**Reservations Required by Nov 15**  
Katrina March, Membership Manager, [katrina@easternlakecountychamber.org](mailto:katrina@easternlakecountychamber.org)  
Call 440-357-7572 or online [easternlakecountychamber.org](http://easternlakecountychamber.org)

FALL BACK  
Daylight  
Savings Time  
Ends At 2AM  
Sunday  
Morning,  
November 3rd



VETERANS DAY  
Monday,  
November 11th

THANKSGIVING  
Thursday,  
November 28th



BLACK  
FRIDAY!  
Friday,  
November 29th



### SPONSORS

cardconnect.

compmanagement



MORSE VAN LINES



### PARTNERS

Anthem  
Card Connect  
CompManagement  
Constant Contacts  
FedEx  
First Communications  
Lake County Safety Council  
Medical Mutual  
N.O.A.C.C.  
Office Depot  
Staples



**WE'RE MOVING OUR  
OFFICE 12/1/19.  
PLEASE UPDATE YOUR  
RECORDS.**



**Eastern Lake County**  
Chamber of Commerce

Effective 12/1/19 the Eastern Lake County  
Chamber of Commerce office will be  
located at:

77 N. St. Clair, Suite 103  
Painesville, OH 44077

**440.357.7572**

## 2019 Board of Directors

### Executive Board of Directors

President	Chris Brill Packard	Lake Health
1 <sup>st</sup> Vice President	Tom Mitchell	The Marshfield Group
2 <sup>nd</sup> Vice President	E. Rita Camardo	Northwest Bank
Treasurer	Chris Bartlett	Jones Battles Group
Past President	Ame West	West Orchards

### Board of Directors

Sallie Christian	Layton Physical Therapy
Beth Debevc	Debonne Vineyards
Jennifer Dobrzeniecki	First Church Congregational
Stephanie Evans	Forbes House
Bob Fratino	Deepwood Industries
Jeff Hyrne	Lake County Nursery
Tara Isabelle	Huntington Bank
Mabel Mankas	Western Southern Life
Michelle Massoudi	Cyrus Massoudi State Farm
Donna Price	First Federal Lakewood – Concord
Shannon Reglus	Vista Springs Quail Highlands
Pete Richmond	Richmond & Richmond Insurance
Joshua Strickland	Dworken & Bernstein
Nancy Zangerle	Global Real Estate Advisors

### Legal Liaison

Neil Conway      Conway Land Title

### Staff

Linda Reed	Executive Director
Kathleen Obrenski	Office Administrator
Katrina March	Membership Manager
Shelly Hyrne	Administrative Assistant

### Mission Statement:

*The Eastern Lake County Chamber of Commerce exists to promote, support and guide the business and civic communities of which we serve.*

**Serving:** Concord Township  
Fairport Harbor  
Grand River  
Leroy Township  
Madison Township  
Madison Village

North Perry Village  
Painesville City  
Painesville Township  
Perry Township  
Perry Village



One Victoria Place, Suite 265A  
Painesville, OH 44077  
(440) 357-7572

Website: [www.easternlakecountychamber.org](http://www.easternlakecountychamber.org)



**TORCHLIGHT**  
Youth Mentoring Alliance

**Big Brothers Big Sisters of Northeast Ohio,  
Inc. Changes Name to**

**Torchlight Youth Mentoring Alliance**

*Organization to expand services it offers in three counties*

While still supporting the one-on-one mentoring relationships for which the non-profit is best known, Torchlight has grown to include programming and services that go beyond the offerings of many Big Brothers Big Sisters-affiliated organizations. In addition to their traditional one-on-one mentoring, Torchlight's programs include:

- Group Foster Home Mentoring
- Foster Care Transition Mentoring Program
- E-CITY Entrepreneurship Mentoring Program
- School/Site-based Mentoring
- C.O.U.L. Club Group Activities
- Chagrin Falls Park Mentoring Program
- Fairport Harbor Career Exploration Mentoring Program

"The need for mentoring is greater than ever and that need has become increasingly diverse. Our goal has always been to provide mentoring in a way that best meets those diverse needs. Ultimately, mentoring is about the power of relationships" said Caryn M. Avante, president of the Torchlight board of trustees. "Torchlight will continue to provide avenues for fostering positive relationships that light the way for local youth, making it possible for them to achieve their full potential."

For more information about Torchlight, its mission and programming, go to [www.torchlightyouthmentoring.org](http://www.torchlightyouthmentoring.org) or call (440)352-2526.

Happy  
Thanksgiving!



## **Serving All of Your Classic Diner Favorites**

Founded over a decade ago, Mary's DINER is a 1950s-themed diner that prides itself on great food and service. Don't let the neon lights fool you, our fresh ingredients and award-winning recipes will speak for themselves. Stop by Mary's DINER for breakfast, lunch, or dinner today and enjoy a home-cooked meal in a family-friendly atmosphere that everyone will enjoy!

### **ABOUT US:**

*Mary's Diner has a location in Geneva and is excited to be opening a new Diner in Madison, Ohio. Mary's Diner offers a great selection of classic comfort food. From our popular Mary's Classic Burger to our Stuffed Peppers made just the way Mom used to make, our traditional diner dishes are sure to satisfy anyone. All of our meals are made fresh using local ingredients, and we serve them daily, from sunup to sundown.*

Join us for a Grand  
Opening & Ribbon  
Cutting Celebration

10:00 am on Wednesday  
November 13<sup>th</sup>

**Mary's Diner**  
**2600 Green Road**  
**Madison**





Join us for a Grand  
Opening & Ribbon  
Cutting Celebration

11:00 am to 11:30 pm

Friday, November 15<sup>th</sup>

KMS Tax & Accounting  
Solutions  
1975 Hubbard Road  
Madison



KMS Tax & Accounting Solutions is a full service tax and accounting firm providing professional and personalized services that are customized to each client's specific needs. Whether you are an individual in need of tax preparation or a small business in need of bookkeeping, accounting & payroll help, we are here for you! We are conveniently located in Madison Ohio at the corner of Chapel & Hubbard Roads.

Kathleen M. Smychynsky, EA has over 27 years of experience in corporate and personal tax preparation, accounting, financial statements, payroll & payroll taxes, small business start-up, and financial and business consulting. As an Enrolled Agent and member of the National Association of Enrolled Agents, she completes over 30 hours of continuing education in the tax field each year. Kathleen is a QuickBooks ProAdvisor with extensive experience in QuickBooks, Sage Accounting and various other software packages.

**Annual Holiday Mixer at Grand River Cellars**

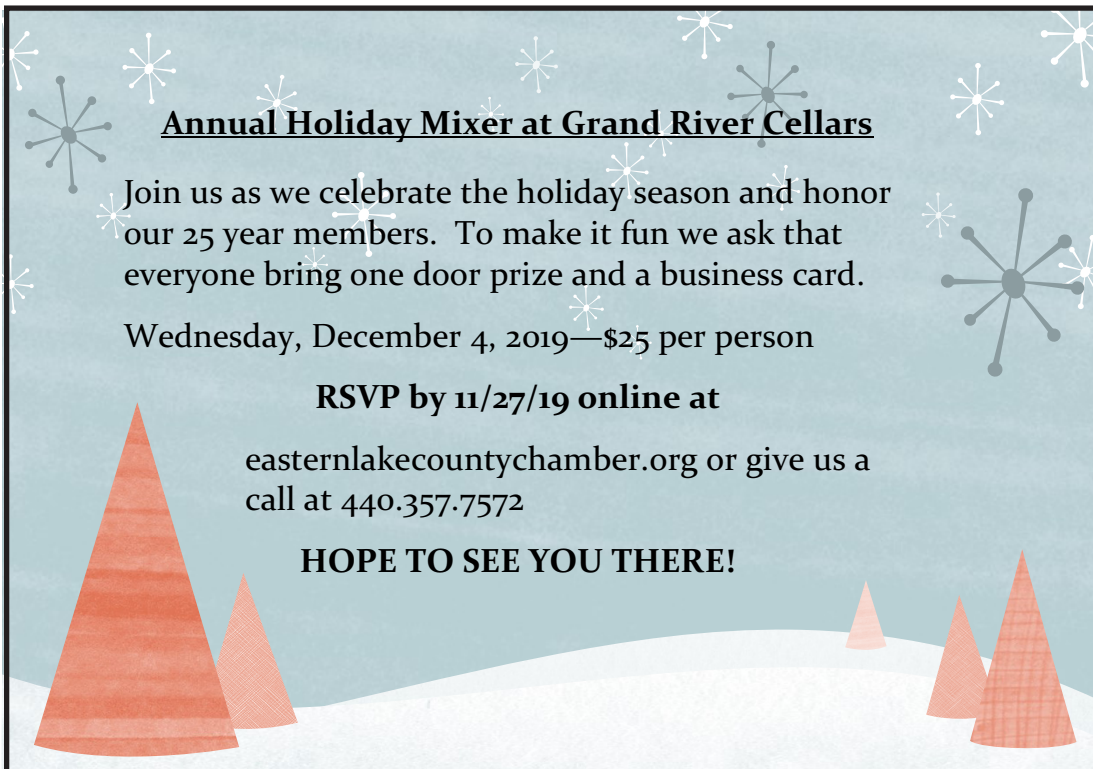
Join us as we celebrate the holiday season and honor our 25 year members. To make it fun we ask that everyone bring one door prize and a business card.

Wednesday, December 4, 2019—\$25 per person

**RSVP by 11/27/19 online at**

**[easternlakecountychamber.org](http://easternlakecountychamber.org) or give us a  
call at 440.357.7572**

**HOPE TO SEE YOU THERE!**



Join us for a Ribbon Cutting  
Celebration

11:30 am to 1:00 pm

Wednesday, November 20<sup>th</sup>

Lake County History Center  
415 Riverside Drive  
Painesville



**Check Out The Barn!**

Join us as we celebrate the addition to the barn at the Lake County History Center. With the addition of restrooms, heat and air conditioning in the barn, they will now have an event space that can be used year-round. Another great place for your special events!

**Light Lunch will be provided**

New winery featuring premium European varietal wines that are produced in the Grand River Valley Region. Also serving craft beers from Double Wing Brewery.

Join us for a Grand Opening &  
Ribbon Cutting Celebration

5:00 pm on

Friday, November 22<sup>nd</sup>

**Cask 307**  
**7259 Warner Road**  
**Madison**







The following organizations have recently made an important investment in their business by joining their chamber. We thank them and hope you will consider them for all your personal and professional needs.

#### **COFFEE SHOP/BAKERY**

##### **PEACE LOVE LITTLE DONUTS OF CONCORD SUE BALL**

8019 Crile Road  
Concord, OH 44077  
Phone: 440.520.9992

Website: [www.peaceloveandlittledonuts.com](http://www.peaceloveandlittledonuts.com)

Description: We create our Groovy, Far Out and Funkadelic flavors on an old fashion cake donut. With that in mind each donut is created so that with every bite you taste our fresh, warm donut, the subtle flavor of our frostings and our crazy selection of Funkadelic toppings; with no one flavor overwhelming the others. All of our stores work hard to make sure that you enjoy those flavors as we intended them from the beginning.

#### **HAIR & NAIL SALON**

##### **THE CUTTING ROOM SHAINA LUPTAK**

2736 North Ridge Road #8  
Perry, OH 44081  
Phone: 440.867.2005

Website: under construction

Description: Select service salon for men, women and children. Haircuts \$15. Beard trims \$5. Line up \$5. Shampoo \$5. Children 10 and under \$13. Seniors 65 and up \$13. Women's styles \$25 and up.

#### **MEDIA PRODUCTION/WEBSITE DESIGN/ PHOTOGRAPHY**

##### **BLASK MEDIA JIM BLASK**

47 South State Street  
Painesville, OH 44077  
Phone: 440.590.3900

Website: [www.blaskmedia.com](http://www.blaskmedia.com)

Description: We design and implement fully customized web sites, tailored to your needs, along with Graphic Design work. Photography from weddings to commercial work.

#### **PHOTOGRAPHY/GRAPHIC DESIGN**

##### **TRISTA WRIGHT DESIGN & PHOTOGRAPHY TRISTA WRIGHT**

4303 West Bend Drive  
Willoughby, OH 44094  
Phone: 440.417.6697

Website: [www.tristawright.com](http://www.tristawright.com)

Description: Being drawn to all things artistic from a very young age, it brings me great pleasure to put all of my passion into my work. Nothing brings me more joy than seeing an idea come to life, blossom, transform and grow some more. Starting out as a self-taught designer, I have strengthened my knowledge of design principles and techniques by pursuing my Associates Degree with a focus in Graphic Design from Lakeland Community College. The combination of understanding tradition design and my interest in minimalistic styles makes my work unique and diverse.

While pursuing my degree in Graphic Design I was required to take a Basic Photography class. Picking up a camera for the first time was like love at first sight! Since that class, I have strengthened my photography skills through additional coursework and practical application. Give me a few minutes of your time and I'm sure we will come up with exactly what you are looking for.

***We hope to see  
you soon & often!***



# Member News

## Ohio Launches TechCred to Help Employees Earn Technology Skills

On September 25, Lt. Governor Jon Husted launched TechCred, a program that connects businesses with the talent they need and gives employees the ability to earn industry-recognized, technology-focused credentials, better preparing them for a job in today's advanced, technology-infused economy.



Through TechCred, businesses can identify the specific qualifications they need and employees they want to upskill toward a more advanced position. In partnership with a training provider, the employer can apply online at [TechCred.Ohio.Gov](http://TechCred.Ohio.Gov). The state will reimburse up to \$2,000 of training upon completion of a credential.

An initial list of eligible credentials is provided, but employers can request a credential be added to the eligible list by submitting an application for TechCred to be reviewed by a panel of stakeholders.

The online application period runs October 1, 2019 to October 31, 2019. TechCred is a competitive, merit-based program.

TechCred fulfills a commitment made by Governor DeWine and Lt. Governor Husted to fund the completion of 10,000 microdegrees each year in order to aid in closing the skills gap for growing technology jobs.

## Another Example of the Power of Collaboration

**The Lake County Family and Children First Council and Leadership Lake County** have teamed up to bring popular youth motivational speaker David J. Flood to Lake County. Flood did four presentations titled "Dignity, Respect, Compassion, and Inclusion" for area eighth grade students on October 16 and 17.

An acclaimed speaker, Flood has addressed more than 350,000 students in 34 states plus Canada. His Facebook videos have garnered more than 80 million views.

Suzanne Casar of Lake County's Family and Children First Council says the two organizations are proud to be collaborating to make these presentations possible. "David has a well-deserved reputation as one of the best youth motivational speakers in the country," she notes. "He brings personal life experiences into his messages. We wanted the eighth graders in our community to hear a positive message about interacting with and supporting one another. These teens are bombarded with conflicting messages on social media and we are hoping David's presentations will have a positive impact on the students as they prepare for high school."

Casar explains that eighth grade students were selected for the presentations because early adolescence is a time when identity is shaped by internal and external influences, friendships, and peer groups. She hopes one of the outcomes is that teens will learn they can have a profound impact on those around them.

Casar also applauds the local school districts in Lake County who have agreed to transport students to and from the presentations. It is expected that nearly 2,000 eighth graders will hear Flood's message over two days.

**Family and Children First** is a partnership of government, communities, and families whose vision is for every child and family to thrive and succeed within healthy communities. **Leadership Lake County** develops future community and business leaders through highly interactive programs.



# Member News



## LyondellBasell Volunteers Turn Out in Full Force for 20th Annual Global Care Day



### Sustainability efforts drive local service projects

As LyondellBasell marks two decades of service projects through its annual Global Care Day program, sustainability takes center stage on many of the global efforts. Five thousand employees, their families and other volunteers rolled up their sleeves to leave a positive and lasting impact in the communities where they operate, including the LyondellBasell Fairport Harbor Plant.

Focusing on efforts to preserve and protect our environment, volunteers at the Fairport Harbor Plant collaborated with Lake Metro Parks to clean up trash at the beach front in Fairport Harbor.

## Senior Tenant Assistance Re-Location (S.T.A.R.) Program Open



Painesville, Ohio, October 2019, Fair Housing Resource Center, Inc. has received new funding from the Lake County Commissioners under the HOME Program for continued funding of our S.T.A.R. rental assistance program. This program will provide temporary rental

assistance for low to moderate income households throughout Lake County.

There are two programs under S.T.A.R as follows:

First Month's Rent and Utility Deposits on a new unit for low to moderate income households. Anyone is welcome to apply for this program.

Senior Subsidy Program that provides a short-term rental subsidy for 6 months. To qualify for this program, applicants must be 62 years or older and live in a low to moderate income household.

Our office is encouraging landlords to refer tenants who they believe would be good candidates for this program. Eligibility for both programs is determined on a case-by-case basis.

Fair Housing Resource Center Inc. is a non-profit 501 (c) 3 organization that offers housing programs that benefit the residents of Lake, Geauga, and Ashtabula counties in Ohio. Our mission is to promote equal housing opportunities for all persons and to advocate for fair housing of the public, the governments, and the business community.

S.T.A.R applications are available online at [www.FHRC.org](http://www.FHRC.org) or available at our office located at 1100 Mentor Avenue, Painesville, Oh 44077. For more information, please contact our office at 440-392-0147 or [chris@fhrc.org](mailto:chris@fhrc.org).



## **My struggles and reasons why my mom would benefit and thrive in a care community.**

Transitioning my mom to a care community such as the Lantern can be hard and difficult. Unable to care for my mom or unable to be for her when she dearly need me the most makes me vulnerable and guilty. It is heart breaking! No one can love and care for my mom like the way I do. Exploring options to enable my mom to live at her home or at my home is definitely therapeutic and beneficial. However, a house cannot be a home unless it contains memories and experiences that my mom can relate to. How often do I as an adult child engage with her, if she lives with me or at her home? Transitioning my mom to a wonderful loving care community could be a gift I give my mom.

A home-care arrangement may not be ideal always, as my mom's home may not be designed for her safety. Environmental barriers such as rugs, floor mats and stairs could be hazardous. Bathrooms without safety designs such as grab bars and railings could place her at risk for increased falls. An environment that fosters human engagement, exercises and activities are crucial for my mom to thrive and live a life that is fulfilling to her. Early into the transition, it can be very hard for her and me. However, by extending time to adjust and acclimate can be an experience she and I may grow to embrace and cherish.

When will my mom be appropriate for a care community? In my mind, if she has one of the following-

1. Requires one on one care for greater than eight hours.
2. I'm unable to meet my mom's needs timely and appropriately.
3. My mom requires round the clock care.
4. My mom requires assistance to eat, brush her teeth, and comb her hair, dress, bathe and walk.
5. My mom is losing weight.
6. My mom is not drinking enough fluids and is dehydrated.
7. My mom is unable to live alone due to unknown fear.
8. My mom gets lost in her own neighborhood.
9. My mom is seeing and hearing things that I'm unable to relate to.
10. My mom is not taking her medications timely.
11. My mom is buying unwanted stuff and hoarding them.
12. My mom spends most of her time sitting in a couch watching TV with little to no activity.
13. My mom is unable to recall events from her immediate past.
14. My mom has incontinence issues.
15. I'm constantly concerned and worried about my mom's safety and wellbeing.
16. I'm emotionally drained and unable to emotionally care for my mom.
17. When mom wanders away from her home.

By having my mom in a care community doesn't make me a terrible or a bad son. In no way does it diminish my unconditional love for my mom. Choosing a wonderful care community for her is like her choosing a great school or a college for me. Sacrificing her own happiness, she loved and provided for me. Now it is my chance to give her what is fulfilling for her. Enabling her to live a life that is childlike filled with innocence and no worries of tomorrow.

Jean Makesh, CEO

Lantern Group

[www.lanternlifestyle.com](http://www.lanternlifestyle.com)

[www.svayus.com](http://www.svayus.com)

You Tube: <https://www.youtube.com/user/lanternofmadison>

FB: <https://www.facebook.com/jeanmakesh>

Twitter: @MakeshJean

# Aggressive Creative Successful

Dworken & Bernstein Co., L.P.A.  
is a full-service law firm that  
has represented businesses and  
individuals in Northeastern Ohio  
for more than 50 years.

Bankruptcy  
Business Law  
Class Action  
Commercial Litigation  
Commercial Real Estate  
Criminal Law  
Employment Law  
Estate Planning  
Family Law  
General Litigation  
Immigration Law  
Personal Injury  
White Collar Crime  
Worker's Comp



*Over \$37 million in cy pres funds directed to charity since 2003.  
Visit [www.ohiolawyersgiveback.org](http://www.ohiolawyersgiveback.org) for more information.*



## CLEVELAND

1468 W. 9<sup>th</sup> St., Ste 135  
Cleveland, Ohio 44113  
216.861.4211

## PAINESVILLE

60 South Park Place  
Painesville, Ohio 44077  
440.352.3391



# Home sweet **home financing**

We offer a variety of mortgage programs to meet your unique financing needs, including Low Down Payment Purchase Options, Low Cost Refinances, Jumbo Loans, Construction Loans and more!

***Contact me today to learn more!***



**Bill Starr**

*Mortgage Loan Originator*

NMLS# 697500

(216) 239-5818

[bstarr@ffl.net](mailto:bstarr@ffl.net)

[FFL.net/bstarr](http://FFL.net/bstarr)



**FFL.net** [f](#) [t](#) [in](#)

 EQUAL HOUSING LENDER • MEMBER FDIC

NMLS# 697346



I'm feeling sick - do you think our family doctor has weekend hours?

He's closed on weekends...but you could try **Lake Health Online Quick Care!**

What is that?

A virtual visit with **Lake Health** providers. No appointment needed.

Plus, visits are only \$40, which is similar to or less than many insurance copays at an urgent care.

And you can do it on weekends?

You can use it seven days a week, including evenings and weekends, from 7 am to 11 pm. Get started at [lakehealthquickcare.zipnosis.com](https://lakehealthquickcare.zipnosis.com)

Thanks! I'll try it.

Feel better soon! ❤️ ❤️ ❤️



Spring Semester 2020

# Register NOW!

**Start the journey to the degree or certificate you've always wanted.**



Spring  
semester  
begins Jan. 11.

- First spring session (8 weeks) and full semester (16 weeks) classes begin Jan. 11.
- Second spring session (8 weeks) classes begin March 14.

**[lakelandcc.edu/spring](https://lakelandcc.edu/spring)**

**Want more information about our programs?**

Lakeland's Counseling and Advising Center can help. Call 440.525.7200 or stop by the Student Service Center on the first floor of the A-Building to make an appointment.

**Lakeland**  
COMMUNITY COLLEGE

7700 Clocktower Drive  
Kirtland, OH 44094

**Opportunity**  
starts **HERE**

# ACTIVE SHOOTER RESPONSE TRAINING INSTRUCTOR COURSE

**Hosted by:** Lakeland Community College Campus Police

This 2-Day Instructor training course is designed to teach participants the skills and strategies to increase survivability during the gap between the time a violent event begins, and law enforcement arrives. Upon completion of this course you will be a Certified ALICE Instructor and have the knowledge and resources to train others based on your role in the community.

**When:** December 17 & 18, 2019 from 8 a.m. – 5 p.m.

**Where:** Lakeland Community College  
7700 Clocktower Drive  
Kirtland, Ohio 44094

**Register:** <http://www.cvent.com/d/dyq41j>

## **Background:**

Statistics and information about active shooter situations and why ALICE training is effective.

## **ALICE Concept:**

Detailed overview of ALICE training and the liability of proactive vs. passive response strategies.

## **Physical Drill:**

Experience live scenario drills that compare a static vs. active ALICE response.

## **Effective Training:**

Strategies and materials to become an effective ALICE Instructor in your organization.





# **NMS**

## **CERTIFIED PUBLIC ACCOUNTANTS**

---

**CHARDON ■ MENTOR ■ TWINSBURG ■ MIDDLEFIELD**

**YOUR LOCAL RESOURCE FOR:**

**AUDIT &  
ASSURANCE**

**WEALTH  
MANAGEMENT**

**BUSINESS  
CONSULTING**

**TAX  
PREPARATION**

**440-510-1900 ■ [nms-cpa.com](http://nms-cpa.com) ■**





## **The New Holiday Inn Express and Suites Painesville - Concord**



Welcome to the brand-new Holiday Inn Express and Suites Painesville - Concord, located 1 mile off of Interstate 90 and only a few minutes from countless destinations throughout Lake County.

No matter what brings you to the Painesville - Concord area our hotel and friendly staff will make you feel at home. Our amenities are second to none featuring an indoor saltwater pool and a robust fitness center that includes free weights, yoga mats, balance balls, and a variety of cardio equipment. Guests will also enjoy high speed internet access throughout the hotel as well as a complimentary business center that provides computers and printing services.



**Call (440) 898-0900 today! Corporate rates are available!**



Lake-Geauga Recovery Centers, Inc. (LGRC) is a private, non-profit agency providing continuous service to the community since 1971. The Center provides a wide range of prevention and treatment services for individuals whose lives have been affected by their own or another's use of drugs or alcohol, by problem gambling, or by mental illness.

Guided by our mission statement, "To promote lifelong recovery from addiction through education, prevention, and treatment, regardless of ability to pay", our goal for treatment services is to help our consumers achieve long-term recovery and an improved quality of life. Our prevention services strive to educate the community about issues related to alcohol, other drugs, problem gambling, and focus on the reduction of abuse through sound prevention strategies.

LGRC offers expert counseling and support to individuals, families, businesses, other service providers, and the community at large, at our outpatient offices in Mentor, Painesville and Chardon. Outpatient services include:

Intake	Assessment	Referral
Education Programs	Family awareness groups	Drug and alcohol testing
Ambulatory detoxification	Medication Assisted Treatment	Individual and group counseling
Intensive outpatient treatment	Aftercare	Relapse Prevention
Psychiatric consultation	Dual diagnosis counseling	Grief Support group

In addition to comprehensive outpatient services, LGRC operates two long-term, non-medical, residential treatment facilities, both in Painesville. Our men's facility, Lake House, and women's facility, Oak House, are both 16 bed facilities and operate 24 hours a day, seven days a week. These programs are unique in that children age 3 and under may accompany their mothers or fathers to treatment. In addition to developing the skills, insight, and support necessary to abstain from drugs and alcohol and achieve long-term sobriety, the program assists individuals in addressing their needs for housing, relationships, vocational training, child care, education, mental health and physical health.

Supportive housing for women age 18 and over with a substance use disorder is available at our Nevaeh Ridge facility located in Mentor. This facility welcomes pregnant women and women with children ages 5 and under to live in a safe and supportive environment while they participate in intensive outpatient substance abuse treatment services. In 2018 we proudly celebrated the birth of our 18<sup>th</sup> drug free baby!

To complete the continuum of care for treatment services, LGRC offers Recovery Housing for adults who have completed a primary treatment program, are over 30-days clean and sober, who are seeking a drug and alcohol-free living environment.

For local business and industry to promote safe work environments, Drug-Free Safety Program services have been offered by LGRC since 1995. The services include: program and policy development, employee and supervisor education, drug testing and consultation. Lake-Geauga Recovery Centers is recognized by Ohio Department of Mental Health and Addiction Services and the Ohio Bureau of Workers' Compensation as a Technical Assistance Provider for all aspects related to Drug Free Safety Programs.

*Recovery from addiction, restoring healthy families is absolutely achievable.* Treatment enables individuals to function successfully in their families, in the community and in their workplace.

Services at Lake-Geauga Recovery Centers are made possible due to the generous support of the Lake County Alcohol, Drug Addiction, and Mental Health Services Board, the Geauga County Board of Mental Health and Recovery Services, and United Way of Lake & Geauga Counties.







Discover the fun-filled private club life at Quail Hollow Country Club, perfect for family, social and business needs.



**At Quail Hollow Country Club,  
Members can enjoy:**

- 36 championship holes of golf
- Convenient golf practice facility
- Fine dining and innovative cuisine
- Year-round family social events
- Outdoor Olympic-sized pool
- Private meeting and event spaces
- Fitness center with 25+ free\* classes
- Membership pricing to fit your budget
- 50% off à la carte dining, plus access to ClubCorp's nationwide Network of more than 300 owned, operated and alliance clubs through Quail Hollow ONE (Optimal Network Experiences)\*

**Curiosity Encouraged.**

Brenda Caruso, Membership Director  
brenda.caruso@clubcorp.com | 440.639.3804

[quailhollowcc.com](http://quailhollowcc.com)

11295 Quail Hollow Drive  
Concord, OH 44077



**QUAIL HOLLOW**  
COUNTRY CLUB

# 16TH ANNUAL CHILDREN'S FREE CARE CHARITY BENEFIT

Presented by  
Madison Howard Hanna Real Estate Services

**NOVEMBER 4, 2019**

**\$15.00 Tickets  
are available at:**

**2757 Hubbard Rd  
Madison, Ohio**



Real Estate Mortgage Title Insurance

**Doors open  
@ 5pm**

**Drawing  
@ 7pm**

**Dinner  
Chinese Auction  
50/50  
Side Board  
Cash Bar  
Liquor Table  
Auction**

**LOCATED AT:**



**5750 SOUTH MADISON ROAD (RTE 528)  
MADISON, OHIO 44057**

This fund is designed to help children without healthcare pay for medical treatment, so no Child regardless of financial status, will go without medical treatment  
Proceeds benefit: University Hospital Rainbow Babies, Cleveland Clinic Children's Hospital, Metro Health Hospital and Akron Children's Hospital in Ohio





## 2020 REGISTRATION INFORMATION

Join us March 7th at the Great Lakes Mall for the Lake County Chambers of Commerce **Home & Lifestyle Expo**. Your participation will provide an excellent opportunity to generate company awareness and sales for your business.

### 2020 DATES

**Move in and set up:** Friday evening, March 6th - 9pm SHARP

Please use the mall entrance next to Fuji Japanese Steakhouse

Watch for more information regarding the Exhibitor Networking event prior to set up.

**Show date and time:** Saturday, March 7th, 10am to 6pm

SPACE IS LIMITED. Participation is limited to the first 60 registrations.

#### Exhibitor will provide:

- Heavy gauge electrical cords (if needed)  
Household cords are not permitted. Rubber cord covers or tape to reduce tripping hazards.

#### Lake County Chambers of Commerce provides:

- (1) 10' x 10' display area per exhibitor
- (1) 8' table with skirt
- (1) chair

- Optional Add-ons:**
- Extra 8' table \$25 - table must fit into your original 10' x 10' space
  - Double booth (20' x 20') can be requested for an additional \$200
  - Vehicle - \$200 per vehicle.
  - Insert into Giveaway Bag \$50 (per 300 quantity of one item)

### RULES & REGULATIONS

- Displays are not to exceed 8' in height – no tents or canopies – **NO EXCEPTIONS**
- Great Lakes Mall Management has full authority in the placement and presentation of display areas. All excess material, collateral and boxes must be stored under your table.
- The distribution of helium balloons is not permitted. They may be used in your display if they are anchored.
- If a vehicle is part of your display, special arrangements must be made at least two weeks prior to the event. The Fire Department needs to be present for vehicle move in. Please call Diana Lewis in the mall office for more information 440-255-8932 ext. 7726.

**Sponsor registration and payment is needed by December 31, 2019**

**Exhibitor and Giveaway Bag registration and payment is needed by February 14, 2020**

**Email Registration Form to: [linda@easternlakecountychamber.org](mailto:linda@easternlakecountychamber.org)**

Questions? Please call Linda Reed at 440-357-7572 or email Linda at [linda@easternlakecountychamber.org](mailto:linda@easternlakecountychamber.org)

*Hosted by:*



*In Partnership with:*

**GREAT LAKES  
MALL**

*Premier Sponsor:*

**GeneratorPros.com**

Division of Shepp Electric Company, Inc.

**GENERAC POWERPRO**

Area's Only Family Owned and Operated Premier Dealer





## 2020 REGISTRATION FORM

### Saturday, March 7th

☐ **YES, I will be a Sponsor @\$495**

- (1) 10' x 10' space, (1) 8' table, skirt and (1) chair
- Preferred exhibitor space (your choice of location)
- Logo on marketing materials
- Logo on print advertising
- Logo on sponsor sign
- Company listed as a sponsor in event press releases
- Public mention at chamber events prior to expo

☐ **YES, I will be an Exhibitor @\$295**

- (1) 10' x 10' space, (1) 8' table, skirt and (1) chair

☐ **YES, I will add something to the Giveaway Bag @\$50** (available to exhibitors and non exhibitors)

- 300 pieces of an item. Suggested items: promotional items, gift cards, coupons, samples. Deliver items to Linda Reed by February 14th. Call to make arrangements 440-357-7572.

Company Name \_\_\_\_\_

Member of which Chamber \_\_\_\_\_

Contact Name \_\_\_\_\_

Email (required) \_\_\_\_\_

Phone \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ Zip \_\_\_\_\_

Booth/Display Height \_\_\_\_\_

Electricity Needed? ☐ Yes ☐ No

Special Requirements \_\_\_\_\_

Sponsor Fee (\$495)..... \$ \_\_\_\_\_

Exhibitor Fee (\$295) ..... \$ \_\_\_\_\_

Giveaway Bag (\$50) ..... \$ \_\_\_\_\_

Extra Table (\$25)..... \$ \_\_\_\_\_

Double Booth (\$200) ..... \$ \_\_\_\_\_

Vehicle (\$200)..... \$ \_\_\_\_\_

**TOTAL**..... \$ \_\_\_\_\_

Method of Payment: ☐ Check payable to Lake County Chambers of Commerce

☐ Master Card

☐ Visa

☐ American Express

Credit Card # \_\_\_\_\_ Expiration Date \_\_\_\_\_ CVV Code \_\_\_\_\_

Billing Address \_\_\_\_\_ Zip Code \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

**Sponsor registration and payment is needed by Friday, December 31, 2019**  
**Exhibitor and Giveaway Bag registration and payment is needed by February 14, 2020**

**Email Registration Form to: [linda@easternlakecountychamber.org](mailto:linda@easternlakecountychamber.org)**

Questions? Please call Linda Reed at 440-357-7572 or email Linda at [linda@easternlakecountychamber.org](mailto:linda@easternlakecountychamber.org)



## Ways To Be A Sponsor - Reserve Your Spot Now!

Sponsorship Level	Premier	Stage	Sponsor	Giveaway Bag	Breakfast Reception	Vendor Reception	Upcycle Contest
Sponsorship fee	\$1500	\$595	\$495	\$750	\$495	\$495	\$395
Sponsorship limit	3	3	15	1	2	2	1
Industry exclusive sponsorship	•						
Preferred exhibitor space	•		•	•			
Double booth space	•						
Logo on marketing materials	•	•	•	•			
Logo on print advertising	•	•	•	•			•
Logo on sponsor sign	•	•	•	•			
Listing as a sponsor in event press release	•	•	•	•			
Public mention at chamber events prior to expo	•	•	•	•			
Option of stage time at expo	•						
Banner on stage with your company logo	•						
Your company item in the giveaway bag	•	•			•	•	•
Social Media post for Premier Sponsorship	•						
Facebook Live video opportunity	•						
Logo on entertainment signs throughout the mall		•					
Logo on signage at Breakfast or Reception event					•	•	
Opportunity to speak at event					•	•	
Logo imprinted on 300 giveaway bags				•			
Logo on sign in Upcycle Repurpose area							•
Logo on Upcycle Repurpose entry form							•

Hosted by:

In Partnership with:

Premier Sponsor:



**GREAT LAKES**  
MALL



Expo contact: Linda Reed 440-357-7572 • [linda@easternlakecountychamber.org](mailto:linda@easternlakecountychamber.org)



## 2020 SPONSORSHIP FORM

### Saturday, March 7th

☐ **YES, I will be a Premier Sponsor @\$1500**

- \$1500 – Limit 3 industry exclusive sponsors – Preferred exhibitor space (your choice of location)
- Double booth space 20'x 20', (1) 8 table, (1) skirt and (1) chair
- Logo on marketing materials and print advertising
- Logo on sponsor sign
- Company listed as a sponsor in event press release
- Public mention at chamber events prior to expo
- Option of stage time at expo
- Banner on stage with your company logo
- Your company item in the giveaway bag
- Social Media post for Premier Sponsorship
- Facebook Live video opportunity

☐ **YES, I will be a Sponsor @\$495**

- Preferred exhibitor space (your choice of location)
- (1) 10'x10' space, (1) 8 table, (1) skirt and (1) chair
- Logo on marketing materials and print advertising
- Logo on sponsor sign
- Company listed as a sponsor in event press release
- Public mention at chamber events prior to expo

☐ **YES, Giveaway Bag Sponsor @\$750**

☐ **YES, Stage Sponsor @\$595** (Limit 3 sponsors)

☐ **YES, Vendor Breakfast Sponsor @\$495** (Limit 2 sponsors)

☐ **YES, Vendor Reception Sponsor @\$495** (Limit 2 sponsors)

☐ **YES, Upcycle Repurpose Sponsor @\$395** (Limit 1 sponsor)

Company Name \_\_\_\_\_

Member of which Chamber \_\_\_\_\_

Contact Name \_\_\_\_\_

Email (required) \_\_\_\_\_ Phone \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ Zip \_\_\_\_\_

Booth/Display Height (if applicable) \_\_\_\_\_ Electricity Needed? ☐ Yes ☐ No

Special Requirements \_\_\_\_\_

Optional: ☐ Double Booth \$200 ☐ Vehicle \$200 ☐ Extra Table \$25

Method of Payment: ☐ Check payable to Lake County Chambers of Commerce ☐ Master Card ☐ Visa ☐ Am Exp

Credit Card # \_\_\_\_\_ Expiration Date \_\_\_\_\_ CVV Code \_\_\_\_\_

Billing Address \_\_\_\_\_ Zip Code \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

**Premier Sponsor registration and payment is needed by December 31, 2019**

**All other Sponsor registration and payment is needed by January 20, 2020**

**Email Sponsorship Form to: [linda@easternlakecountychamber.org](mailto:linda@easternlakecountychamber.org)**

Questions? Please call Linda Reed at 440-357-7572 or email Linda at [linda@easternlakecountychamber.org](mailto:linda@easternlakecountychamber.org)





## Upcycle Repurpose Contest Entry Form

**Do you have a knack for turning old items into like-new?**

**If so, get creative and showcase your imagination, creativity and talent by entering the Upcycle Repurpose Contest!**

This contest was designed to inspire others to enhance their home and lifestyle with items they may already own or would have thrown away. It is part of the March 7th Home & Lifestyle Expo, which is coordinated by the Eastern Lake County Chamber of Commerce, Mentor Area Chamber of Commerce and Willoughby Western Lake County Area Chamber of Commerce. The Expo is held at Great Lakes Mall (7850 Mentor Avenue in Mentor). There will be a designated area for the Upcycle Repurpose Contest to showcase the entries. Categories for entry may include but are not limited to furniture, accessories (home decor), clothing and jewelry. **All entries will be reviewed by the contest committee for participation approval.**

The public is invited to view the display and will have the opportunity to cast a vote for their favorite item. The item receiving the most votes will be the chosen winner. The winner will receive a \$100 cash prize, top award recognition and bragging rights.

### Guidelines & Conditions:

- All entries will be reviewed by the contest committee for participation approval.
- Entry must be able to fit on a table top or if furniture, be no bigger than 6' wide.
- There is no entry fee. You may enter more than one item. Each item entered must have its own contest entry form.
- Each entry must include a before photo along with an entry description of what was done.
- You are responsible for drop off and pick up of your entry. All items must be picked up at 6:00pm on Saturday, March 7th, the close of the display.
- You are able to put out your contact information and if the item is for sale, the price and information for people to contact you must be provided in printed format.

**To enter the contest, please fill out and submit the entry form below.** Call Diana Lewis in the marketing department at Great Lakes Mall 440-255-8932 ext. 7726 by 5:00pm between February 24th and March 2nd to schedule an appointment to drop off your item.

### ENTRY FORM - Deadline February 21, 2020 • Item drop off March 2, 2020

Item/Description \_\_\_\_\_

Before Photo Submitted With Entry ☐ Yes

Your Name \_\_\_\_\_

Company Name (if applies) \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Cell ☐ Yes ☐ No Email \_\_\_\_\_

How can we follow you on social media \_\_\_\_\_

Display area will be manned however, the undersigned agrees that the Lake County Chambers of Commerce and Great Lakes Mall assume no responsibility for loss or property damage associated with this contest. Great Lakes Mall reserves the right to display the items as best for the contest.

Signature \_\_\_\_\_ Date \_\_\_\_\_

**To enter the contest, an entry form along with a before photo must be submitted by February 21st to Diana Lewis at the Great Lakes Mall office or via email to [Diana.Lewis@washingtongprime.com](mailto:Diana.Lewis@washingtongprime.com). All questions should be directed to Diana at 255-8932 ext. 7726.**

Hosted by:



In Partnership with: **GREAT LAKES MALL**



***Our Ribbon Cutting Scissors and Bow  
have been really busy lately!***

***We enjoy celebrating special occasions  
with our members.***

---

**The Cutting Room ~ 2736 N. Ridge Road #8 in Perry**



**Madison Public Library Story Walk**



*(continued on page 12)*



# ***Ribbon Cutting Scissors and Bow***

*(continued from page 11)*

**Lake County Administration Building**



**De Nora Tech**



**Hampton by Hilton – Madison**



***We wish you many years of success and prosperity!  
From: The Eastern Lake County Chamber of  
Commerce Board Members & Staff***



# Coffee Contacts™

## NETWORKING GROUP

**2019**

**FREE perk with your membership**



This is a great opportunity to network! Every member gets 30 seconds to say whatever you want about your business. Members can bring business cards, literature, flyers, and a door prize to promote your business and keep the event fun.

**Thursday, November 7, 2019**

**8 to 9 am**

**SCORES Fun Center  
65 Normandy Drive  
Painesville**

**Thursday, December 11, 2019**

**8 to 9 am**

**Doc Howard's Distillery  
3645 Lane Road, Suite 203  
Perry**



**BUSINESS BUZZ  
NETWORKING  
GROUP**

**Wednesday, November 13, 2019**

**8 to 9 am**

**Arcadia GlassHouse  
354 North Lake St.  
Madison**

**Wednesday, December 11, 2019**

**5 to 6pm**

**Ferrante Winery  
5585 State Route 307  
Geneva**

**To help us better serve you – please remember to make a reservation. PLEASE NOTE: Cost to non-chamber members is \$10 (cash or check only) and must be paid at the door - receipts will be available at registration**



**THURSDAY,  
NOVEMBER 21**  
**5:00 - 9:00 PM**  
**DOWNTOWN PAINESVILLE**



**SHOP LOCAL!**



**GIFT WRAPPING  
STATION**



**TROLLEY RIDES  
FOR SHOPPERS**



**FOOD & DRINK  
SPECIALS**

**PAINESVILLE HOLIDAY WEEKEND 2019!**



*Human Resources*




**Kate Varholick**  
Owner/Consultant

PO Box 112  
Perry, Ohio 44081-9998

**Ask Kate- Human Resources**

I cater to the small business:  
Call me for Handbook, Policies,  
Employee concerns, EEO/  
Unemployment, etc.  
Free Consultation!!!

Office: 440-579-5587  
E-Mail: kateask70@gmail.com  
www.askkatehumanresources.com



**ACCIDENTS HAPPEN.  
WE'RE HERE TO HELP.**

LOCALLY OWNED AND OPERATED  
INDUSTRY'S HIGHEST  
CUSTOMER SATISFACTION  
NATIONWIDE WARRANTY

 **CARSTAR®**  
Auto Body Repair Experts  
**PIKE'S**

410 N. LAKE ST., MADISON, OH 44057

**440-428-2183**  
**WWW.CARSTAR.COM**

Providing employment opportunities to  
individuals with disabilities in Lake County

**DI Deepwood Industries**  
Growing Business Through Partnerships

[www.deepwoodindustries.com](http://www.deepwoodindustries.com)

440-350-5085




# MORSE van lines



**Weekly Trips to Florida**  
**Over 50 Years in Business**

**(440) 352-2600**

[www.MorseVanLines.com](http://www.MorseVanLines.com) / [info@MorseVanLines.com](mailto:info@MorseVanLines.com)



**ERIEBANK** is proud  
to support the  
Eastern Lake Co.  
Chamber of Commerce.



**Mentor Offices**

7402 Center Street  
7322 Mentor Avenue

1-888-822-2990  
[www.ERIEBANK.bank](http://www.ERIEBANK.bank)

Member FDIC

**IF it has ink or threads on it... we do it!**



**PROVISION IMPRESSIONS**  
1634 West Jackson Street  
Painesville Twp., OH 44077

[www.provisionimpressions.com](http://www.provisionimpressions.com)  
**440-357-6362**

**QUALITY PRINTING  
PROMOTIONAL PRODUCTS  
GRAPHIC DESIGN  
SIGNS – BANNERS  
PRINTED & EMBROIDERED APPAREL  
FLAGS – FLAGPOLES – ACCESSORIES**



**Sharp Specialty Resources**  
Accounting | Human Resources | Bookkeeping | Payroll

[www.sharpspecialtyresources.com](http://www.sharpspecialtyresources.com)



**LAKE ERIE**  
COLLEGE



**FACILITY RENTAL PROGRAM**

Lake Erie College is happy to host events such as business meetings, retreats, presentations and more. Food service for any event can be provided, with catering that fits all occasions.

FOR MORE INFORMATION, CONTACT LEAH JACKSON AT [LJACKSON@LEC.EDU](mailto:LJACKSON@LEC.EDU) OR 440.375.7223.  
VISIT [WWW.LEC.EDU/RENTAL](http://WWW.LEC.EDU/RENTAL) FOR A COMPLETE LIST OF FACILITIES.

391 WEST WASHINGTON STREET | PAINESVILLE, OH | 1.855.GO.STORM | [LEC.EDU](http://LEC.EDU)

going  
above &  
beyond



Real Estate Mortgage Title Insurance

## Stacy Marinelli Group

Life

*By Design...  
Not by  
Default!*

**STACY MARINELLI**, MRP, RRS, PSA, RCC,  
RESIDENTIAL STAGER

Real Estate Services

**Cell/Text (440) 954-2459**

**stacymarinelli.howardhanna.com**

When working with my buyers and sellers, I strive to build  
a relationship based on respect and trust. Whatever your  
Real Estate needs are – I'm here to serve!!

**CALL ME @ 440-954-2459**

BF-00439677



*"Serving all of Lake County"*

280 North Saint Clair St. Painesville, Ohio 44077

Phone: (440) 352-8974

### DEPOSIT PRODUCTS

Savings Accounts | Money Markets  
Certificates of Deposit | Christmas Clubs

### LOAN PRODUCTS

Automobile Loans | Motorcycle Loans | ATV Loans  
Signature Loans | Visa Credit Cards | HELOCs

### EASY ACCESS

Easy Checking | MasterCard Debit Cards | Mobile Apps  
ATM | Night-Drop Deposits | Home Banking  
Drive Through Service | 24hr Phone Info Line

### SPECIAL SERVICES

Financial Counseling | Notary Service | Fax Service  
Wire Service | Amusement Park Tickets

<http://www.painesvillecu.org>

<https://www.facebook.com/PainesvilleCU>

Project Hope's  
CEO Experience 2019

September 27  
11:30 a.m. - 12:30 p.m.

"Don't Fly  
Small..."

[www.projecthopeonline.org](http://www.projecthopeonline.org)  
[www.facebook.com/projecthopeforthehomeless](https://www.facebook.com/projecthopeforthehomeless)

