

Chamber News



Eastern Lake County
Chamber of Commerce
December 2019



**2020 Business of the Year
The Lantern of Madison**



**2020 Beacon Award
Joseph Kallay, Jr.**



Everyone is invited to celebrate with us as we honor **The Lantern of Madison** and **Joseph Kallay Jr.** at Painesville Township Park on Friday, January 31, 2020. Luncheon begins at 11:30 am—cost to attend is \$25 per person—RSVP by 1/24/20 online at www.easternlakecountychamber.org or by calling 440.357.7572

Thank you to our Sponsors:





**WE'RE MOVING OUR
OFFICE 12/1/19.
PLEASE UPDATE YOUR
RECORDS.**



Eastern Lake County
Chamber of Commerce

Effective 12/1/19 the Eastern Lake County
Chamber of Commerce office will be
located at:

77 N. St. Clair, Suite 103
Painesville, OH 44077

440.357.7572



2019 Board of Directors

Executive Board of Directors

President	Chris Brill Packard	Lake Health
1 st Vice President	Tom Mitchell	The Marshfield Group
2 nd Vice President	E. Rita Camardo	Northwest Bank
Treasurer	Chris Bartlett	Jones Battles Group
Past President	Ame West	West Orchards

Board of Directors

Sallie Christian	Layton Physical Therapy
Beth Debevc	Debonne Vineyards
Jennifer Dobrzeniecki	First Church Congregational
Stephanie Evans	Forbes House
Bob Fratino	Deepwood Industries
Jeff Hyrne	Lake County Nursery
Tara Isabelle	Huntington Bank
Mabel Mankas	Western Southern Life
Michelle Massoudi	Cyrus Massoudi State Farm
Donna Price	First Federal Lakewood – Concord
Shannon Reglus	Vista Springs Quail Highlands
Pete Richmond	Richmond & Richmond Insurance
Joshua Strickland	Dworken & Bernstein
Nancy Zangerle	Global Real Estate Advisors

Legal Liaison

Neil Conway Conway Land Title

Staff

Linda Reed	Executive Director
Kathleen Obrenski	Office Administrator
Katrina March	Membership Manager
Shelly Hyrne	Administrative Assistant

Mission Statement:

The Eastern Lake County Chamber of Commerce exists to promote, support and guide the business and civic communities of which we serve.

Serving: Concord Township
Fairport Harbor
Grand River
Leroy Township
Madison Township
Madison Village

North Perry Village
Painesville City
Painesville Township
Perry Township
Perry Village

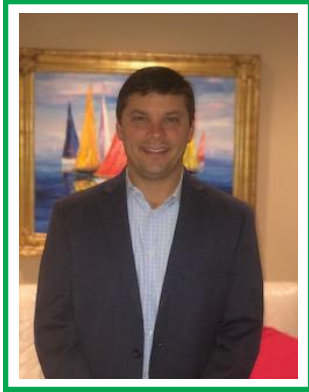


Eastern Lake County
Chamber of Commerce

One Victoria Place, Suite 265A
Painesville, OH 44077
(440) 357-7572

Website: www.easternlakecountychamber.org

The Eastern Lake County Chamber of Commerce would like to welcome Jordan Levy, Zajon Inc. and Robert Kehres, Federal Hose to our board effective 1/1/20



Bob is the General Manager of Federal Hose, the leading manufacturer of strip wound interlocking metal hose since 1921. Bob started with Federal as the Plant Manager in 2017 and was promoted to General Manager in 2019. Besides working at Federal Hose, Bob is the head varsity hockey coach at Benedictine High School, where he started the team in 1999. When not in the rink, Bob spends time with his wife Maria and their three kids.



Jordan is the owner / sole employee of Zajon, Inc., an internet development company which he started in 2005 after working for several digital agencies. In addition to normal web site, Zajon creates custom web sites or software solutions for client's who need more than off-the-shelf solutions can provide. When not working for customers, Jordan spends time with Ann, his wife of 24 years or with his three college age boys. He has also been involved in youth lacrosse since 2007, and became a referee last spring.



Thank you Ame West, West Orchards for your 8 years of serving as a board member. You will always be one of our Bright Stars!



Thank you Sallie Christian, Layton Physical Therapy for your 7 years of serving as a board member. You will always be one of our Bright Stars!



Annual Holiday Mixer at Grand River Cellars

Join us as we celebrate the holiday season and honor our 25 year members. To make it fun we ask that everyone bring one door prize and a business card.

Wednesday, December 4, 2019—\$25 per person

5 to 7:30 PM

RSVP by 11/27/19 online at

**easternlakecountychamber.org or give us a
call at 440.357.7572**



Our Ribbon Cutting Scissors and Bow have been really busy lately! We enjoy celebrating special occasions with our members.

BLOOM MEDICINAL



MARY'S DINER – MADISON



Ribbon Cutting Scissors and Bow

(continued from page 6)

KMS TAX & ACCOUNTING SOLUTIONS



**We wish you many years of
success and prosperity!**

**From: The Eastern Lake County
Chamber of Commerce Board
Members & Staff**



Welcome New Members

ACCOUNTANTS

KMS TAX & ACCOUNTING SOLUTIONS

KATHLEEN SMYCHYNSKY

1975 Hubbard Road
Madison, OH 44057
Phone: 440.983.4001

Website: www.kmstax.com

Description: A trusted advisor for all of your personal and small business tax and accounting needs. Let us customize a small business package that will combine all of your accounting, payroll, and tax needs into one affordable monthly fee. We are all committed to providing quality services at reasonable rates, giving you the freedom to do what you do best!

BUSINESS CONSULTANT

LEVINE BUSINESS CONSULTANTS

JASON LEVINE

3 South State Street
Painesville, OH 44077
Phone: 440.339.3518

Website: www.lbc.business

Description: Business consulting, outsourced HR management, grant writing, product and business development, notary services, job coaching, resume writing.

***We hope to see
you soon & often!***

**A VERY MERRY
CHRISTMAS
and Happy New Year!**

The following organizations have recently made an important investment in their business by joining their chamber. We thank them and hope you will consider them for all your personal and professional needs.

EDUCATION/TRAINING/DANCE STUDIO

FAIRPORT DANCE ACADEMY

NICOLE DEBIASE

1 Victoria Place
Painesville, OH 44077
Phone: 440.354.5062

Website: www.fairportdanceacademy.com

Description: Teaching dance to students of all ages since 1972. Ballet, tap, jazz, hip hop, lyrical, modern, contemporary, pointe, belly dance, toddler classes, creative movement

CONTRACTOR

SCHUSSLER GARAGE AND HOME

CALEB SCHUSSLER

3025 Perry Park Road
Perry, OH 44081
Phone: 440.637.8080

Website: www.schusslergarageandhome.com

Description: Locally owned small garage door company. We specialize in new doors, new installations, openers, and repairs.

GOVERNMENT

PERRY JOINT FIRE DISTRICT

CHIEF JAMES MCDONALD

3742 Center Road
Perry, OH 44081
Phone: 259.2880

Website: www.perryfire-lake.com

Description: Provides Fire & EMS services





Member News

First Church Congregational Presents Sermon Series: The Wonder of Christmas

PAINESVILLE, OH (November 14, 2019) – During the month of December (corresponding with the church season of Advent) First Church Congregational will be studying the wonder of some of the most important symbols of the Christmas story and how they relate to us as people of faith today. Join First Church as we look forward to celebrating the season of Christmas beginning Sunday, December 1.

The sermon series goes along with an Advent study book called “The Wonder of Christmas” by Ed Robb & Rob Renfroe. In addition to the sermon series, Rev. Tom Cofer will be discussing the book during Thursday evening Bible study which takes place in the North Room at 7 PM. “The Wonder of Christmas” is an exciting advent experience that explores the true wonder of Christmas through the lens of four elements of the Christmas story: a star, a name, a manger, and a promise.

“As we look to these aspects of the Christmas story, we will rediscover that the true wonder of Christmas is found in the love of Christ and made real in our hearts when we share that love with others. Because of God’s great love and light in Jesus Christ, we can believe with confidence that anything is possible! Join us each week during worship as we explore these elements of the Christmas story!” said Rev. Tom Cofer, senior pastor.

Sunday, December 1: “The Wonder of a Star.” Focus Scripture: Isaiah 60:1-5. Like the wondrous star that guided the wise men to the Christ child, God has placed signs along your path, all meant to lead you to God. Are you ready to receive—whether for the first time or in a deeper and more meaningful way—the One the star foretold, the One you were created to know, the One who can give you peace, the One who offers himself in Jesus?

Sunday, December 8: “The Wonder of a Name.” Focus Scripture: Matthew 1:18-25. Will you come and experience the richness of

his name? Christ is coming this Christmas so that you can experience the majesty of this name that was registered in heaven, delivered by an angel, and given to a newborn child—God’s own Son, our Savior.

Sunday, December 15: “The Wonder of a Manger” & Nativity Family Meal. Focus Scripture: Luke 2:7. The manger was a harbinger of Christ’s entire ministry. It spoke volumes about the way the Sovereign Ruler of the universe intended to win back his lost children—not by overwhelming us with might but winning us with love. Join us as we worship at 11 AM followed by a family style meal and nativity program.

Sunday, December 22: “The Wonder of a Promise” Focus Scripture: Isaiah 7:14. There is no promise more wondrous, more empowering, or more real than the promise of Christmas. In Jesus Christ, God is Immanuel, God with you today, tomorrow, and forever. Join us as we celebrate and explore this promise in worship.

Christmas Eve Candlelight Worship: Tuesday, December 24th at 9 PM in the Sanctuary. Join us as we celebrate the birth of Christ!

Sunday, December 29: Continued celebration of the birth of Christ during worship including carols by request. Come join us as we continue to celebrate the birth of Christ.

First Church Congregational is located at 22 Liberty Street, on the Square in Downtown Painesville. Those who are interested may call 440-357-7518, email through office@firstchurchcongregational.org. Connect with First Church Congregational online via Facebook, Instagram and Twitter, or visit www.firstchurchcongregational.org.



SANDRA TENKKU JOINS LAKE COUNTY ADAMHS STAFF

Lake County OH – Sandra Tenkku is the new Community Outreach Specialist at the Lake County Alcohol, Drug Addiction and Mental Health Services (ADAMHS) Board.

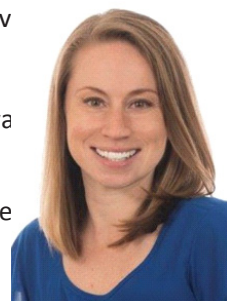
Established by Ohio statute, the ADAMHS Board plans, monitors, funds, and evaluates a network of services for Lake County residents dealing with mental illness and/or substance-use disorders.

ADAMHS Executive Director Kim Fraser says Tenkku is a welcome addition to her team. “Sandra will be doing presentations and trainings to help improve understanding of mental illness, addiction disorders, and help resources,” she explained. “She’ll work with educators, first responders, community organizations, churches, and courts. We’ll also be getting her involved with initiatives like our Community Alliance

of Law enforcement and Mental Health Serv (CALMHS) Committee, Suicide Prevention Coalition, and Trauma Response Team.”

Prior to joining the ADAMHS staff Tenkku was Director of Housing Services for Extended Housing, one of the providers in the ADAMHS network. Her responsibilities there included program oversight, staff supervision, grant applications, and quality improvement. She holds a B.S. degree from Bowling Green State University as well as an M.B.A. from Northcentral University.

More information on the ADAMHS Board and its providers is available at www.HelpThatWorks.us.





Member News

Developer Acquires Victoria Place in Downtown Painesville

Plans for the 191,000 square foot building complex include commercial and retail space.

PAINESVILLE, OHIO, NOVEMBER 14, 2019 - Renew Partners LLC (**Renew**) a real estate developer in Northeast Ohio, recently purchased and has announced plans to redevelop Victoria Place in Downtown Painesville, Ohio. Victoria Place, originally a retail mall, is currently being used as an office building. Renew, through its affiliate Vic Place LLC, acquired the **191,000** square foot property from Painesville Commercial Properties Inc., an affiliate of the **CentiMark Corporation**, North America's largest roofing contractor. Plans for the building complex includes commercial & retail space and potentially apartments. The building is currently home to 13 commercial tenants whom will remain.

Renew has already engaged **JCI Contractors, Inc.** for consulting and pre-construction services. The group is currently in the process to roll out a plan to update the buildings critical infrastructure components such as the HVAC, lighting, etc.

Renew is no stranger to developing large, complex projects of this sort. Renew is led by Chuck Borsukoff and Shawn Neece, who, along with **JCI Contractors** (JCI) redeveloped the **Historic Hotel Ashtabula** into medical offices and is currently occupied by Signature Health and own the building through its 4726 Main Avenue LLC affiliate. This 55,000 square foot historic adaptive reuse rehabilitation project is the largest in Ashtabula County's history. The same team also completed

the adaptive reuse of the **Historic Mentor Village Hall** and the Old Chardon Post Office. Both buildings are now offices for the accounting firm **NMS**. In late 2018, Renew, through other affiliates, also acquired the Historic Castle Block property, Carlisle-Allen Department Store Complex in downtown Ashtabula and has already begun the design and pre-construction process. With a development budget of nearly \$25 million, the properties will soon be home to apartments and commercial retail. In September of 2019, through it's Vineyard Hotel Group LLC affiliate, Renew co-developed with **Emerald Hospitality Associates, Inc.** a brand new, \$11.5 million **Hampton by Hilton** hotel in Madison, Ohio. The 4-story, 82-room hotel is the first hospitality property in Renew's portfolio.

Chuck Borsukoff & Shawn Neece both agree and say, "We are pleased to embark on this new development and be part of the resurgence of downtown Painesville."

"We're excited to roll up our sleeves and get to work on this great building" explains Charlie Borsukoff, President of JCI Contractors, Inc. "We look forward to being on the forefront of the Downtown Painesville redevelopment process. We are especially appreciative of the City of Painesville, including Cathy Bieterman (Economic Development Director), Monica Ireland-Dupee (City Manager), our development partners, and all the other community stakeholders that helped make this a reality."



About Renew Partners LLC

Renew Partners LLC is a development and management company focused on development and adaptive reuse redevelopment throughout Ashtabula, Lake, and Geauga Counties. The firm is led by Charles A. (Chuck) Borsukoff and Shawn Neece. Their portfolio includes marquee historic buildings, industrial buildings, and commercial buildings. Notable projects completed include: A 4-story, 82-room Hampton Inn, The Historic Hotel Ashtabula, The Historic Mentor Village Hall, The Historic Chardon Post Office, AQUA OHIO Operations Center, Kids College Daycare Center (Ashtabula, Ohio) and a manufacturing facility near Chardon. The group also has several projects under development including the former Carlisle-Allen Department Store Complex (Ashtabula, Ohio) and the Castle Block (Ashtabula, Ohio).



About JCI Contractors, Inc.

JCI Contractors is an award-winning commercial & industrial construction firm based in Ashtabula, Ohio. JCI provides its clients with complete construction services including: general contracting, construction management, design-build, and commercial interiors. JCI also provides its clients with preconstruction and post construction consultation. JCI is a private firm with extensive experience in historical renovations & restoration, hospitality, office, healthcare, religious buildings, government, multi-family housing, automotive dealerships, education, industrial, restaurants, and retail construction. For more information please visit www.jcibuilds.com



Congratulations to our members who were recognized at the Fast Track
50 awards ceremony on November 7, 2019

Cornerstone IT

Lake County YMCA

D&S Automotive Collision & Restyling

Guyer Precision

NMS Inc. & Affiliates

Lake County Free Clinic

Aladdin & Handy Rents

Western Reserve Junior
SERVICE  LEAGUE

Save the Date

The 52nd Annual Candlelight Gala

Saturday, December 7, 2019

LaMalfa, 5783 Heisley Road, Mentor, OH 44060

Cocktail Attire

Hors D'oeuvres, Dinner, Open Bar

Music by Bottom Line Band

Ticket prices

Couples Reservation - \$200

Single Reservation - \$100



**It was great celebrating Lake County's
Top 4 Under 40 winners!**



**Congratulations to Sara Spence, Spence Technologies;
CJ Paterniti, D&S Automotive; Adam Sanden,
Brunner Sanden Dietrick Funeral Home & Cremation
Center & Tony Brzyttwa, Lubrizol**



*You're
invited
to our
2019*

*Holiday
Open
House*

On Monday, December 16th from 4-6 p.m.

*O*ur 2019 ADAMHS Board Holiday Open House is Monday, December 16 from 4-6 p.m. here at our offices (Suite 205, main floor of Victoria Place, on the Square in downtown Painesville). We hope you'll stop by for refreshments and merriment! Please pass this along to others in your organization who might like to join us as well!



Please join us!

Mentor
Public Schools

YOU ARE INVITED

to the *first annual* Career Bound: **COLLEGE INTERN & JOB FAIR**



Current college students and recent graduates -- let us help connect you with work opportunities right here in our community! By attending this event, you may be able to secure a 2020 summer internship or even a permanent position! Participating companies include: Lincoln Electric, LakeHealth, Avery Dennison, Huntington Bank and more! Positions being recruited include: engineering co-ops, nurses and medical practitioners, and business and accounting professionals to name a few.

REGISTER BEFORE SPOTS ARE GONE!

➔ <https://forms.gle/qb1HRAMakWUJ5DRm8>

DECEMBER 18, 2019

— AT MENTOR PARADIGM —
6477 CENTER ST., MENTOR, OH 44060



Hosted by Mentor Schools and in collaboration with:



AGENDA:

1pm-2:30pm: Traditional Job Fair

2:30pm-3pm: Keynote Speaker, Ka-Pi Hoh, Organizational Change Management Director, The Lubrizol Corporation, a Berkshire Hathaway Company

3pm-5pm: Job Fair Continued

Please note: Students **MUST** submit their resumes prior to the event to be shared with all participating companies.

Keeping Rural Neighbors and Animals Out — Ohio's Line Fence Law

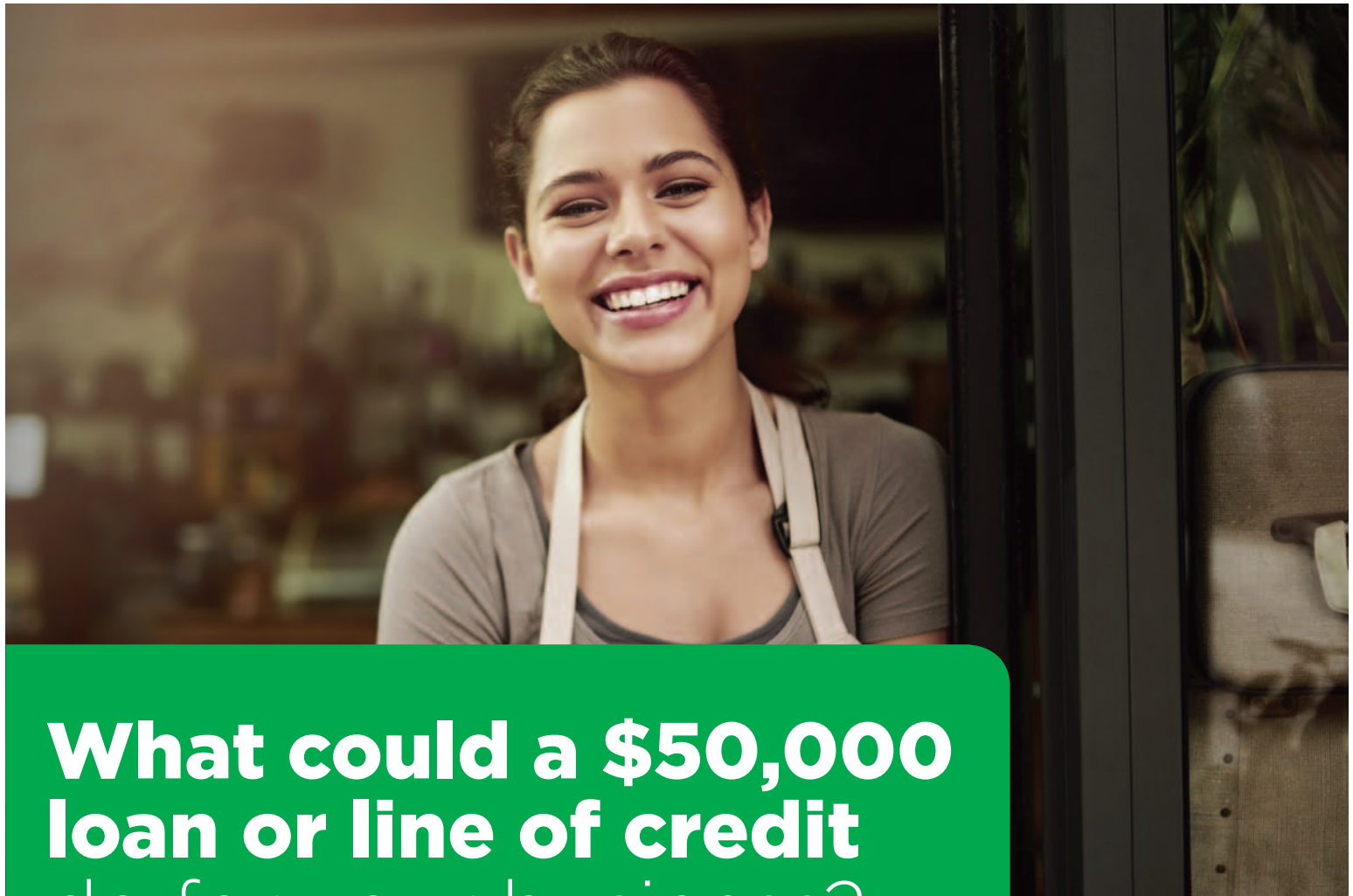
On September 30, 2008, the Ohio legislature passed changes to the existing laws relating to line fences in unincorporated areas which created new rules for fences constructed on the line between two properties in such unincorporated areas. It also established the process for resolving disputes over those fences. The largest change in the law was altering the rule of “equal shares” for line fences. Specifically, with minor exceptions, under the old law, adjacent landowners were required to share equally in the cost of building and maintaining a line fence. That approach has now been replaced with two different rules of responsibility. First, a rule of “individual responsibility” now applies to new fences; and a landowner will be individually and solely responsible for building and maintaining the new fence. Secondly, as to previously existing fences, the rule of “equitable shares” applies which requires the responsibility be apportioned between adjoining landowners after consideration of six fairness factors. This law also changed the process for resolving line fence disputes in that landowners may choose to take a line fence dispute to the Court of Common Pleas in the county where the fence is located or the Board of Township Trustees where it is located. Finally, it contains standards for new line fences that contain livestock and addresses issues such as obstruction of line fence construction and access to adjoining land.

With this noted, here are some of the highlights of this law. First, Ohio's line fence law--also referred to as the “partition fence law”--establishes rights and obligations for fences that are placed on the division line between properties in Ohio's unincorporated areas. Accordingly, it does not apply to all properties—only those in unincorporated areas--and does not apply to the enclosure of lots within municipal corporations, adjoining lots outside of a municipality, property governed by railroad laws, or property governed by a written agreement entered into and recorded by the landowners. Second, this law creates different rules of responsibility for line fences, depending upon the type of fence at issue: (1) an “equitable shares” rule applies to line fences that existed before September 30, 2008, (2) a rule of “individual responsibility” applies to “new” fences built after September 30, 2008 and (3) the old “equal shares” rule applies to certain governmental fences.

Next, an owner who negligently permits his or her livestock to run at large will be liable for all damages resulting from injury, death or loss to person or property caused by the livestock on the premises of another. Fourth, for fences existing prior to September 30, 2008, parties must “equitably” or “fairly” share responsibility for building or maintaining the fence unless a written agreement, recorded with the County Recorder, was entered into between the parties addressing responsibility for the fence. In assessing fairness, six factors are considered in determining each landowner's share of responsibility: (a) topography of the properties, (b) presence of waterways (c) presence of trees, (d) risk of trespassers, (e) importance of marking the division line and (d) presence of livestock.

Fifth, a formal determination of a landowner's equitable share can be accomplished by either landowner filing a line fence “complaint” with the Board of Township Trustees or the Court of Common Pleas where the fence is located. However, landowners can agree to establish their equitable shares themselves or continue to maintain the line fence as they did before the law changed in 2008. Next, as to new line fences—placing a line fence where one was not in existence—the responsibility for such a fence is solely on the landowner who wants or plans to use the fence. However, if an adjoining neighbor uses a new line fence, the party constructing it may have a right to seek reimbursement for the fence from the neighbor if he or she filed Affidavits establishing the costs of the fence. This is important because the right to seek reimbursement exists if the neighbor uses it anytime within 30 years of its construction.

In conclusion, this article is intended to provide broad, general information about the line fence law. It is not intended to be legal advice. Should you have any specific questions or have a legal problem regarding this topic, please contact the offices of Dworken & Bernstein Co., LPA for assistance.



What could a \$50,000 loan or line of credit do for your business?

Introducing the Express Business Loan and Line of Credit from First Federal Lakewood. Most loan processes work around the bank, not your business, so we created a new and incredibly fast way for you to get the funds your business needs to help keep your company moving forward. Take advantage of affordable rates, low fees, and instant decisioning.

Let our team help yours thrive.

Tom Young
Commercial Banking
Relationship Manager
(440) 463-2207
tyoung@FFL.net

Donna Price
Concord Branch Manager
NMLS #750516
(440) 352-1072
dprice@FFL.net



FFL.net [f](#) [t](#) [in](#)

 **EQUAL HOUSING LENDER • MEMBER FDIC**

*First Federal Lakewood business checking account must be opened prior to the close and funding of the loan. A UCC is filed with the Ohio Secretary of State on all business assets for collateral and personal guarantor(s).



2020 REGISTRATION INFORMATION

Join us March 7th at the Great Lakes Mall for the Lake County Chambers of Commerce **Home & Lifestyle Expo**. Your participation will provide an excellent opportunity to generate company awareness and sales for your business.

2020 DATES

Move in and set up: Friday evening, March 6th - 9pm SHARP

Please use the mall entrance next to Fuji Japanese Steakhouse

Watch for more information regarding the Exhibitor Networking event prior to set up.

Show date and time: Saturday, March 7th, 10am to 6pm

SPACE IS LIMITED. Participation is limited to the first 60 registrations.

Exhibitor will provide:

- Heavy gauge electrical cords (if needed)
Household cords are not permitted. Rubber cord covers or tape to reduce tripping hazards.

Lake County Chambers of Commerce provides:

- (1) 10' x 10' display area per exhibitor
- (1) 8' table with skirt
- (1) chair

- Optional Add-ons:**
- Extra 8' table \$25 - table must fit into your original 10' x 10' space
 - Double booth (20' x 20') can be requested for an additional \$200
 - Vehicle - \$200 per vehicle.
 - Insert into Giveaway Bag \$50 (per 300 quantity of one item)

RULES & REGULATIONS

- Displays are not to exceed 8' in height – no tents or canopies – **NO EXCEPTIONS**
- Great Lakes Mall Management has full authority in the placement and presentation of display areas. All excess material, collateral and boxes must be stored under your table.
- The distribution of helium balloons is not permitted. They may be used in your display if they are anchored.
- If a vehicle is part of your display, special arrangements must be made at least two weeks prior to the event. The Fire Department needs to be present for vehicle move in. Please call Diana Lewis in the mall office for more information 440-255-8932 ext. 7726.

Sponsor registration and payment is needed by December 31, 2019

Exhibitor and Giveaway Bag registration and payment is needed by February 14, 2020

Email Registration Form to: linda@easternlakecountychamber.org

Questions? Please call Linda Reed at 440-357-7572 or email Linda at linda@easternlakecountychamber.org

Hosted by:



In Partnership with:

**GREAT LAKES
MALL**

Premier Sponsor:

GeneratorPros.com

Division of Shepp Electric Company, Inc.

GENERAC POWERPRO

Area's Only Family Owned and Operated Premier Dealer



2020 REGISTRATION FORM

Saturday, March 7th

☐ **YES, I will be a Sponsor @\$495**

- (1) 10' x 10' space, (1) 8' table, skirt and (1) chair
- Preferred exhibitor space (your choice of location)
- Logo on marketing materials
- Logo on print advertising
- Logo on sponsor sign
- Company listed as a sponsor in event press releases
- Public mention at chamber events prior to expo

☐ **YES, I will be an Exhibitor @\$295**

- (1) 10' x 10' space, (1) 8' table, skirt and (1) chair

☐ **YES, I will add something to the Giveaway Bag @\$50** (available to exhibitors and non exhibitors)

- 300 pieces of an item. Suggested items: promotional items, gift cards, coupons, samples. Deliver items to Linda Reed by February 14th. Call to make arrangements 440-357-7572.

Company Name _____

Member of which Chamber _____

Contact Name _____

Email (required) _____

Phone _____

Address _____ City _____ Zip _____

Booth/Display Height _____

Electricity Needed? ☐ Yes ☐ No

Special Requirements _____

Sponsor Fee (\$495)..... \$ _____

Exhibitor Fee (\$295) \$ _____

Giveaway Bag (\$50) \$ _____

Extra Table (\$25)..... \$ _____

Double Booth (\$200) \$ _____

Vehicle (\$200)..... \$ _____

TOTAL..... \$ _____

Method of Payment: ☐ Check payable to Lake County Chambers of Commerce

☐ Master Card

☐ Visa

☐ American Express

Credit Card # _____ Expiration Date _____ CVV Code _____

Billing Address _____ Zip Code _____

Signature _____ Date _____

Sponsor registration and payment is needed by Friday, December 31, 2019
Exhibitor and Giveaway Bag registration and payment is needed by February 14, 2020

Email Registration Form to: linda@easternlakecountychamber.org

Questions? Please call Linda Reed at 440-357-7572 or email Linda at linda@easternlakecountychamber.org



2020 REGISTRATION INFORMATION

Join us March 7th at the Great Lakes Mall for the Lake County Chambers of Commerce **Home & Lifestyle Expo**. Your participation will provide an excellent opportunity to generate company awareness and sales for your business.

2020 DATES

Move in and set up: Friday evening, March 6th - 9pm SHARP

Please use the mall entrance next to Fuji Japanese Steakhouse

Watch for more information regarding the Exhibitor Networking event prior to set up.

Show date and time: Saturday, March 7th, 10am to 6pm

SPACE IS LIMITED. Participation is limited to the first 60 registrations.

Exhibitor will provide:

- Heavy gauge electrical cords (if needed)
Household cords are not permitted. Rubber cord covers or tape to reduce tripping hazards.

Lake County Chambers of Commerce provides:

- (1) 10' x 10' display area per exhibitor
- (1) 8' table with skirt
- (1) chair

- Optional Add-ons:**
- Extra 8' table \$25 - table must fit into your original 10' x 10' space
 - Double booth (20' x 20') can be requested for an additional \$200
 - Vehicle - \$200 per vehicle.
 - Insert into Giveaway Bag \$50 (per 300 quantity of one item)

RULES & REGULATIONS

- Displays are not to exceed 8' in height – no tents or canopies – **NO EXCEPTIONS**
- Great Lakes Mall Management has full authority in the placement and presentation of display areas. All excess material, collateral and boxes must be stored under your table.
- The distribution of helium balloons is not permitted. They may be used in your display if they are anchored.
- If a vehicle is part of your display, special arrangements must be made at least two weeks prior to the event. The Fire Department needs to be present for vehicle move in. Please call Diana Lewis in the mall office for more information 440-255-8932 ext. 7726.

Sponsor registration and payment is needed by December 31, 2019

Exhibitor and Giveaway Bag registration and payment is needed by February 14, 2020

Email Registration Form to: linda@easternlakecountychamber.org

Questions? Please call Linda Reed at 440-357-7572 or email Linda at linda@easternlakecountychamber.org

Hosted by:



In Partnership with:

**GREAT LAKES
MALL**

Premier Sponsor:

GeneratorPros.com

Division of Shepp Electric Company, Inc.

GENERAC POWERPRO

Area's Only Family Owned and Operated Premier Dealer



Ways To Be A Sponsor - Reserve Your Spot Now!

Sponsorship Level	Premier	Stage	Sponsor	Giveaway Bag	Breakfast Reception	Vendor Reception	Upcycle Contest
Sponsorship fee	\$1500	\$595	\$495	\$750	\$495	\$495	\$395
Sponsorship limit	3	3	15	1	2	2	1
Industry exclusive sponsorship	•						
Preferred exhibitor space	•		•	•			
Double booth space	•						
Logo on marketing materials	•	•	•	•			
Logo on print advertising	•	•	•	•			•
Logo on sponsor sign	•	•	•	•			
Listing as a sponsor in event press release	•	•	•	•			
Public mention at chamber events prior to expo	•	•	•	•			
Option of stage time at expo	•						
Banner on stage with your company logo	•						
Your company item in the giveaway bag	•	•			•	•	•
Social Media post for Premier Sponsorship	•						
Facebook Live video opportunity	•						
Logo on entertainment signs throughout the mall		•					
Logo on signage at Breakfast or Reception event					•	•	
Opportunity to speak at event					•	•	
Logo imprinted on 300 giveaway bags				•			
Logo on sign in Upcycle Repurpose area							•
Logo on Upcycle Repurpose entry form							•

Hosted by:

In Partnership with:

Premier Sponsor:



GREAT LAKES
MALL



Expo contact: Linda Reed 440-357-7572 • linda@easternlakecountychamber.org



2020 SPONSORSHIP FORM

Saturday, March 7th

☐ **YES, I will be a Premier Sponsor @\$1500**

- \$1500 – Limit 3 industry exclusive sponsors – Preferred exhibitor space (your choice of location)
- Double booth space 20'x 20', (1) 8 table, (1) skirt and (1) chair
- Logo on marketing materials and print advertising
- Logo on sponsor sign
- Company listed as a sponsor in event press release
- Public mention at chamber events prior to expo
- Option of stage time at expo
- Banner on stage with your company logo
- Your company item in the giveaway bag
- Social Media post for Premier Sponsorship
- Facebook Live video opportunity

☐ **YES, I will be a Sponsor @\$495**

- Preferred exhibitor space (your choice of location)
- (1) 10'x10' space, (1) 8 table, (1) skirt and (1) chair
- Logo on marketing materials and print advertising
- Logo on sponsor sign
- Company listed as a sponsor in event press release
- Public mention at chamber events prior to expo

☐ **YES, Giveaway Bag Sponsor @\$750**

☐ **YES, Stage Sponsor @\$595** (Limit 3 sponsors)

☐ **YES, Vendor Breakfast Sponsor @\$495** (Limit 2 sponsors)

☐ **YES, Vendor Reception Sponsor @\$495** (Limit 2 sponsors)

☐ **YES, Upcycle Repurpose Sponsor @\$395** (Limit 1 sponsor)

Company Name _____

Member of which Chamber _____

Contact Name _____

Email (required) _____ Phone _____

Address _____ City _____ Zip _____

Booth/Display Height (if applicable) _____ Electricity Needed? ☐ Yes ☐ No

Special Requirements _____

Optional: ☐ Double Booth \$200 ☐ Vehicle \$200 ☐ Extra Table \$25

Method of Payment: ☐ Check payable to Lake County Chambers of Commerce ☐ Master Card ☐ Visa ☐ Am Exp

Credit Card # _____ Expiration Date _____ CVV Code _____

Billing Address _____ Zip Code _____

Signature _____ Date _____

Premier Sponsor registration and payment is needed by December 31, 2019

All other Sponsor registration and payment is needed by January 20, 2020

Email Sponsorship Form to: linda@easternlakecountychamber.org

Questions? Please call Linda Reed at 440-357-7572 or email Linda at linda@easternlakecountychamber.org

The New Holiday Inn Express and Suites Painesville - Concord



Welcome to the brand-new Holiday Inn Express and Suites Painesville - Concord, located 1 mile off of Interstate 90 and only a few minutes from countless destinations throughout Lake County.

No matter what brings you to the Painesville - Concord area our hotel and friendly staff will make you feel at home. Our amenities are second to none featuring an indoor saltwater pool and a robust fitness center that includes free weights, yoga mats, balance balls, and a variety of cardio equipment. Guests will also enjoy high speed internet access throughout the hotel as well as a complimentary business center that provides computers and printing services.



Call (440) 898-0900 today! Corporate rates are available!



Lake-Geauga Recovery Centers, Inc. (LGRC) is a private, non-profit agency providing continuous service to the community since 1971. The Center provides a wide range of prevention and treatment services for individuals whose lives have been affected by their own or another's use of drugs or alcohol, by problem gambling, or by mental illness.

Guided by our mission statement, "To promote lifelong recovery from addiction through education, prevention, and treatment, regardless of ability to pay", our goal for treatment services is to help our consumers achieve long-term recovery and an improved quality of life. Our prevention services strive to educate the community about issues related to alcohol, other drugs, problem gambling, and focus on the reduction of abuse through sound prevention strategies.

LGRC offers expert counseling and support to individuals, families, businesses, other service providers, and the community at large, at our outpatient offices in Mentor, Painesville and Chardon. Outpatient services include:

Intake	Assessment	Referral
Education Programs	Family awareness groups	Drug and alcohol testing
Ambulatory detoxification	Medication Assisted Treatment	Individual and group counseling
Intensive outpatient treatment	Aftercare	Relapse Prevention
Psychiatric consultation	Dual diagnosis counseling	Grief Support group

In addition to comprehensive outpatient services, LGRC operates two long-term, non-medical, residential treatment facilities, both in Painesville. Our men's facility, Lake House, and women's facility, Oak House, are both 16 bed facilities and operate 24 hours a day, seven days a week. These programs are unique in that children age 3 and under may accompany their mothers or fathers to treatment. In addition to developing the skills, insight, and support necessary to abstain from drugs and alcohol and achieve long-term sobriety, the program assists individuals in addressing their needs for housing, relationships, vocational training, child care, education, mental health and physical health.

Supportive housing for women age 18 and over with a substance use disorder is available at our Nevaeh Ridge facility located in Mentor. This facility welcomes pregnant women and women with children ages 5 and under to live in a safe and supportive environment while they participate in intensive outpatient substance abuse treatment services. In 2018 we proudly celebrated the birth of our 18th drug free baby!

To complete the continuum of care for treatment services, LGRC offers Recovery Housing for adults who have completed a primary treatment program, are over 30-days clean and sober, who are seeking a drug and alcohol-free living environment.

For local business and industry to promote safe work environments, Drug-Free Safety Program services have been offered by LGRC since 1995. The services include: program and policy development, employee and supervisor education, drug testing and consultation. Lake-Geauga Recovery Centers is recognized by Ohio Department of Mental Health and Addiction Services and the Ohio Bureau of Workers' Compensation as a Technical Assistance Provider for all aspects related to Drug Free Safety Programs.

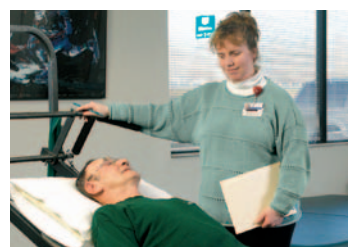
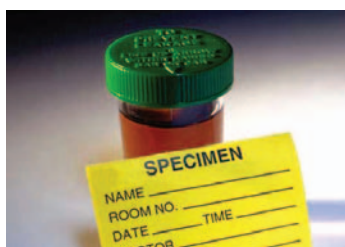
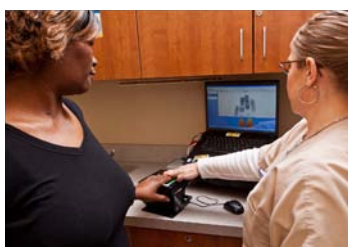
Recovery from addiction, restoring healthy families is absolutely achievable. Treatment enables individuals to function successfully in their families, in the community and in their workplace.

Services at Lake-Geauga Recovery Centers are made possible due to the generous support of the Lake County Alcohol, Drug Addiction, and Mental Health Services Board, the Geauga County Board of Mental Health and Recovery Services, and United Way of Lake & Geauga Counties.



Lake Health is truly a one-stop shop for area employers. With our **five** locations in Willoughby, Willowick, Mentor, Concord Township, and Chardon and 24-hour, 7-day-a-week care, Lake Health is the optimum resource for occupational health throughout Lake County and the surrounding areas.

Lake Health's Occupational Services offer a full range of examinations, screenings, rehabilitation services and wellness programs to meet your health care needs.



Occupational Services:

- 24-hour Injury Care
- Audiology Services
- Ergonomic Services
- OSHA-required Testing
- Physical Examinations/DOT Physicals
- Respirator Clearance Exams
- National WebCheck® for FBI and/or BCI for Ohio – Digital Fingerprinting
- Immigration Physicals
- Employee Assistance Programs
- Job Placement Assessment
- Functional Capacity Evaluations
- Return-to-Work Physicals
- Fit-for-Duty Physicals

Rehabilitation Services:

- Functional Job Analysis
- Physical/Occupational Therapy

Consultant Programs/Services:

- Blood Borne Pathogen Program
- Carpal Tunnel Prevention Program
- Hand/Back Safety Program
- Wellness/Education Programs

Specialized Wellness Programs:

- Work-site Screenings
- Workforce Wellness Coaching

Substance Abuse Testing:

- DOT Supervisor Compliance Training
- DOT and non-DOT Drug/Alcohol Testing
- Random Substance Abuse Testing & Program
- Drug-free Workplace Training - Supervisor and Employee

Call 855-LAKE-OCC (855-525-3622) or visit lakehealth.org for more information.

Spring Semester 2020

Register NOW!

Start the journey to the degree or certificate you've always wanted.



Spring
semester
begins Jan. 11.

- First spring session (8 weeks) and full semester (16 weeks) classes begin Jan. 11.
- Second spring session (8 weeks) classes begin March 14.

lakelandcc.edu/spring

Want more information about our programs?

Lakeland's Counseling and Advising Center can help. Call 440.525.7200 or stop by the Student Service Center on the first floor of the A-Building to make an appointment.

Lakeland
COMMUNITY COLLEGE

7700 Clocktower Drive
Kirtland, OH 44094

Opportunity
starts **HERE**

My struggles and reasons why my mom would benefit and thrive in a care community.

Transitioning my mom to a care community such as the Lantern can be hard and difficult. Unable to care for my mom or unable to be for her when she dearly need me the most makes me vulnerable and guilty. It is heart breaking! No one can love and care for my mom like the way I do. Exploring options to enable my mom to live at her home or at my home is definitely therapeutic and beneficial. However, a house cannot be a home unless it contains memories and experiences that my mom can relate to. How often do I as an adult child engage with her, if she lives with me or at her home? Transitioning my mom to a wonderful loving care community could be a gift I give my mom.

A home-care arrangement may not be ideal always, as my mom's home may not be designed for her safety. Environmental barriers such as rugs, floor mats and stairs could be hazardous. Bathrooms without safety designs such as grab bars and railings could place her at risk for increased falls. An environment that fosters human engagement, exercises and activities are crucial for my mom to thrive and live a life that is fulfilling to her. Early into the transition, it can be very hard for her and me. However, by extending time to adjust and acclimate can be an experience she and I may grow to embrace and cherish.

When will my mom be appropriate for a care community? In my mind, if she has one of the following-

1. Requires one on one care for greater than eight hours.
2. **I'm unable to meet my mom's needs timely and appropriately.**
3. My mom requires round the clock care.
4. My mom requires assistance to eat, brush her teeth, and comb her hair, dress, bathe and walk.
5. My mom is losing weight.
6. My mom is not drinking enough fluids and is dehydrated.
7. My mom is unable to live alone due to unknown fear.
8. My mom gets lost in her own neighborhood.
9. **My mom is seeing and hearing things that I'm unable to relate to.**
10. My mom is not taking her medications timely.
11. My mom is buying unwanted stuff and hoarding them.
12. My mom spends most of her time sitting in a couch watching TV with little to no activity.
13. My mom is unable to recall events from her immediate past.
14. My mom has incontinence issues.
15. **I'm constantly concerned and worried about my mom's safety and wellbeing.**
16. **I'm emotionally drained and unable to emotionally care for my mom.**
17. When mom wanders away from her home.

By having my mom in a care community doesn't make me a terrible or a bad son. In no way does it diminish my unconditional love for my mom. Choosing a wonderful care community for her is like her choosing a great school or a college for me. Sacrificing her own happiness, she loved and provided for me. Now it is my chance to give her what is fulfilling for her. Enabling her to live a life that is childlike filled with innocence and no worries of tomorrow.

Jean Makesh, CEO

Lantern Group

www.lanternlifestyle.com

www.svayus.com

You Tube: <https://www.youtube.com/user/lanternofmadison>

FB: <https://www.facebook.com/jeanmakesh>

Twitter: @MakeshJean



Discover the fun-filled private club life at Quail Hollow Country Club, perfect for family, social and business needs.



**At Quail Hollow Country Club,
Members can enjoy:**

- 36 championship holes of golf
- Convenient golf practice facility
- Fine dining and innovative cuisine
- Year-round family social events
- Outdoor Olympic-sized pool
- Private meeting and event spaces
- Fitness center with 25+ free* classes
- Membership pricing to fit your budget
- 50% off à la carte dining, plus access to ClubCorp's nationwide Network of more than 300 owned, operated and alliance clubs through Quail Hollow ONE (Optimal Network Experiences)*

Curiosity Encouraged.

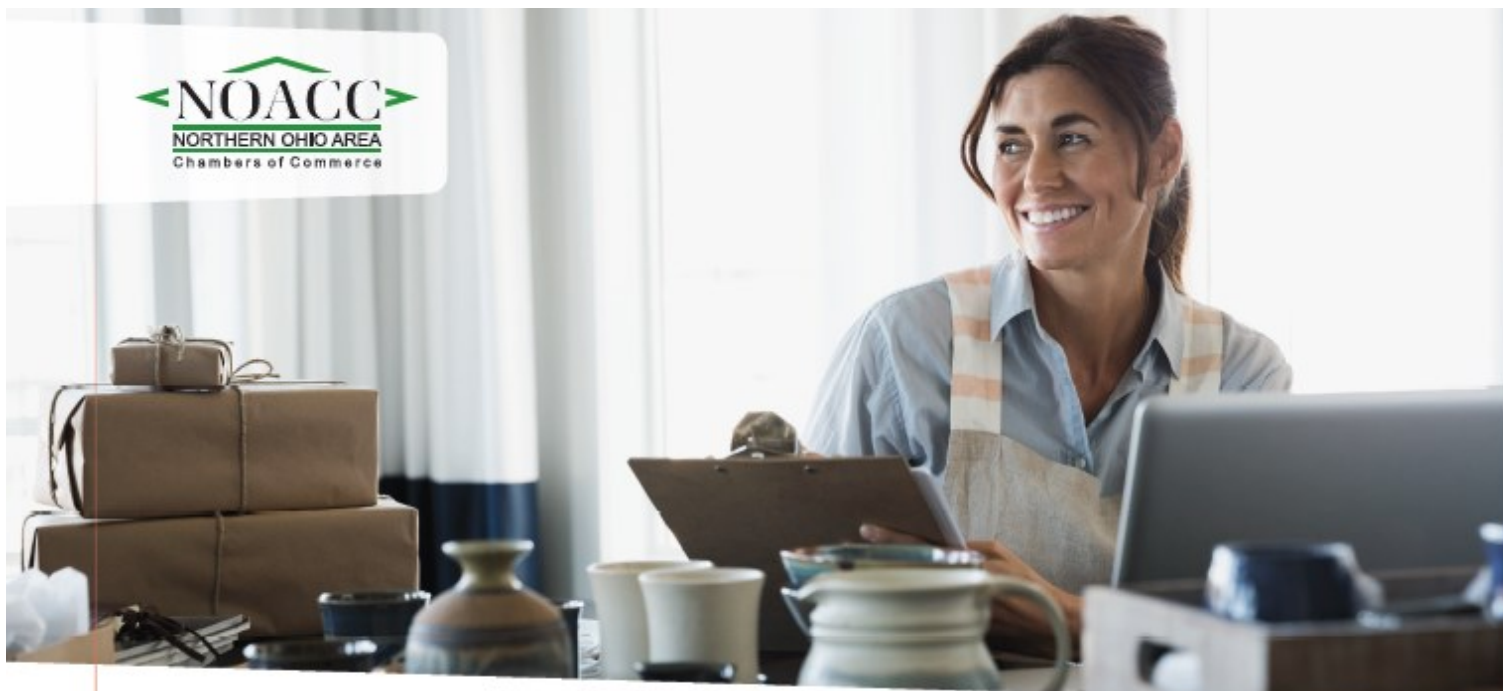
Brenda Caruso, Membership Director
brenda.caruso@clubcorp.com | 440.639.3804

quailhollowcc.com

11295 Quail Hollow Drive
Concord, OH 44077



QUAIL HOLLOW
COUNTRY CLUB



A big opportunity for small employers.

The Northern Ohio Area Chambers of Commerce (NOACC) has joined the Southern Ohio Chamber Alliance (SOCA) and other Ohio chambers and Anthem Blue Cross and Blue Shield to create a new health program that can lead to more rate stability and potential savings for groups with 50 or fewer employees. The SOCA Benefits Plan lets smaller employers join together to share in the overall claims risk. As part of a larger, self-funded pool, employers have financial protection backed by Anthem stop loss coverage.

This innovative plan also offers:

- Competitive rates
- Fixed, predictable monthly payments
- A variety of plan designs, including PPO and HSA options
- Anthem's broad Blue Access PPO Network and Essential Rx Formulary
- Coverage for claims run-out/terminal liability coverage
- Expanded wellness offerings
- Specially discounted rates on options for SOCA-exclusive specialty products including dental, vision, life, optional life and disability

Find out more about the SOCA Benefit Plan.

To find out if the SOCA Benefit Plan is a good choice for your business, call 1-844-MED-OHIO, see www.844MedOhio.com, or contact your broker*.

We've got you covered with standard health and wellness programs.

Your employees can get help taking care of their health with programs like 24/7 NurseLine, Future Moms, ConditionCare, and more.

And you have the option to buy dental, vision, life, and disability coverage at a discounted rate only available as part of the SOCA Benefit Plan.



* Distribution of the SOCA Benefit Plan is limited to select Anthem brokers who have completed required training. For a list of these brokers please contact the chamber.

Anthem Blue Cross and Blue Shield is the trade name of Community Insurance Company, Independent licensee of the Blue Cross and Blue Shield Association. ANTHEM is a registered trademark of Anthem Insurance Companies, Inc. The Blue Cross and Blue Shield names and symbols are registered marks of the Blue Cross and Blue Shield Association.

BRTSTARAWRDS 10/18

Lake Health Chamber Network



A guide for members

In partnership with Lake Health, we are excited to introduce the Lake Health Chamber Network. The Lake Health Chamber Network plans offered through Medical Mutual allow you to access comprehensive health care services right in Lake County and neighboring communities.

We offer Lake Health Chamber Network plans through a non-gatekeeper HMO, designed to reduce the total cost of care while improving health outcomes and increasing patient satisfaction. Selecting a primary care physician is requested since preventive care and regular health management can result in better health and help save you money. The Lake Health Chamber Network allows you to access affordable, high-quality providers within Lake Health's clinically integrated network.

Network Overview

The Lake Health Chamber Network comprises over 375 practitioners, including more than 100 primary care physicians and 275 specialists at Lake Health. In addition, Lake Health has 11 state-of-the-art facilities, including TriPoint Medical Center, West Medical Center, Beachwood Medical Center and three urgent care locations. The product also provides access to University Hospitals and Rainbow Babies & Children's for tertiary care or services not available at Lake Health subject to prior authorization.

Benefits Overview

The Lake Health Chamber Network offers comprehensive healthcare services in Lake County, parts of Cuyahoga and Geauga counties and access to University Hospitals and Rainbow Babies & Children's for tertiary care or services that Lake Health cannot provide. If you or one of your family members requires specialized care not available at Lake Health, your doctor will need to submit a prior authorization request to access University Hospitals or Rainbow Babies & Children's. Pediatric care at Rainbow Babies & Children's may be used, with authorization, up to age 20. Any care or services received at University Hospitals without prior authorization or at other non-network providers will not be covered, unless there is a waiver due to medical necessity.

Lake Health Facilities

TriPoint Medical Center

Concord Township

West Medical Center

Willoughby

Beachwood Medical Center

Beachwood

Mentor Campus

Mentor

Brunner Sanden Deitrick Wellness Campus and LiveHealthy Fitness Center

Mentor

Madison Campus and 24/7 ER

Madison

Willowick Campus

Willowick

Chardon Campus

Chardon

Perrico Health Campus

Willoughby

SOM Center Campus

Willoughby

Continuing Care Campus

Concord Township

Emergency Services

Emergencies requiring immediate medical attention are always covered at any hospital regardless of network status. However, there is no coverage for non-emergency use of the emergency room in the Lake Health Chamber Network product.

Pharmacy Benefits

The pharmacy benefits include member savings through generic and preferred brand name prescription drug programs and a comprehensive pharmacy network.

Specialty Insurance

Life, dental and vision insurance are also available through Medical Mutual. These specialty insurance products can be easily integrated with your medical plan making them easier to manage.

Added-Value Services

Outside of benefits, Lake Health offers added-value services including:

Online Quick Care

Members can access Lake Health providers for non-emergency services seven days a week, 9 a.m. – 9 p.m., through Online Quick Care. This service allows you to receive a diagnosis and treatment plan for a discounted cost of \$35 from their mobile device, tablet or computer, with prescriptions sent directly to your preferred pharmacy.

LiveHealthy Membership

Members are offered 40 percent off the one-time enrollment fee at LiveHealthy, Lake Health's medically based fitness center at the Brunner Sanden Deitrick Wellness Campus in Mentor. The LiveHealthy fitness center is unique as it merges traditional fitness with medically based activities and wellness services aimed at improving overall health and wellness.

Integrative Medicine Outpatient Services

Members will receive a 10 percent discount on Lake Health's Integrative Medicine outpatient services, including massage therapy, reiki, reflexology, nutrition counseling, wellness coaching and acupuncture services.

Find a Provider

To find a provider in the Lake Health Chamber Network, go to [MedMutual.com](https://www.medmutual.com) and scroll down to the Find a Doctor section. On the next screen, select the plan year under Just Looking Around and follow the on-screen prompts.

For more information about member benefits in the Lake Health Chamber Network, please contact your Human Resources department. If you are an enrolled member, please contact Medical Mutual's Customer Care team at the phone number on your ID card.

Coffee Contacts™

NETWORKING GROUP



2019

FREE perk with your membership



This is a great opportunity to network! Every member gets 30 seconds to say whatever you want about your business. Members can bring business cards, literature, flyers, and a door prize to promote your business and keep the event fun.

Thursday, December 5, 2019

8 to 9 am

**Atlas Cinema & Flux Metal Arts
9555 Diamond Centre Drive
Mentor**

**HAPPY HOLIDAYS!
WATCH FOR OUR
2020 SCHEDULE**



BUSINESS BUZZ NETWORKING GROUP

Wednesday, December 11, 2019

5 to 6pm

**Ferrante Winery
5585 State Route 307
Geneva**

To help us better serve you please remember to make a reservation. PLEASE NOTE: Cost to nonchamber members is \$10 (cash or check only) and must be paid at the door receipts will be available at registration

HAPPY HOLIDAYS!

Please note that Business Buzz will be held quarterly in 2020.

Dates are: 2/6/20; 5/27/20;
8/26/20; 10/28/20

Human Resources




Kate Varholick
Owner/Consultant

PO Box 112
Perry, Ohio 44081-9998

Ask Kate- Human Resources

I cater to the small business:
Call me for Handbook, Policies,
Employee concerns, EEO/
Unemployment, etc.
Free Consultation!!!

Office: 440-579-5587
E-Mail: kateask70@gmail.com
www.askkatehumanresources.com



**ACCIDENTS HAPPEN.
WE'RE HERE TO HELP.**

LOCALLY OWNED AND OPERATED
INDUSTRY'S HIGHEST
CUSTOMER SATISFACTION
NATIONWIDE WARRANTY

 **CARSTAR®**
Auto Body Repair Experts
PIKE'S

410 N. LAKE ST., MADISON, OH 44057

440-428-2183
WWW.CARSTAR.COM

Providing employment opportunities to
individuals with disabilities in Lake County

DI Deepwood Industries
Growing Business Through Partnerships

www.deepwoodindustries.com

440-350-5085




MORSE van lines



Weekly Trips to Florida
Over 50 Years in Business
(440) 352-2600

www.MorseVanLines.com / info@MorseVanLines.com

If it has ink or threads on it...
we do it!



**PROVISION
IMPRESSIONS**
1634 West Jackson Street
Painesville Twp., OH 44077

**QUALITY PRINTING
PROMOTIONAL PRODUCTS
GRAPHIC DESIGN
SIGNS – BANNERS
PRINTED & EMBROIDERED APPAREL
FLAGS – FLAGPOLES – ACCESSORIES**

www.provisionimpressions.com
440-357-6362



**Project Hope's
CEO Experience 2019**

September 27
11:30 a.m. - 12:30 p.m.

"Don't Fly
Small..."

www.projecthopeonline.org
www.facebook.com/projecthopeforthehomeless



SSR

Sharp Specialty Resources
Accounting | Human Resources | Bookkeeping | Payroll

www.sharpspecialtyresources.com



ERIEBANK is proud
to support the
Eastern Lake Co.
Chamber of Commerce.

ERIEBANK®
A division of CNB Bank

Mentor Offices
7402 Center Street
7322 Mentor Avenue

1-888-822-2990
www.ERIEBANK.bank

Member FDIC



**LAKECOUNTY
SAFETY COUNCIL**
Working Towards A Safer Workplace

Date: Friday, December 13, 2019

Speaker: Crisis Communications for Your Organization
Stephanie York, Esq. Vice President & In-House Counsel, Hennes Communications

Registration: 11:15 a.m.

Lunch & Program: 11:30 a.m. to 1 p.m.

Location: Villa Croatia - Event Venue & Party Center,
34900 Lake Shore Blvd.,
Eastlake, OH 44095

Cost: Members: \$20 Non-Members: \$25

going
above &
beyond



Real Estate Mortgage Title Insurance

Stacy Marinelli Group

Life



*By Design...
Not by
Default!*

STACY MARINELLI, MRP, RRS, PSA, RCC,
RESIDENTIAL STAGER

Real Estate Services

Cell/Text (440) 954-2459



stacymarinelli.howardhanna.com

When working with my buyers and sellers, I strive to build
a relationship based on respect and trust. Whatever your
Real Estate needs are – I'm here to serve!!

CALL ME @ 440-954-2459

BF-00439677



"Serving all of Lake County"

280 North Saint Clair St. Painesville, Ohio 44077

Phone: (440) 352-8974

DEPOSIT PRODUCTS

Savings Accounts | Money Markets
Certificates of Deposit | Christmas Clubs

LOAN PRODUCTS

Automobile Loans | Motorcycle Loans | ATV Loans
Signature Loans | Visa Credit Cards | HELOCs

EASY ACCESS

Easy Checking | MasterCard Debit Cards | Mobile Apps
ATM | Night-Drop Deposits | Home Banking
Drive Through Service | 24hr Phone Info Line

SPECIAL SERVICES

Financial Counseling | Notary Service | Fax Service
Wire Service | Amusement Park Tickets

<http://www.painesvillecu.org>

<https://www.facebook.com/PainesvilleCU>



TORCHLIGHT
Youth Mentoring Alliance

**Big Brothers Big Sisters of Northeast Ohio,
Inc. Changes Name to**

Torchlight Youth Mentoring Alliance

Organization to expand services it offers in three counties

While still supporting the one-on-one mentoring relationships for which the non-profit is best known, Torchlight has grown to include programming and services that go beyond the offerings of many Big Brothers Big Sisters-affiliated organizations. In addition to their traditional one-on-one mentoring, Torchlight's programs include:

- Group Foster Home Mentoring
- Foster Care Transition Mentoring Program
- E-CITY Entrepreneurship Mentoring Program
- School/Site-based Mentoring
- C.O.U.L. Club Group Activities
- Chagrin Falls Park Mentoring Program
- Fairport Harbor Career Exploration Mentoring Program



"The need for mentoring is greater than ever and that need has become increasingly diverse. Our goal has always been to provide mentoring in a way that best meets those diverse needs. Ultimately, mentoring is about the power of relationships" said Caryn M. Avante, president of the Torchlight board of trustees. "Torchlight will continue to provide avenues for fostering positive relationships that light the way for local youth, making it possible for them to achieve their full potential."

For more information about Torchlight, its mission and programming, go to www.torchlightyouthmentoring.org or call (440)352-2526.